# **Continuous Mortality Investigation**

# 'Per Policy' Coding Guide for Mortality and Critical Illness Investigations Version 1.4

Changes from 1.3 shown in italics

Version	Date issued	Comments	Sections affected
1.0	December	Issued to data contributors with Working	
	2005	Paper 19	
1.1	6 June 2006	Full postcode field now acceptable	Table 1 (page 11) and section 5.28
		Inclusion of 'Other' code on increment type	Table 1 (page 11) and section 5.33
1.2	13 September 2006	Amendment of conflicting benefit codes, and greater clarification of benefit types under flexible life and critical illness plans	Table 1 (page 10) and sections 4.13 and 5.25
1.3	4 June 2008	Changes to (a) expand benefit type to specify type of annuity, (b) increased guidance for submitting joint life data, (c) details of the initiative with the HCF to standardise 'date of claim' for Critical Illness claims and (d) minor typographical errors/formatting fixed.	Table 1 (pp 9,10, 11 & 12) and sections 4.8, 4.10, 4.11, 4.16, 5.14, 5.15, 5.25, 5.38, 5.43, 5.44, 5.45
1.4	18 July 2008	Changes to clarify (a) benefit amounts, (b) start and end dates of the investigation year, and (c) categorisation of bancassurance business	Table 1 (pp 9,10, 11 & 12) and sections 1.2, 4.2, 4.3, 4.17, 5.1, 5.2, 5.16, 5.27, 5.29, 5.30 and 5.31

# **Continuous Mortality Investigation**

# 'Per Policy' Coding Guide for

# **Mortality and Critical Illness Investigations**

#### Introduction

This Coding Guide provides a description of the data requirements for offices contributing per policy data to the Mortality and Critical Illness investigations. As it contains many new rules it should be studied carefully by the person who prepares the office's returns to the CMI.

This Coding Guide replaces the previous rules that applied to data being submitted for the Mortality and Critical Illness investigations. However, offices are still free to use the existing Coding Guides for Mortality and Critical Illness for the foreseeable future.

This Coding Guide may be subject to revision from time to time in the light of the CMI's experience of data collection, market developments and analysis methodology. In particular it is anticipated that further guidance will be issued as offices attempt to use the guide in earnest. Version 1.0 of this guide was published alongside Working Paper 19. Subsequent versions are published on the CMI's pages on the Actuarial Profession's website.

There are many differences between the approach taken in this Coding Guide and prior guides though the differences are less fundamental for the Critical Illness investigation, mainly consisting of additional data fields. Some of the key differences are included below for clarity, but this list is not intended to be comprehensive:

- We are no longer proposing to adopt a 'Census' approach to the investigation. Instead we are seeking to capture sufficient information in the end-year data submission to allow an accurate exposure to be calculated. One particular consequence of this is that the data submission must include details of cases that have exited (by any means) during the investigation year.
- The CMI is happy to receive data for the Mortality and Critical Illness investigations on a consistent basis with this new Coding Guide.

#### For mortality investigations

• We are no longer asking offices to submit data under a particular 'Investigation Number'. The intention is to use the product code to allocate policies to particular investigations. This has the benefit that investigations can be amalgamated or separated as appropriate within the CMI without offices needing to alter their data submissions. However, we are asking offices where possible to advise the investigation number where data was previously submitted on a scheduled basis. This will help with reconciliation and may also highlight the reason for apparent changes in experience.

• The approach to claim notification has changed. Previously offices were requested to delay submitting data until virtually all claims were expected to have been notified. Claims will now be included according to the date they are processed, with delayed claims reported in subsequent years. This may mean that an adjustment is needed in respect of Incurred But Not Settled (IBNS) claims when compared with the previous approach. It also means that offices should be able to submit data earlier in the year, allowing the CMI to release results earlier.

#### 1. GENERAL INFORMATION

## 1.1 The scope of the investigations

Offices should submit data for most life assurance products sold to individuals in the UK and Republic of Ireland that have any death or longevity benefit. For the avoidance of doubt, data on savings policies with minimum death cover should also be submitted.

Group products are generally outside the scope of this investigation; however, data should be submitted for the following group products:

- 1) "grouped-individual" products where there is a separate insurance contract for each individual in the group such as Group Personal Pensions policies (stakeholder and pre-stakeholder versions);
- 2) annuities arising from life office administered pension schemes; and
- 3) bulk annuities (including those arising from scheme wind-up and transfers of life office individual business portfolios).

Rated policies (including enhanced annuities) are within the scope of this investigation but must be identified in the appropriate field – see section 4.8.

Data for the Mortality and Critical Illness investigations can both be submitted using this Coding Guide. Where there are differences in data requirements for the various investigations, these are highlighted in the relevant section. For Critical Illness business, the investigation covers:

- Stand Alone where the benefit is paid on diagnosis of critical illness.
- Full acceleration where the benefit is payable on the diagnosis of critical illness or death, whichever occurs first.

Further details of the scope of data required are contained in section 3.1. In order to aid the CMI's understanding of offices' submissions, offices are requested to provide a high-level summary of business that has not been included within their submission compared to FSA Returns. A precise reconciliation is not required.

#### 1.2 Data required

Data are collected and investigated for calendar years. Data required for each investigation (calendar) year (N) are:

- In force (i.e. on risk for benefits) at the end of 31<sup>st</sup> December in year N
- Policies going out of force (including claims) in year N

The exact definitions of the data required, of 'normal claims' (see section 4.4) and of claim year 'N' are given in section 4 below. Whatever the approach adopted, a consistent approach from one year to the next should be used.

#### 1.3 Data submission

All data and queries should be sent to: Kimberley Kyle, CMI, 3<sup>rd</sup> floor, Cheapside House, 138 Cheapside, London, EC2V 6BW

Tel: 020 7776 3820 Fax: 020 7776 3810

Email: mortality@cmib.org.uk or ci@cmib.org.uk

Where e-mail is used, please use the appropriate address. Either can be used where data/queries relate to both Mortality and Critical Illness.

Offices are encouraged to contact the CMI at an early stage with any questions and to let us know if any difficulty arises or seems likely to arise with regard to a submission. We are more than happy to assist you.

Details of the format and mode of submission are given in section 2 below.

