

**Business Awareness Module**  
**Programme for course**

**DAY 1**

09.00	<i>Registration and tea/coffee</i>
10.00	Introduction to course
10.15	Financial services industry - current developments and challenges - pensions, investments, life, general, healthcare
11.15	<i>Tea/coffee</i>
11.30	Strategic thinking (1) – framework
12.30	<i>Sandwich lunch</i>
13.00	Strategic thinking (2) – case studies in break-out groups
14.00	Strategic thinking (3) - case studies presentations, learning points
15.30	<i>Tea/coffee</i>
15.45	Strategic thinking (4) – Problem solving techniques
16.30	Strategic thinking (5) – Round-up and close
16.45	<i>Soft drinks</i>
17.00	Business game (1) – introduction and iteration 1
18.30	<i>Soft drinks and check-in</i>
19.00	Business game (2) – iteration 2
20.00	<i>Supper - results (iteration 2) processed for announcing Day 2</i>

**DAY 2**

07.00	<i>Breakfast</i>
08.00	Business game (3) – iteration 3
09.00	Professionalism (1) – overview
09.45	Business game (4) – iteration 4
10.30	<i>Tea/coffee, check out, finalise business game presentations</i>
11.00	Business game (5) – final results, presentations, learning points, prizes
11.30	Professionalism (2) – case studies in break-out groups
12.00	Professionalism (3) – case studies presentations, learning points
13.00	<i>Sandwich lunch</i>
13.30	Legal awareness (1) – contractual issues - discussion, case study
14.30	Legal awareness (2) – the tort of negligence - discussion, case study
15.30	Legal awareness (3) – company law / partnership - discussion, case study <i>including tea/coffee</i>
16.30	Legal awareness (4) – trusts - discussion, case study
17.30	Sum up – course learning points, online test, presentation of attendance certificates
18.00	<i>End</i>