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Rate Monitoring

Joe Monk



Why is Rate Monitoring important ?



Lloyd's PMD Returns

| Expiring 100% Gross Net Premium Written | Change in Expiring 100% Gross Net Premium Written Due to Change in Deductible / Attachment Point | Change in Expiring 100% Gross Net Premium Written Due to Change in Breadth of Cover | Change in Expiring 100% Gross Net Premium Written Due to Other Factors | Change in Expiring 100% Gross Net Premium Written Due to Pure Rate Change | Current 100% Gross Net Premium Written |
|---|--|---|--|---|--|
|---|--|---|--|---|--|

- Expiring Premium
- Change in Premium due to
 - Changes in Deductible / Attachment Point
 - Change in Breadth of Cover
 - Other Factors
 - Pure Rate Change
- Renewing Premium



Three Observations

Exposure

Inflation

Underwriter
Judgement



What does all this work get you ?



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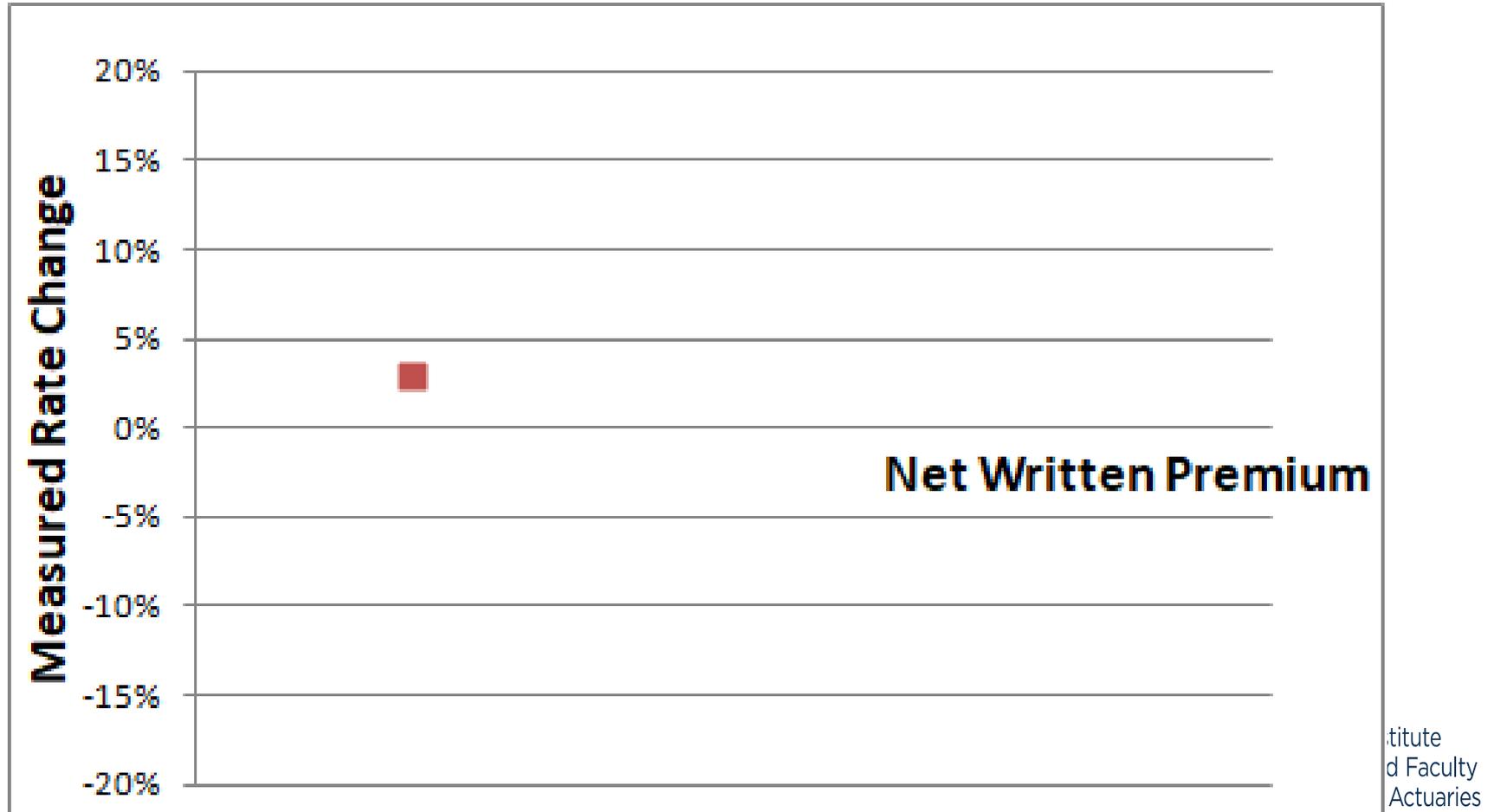
What does all this work get you ?