#### 1.4 Submission deadlines

Offices are requested to submit data to us by the end of June of the year following that to which they relate, i.e. we would like data on policies going out of force in year N as well as data on policies in force at the end of year N to be supplied by 30/6/N+1.

## 1.5 Confidentiality

Data supplied to the CMI must not contain personal details whereby any life insured (or policyholder) can be identified, other than a policy number or other internal identifier which permits ready identification of a record should a query or the need for correction arise. The policy number or internal identifier must not change from one submission to the next as it will be used to validate the data submitted against data submitted previously. Beyond this the policy identifier is not used and does not appear in any published results or communication, other than between the CMI and the office concerned.

An office's own data and claims experience are confidential to that office and the CMI takes great care that neither data nor details of an office's claims experience are distributed to third parties without the permission of the office concerned other than as part of pooled industry experience.

#### 2. DATA SUBMISSION

## 2.1 Physical methods of submission

We are happy to accept data on CD or DVD. We encourage all data files to be encrypted and password protected. Passwords and the information set out in section 2.3 below should be provided separately (by email or letter) from the data.

The CMI may be able to accept any other commonly used form of electronic data transmission but please contact us beforehand to check.

Data can not be accepted in written form due to the keying time required, except for minor corrections to data after initial submission.

# 2.2 Submission of data by e-mail

Data can be accepted as an attachment to an e-mail. The attaching file should, where possible, be compressed (e.g. using WINZIP). The covering e-mail should contain the information set out in section 2.3 below.

As with many organisations, filters and firewalls restrict the transmission of e-mails to the CMI that may contain harmful software. From experience, spreadsheets frequently contain macros, sometimes without the sender's knowledge. For this reason we ask that all files are checked to ensure that they are free of macros before being sent to us.

It would be appreciated if large files could be sent at the end of the working day so as not to block transmission lines. Very large files, i.e. in excess of 5Mb, should be sent on CD as set out in section 2.1 above. E-mails should be sent to:

mortality@cmib.org.uk or ci@cmib.org.uk

#### 2.3 Labelling and accompanying information

The CMI receives a regular stream of data from many sources. In order to ensure proper control of data, offices are requested to:

- Physically label CDs, etc. with details of their contents, i.e. office name, investigation (in this case 'mortality', 'critical illness' or 'mortality and CI'), type of data (in force or policies going out of force) and year.
- Enclose a covering letter (or e-mail) with the submitted data indicating the person(s) to contact in case of queries and, ideally, with a summary of contents, including the number of records.

#### 3. DATA FORMAT

# 3.1 Flexibility

The CMI accepts that the resources necessary to convert data from an office's own database(s) into a rigidly specified format may discourage a potential contributor. Clearly though, each office's data will have to be converted into a standard format before being combined with other offices' data. It would be most helpful if the data could be formatted in as near to the standard form as possible (as set out in section 3.3 below) but in order to encourage contribution, we are happy to take on a portion of the formatting, given enough explanatory information regarding the submitted format.

Similarly, if an office finds it easier to submit data including benefits that fall outside the scope of the Mortality and Critical Illness investigations, the CMI is happy to accept these provided it is clear which cases we should exclude, without needing to examine policies individually. Examples of categories include:

- If offices offer products with multiple benefits (including death or critical illness cover) then data for all benefits may be submitted, regardless of whether death or critical illness cover has been selected by the policyholder. There is no current intention to investigate the experience under other benefits.
- Policies written on more than two lives.
- Joint Life Second Death policies.

Offices may use their discretion to exclude certain policies from the investigation – examples could be staff policies written as part of the pension scheme or mortgage protection policies issued as part of the redress in a mortgage endowment mis-selling case (although the latter can be included with 'Original Type of Entry' coded as "C").

# 3.2 Types of electronic data file

#### Text/CSV files

Historically, data has been received for CMI investigations in the form of text files and it continues to be a useful default standard. The format should be as described below in Table 1, where either a comma (or other appropriate character) separates each field or the file is arranged in a fixed width format.

Each record should appear on a separate line and, ideally, both a header and 'end of file' record should be included.

## Spreadsheets and databases

We are happy to accept data in spreadsheet or database format but we would request that database formats are Microsoft Access. For offices using different database software, though importing into Access is often easy, we suggest the data be converted into Text/CSV as described above. Where possible, please include header and 'end of file' records.

#### 3.3 Data records

A record is required for each benefit for each life insured on each policy. This may mean more than one record is required for many policies. For example, on a single life policy with death and waiver of premium benefits, separate records may be submitted for each of the death and waiver of premium benefits, or only the death benefit record submitted.

For group products within the scope of the investigation (e.g. bulk annuities), a separate record is required for each benefit for each life covered by the policy.

Each record should occupy one row in a spreadsheet, one database record or one text line and should contain the information in Table 1 below.

General guidelines on coding are given in section 4 while guidelines pertinent to a specific field are given in section 5.

Table 1

Field	Field Position (for fixed length submissions)	Format of Values	Mandatory?	Notes for this field
	,			
Record type	1	I = In force at the end of the record year	Y*	5.1
OCC N 1	2 4	O = Policy taken out of force in the record year	<b>X</b> 7 str	<i>5</i> 0
Office Number	2 - 4	NNN	Y*	5.2
Record Year	5 – 8	YYYY	Y*	5.3
Territory	9	1 = UK	Y*	5.4
Product code	10 -19	2 = Republic of Ireland Any alphanumeric (up to 10 characters <sup>§</sup> )	Υ*	5.5
Client identifier	20-29	Any alphanumeric (up to 10 characters §)	Y " N	5.5 5.6
Policy identifier	30-39	Any alphanumeric (up to 10 characters §)	Y	5.7
Benefit identifier	30-39 40-49	Any alphanumeric (up to 10 characters §)	Y (if >1	5.8
Belletit idelititiei	40-49	Any approximente (up to 10 characters )	benefit)	3.0
Sex	50	M, F	Y	5.9
Medical type code	51	M = Life medically examined on entry	Y	5.10
		N = Life not medically examined on entry but		
		satisfactory evidence of health received		
		P = Lives accepted after paramedical examination		
		S = Lives accepted on minimum evidence of health via a shortened proposal form.		
		U = Undifferentiated		
		W = Sold without underwriting		
Smoker status	52	N = Non-smoker	Y	5.11
		S = Smoker		
		U = Undifferentiated		
Date of Birth	53-60	DDMMYYYY	Y	5.12
Original Type of Entry	61	C = Compensation case	Y	5.13
		G = Effected by exercising a GIO		
		N = New Business		
		O = Other		
		U = Unknown		
Date of policy	62-69	DDMMYYYY	Y	5.14
commencement				
Date of benefit	70-77	DDMMYYYY	$Y^*$	5.15
commencement				
Entry into Current Status	78	A = Alteration (on) - see section 4.5	Y	5.16
		C = Compensation case		
		G = Effected by exercising a GIO		
		I = In force at previous submission		
		N = New business		
		O = Other		
		R = Reinstatement		
		T = Bulk transfer-in		
		U = Unknown		
		W = Commencement of a dependant's pension annuity		

