

### All's Well That Ends

IT projects and how to survive them

Richard Bland Watson Wyatt GIRO 2009

### All's Well That Ends - Agenda

- The project who's involved?
- Can you safely outsource your IT work?
- A brief tour of modern development environments
- Where did it all go wrong?

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### The Project

- Assumptions:
  - The project involves delivering some kind of large scale application, or a change to an existing application
  - It could be used internally or made available to clients / customers
  - You're on the project team responsible for delivering the application



### Who's on the team?

- Project director / managers
  Some sort of professional IT manager?
- Business sponsors
  - You
- Developers
  - Your in-house specialists, or
  - An outsourcing team

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### The tasks and decisions

- How do I communicate my business needs to the IT professionals?
- Should we try to develop in-house or employ an outsourcing team?
- Do I need to worry about the technology used?
- When do we stop?



### The specification

- Options:
  - High-level business spec
  - (this is what I want just get on with it)
  - Detailed object model design
  - (I want to see exactly how the internal design works) Prototyping
    - (I don't know what I want, but I'll know when I see it)

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# The developers You can control: Costs Quality Delivery ... but not all of them at the same time

### Outsourcers

- A straight choice of:
  - Fixed price contract
    - Controls cost, but the specification has to be absolutely nailed down, and the developers will cut corners wherever possible
  - Time and materials
    - Controls quality you can make them build the application the way you want, but the bill will rise at an alarming rate

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### Outsourcers

- You can hire specialists in a particular field
- You can hire cheaper developers in another country

But

- You will need a really well written specification
- You will also need a project manager to manage their project manager

### Outsourcers

- Best for
  - · A specialist project which you couldn't build yourself
  - A straightforward, well-defined piece of work
  - requiring no knowledge of the business
- Not for
  - A project which has to integrate with other systems
  - A project where prototyping will have to play a part

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### A brief glance at modern development

- Previous generations of applications were single-layer designs running directly on personal computers or mainframe/mini systems with terminals – a direct interface to the user
- Modern applications are multi-layer designs running on PCs or servers, with an interface separated from the business layer and storage



### The old game

- Languages
  - C / Fortran / Pascal / Basic ...
  - Procedural languages compiled into executable programs
  - Local execution only
- Data
  - Stored in flat binary files, system and application specific



## Description Description

### Web applications - the old way

- Webserver acts as a file server
- Delivers static .htm files, possibly containing Java functions for the browser to execute
- Functionality limited by browser capability
- The browser does all the work



### Web applications - the new way

- Webserver acts as an application server
- The application runs on the server, executing program code there which builds web pages on the fly
- The browser acts as an interface between the user and the application running on the server
- The server does most of the work



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### The consequences of modern development

- Platform convergence
  - The same application can now be available as a Windows or web application
- Separation of layers separate teams can
  - design the forms
  - design the business layer and objects
  - design the database / persistency layer

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### So where did it all go wrong ...?

- Specification creep
- Quality control
- Deadlines
- Knowing when to stop

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### Specification creep

- Arises from an incomplete specification and optimistic planning
- Business users frequently fail to mention the "obvious" requirements
- Builds turn out to have usability flaws
- A requirement for legacy support



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### Deadlines

- No Gantt chart survives contact with the enemy
- The developer's deadline
  - To complete development the day before release
- The tester's deadline
  - To complete testing the day before release

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### Knowing when to stop

- You want to a complete, tested, bug-free application released on time.
- In practice, you must decide:
  - How late a delivery you can get away with
  - How many bugs you're prepared to tolerate
  - Which features you're prepared to leave until the next release

### Knowing when to stop

- If you set specific limits on all of these, you may never satisfy them all
- or
- You can design a utility function which combines them – when this reaches an optimal level, you just st

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