A single figure ? :

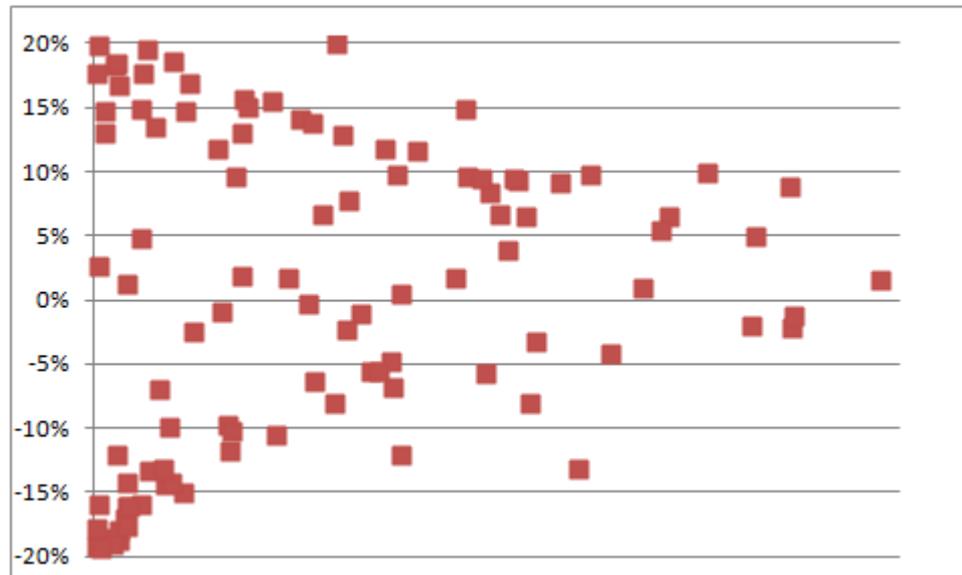
3.2%



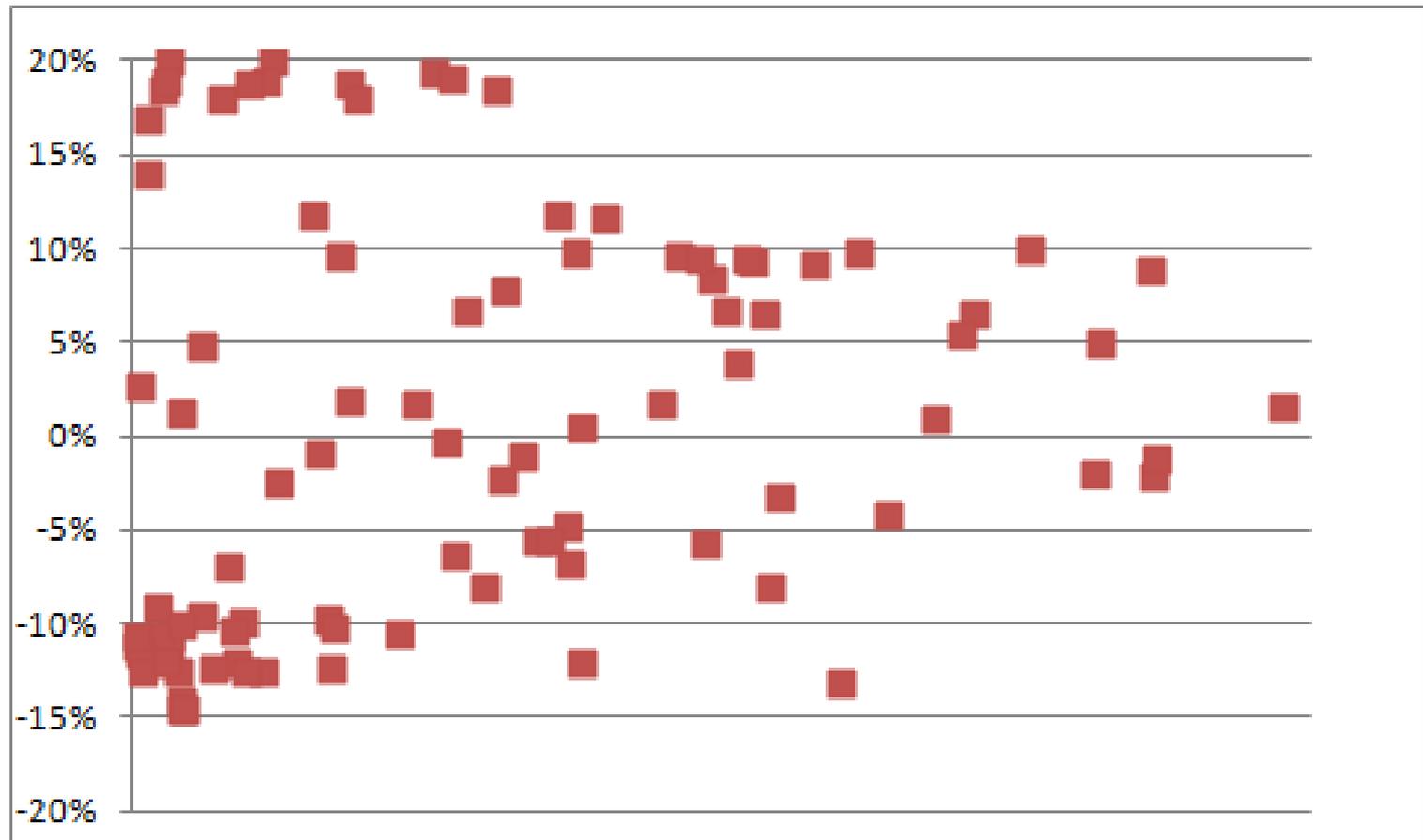
How about presenting the data like this ?



