

# Life Conference 2022

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# Thriving Through Change with our Actuarial Outsourcing Partners

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#LifeConf



#### Introduction



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Sun Life Financial of Canada UK



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Team Leader
WTW



Rizwan Sami Senior Consultant on SLOC UK IFRS 17 Project WTW







### Agenda

- Introduction
- Objective of outsourcing partnership from stakeholder perspective
- Implementation of outsourcing arrangement
- Partnering through change
  - Data transformation
  - IFRS17
- Conclusions







#### Introduction to SLOC UK

#### **SLOC UK Business**

- Part of a world wide group
- Canadian reporting
- Closed since 2001
- c500k policies, £10bn funds
- Wide mix of products
- Small team c80

#### Challenges Faced

- Fixed/variable costs
- Scale up for projects
- Knowledge retention
- Reporting timelines
- Managing change
- No surprises

#### Solutions

- Outsourced model
- Risk reduction
- Risk management
- Documentation
- Control framework
- Group support









## **Objective of Partnership from SLOC Perspective**

- Long term partnership
- Scalable IFRS 17
- Wide range of skills IFRS 17
- Understanding of our business
- Work within our control framework
- Work within our regular reporting timelines
- Flexible to deal with changes
- Establishing an adaptable actuarial platform







#### **Introduction to WTW and Outsourcing**

- WTW outsourcing team
- What makes us interesting in what we do?
- Longer term nature of the outsourcing deals







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# Designing an Outsourcing Arrangement to Meet SLOC UK's Needs

#### **Phased Transition**

Manage risk profile to within SLOC UK's appetite

#### **Flexibility**

Access to scale/dynamic resourcing to manage change, whilst retaining long-term objectives of a successful BAU