Field	Field Position (for fixed length submissions)	Format of Values	Mandatory?	Notes for this field
Movement on date	79-86	DDMMYYYY	Y	5.17
Benefit maturity/expiry date	87-94	DDMMYYYY	Y	5.18
Business Type	95	H = Hybrid	Y*	5.19
71		N = Non profit		
		U = Unit linked		
		W = With-profits		
Premium frequency	96	P = Recurrent Single premium	N	5.20
		R = Regular premium		
		S = Single premium		
Premiums in payment or	97	N = Paid up	N	5.21
paid up		Y = Premium paying		
Single or joint life	98	D = Dual	N	5.22
		J = Joint life first event benefit or joint life annuity		
		S = Single life benefit		
Rated or non-rated	99	N = Non-rated	Y	5.23
		Y = Rated		
Impairment code	100-101	2-digit alphanumeric	N	5.24
Benefit type	102-103	DB = Stand Alone Death benefit	Y*	5.25
		SC = Stand Alone Critical Illness benefit		
		AC = Accelerated Critical Illness benefit		
		DC = Stand Alone Death component of a multiple		
		benefit Death and Critical Illness policy		
		CA = Accelerated Critical Illness component of a		
		multiple benefit Death and Critical Illness policy		
		CC = Stand Alone Critical Illness component of a		
		multiple benefit Death and Critical Illness policy		
		LA = Life annuity in payment benefit		
		DA = Pension benefits in deferment		
		NA = Pension annuity in payment to members retiring in normal health		
		IA = Pension annuity in payment to pensioners retiring		
		in ill-health		
		PA = Pension annuity in payment where the health		
		status of the pensioner at retirement is unknown  XA =Retirement annuity where it is not known		
		whether the beneficiary is the member or a		
		dependant  WA = Pension annuity in payment to dependants		
ADI nove harring and the	104 106	including widow(er)s	V	5.00
ABI new business code	104-106	NNN	Y	5.26

T: 11	Field Position (for fixed length		W 14 9	Notes for this
Field	submissions)	Format of Values	Mandatory?	field
Distribution channel code	107	A = Basic advice (i.e. Stakeholder products)	Y*	5.27
		B = Bancassurance		
		I = IFA/Whole of market		
		M = Multi-tie/Limited range		
		N = Non-intermediated		
		S = Single tie		
		U = Unknown		
Location	108-114	Any alphanumeric area postcode	N	5.28
Initial benefit amount	115-126	NNNNNNNNNNN	N	5.29
Benefit amount at	127-138	NNNNNNNNNN	Y	5.30
'Movement on date'				
Benefit amount at end of	139-150	NNNNNNNNNNN	Y	5.31
year or 'Date of exit'				
Date of amount review	151-154	DDMM	Y (if	5.32
			relevant)	
Type of increment /	155	C = RPI subject to a cap	Y*	5.33
decrement		D = Decreasing (non-Mortgage)		
		F = Fixed rate increase		
		L = LPI		
		M = Decreasing (Mortgage)		
		N = No increment (i.e. level)		
		O = Other		
		R = RPI		
		W = With-profits		
Rate of increment /	156-160	NN.NN	Υ*	5.34
decrement	130-100	Rate of increase or decrease in benefit	1	3.34
Previous Investigation	161-162	NN	N	5.35
Number	101-102	INIV	IN	5.55
	should only be	completed for pension annuities in payment.		
Pension Grouping	254	B = Bulk purchase annuities	Y*	5.43
1 thiston Grouping	25 1	I = Individual annuities	•	5.15
		U = Unknown		
Pension Source Type	255	O = Occupational pension	Y*	5.44
1 chiston bource 1 ypc	233	P = Private Pension	1	J.77
		U = Unknown		
Dependant's proportion	256-260		$N^{rac{V}{2}}$	5.45
Dependant's proportion	256-260	NN.NN	$N^{\Psi}$	

Field	Field Position (for fixed length submissions)	Format of Values	Mandatory?	Notes for this field
	-	y for benefits exiting during the year.		
Date of exit	163-170	DDMMYYYY	Y	5.36
Type of exit	171	A = Alteration (off) - see section 4.5	Y	5.37
		B = Cover ceases due to a claim on another benefit		
		C = Critical Illness claim paid		
		D = Death claim paid		
		E = Ex-gratia claim paid		
		L = Lapse		
		M = Maturity		
		S = Surrender		
		T = Terminal Illness claim paid		
		U = Unknown		
		X = Other exit		
Date of claim	172-179	DDMMYYYY	N*	5.38
Date of notification of claim	180-187	DDMMYYYY	N*	5.39
Date of claim admission	188-195	DDMMYYYY	N*	5.40
Date of claim settlement	196-203	DDMMYYYY	N*	5.41
Cause of CI Claim 204-253		Any Alphanumeric	N	5.42

<sup>§</sup> The maximum of 10 characters is only relevant to fixed length data submissions

Fields indicated as Y\* for "Mandatory?" are not mandatory if the value is the same for the entire data submission and is clearly specified in accompanying documentation (e.g. the file only contains UK business for office 999 relating to 2006).

In such cases and for non-mandatory fields that are not being supplied, the relevant fields should be filled with blanks where data is submitted in a fixed length format.

The dependant's proportion is shown as  $N^{4}$  for "Mandatory?". This need only be recorded for joint life annuities – see section 5.45.

The Dates of Claim are shown as N\* for "Mandatory?"; however at least one of these **must** be supplied. The date of the claim event (death or diagnosis) is the preferred field.

