Register online at
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Variable annuities: bridging the divide
Long-term guarantees in a short term world

One-day seminar
Date: 17 September 2010 **Location:** Staple Inn, London

Why attend?

Through the course of the day we will confront the issues and challenges associated with a volatile financial environment and a moving regulatory landscape. The speakers will look to equip the delegates to better understand these issues, move beyond the challenge to deliver meaningful client products, and appropriately reward the companies that provide them.

Who should attend?

This one-day seminar is targeted at actuaries with an existing involvement in the area of wealth protection and benefit guarantee provision whether from a product development, risk management or reporting perspective.

Programme

Chairman: James Maher, Nexgen Reinsurance

08.30-08.55	**Registration**
08.55-09.00	**Chairman's perspective** James Maher, Nexgen Reinsurance
09.00-09.45	**Global perspective** Tigran Kalberer, KPMG
09.45-10.30	**Regulation and regulatory developments** Mike Claffey, Milliman Catherine Henshall, FSA
10.30-10.50	**Morning refreshments**
10.50-11.35	**Product developments: a bright future?** Paul Shallis, KPMG and VA MIG working party member
11.35-12.15	**Concurrent workshop session A** **A1: ESG's, models and calibration** Adam Koursaris, Barrie & Hibbert **A2: Complementary and competing products** Sean Flanagan, Citi Bank
12.15-13.15	**Lunch**
13.15-14.00	**VA - the analysts perspective** Vasilis Katsipis, AmBest Farooq Hanif, Morgan Stanley Matt Ward, Defaqto
14.00-14.45	**Concurrent workshop session B** **B1: Operations, governance and infrastructure** Lukas Ziewer, Oliver Wyman Darryl Pye, Met Life **B2: Hedge instruments – from vanilla to exotic** Alexis Zervoglos, Commerzbank Paul Coleman, Barclays Capital
14.45-15.15	**Solvency II impacts, implications and opportunity for VA** Paul Brett, Met Life Gary Finkelstein, Milliman
15.15-15.35	**Afternoon refreshments**
15.35-16.20	**Biometric and othert considerations: bottom up actuarial assessment versus a top down market arbitrage** Gavin Palmer, Towers Watson Yves Lehmann, UBS
16.20-16.50	**Horizons: opportunity and requirements panel discussion** Lukas Ziewer, Oliver Wyman Tigran Kalberer, KPMG Farooq Hanif, Morgan Stanley Adam Koursaris, Barrie & Hibbert Paul Brett, Met Life
16.50-17.00	**Chairman's closing remarks** James Maher, Nexgen Reinsurance
17.00	**Close**

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Booking form: Variable annuities: bridging the divide

Date: 17 September 2010

ARN: Surname: Initials: Title:

Forename: Full name for badge:

Company:

Address for correspondence:

Tel:

Email:

Dietary requirements:

Do you require any facilities for the disabled? If yes please specify:

Session choices: please select your first choice for each:

- ☐ Workshop session A1 ☐ Workshop session B1
- ☐ Workshop session A2 ☐ Workshop session B2

☐ Please tick this box if you do not want your details to be included on to the delegate list.

Delegate fee (includes refreshments, lunch, and access to speakers' presentations)**:**

- ☐ **£345.00 members**
- ☐ **£445.00 non-member**

For information on group discounts for six or more attendees from the same company, or bursary places for those not in remunerative employment please telephone the Event Management Division on +44 (0)20 7632 1498.

A late booking fee of £50 will be applied to all bookings received after Friday 3 September 2010.

Payment details (please tick below):

You can now book online and pay by BACs, cheque or credit card.

☐ **Credit Card** – There is no need for you to complete this form if you wish to pay by credit card. You can register online at the web address above.

☐ **Cheque** – Please make cheques payable to the **'Institute and Faculty of Actuaries'.**

☐ **BACS** – Bank sort code: 56-00-20, A/C 08671990. Please include your ARN and invoice number on your remittance and fax to the Profession's Finance Department on +44 (0)20 7632 2171.

Purchase order numbers: If your accounts payable department require a purchase order number on the delegate payment invoice, please ensure that they provide the number on the booking form before submitting to the Event Management Division. This will avoid any unnecessary delays.

Please note: All delegate payments must be received prior to registering onsite. If you have an outstanding balance when you arrive onsite, you will be asked to settle the amount by credit card before you collect your name badge (we do not accept Amex). Booking forms received after **Friday 3 September 2010**, are required to settle the delegate fee by credit card (a member of the Event Management Division will telephone you for your details), unless the form is accompanied by a BACs remittance advice. Cancellations must be made in writing and will be subject to a 20% cancellation fee.

Continuing Professional Development (CPD): members of the Profession may find the seminar a useful contribution to their personal professional development. The amount of verifiable hours recorded is left to the discretion of the individual, a maximum of 6.75 hours of technical CPD can be recorded.

If you wish to attend:
Please complete this application form or book online by **Friday 3 September 2010.**

Event Management Division, The Actuarial Profession, Staple Inn Hall, High Holborn, London WC1V 7QJ, UK

Tel: +44 (0)20 7632 1498 **Fax:** +44 (0)20 7232 2141

For office use only: JEVCPC100324

Diary dates

Risk and investment conference
13-15 June, Edinburgh

A closer look at Solvency II seminar
28 April, London

CILA seminar
11 May, London

Institute biennial dinner
22 June, London

Life conference and exhibition
7-9 November, Birmingham

Momentum conference
8-10 December, Newport, Wales

Advanced professionalism
9 September, London
9 December, London

For further information email: eventmanagement@actuaries.org.uk