

Science Fiction - Coming to an Insurer Near You

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Abi Holloway (Phoenix Group)
David Zhang (PwC)

Your Presenters



Steve Mills, PwC

- Leads PwC Data & Analytics practice in the North
- 20+ years experience of working in data and analytics
- Recent experience of working in AI and advanced analytics
- Lives south of Chester



Abi Holloway, Phoenix Group

- Qualified actuary with 15 years' with Phoenix Group
- 10 years' experience within valuation reporting specialising currently in strategic projects delivery within Finance
- Lives in Birmingham following relocation from Liverpool



David Zhang, PwC

- Qualified actuary specialising in life insurance
- 4 years' experience with PwC, mainly working on life audits and Al projects
- Lives in Bristol and grew up up north in Nottingham
- Big fan of all things computer-related!

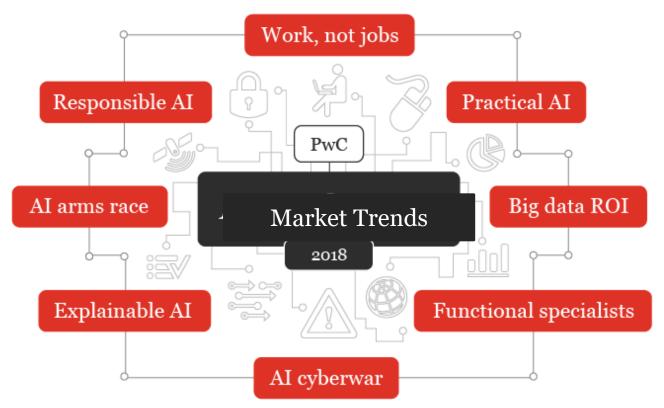


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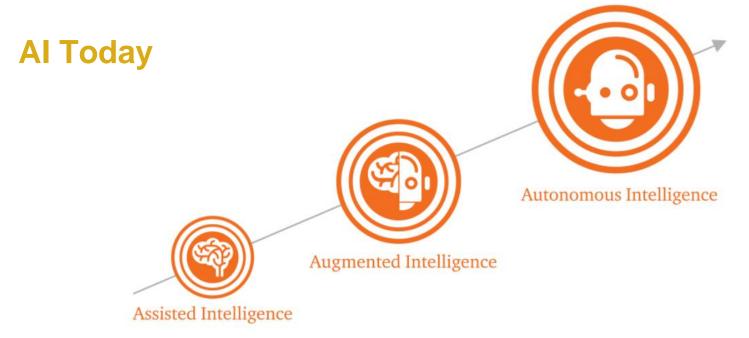


Part I – The Al Revolution

What's happened with AI in 2018?





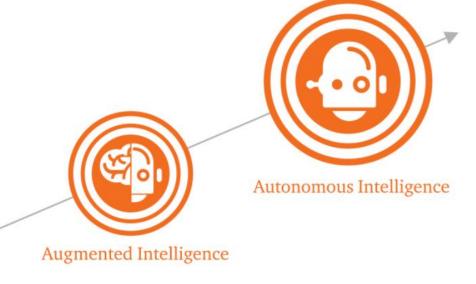


Automating repetitive, standardised or timeconsuming tasks and providing assisted intelligence.

Increased demand for STEM skills to build new tech ecosystem.



AI Emerging



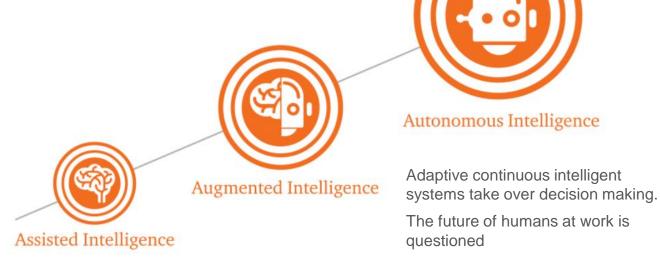
Assisted Intelligence

Fundamental change in the nature of work. Humans and machines collaborate to make decisions.

Uniquely human traits (emotional intelligence, creativity, persuasion, innovation) become more valuable.