The file should also include:

- Header record a one line record with each field's title.
- End of File record a one line, one field record simply with the text "EOF".

#### 4. GENERAL CODING GUIDELINES

The CMI aims to maintain a consistent coding of data; however the practice regarding policy administration and acceptance of claims varies between offices. If you are unsure as to how best to reflect your office's practices then please contact the CMI. We will be pleased to help.

#### **4.1** In Force – Definition

It is important that the date of commencement given in the data submitted to the CMI represents the true benefit commencement following acceptance of terms and underwriting, rather than a proposal (or any other) date.

For the purposes of data submission to the CMI, non-annuity policies should be counted as "on risk" from the benefit commencement date only. Any 'free cover period' between the proposal date and benefit commencement should not be regarded as "on risk". Equally, for the purposes of data submission to the CMI, all claims during a 'free cover period' are considered as ex-gratia payments and should be excluded.

# 4.2 Policies going out of force in the year

The data submission must include details of cases that have been processed as exits (by any means) during the investigation year. This must include policies that were only temporarily brought into force during the year. Offices may do this to process a claim, following a bank error or for other reasons.

Therefore, any policy experiencing a movement during year N must be included in the data submitted, either as in force *at the end of 31<sup>st</sup> December in year N* or as a policy processed as going out of force in year N. In some cases, this could result in multiple records for one benefit if, for example, a case is brought back into force on more than one occasion during a year.

# 4.3 Lapses and Reinstatements

In normal circumstances, a lapse will be submitted as an exit during the appropriate investigation year, but on occasion more complex scenarios can arise.

If a case is reinstated during the same investigation year that it lapses, then the CMI would like to receive two records:

- (i) An exit showing the benefit as a lapse, with the 'Date of exit' equal to the date the lapse is processed.
- (ii) The second record will be either an in force record as at *the end of 31*<sup>st</sup> December (if the case remains in force after being reinstated) or a second exit, if it lapses again or claims. This record will include the 'Original Type of Entry' and the 'Date of Benefit Commencement' unchanged (i.e. the original type and date of entry) and the 'Movement on date' (see 5.17) equal to the effective date of the reinstatement (i.e. when the policy returns to an 'on risk' status).

Alternatively, if a policy is reinstated with no break in cover (e.g. when a banking error is rectified) then the office may submit a single record with no indication that the lapse/reinstatement occurred.

If a case is reinstated in a later investigation year than the one in which it lapses, then the CMI does not expect to re-state previous years' exposure in normal situations, even if the effective date of the reinstatement predates 1<sup>st</sup> January of the relevant year. The CMI would like to receive an exit in year N for the lapse and the subsequent record will be similar to that described in (ii) above but with 'Movement on date' equal to 1<sup>st</sup> January of the relevant year (which will normally be N+1).

It may help offices to understand how the CMI expects to use the data in this regard. It would be theoretically possible to consider reinstatements that are subject to reunderwriting as a separate category and to initially re-assign them to duration 0. However, the CMI does not expect that offices will be able to distinguish in their data submissions according to whether re-underwriting has occurred. It is not obvious whether it would be more accurate to restart the duration on all reinstatements (regardless of whether they have been subject to re-underwriting) or to continue to use the original date of entry, but the CMI has decided to maintain its historic approach which is to base duration on the original date of entry.

#### 4.4 Claims

The investigations analyse claims paid under the policy terms, on the policies on risk. All 'normal' claims should be included, i.e. ex-gratia claims arising during a Free Cover Period should be excluded.

Offices may bring policies into force to pay a claim in certain circumstances. An example is where, on a term assurance policy, the policy is treated as lapsed when the premiums are stopped on the policyholder's death as the office is not notified of the death. On notification of the death, the office may then pay out the claim without the policy being brought in force first. However data must be submitted on any 'normal' claim settled in the year, regardless of whether the policy was in force or not when the claim was settled.

A consistent coding of policy attributes should always be adopted between claims and in force policy records. This is particularly important to consider when claims and in force data are obtained from separate databases or by separate departments. Particular care is required when some attributes are coded as unknown or undifferentiated (e.g. if the smoker status of a policy is coded as Unknown during its lifetime, then the claim should also be coded as "U", even if the status of that policy is then known).

Claims submitted in respect of a particular year should be based, where possible, on the year of settlement. If the settlement date is not known then it should be based upon the date of admission or, failing this, one of the other dates. Whatever the approach adopted, a consistent approach from one year to the next should be used. No 'normal' claim should be either missed out or double-counted. In no circumstances should claims data be submitted in respect of claims that have yet to be settled.

For the purposes of the CMI investigations, Stand Alone Critical Illness policies are defined as those with no or a minimal benefit payable on death. In the event of a death under such a benefit, 'Type of Exit' should be coded as "B" (cover ceases due to a claim on another benefit), not as "D".

#### 4.5 Alterations

The CMI will be using the end-year submission to calculate the exposure during the year. Where policies are altered during the course of the year (other than regular contractual changes to the benefit amount), the CMI's preferred approach is that two records are submitted in respect of the altered policy – the first reflecting its prealteration status and including a date of exit and 'Type of Exit' coded as "A", the second reflecting its post-alteration status and with 'Entry into Current Status' coded as "A".

Where an alteration occurs, the 'Original Type of Entry' and benefit commencement dates should not change in the new record, however the date of the alteration should be recorded in the 'Movement on date' (see section 5.17.)

Contractual changes to the benefit amount do not necessitate separate records as they can be identified from those fields in sections 5.30 to 5.34.

#### 4.6 Reinsurance

The investigations cover directly written business only. Reinsurance business ceded to other offices should be included in full (i.e. not just the retained portion). Reinsurance business accepted from other offices should be excluded.

# 4.7 Underwriting

For policies sold without underwriting, the 'Medical type code' field must be set to "W" or such policies excluded. For policies effected under guaranteed insurability options or issued as part of redress (e.g. resulting from mis-selling), this field should also be set to "W"; in addition, 'Original Type of Entry' should be coded accordingly (see section 5.13).

If you are unsure whether particular policies should be counted as being underwritten for the purposes of submitting data to the CMI, please contact us and we will be happy to advise you on the correct treatment.

## 4.8 Rated lives

The current CMI investigations cover cases issued on standard premium rates only. Cases subject to additional ratings for medical or other reasons are excluded, or if applicable, included in the 'Impaired Lives' mortality investigation (see section 5.24 and Appendix B).