#### **Enabler for Modernisation**

Systems & processes overhaul

#### **Robust Governance**

Comprehensive success criteria & governance framework







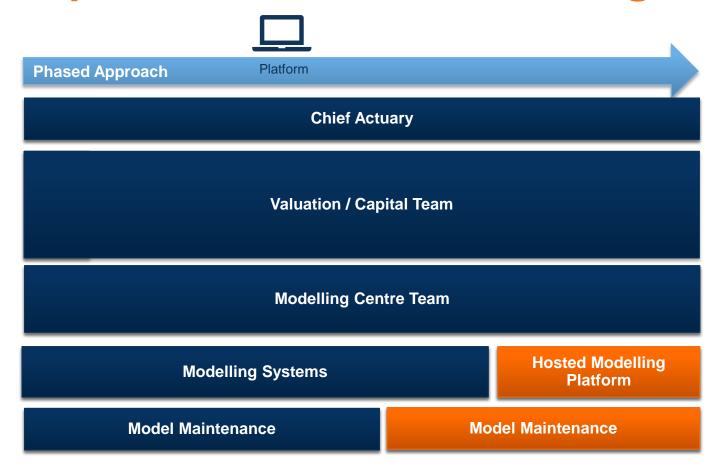
In-house
Outsourced to WTW

**Chief Actuary Valuation / Capital Team Modelling Centre Team** 







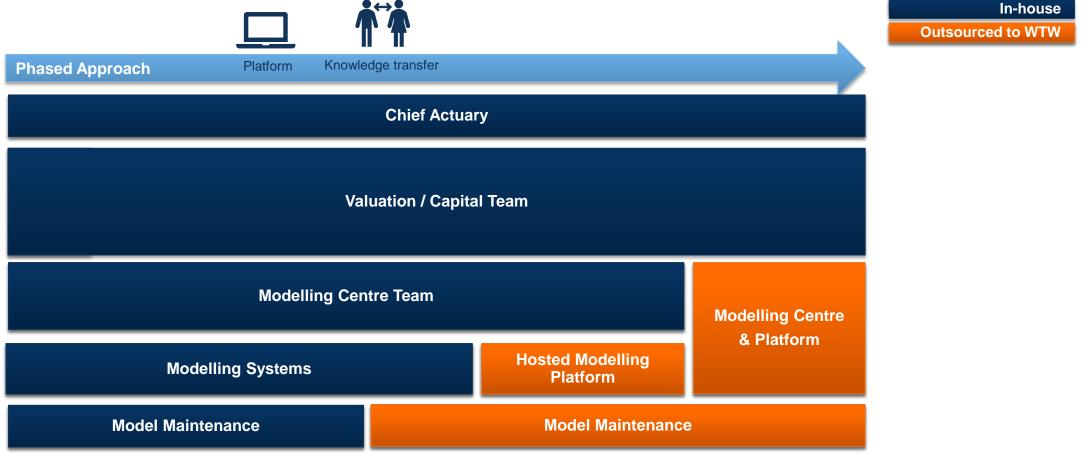


In-house
Outsourced to WTW





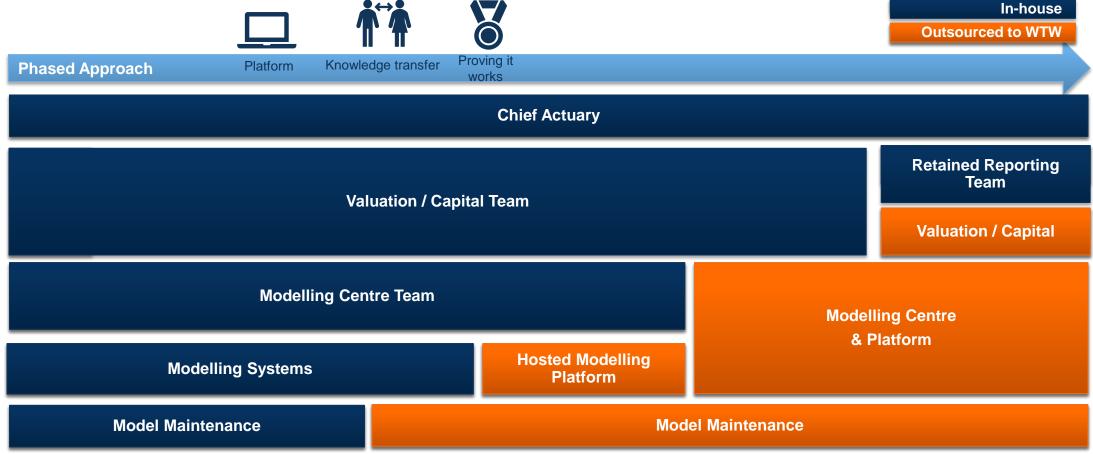










































- Implementation
  - Covid and remote working
  - Migration
- Business as Usual
  - Regular reporting to timetable
  - Control framework
  - Unexpected challenges
  - A new auditor
- Projects
  - Controls framework
  - Unexpected challenges



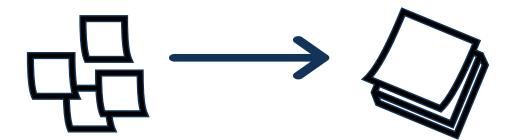




#### **Partnering Through Change**

#### **Case Study: Data Transformation**

- We partnered throughout this 2.5 year transformation project from design process to end state
- Consistent management throughout to ensure aligned with the desired long-term outcomes for WTW and SLOC in a BAU world
- Model-ready data within half a day, against a backdrop of having to deliver an IFRS AoC on WD3