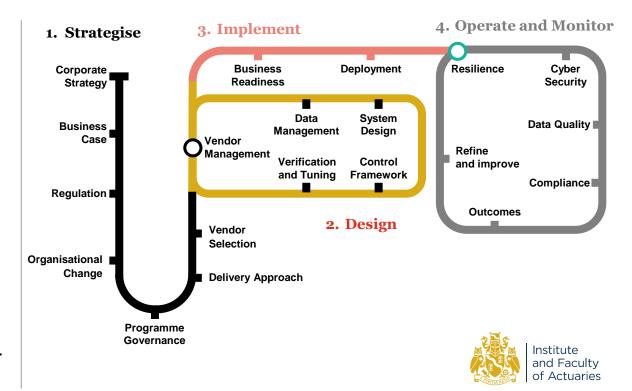
The future of humans at work is



Build Trust with Responsible Al



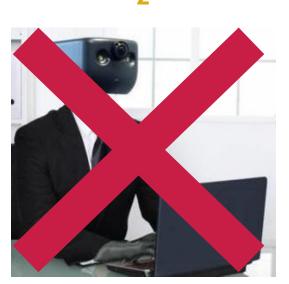
Read our point of view 'Accelerating innovation - How to build trust and confidence in Al' for more information.

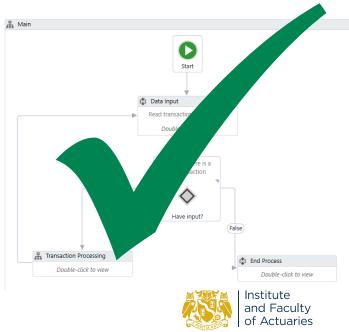






What does a Software Robot look like?

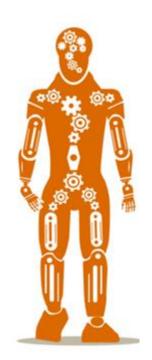




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What is RPA and the Robotic Workforce?

- Based on the notion of software robots as workers
- The robots completes tasks on the computer the same way a human would
- Best for automating high volume, repetitive tasks across multiple systems (e.g. "swivel-chair activities")





What are the benefits?

24/7



Robots never sleep and can operate 24/7, allowing for continuous monitoring and work

Scalability



The robotic workforce can scale to key, high-volume events e.g. year-end valuations.

Quality and compliance



Software robots can reduce errors and leave a digital audit trail for regulatory compliance.

Speed to delivery



Shorter cycle time and more accurate and timely reaction to demand.

Customer satisfaction



Increased customer satisfaction through a focus on quicker and a more integrated experience with fewer errors.

Speed to implementation



Avoids invasive traditional system integration. Takes weeks or months instead of years.

Value focused talent



Priorities of the human workforce shifts to innovation, insights, and other business development activities.

Cost reduction



Reduced costs on processes containing high volume, repetitive tasks.



Software Robots vs Excel Macros

	Excel Macros	Software Robots
How is it built?	VBA coding	Drag-and-drop activities within visual flowcharts
How does it fit in with existing systems?	Must use existing software architecture and interactions	Can work with virtually any application and/or multiple applications
How transparent is it?	Not very transparent – unless you're very good at deciphering code!	Easier to read and understand due to flowchart- style presentation. Can be programmed to generate its own audit trail.
How is it triggered?	Triggered manually by hand	Usually includes a controller program so that robotics can be run according to a schedule.
What is the scope of the automation?	Usually automates one single task in one spreadsheet	Can automate entire processes across multiple systems
Where is it stored?	On a local machine / in the excel file itself	Can be stored on cloud to allow better scalability



The Automation Continuum

Most life insurers are familiar with BPA, with some beginning to explore the RPA stage



Intelligent **Process** Automation (IPA)



Robotics **Process Automation** (RPA)



Scripts



Business Process Automation (BPA)