With the move to Per Policy data collection the CMI's intention is to collect as much data as possible (including data on rated policies) and then to decide what data to include in what investigation once validated.

For non-annuity benefits, rated lives should be included in the data but it is important that whether a policy is rated or not is identified through the 'rated or non-rated' field.

Annuity benefits provided on enhanced terms should also be included in the data and identified in the 'rated or non-rated' field. For joint life enhanced annuities, it is important that the life resulting in the enhanced terms is correctly identified in the 'rated or non-rated' field. Only if both lives are treated as impaired for the purpose of enhancing the terms of the annuity should both lives should be recorded as rated.

If you are not able to indicate which lives are rated or you are in any doubt about how to proceed, please contact the CMI.

#### 4.9 Joint life assurances

A separate record should be submitted for each life for joint life first event benefits.

For joint life first event policies, in the event of a claim being paid on a first event, the record in respect of the life that gave rise to the event being claimed for should show the type of exit as "D" (for example, if a death claim). The second life's record should show type of exit as "B". In the rare event of both lives being subject to a covered event, such as might result from a motor accident, both lives' records should show type of exit as "D" (for example), if offices are aware of this.

Joint life second event benefits should be excluded from the investigations.

In respect of all joint life assurances, any cases where the smoker status cannot be determined for both lives separately should be treated as 'undifferentiated' in the smoker code field for both lives. This might occur where offices' systems hold smoker status at benefit level, rather than life level. Again, care should be taken to treat the records consistently for benefits in force at the year end and for benefits exiting during the year (i.e. the claim must also be categorised as "U", even if the smoker status of the life that claimed is known).

# 4.10 Annuities in payment

The following types of annuities in payment should be included (see below for the types of annuity to be excluded):

- 1. Single life annuity in payment (either written as non-pension or pension business).
- 2. Joint life (non-pension) annuity in payment while both lives are alive with a reduced benefit paid to the surviving life after the death of either of the two lives.
- 3. Joint life (non-pension and pension) annuity in payment until the death of the first **named** life after which a reduced benefit is payable to a surviving second life.

The key difference between case 2 and case 3 above is that the order of deaths of the two lives matters in case 3. If the second life pre-deceases the first life, there is no reduction in benefits that continue to be paid to the first life.

The above cases, respectively, should be coded as follows:

- 1. Submit at least one record describing everything about the benefit in that calendar year.
- 2. Submit at least one record for each life describing everything about the benefit in that calendar year, until the death of either life. Many of the fields should be identical for each life as they describe the policy not the life, e.g. the benefit amount, the commencement dates, etc. On the first death, the type of exit for the life that dies should be shown as "D". The remaining life's record should show type of exit "B". In the rare event of both lives dying, such as might result from a motor accident, both lives' records should show type of exit as "D" (for example), if offices are aware of this.

In addition, upon the first death, if a benefit is payable to the remaining life, submit a further record for the remaining life with the same policy details, but with the **benefit** commencement date of this record as the date of first death/exit (while **policy** commencement date should be unchanged). The benefit amount will be the reduced amount applicable.

3. Submit at least one record for the first named life as per 1. above. The percentage of reduced benefits payable to the second life should be recorded in the 'Dependant's proportion' field. On death of the first named life, record the type of exit as "D".

In addition, upon the death of the first named life, if a benefit is payable to a surviving second life, submit a further record for the second life with the same policy details but with benefit type "WA" and the **benefit** commencement date of this record as the date of death/exit for the first named life (while **policy** commencement date should be as per the first life). The benefit amount will be the reduced amount applicable. If the second life's benefit is only payable for a fixed term then the benefit maturity/expiry date should indicate when the benefit expires.

For the avoidance of doubt, no records should be submitted on the second life for the period in which the first life is alive.

In respect of all joint life annuities in payment, any cases where the smoker status cannot be determined for both lives separately should be treated as 'undifferentiated' in the smoker code field for both lives. This might occur where offices' systems hold smoker status at benefit level, rather than life level. Again, care should be taken to treat the records consistently for benefits in force at the year end and for benefits exiting during the year (i.e. the claim must also be categorised as "U", even if the smoker status of the life that claimed is known).

For all joint life annuities that are paid on enhanced terms, it is important that the lives resulting in the enhanced terms should be correctly identified in the 'rated or non-rated' field. If the second life is the one that has led to the enhanced terms, any new records created for the second life after the death of the first life should continue to identify the second life as rated.

The following types of joint life annuity in payment should be excluded:

- 1. Any annuity payable to more than two lives.
- 2. Contingent annuities (i.e. only payable following the death of a particular life).
- 3. Joint life annuities in payment until the last death (i.e. where a benefit does not reduce when the first death of either life occurs).

#### 4.11 Multiple benefits

Multiple benefits of the same type should be treated as a single benefit where they arise from one underwriting process (e.g. clustered policies for tax purposes, automatic increments etc.). An exception to this is where benefits are purchased with both a single premium and regular premiums simultaneously, in which case separate records should be submitted.

If new underwriting is involved, a separate record should be submitted for the new benefit element with the commencement date set to the date the new cover commences. Even where no medical underwriting is involved (e.g. a single premium purchasing additional annuity benefit), a separate record is preferred. Where a single record is provided, the total amounts should reflect the increase in benefits from the date of the increase.

#### **4.12** Family Income Benefits

These policies provide a benefit expressed as an annual or monthly amount, rather than as a lump sum. For amounts data, offices are requested to use the commuted value if possible. It is obviously essential that claims and in force are treated consistently in this regard.

If offices are unable to supply the commuted value for both in force and claims data, then such cases will be excluded from the amounts analysis, and therefore need to be identifiable.

#### 4.13 Different benefit levels for Life cover and Critical Illness cover

Some policies may be written as flexible protection policies where policyholders can choose from a mix of critical illness and death cover benefits which can be for different amounts.

Where offices treat each benefit independently within their administration systems (i.e. they have separate 'Accelerated Critical Illness', 'Stand Alone Critical Illness' and 'Life Cover' benefits, and a claim on one of the benefits does not reduce or otherwise affect the amounts paid on any of the other benefits), then each 'Stand Alone Critical Illness' (Benefit type: SC), 'Accelerated Critical Illness' (Benefit type: AC) and/or 'Life Cover' benefit (Benefit type: DB) should be treated as a separate benefit for the purpose of submitting data to the CMI.

