

Your presenters





The outlook for covenant PwC

Slide 2

Overview of the session

- · What is employer covenant?
- · Recent covenant guidance
- · Long-term covenant megatrends
- Managing covenant risk best practice

The outlook for covenant PwC

Slide 3

How does the Pensions Regulator define employer covenant?

In the February 2006 code of practice "Funding defined benefits" it was:

"an objective assessment of the employer's financial position and prospects as well as his willingness to continue to fund the scheme's benefits"

This is how the Pensions Regulator defines covenant in the 2015 covenant guidance:

"The extent of the employer's legal obligation and financial ability to support the scheme now and in the future."

The outlook for covenant PwC

Slide 4

TPR's guidance at a glance:



Assessing the covenant – areas of focus

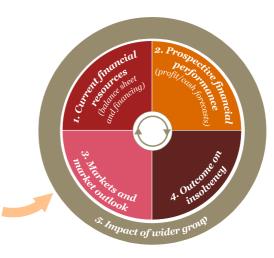
! Employer's legal obligations

- Legal basis of contributions and s.75 debt
- Wind-up rules
- · Guarantees
- · Informal support

© Funding needs and investment risk

 Assess covenant in relation to funding needs, investment risk, maturity of scheme

Financial support from employer/other entities



The outlook for covenant PwC

Slide 6

tPR's new guidance - areas of emphasis



The outlook for covenant Slide 7

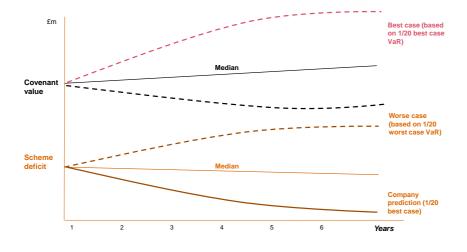
What does this mean for individual schemes:

"The approach taken by the trustees should be proportionate to the level of reliance placed on the covenant to support the scheme's funding needs and investment risk."

The outlook for covenant PwC Slide

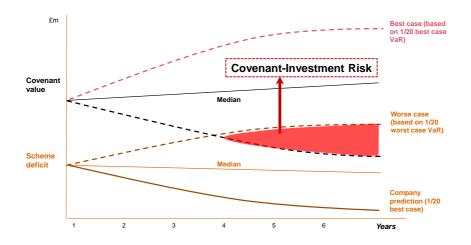
4

How do you conclude if the covenant can support the investment strategy? – Company A



The outlook for covenant PwC Slide 9

How do you conclude if the covenant can support the investment strategy? – Company B



The outlook for covenant PwC Slide 10

Megatrends – what are the long term risk factors for your covenant?

All aspects of all businesses are impacted by global megatrends

We have identified **five global trends** that are:

- having a major influence on the economic and commercial landscape;
- permeate across all sectors of the economy and society; and
- fundamentally disrupt our industry and the way we do business.











The outlook for covenant PwC

Slide 11

The Code of Practice encourages Trustees to think about scenarios which could jeopardise the position of the scheme:

"Trustees should have a view on the range of likely adverse outcomes that could apply and have an adequate and flexible strategy and governance structure to address these outcomes.'

Covenant risks and protections



Type A events and tPR protection



Scenario planning and preparation



Monitoring

The outlook for covenant PwC

Session summary: The outlook for covenant

The new guidance: building on best practice

The guidance shows the focus of tPR with new areas of emphasis

Understand risks for covenant in the long term

The outlook for covenant PwC

Slide 13

Your presenters

Mark Jennings mark.a.jennings@uk.pwc.com 07753 928 103 Matthew Cooper matthew.c.cooper@uk.pwc.com 07841 954 051



This publication has been prepared for general guidance on matters of interest only, and does not constitute professional advice. You should not act upon the information contained in this publication without obtaining specific professional advice. No representation or warranty (express or implied) is given as to the accuracy or completeness of the information contained in this publication, and, to the extent permitted by law, PricewaterhouseCoopers LLP, its members, employees and agents do not accept or assume any liability, responsibility or duty of care for any consequences of you or anyone else acting, or refraining to act, in reliance on the information contained in this publication or for any decision based on it.

© 2015 PricewaterhouseCoopers LLP. All rights reserved. In this document, "PwC" refers to PricewaterhouseCoopers LLP which is a member firm of PricewaterhouseCoopers International Limited, each member firm of which is a separate legal entity.