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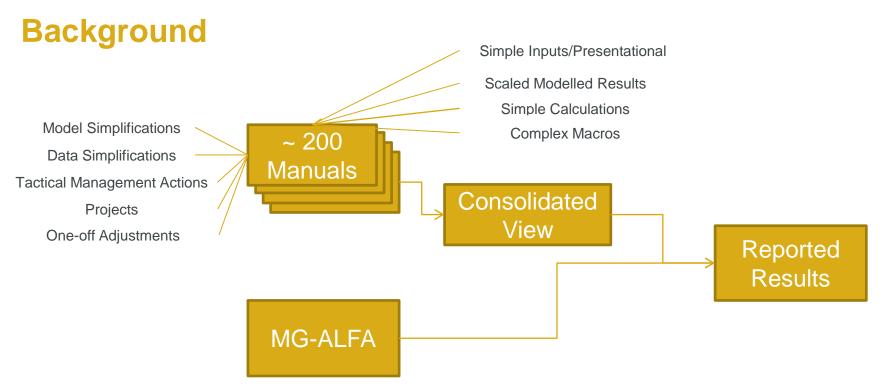
David's top three tips

- 1. Set up the right **ecosystem and culture** for robotics
- 2. A collaborative effort between IT and Actuarial
- 3. Long term strategy e.g. roadmap for automation, Centre of Excellence, framework for assessing opportunities











Why Use Robotics

- ✓ Remove Human Error
- ✓ Resource Needs Reduced
- √ Scalability
- ✓ Prohibitive Cost of Modelling Manual
- ✓ Strategic Solution
- ✓ Enabler for Strategic Projects
- ✓ Acquisition Ready
- ✓ Test Case for Phoenix



What we did

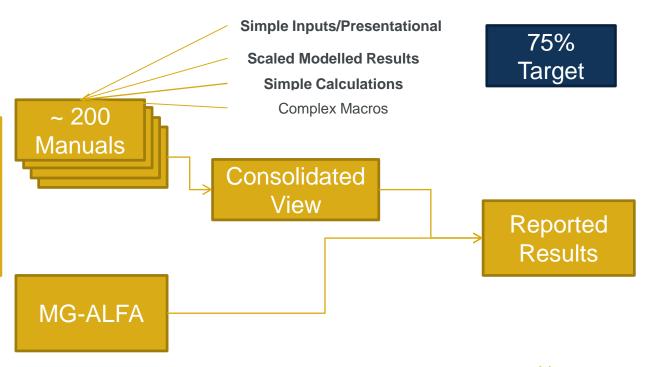
- When chosen to use Robotics wanted a specific model in which we would partner with external experts to develop the system with us
- Project in partnership between the Actuarial Reporting and IT teams within Phoenix
- Identification of manuals as good candidates for use of robotics:
 - Aim for around 75% of current population



What We Did

Clean-Up Exercise

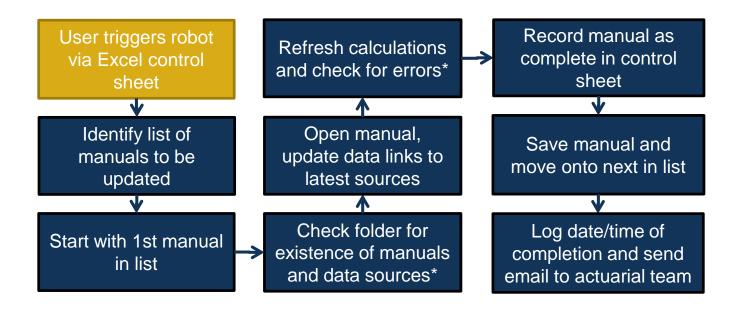
- Remove hard-coded inputs
- Simplify links
- Remove links to Non-Excel Documents
- Formalise Inputs





The Solution

*If an exception occurs, flag to actuarial team via email





Next Steps for Phoenix

- Run process live at the YE18 reporting valuation
- Extend use for all business and ad hoc runs.
- New manuals arising since exercise to be inducted into Robotic solution
- Focus on "fixing" or simplifying the 25% of manuals not utilising the Robotic solution
- Formalise end state maintenance model with IT
- Extend use to other areas in Phoenix
 - MI production, Solvency Monitoring







Questions

Comments

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