However, where offices' administration systems do not treat the underlying benefits independently, the data submission process is more complex. Here, a policy may have 'Life Cover' and/or 'Critical Illness' benefits and, where both benefits are present they may be equal or one benefit may be greater than the other. In such cases, the office will need to consider the benefit amounts on both the 'Critical Illness' and 'Life Cover' benefits and submit data according to the rules below:

- a) Normally, where there is no 'Critical Illness' benefit (or it is set to nil), the benefit should be treated as a 'Life Cover' benefit, with a sum assured equal to the 'Life Cover' benefit amount and the 'Benefit type' recorded as DB. However, if the event of a critical illness claim reduces or terminates the 'Life Cover', the 'Life Cover' benefit should not be submitted to the investigations.
- b) Where there is no 'Life Cover' benefit (or it is set to nil), then the policy should be treated as a 'Stand Alone Critical Illness' policy, with a sum assured equal to the 'Critical Illness' benefit amount, and the 'Benefit type' recorded as SC.
- c) Where the 'Critical Illness' and 'Life Cover' benefits operate independently, i.e. no claim is payable under the 'Critical Illness' benefit in the event of a death claim and where the 'Life Cover' benefit is not reduced by an earlier critical illness claim, the policy should be treated as two benefits:
  - A 'Stand Alone Critical Illness' benefit, with a sum assured equal to the 'Critical Illness' benefit amount and a 'Benefit Type' of SC, and
  - a 'Life Cover' benefit, with a sum assured equal to the 'Life Cover' benefit amount and a 'Benefit type' of DB.
- d) Where the 'Critical Illness' and the 'Life Cover' benefit amounts are the same, and only one claim is payable on the earlier of the two events to occur, the policy should be treated as an 'Accelerated Critical Illness' benefit. The sum assured is equal to the 'Critical Illness' benefit amount, and the 'Benefit type' should be recorded as AC.

- e) Where the 'Life Cover' benefit is greater than the 'Critical Illness' benefit, and the event of a critical illness claim reduces the 'Life Cover' benefit by the amount of the 'Critical Illness' benefit (so the two benefits do not operate independently), for data submission purposes this should be treated as two benefits:
  - An 'Accelerated Critical Illness' benefit, with a sum assured equal to the amount of the 'Critical Illness' benefit and a 'Benefit type' of CA, and
  - a 'Life Cover' benefit, with a sum assured equal to the excess of the 'Life Cover' benefit amount over the 'Critical Illness' benefit amount, and a 'Benefit type' of DC.

In the event of a critical illness claim, a claim record should be submitted for the 'Accelerated Critical Illness' benefit, and the 'Life Cover' benefit will continue unaffected.

In the event of a death claim, claim records should be submitted for both the 'Accelerated Critical Illness' benefit and the 'Life Cover' benefit.

f) Where the 'Life Cover' benefit is greater than the 'Critical Illness' benefit, and the event of a critical illness claim terminates the 'Life Cover' benefit or reduces the 'Life Cover' benefit by any amount other then the amount of the 'Critical Illness' benefit (so the two benefits do not operate independently), the policy should be treated as an 'Accelerated Critical Illness' benefit, with a sum assured equal to the amount of the 'Critical Illness' benefit and a 'Benefit type' of CA.

The excess of the 'Life Cover' benefit amount over the 'Critical Illness' benefit amount should not be submitted to the investigations.

- g) Where the 'Life Cover' benefit is less than the 'Critical Illness' benefit and a critical illness claim reduces or terminates the 'Life Cover' benefit (so the two benefits do not operate independently), for data submission purposes this should be treated as two benefits:
  - An 'Accelerated Critical Illness' benefit, with a sum assured equal to the amount of the 'Life Cover' benefit and a 'Benefit type' of CA, and
  - a 'Stand Alone Critical Illness' benefit, with a sum assured equal to the excess of the 'Critical Illness' benefit amount over the 'Life Cover' benefit amount, and a 'Benefit type' of CC.

In the event of a critical illness claim, claim records should be submitted for both the 'Accelerated Critical Illness' and 'Stand Alone Critical Illness' benefits. If any residual 'Life Cover' benefit remains in force after a critical illness claim, this residual benefit should not be submitted to the investigations.

In the event of a death claim, a claim record should be submitted for the 'Accelerated Critical Illness' benefit, but an exit should also be submitted for the 'Stand Alone Critical Illness' benefit, with Type of Exit coded as "B".

#### 4.14 Scaled critical illness benefits

In some products, certain critical illnesses or events may be subject to a lower level of benefit than the full benefit amount. Where the lower benefit levels apply to a significant element of the cover, such benefits are outside the scope of the current investigation and should be excluded. However, where they apply to only one or a small number of events (e.g. angioplasty only) they can be incorporated. In such cases offices should not submit claim records for such claims where the lower benefit amount is paid – claim records should only be submitted where the full benefit amount is paid leading to the termination of the critical illness benefit.

We are more than happy to assist offices in assessing whether the specified critical illnesses or events with lower benefits constitute a significant element of the cover.

#### 4.15 Other non-standard benefit structures

Critical illness products are evolving but the current investigation is limited to what can now be termed "traditional" products. If you have any doubts as to how to treat a particular product and whether to include it in your submitted data, please contact the CMI and we will be happy to advise you on the correct treatment.

## 4.16 Pension annuities in payment

It is important to the CMI to be able to distinguish between the different types of pension annuities, whether life office pensioner annuity business in payment or bulk annuity business, etc. The scope of this guide to code different pension annuities is reasonably extensive and therefore care should be taken.

In essence, the coding requirements are designed to allow annuity benefits to be split by:

- (a) Source of pension benefits whether the annuity relates to private pension benefits (e.g. personal pensions) or to occupational pension benefits should be recorded under the 'Pension Source Type' field. For the avoidance of doubt, pension benefits under an individual contract with the member (e.g. group personal pensions) are to be treated as private pensions.
- (b) Bulk purchase and individually written annuities annuities where the benefits were quoted separately for each member should be recorded as individually written annuities and the rest as bulk purchase annuities under the 'Pension Grouping' field. For the avoidance of doubt, annuity benefits arising from the (partial or complete) wind-up of occupational schemes and those arising from transfers of life office portfolios should be treated as bulk annuities.