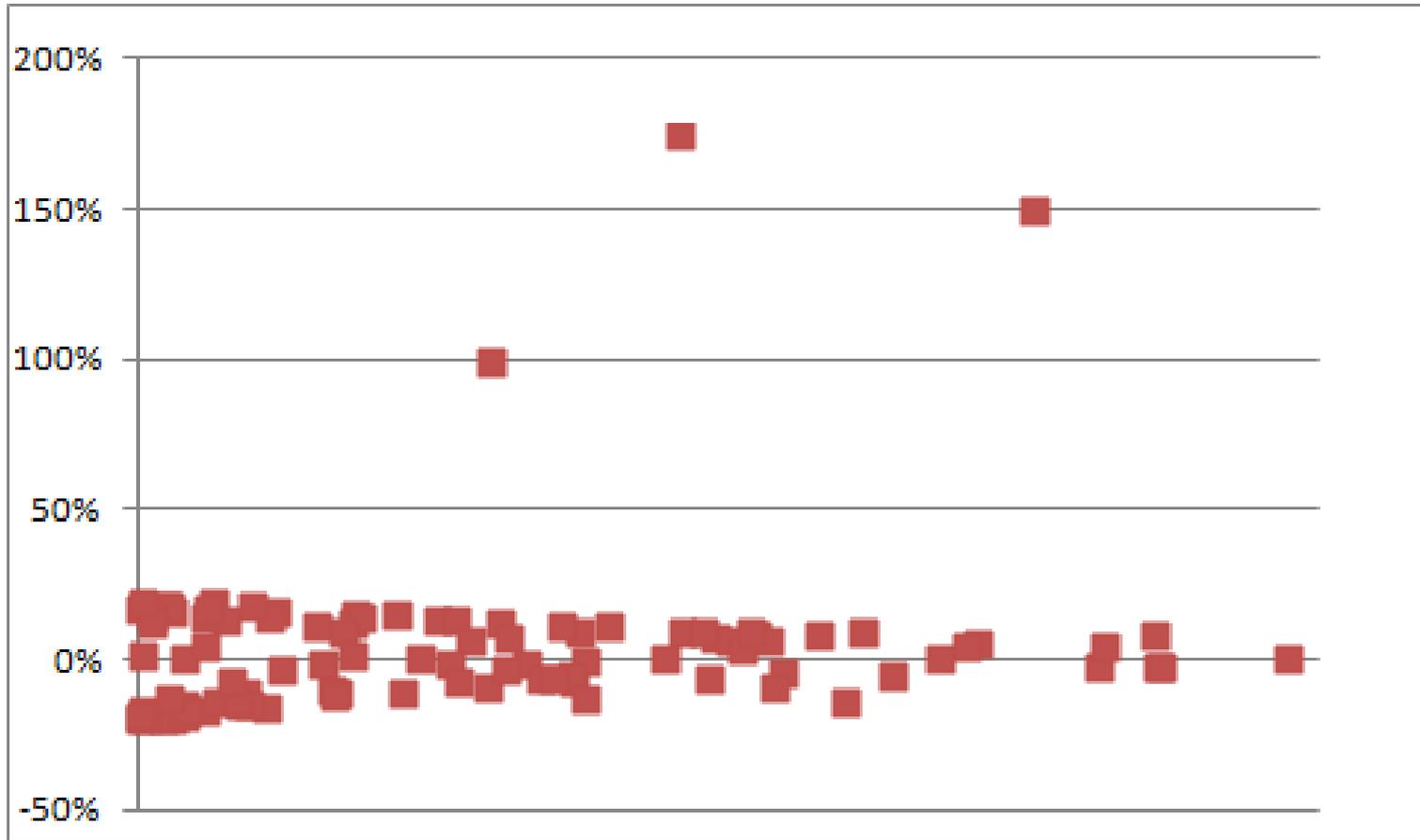
Example One



Example Two



Example Three



Thank you for your time.

Any Questions ?



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