

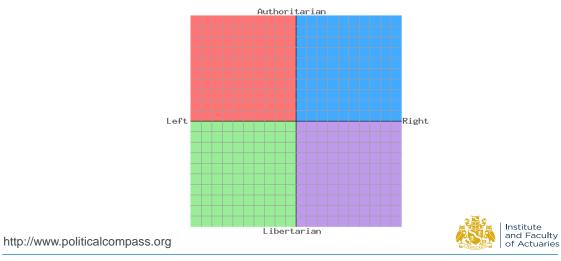
(Revised) Aims of defined ambition

- · Politically acceptable solution
- · Maintain investment in the growth economy
- · Reduce the potential burden on the State



04 June 2014 2

Political compass



04 June 2014 3

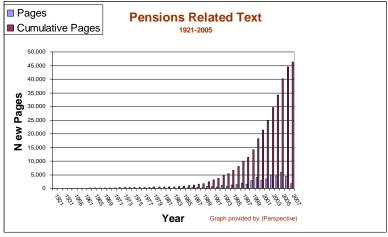
The political economy

- From the Keynesian State to Neo-liberal free markets
- Collectivism Vs Individualism
- Regulation; the panacea for the failure of the free-markets
- · Capitalism for pensioners and socialism for bankers



04 June 2014 4

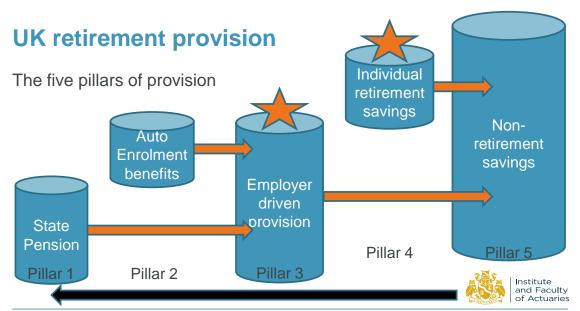
Tinkering to achieve sustainability



Source: Perspective (with thanks to Robin Ellison, Pinsent Masons)

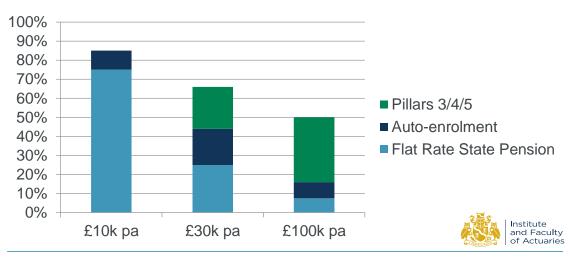
Institute and Faculty of Actuaries

04 June 2014 5

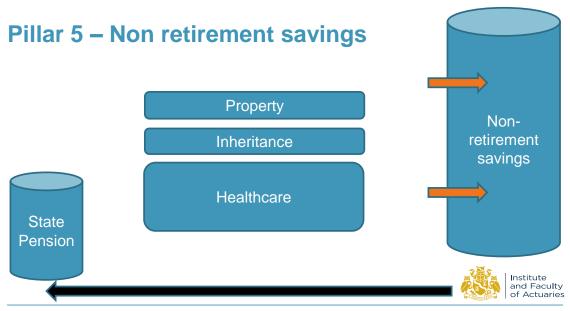


04 June 2014 6

UK retirement provision

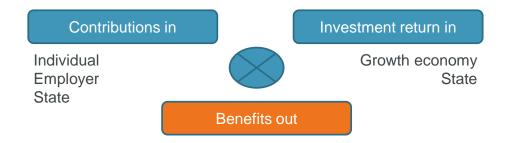


04 June 2014 7



04 June 2014 8

Key features of retirement solutions

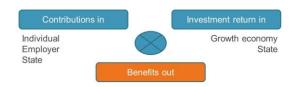




04 June 2014

Criteria for sustainability?