The CMI understands that offices would have quoted separately for annuities arising from the retirement of individual members in life office administered pension schemes, and so these should be treated as individually written annuities in the CMI data but with the source of pension benefits being occupational pensions. If offices treat life office pensioner business in a different way, they are requested to discuss this with the CMI before submitting data.

(c) Health status of the member at retirement – the 'Benefit Type' field should reflect the health status of the member at the date of their retirement.

For annuities arising from private pensions, the health status for members at retirement should be recorded as ill-health, normal or unknown. For the avoidance of doubt, members do not have to be receiving an enhanced annuity to be recorded as being in ill-health at retirement.

For annuities arising from occupational pensions, members retiring at or after the occupational scheme's normal retirement age should be treated as retiring in normal health unless the office has information to suggest otherwise. Members retiring before the scheme's normal retirement age should be treated as retiring in ill-health unless the office has information to suggest otherwise. If the scheme's normal retirement age is not known, the health status should be recorded as unknown.

Further guidance on annuity benefit types is provided in sections 5.25 and 5.43 to 5.45 below.

## 4.17 Benefit amounts

*Three benefit amount fields are requested:* 

- *Initial benefit amount (see 5.29),*
- Benefit amount at 'Movement on date' (see5.30), and
- Benefit amount at end of year or 'Date of Exit' (see 5.31).

For annuity benefits, the amount should be the annualised amount payable as at the relevant date.

For with-profits policies, the amount should be the sum payable, including any final bonus, on a contractual event on the relevant date.

See paragraph 4.12 for treatment of benefit amounts on Family Income Benefit records.

#### 5. GUIDELINES FOR CODING DATA FIELDS

## 5.1 Record type

Record "I" for benefits in force at the end of 31<sup>st</sup> December in the year for which data is being submitted. See section 4.1 for the interpretation of "In force". Record "O" for benefits taken out of force during the year.

For the avoidance of doubt, records must be submitted for benefits that are brought into force and then taken out of force within the year.

#### 5.2 Office number

An office is allocated a unique number for its data submissions to the CMI. If, when preparing data, this office code is not known then please contact us and we will be happy to help. The CMI is happy to supply several numbers if an office wishes to differentiate its business, for example between separate funds. Results will then be produced separately for each office number.

This field is not shown as mandatory, as it need not be incorporated within the data record if all records apply to a single office as will normally be the case. However it obviously must be clear to the CMI which office a submission relates to.

#### 5.3 Record year

The full four digit calendar year for which data is being supplied should be recorded. Again this is not mandatory within a record if it is made clear in the header or elsewhere.

The data records should be a snapshot as at the end of  $31^{st}$  December (i.e. after all processing on  $31^{st}$  December has been completed) of the policies in force at that date and the policies that have gone out of force during the year for which data is being submitted.

Offices supplying data in respect of financial years not corresponding to calendar year should advise the CMI.

#### 5.4 Territory

Data should only be included in respect of policies sold in the UK or the Republic of Ireland. Where data for both territories is being submitted, please record 1 for UK policies and 2 for Republic of Ireland policies. Where data is only being submitted for one territory, this field is not mandatory if the covering note makes clear the territory.

Lives who move abroad during the lifetime of their policy should not be removed from the investigation if their policy remains in force.

#### 5.5 Product code

This should be a code that identifies what product the record relates to. This may be the product name (e.g. "Level Term Assurance Plan") however if the type of product is not recognisable from the code (e.g. where this is an internal code), then offices are asked to provide a list of codes and the corresponding product types.

#### 5.6 Client identifier

This will be the internal code that uniquely identifies the life insured, if such exists.

#### 5.7 Policy identifier

This would normally be the policy number or any other internal code that uniquely identifies the policy concerned. This code must be consistently applied between records from one year to the next year. All benefit records on a single policy must have the same policy identifier.

#### 5.8 Benefit identifier

This would normally be the benefit number or any other internal code that uniquely identifies the benefit concerned. This code must be consistently applied between records from one year to the next year.

Separate records must be submitted for increments to benefits if policyholders are required to undergo underwriting again. If benefit increments are automatic, a separate record is not required though the benefit amount fields must be updated as appropriate.

For many products, the benefit and the policy may be synonymous. If this is always the case within a submission, then it is not necessary to submit a benefit identifier or a date of benefit commencement (see section 5.15).

## **5.9** Sex

Record M for male and F for female.

## 5.10 Medical type code

This field should reflect the underwriting carried out at the time the benefit is taken out.

#### 5.11 Smoker status

For all benefits, including annuities, the smoker status at the date of benefit commencement should be recorded (using the office's own definition of what constitutes a non-smoker) as N for non-smokers and S for smokers if at all possible.

Offices that do not use smoker status or are unable to differentiate for the purpose of data submission, should record U.

#### 5.12 Date of birth

Code as DDMMYYYY text where possible.

# 5.13 Original Type of Entry

This field should record how the benefit originally entered the investigation. C and G should both be used to code new benefits that have not arisen through the normal new business route:

C is a 'Compensation' case, where a benefit is issued to provide cover or compensation following a mis-selling verdict or similar.

G is applied to benefits taken out as a result of a Guaranteed Insurability Option being exercised.

In previous investigations, the CMI has not sought to segregate new business according to the type of entry, although offices may have chosen to exclude the unusual cases. If offices can code these separately, then the CMI hopes to report separately on the different categories of business as well as analysing experience for all business (regardless of type of entry) to provide consistent results.

## **5.14** Date of policy commencement

It is important that the definition in section 4.1 is adhered to so far as the date of commencement is concerned. The format should be as for section 5.12 above.

In the case where a deferred annuity vests, offices are requested to submit an "exit" record in respect of the deferred benefit and a new record for the annuity in payment with the vesting date as the date of policy commencement.

For private pension annuity benefits, this should be the member's retirement date.

For bulk purchase annuities, offices should provide the date they wrote the underlying bulk purchase annuity.

#### **5.15** Date of benefit commencement

The benefit commencement date should reflect the date the benefit commences. For many products, the benefit commencement date and the policy commencement date are necessarily the same.