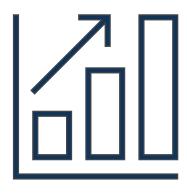
### **Partnering Through Change**

Case Study: IFRS17

Keys to IFRS17 BAU Transition



**People** 



**Systems** 



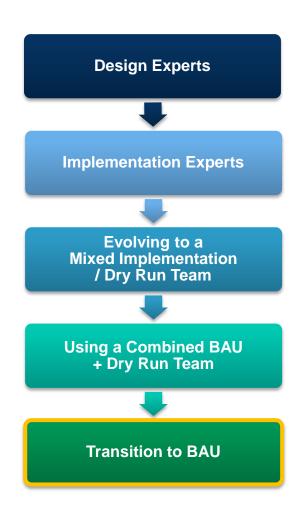
**Processes** 





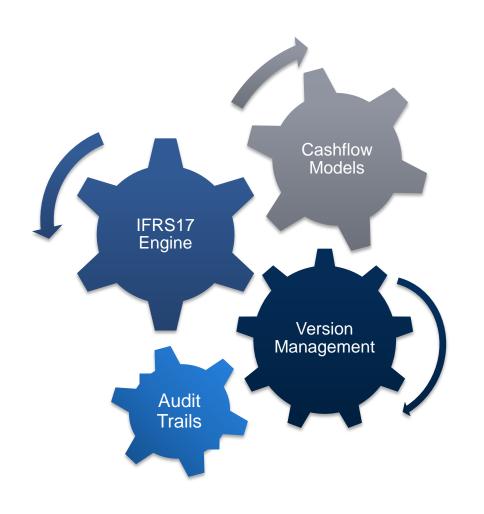


## **Keys to IFRS17 BAU Transition – People**





## **Keys to IFRS17 BAU Transition – Systems**



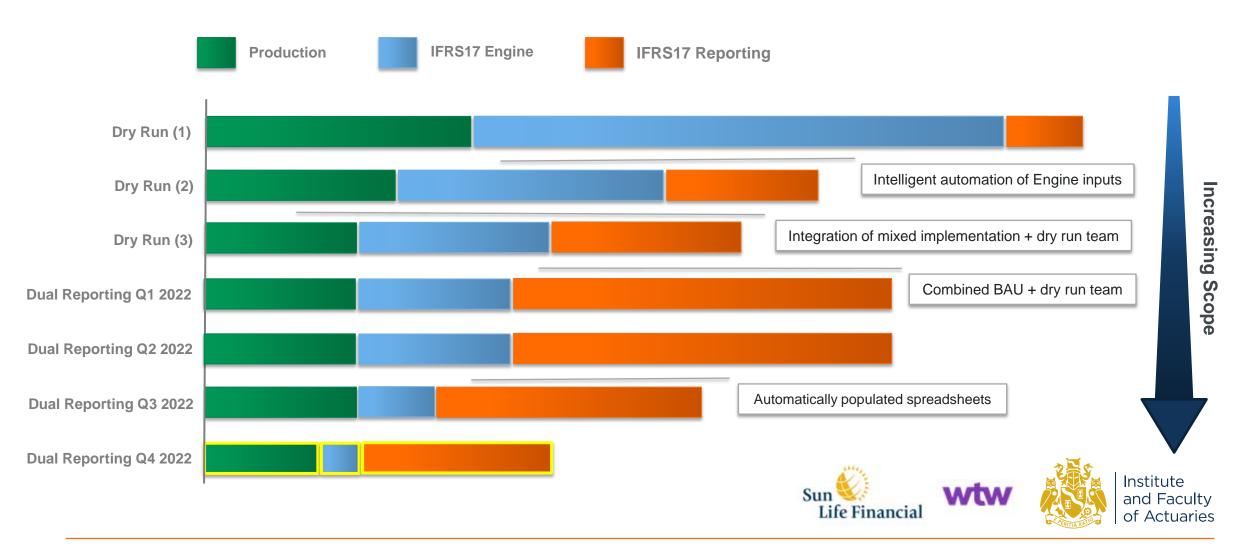
- ☐ Knowing which heavy model runs are destined for the Engine Rule-based automation that
- Dynamically generated Engine
  inputs and transformation and
  validation immediately upon
  completion
- ☐ Automatically recognising e-runs and guaranteeing a clear audit trail
- ☐ Flexible enough to deal with version management of underlying processes





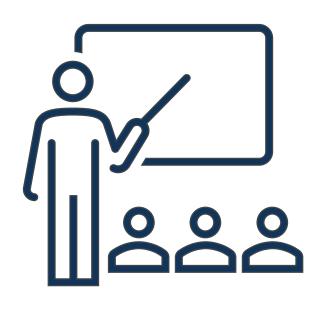


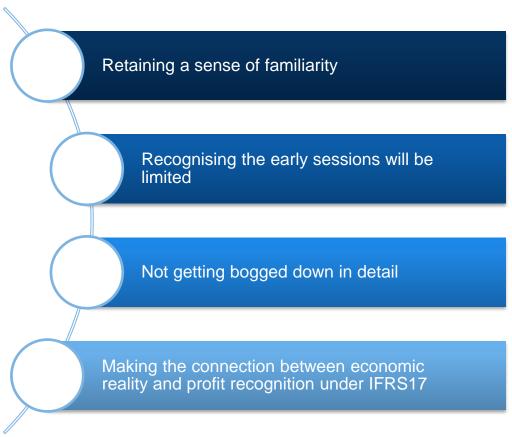
#### **Keys to IFRS17 BAU Transition – Processes**



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# **Keys to IFRS17 BAU Transition – Processes**











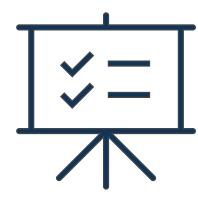
# **Keys to IFRS17 BAU Transition**







**Systems** 



**Processes** 







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#### **Conclusions**

- Long-term partnership through integration and change
- Strong relationship and understanding of business
- Jointly developed a solid platform for IFRS17









# Questions

# Comments

Expressions of individual views by members of the Institute and Faculty of Actuaries and its staff are encouraged.

The views expressed in this presentation are those of the presenter.







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# Thank you



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