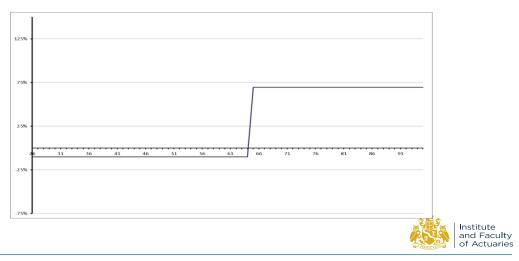
- Social the only neighbour without a swimming pool
- Society standard of living in different geographies
- · Risk pooling / smoothing





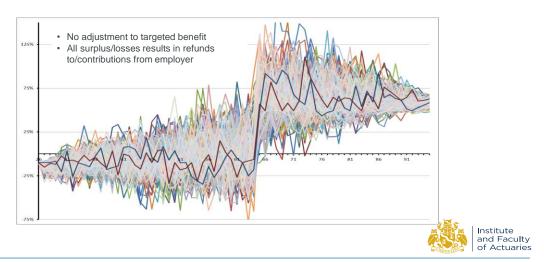
04 June 2014 10

Net cashflows - complete market, 'perfect' world

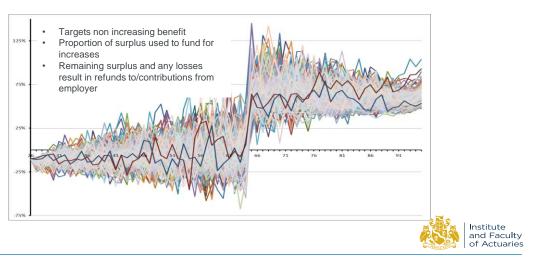


04 June 2014

DB type vehicle

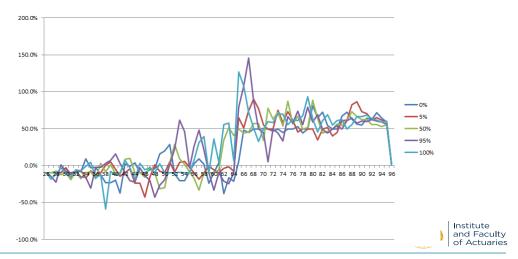


DB-lite type vehicle



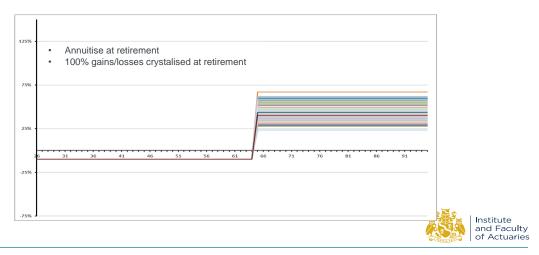
13

The ups and the downs



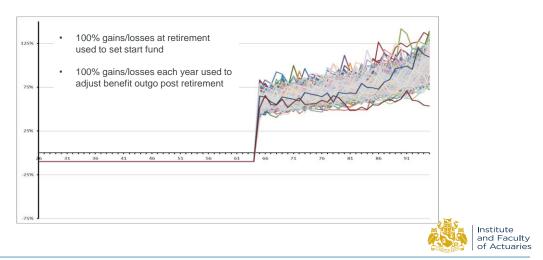
04 June 2014 14

DC type vehicle – annuity purchase

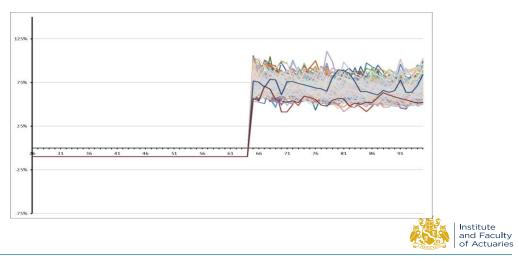


15

Prudent drawdown-type vehicle



Realistic drawdown-type vehicle



04 June 2014

Sustainable retirement solutions (1)

Role of the Profession

- Social change critical
- Financial education also critical
- Engagement from employers preferable
- Risk sharing mechanisms within DC/DB
 - Responsibility of the provider
 - Role of collectivism



04 June 2014 18

Sustainable retirement solutions (2)

- Achieving macroeconomic goals (e.g. investment in growth)
- · Reflect other economic needs at the time
- Sharing the wealth in a fair and proportionate way
- Free from political direction
- · Monitor the State's ability to cross-subsidise and tax



04 June 2014 19

Questions Comments

Expressions of individual views by members of the Institute and Faculty of Actuaries and its staff are encouraged.

The views expressed in this presentation are those of the presenter.



04 June 2014 20