For bulk purchase pension annuities, offices should provide members' retirement dates for annuities being paid to members. For annuities being paid to dependants the members' dates of death should be provided. However, we recognise that offices may not always have this information and in these cases the field should be left blank.

For bulk purchase non-pension annuities, offices should provide the policyholders' original annuity purchase dates.

The format should be as for section 5.12 above.

#### **5.16** Entry into Current Status

This field should record the status of the benefit as at the start of the exposure period covered by the record. If it was in force at 1<sup>st</sup> January in the year for which data is being submitted and the record covers the period from this date, it should be recorded as I. If not, it should be recorded as A, C, G, N, O, R, T or W. U is used if offices are unable to differentiate.

#### 5.17 Movement on date

This date is required for calculating the exposure for benefits during the year and should be set as the date at the start of the exposure period covered by the record. For benefits in force at the start of the year, the date entered should be 0101YYYY and for benefits sold during the year, the benefit commencement date should be entered. However there may also be occasions where benefits were sold in previous years and were treated as out of force for the previous year's data submission. Therefore, for such benefits, the date entered should be the effective date of the reinstatement.

See also section 4.3 regarding Lapses and Reinstatements.

#### 5.18 Benefit maturity/expiry date

The expiry or maturity date of the benefit should be recorded in this field. If the benefit does not have either, the field should be left blank.

#### 5.19 Business Type

Record N for non profit business, W for with-profits business or unitised with-profits business where there are no other investment options and U for unit linked business where with-profits is not one of the investment options. Record H for unit linked business where with-profits is one of the investment options.

#### **5.20** Premium Frequency

Record S for single premiums, R where regular premiums must contractually be paid and P where the policyholder has the option to pay recurrent single premiums. Where policies allow both single and regular premiums to be paid, separate data records should be submitted in respect of the benefits purchased by the single and regular premiums.

#### 5.21 Premiums in payment or paid up

Record N for single and recurrent single premium benefits and benefits that had regular premiums that have now ceased. Record Y for regular premium benefits unless the premiums have ceased.

#### 5.22 Single or joint life

Record S for single life benefits, J for joint life annuity and joint life first *event* benefits and D for dual life benefits, where two separate claims are payable on both lives.

Joint life second death benefits should be excluded from the investigations.

#### 5.23 Rated or non-rated

Record N if the benefit has been issued under the office's standard terms and the standard premium has been charged. Otherwise, record Y. For the avoidance of doubt applying an exclusion to the cover under a policy should be recorded as Y.

For joint life cases, benefits may be issued on non-standard terms or additional premiums charged even if only one of the lives is considered sub-standard. In these cases, only the life considered sub-standard should be recorded as Y in this field. If offices consider that a life would be treated as a standard life if he or she was covered under a single life benefit, they should record N for this life.

# 5.24 Impairment Code

This field should be left blank if the 'Rated or non-rated' field records N. Otherwise one of the relevant impairment codes, given in Appendix B, should be recorded, if possible. The CMI recognises that most offices will be unable to complete this field and intends consulting on alternative approaches in due course.

# 5.25 Benefit Type

Record LA for non-pension annuities in payment.

Record DA for deferred pension benefits.

In respect of pension annuities in payment:

- Record IA where the annuity is being paid to member who was in ill-health at their retirement date (see section 4.16(c)).
- Record NA where the annuity is being paid to a member who was in normal health at their retirement date (see section 4.16(c)).
- Record PA where annuity is being paid to member whose health status at their retirement date is unknown.
- Record WA where an annuity is being paid to a dependant of the member.
- Record XA where it is not known whether the annuity is being paid to a member or a dependant.

Record DB only for benefits payable only on death or terminal illness. In addition to being recorded for policies that provide only 'Life Cover', this code should also be recorded for 'Life Cover' benefits that operate independently of any 'Stand Alone Critical Illness' benefits under the same policy, as described in section 4.13 (c).

#### In respect of Critical Illness benefits:

Record SC for benefits payable only on critical illness (where no benefit or a minimal benefit is payable if death precedes diagnosis of one of the range of critical illnesses). In addition to being recorded for policies that provide only Critical Illness cover, this code should also be recorded for Stand Alone Critical Illness benefits that operate independently of any Life Cover benefits under the same policy, as described in section 4.13 (c).

Record AC for full acceleration critical illness benefits (where the benefit is payable in full on the earlier of death or the diagnosis of a critical illness). This code should be recorded for Accelerated Critical Illness policies as described in section 4.13 (d).

For all other multiple benefit policies where the death benefit and critical illness benefit are not independent:

- Record CA for the part of the policy deemed an Accelerated Critical Illness benefit. This code should be recorded for Accelerated Critical Illness benefits as described in sections 4.13 (e), 4.13 (f) and 4.13 (g).
- Record DC for the part of the policy deemed a Life Cover benefit. This code should be recorded for Life Cover benefits as described in section 4.13 (e).
- Record CC for the part of the policy deemed a Stand Alone Critical Illness benefit. This code should be recorded for Stand Alone Critical Illness benefits as described in section 4.13 (g).

All other codes will be excluded from the investigations.

#### 5.26 ABI new business code

This should be the ABI new business code applying to the policy as reported by the office in its FSA returns.

#### 5.27 Distribution channel code

This should indicate the sales channel through which the policy was sold, if known. The categories correspond to our understanding of those used for reporting new business to the ABI.

Note that where bancassurance arises under "of which" in the ABI categorisation, this should be recorded as "B". (Hence the data submitted under each of the other categories of distribution channel will exclude any business sold through a bank, assuming that it can be identified as such).

These categories correspond to the **post-depolarisation** environment.

**Pre-depolarisation** business should be coded as follows:

- All business sold through IFAs should be coded as "I".
- Business sold through tied agents or direct sales forces should be coded as "S".
- Business sold via direct marketing should be coded as "N".

No pre-depolarisation business should be coded as "A" or "M".

Record U if the sales channel is not known.

#### 5.28 Location

This should record the full postcode of the main residence of the life insured. This should be the latest available value. If this is not known or if the life insured has moved abroad, please leave blank.

Note: The CMI has received confirmation from the Information Commissioners that there is no issue under the Data Protection Act with the CMI collecting the full postcode.

#### 5.29 Initial benefit amount

Code as a numeric rounded to the nearer pence or to the nearer pound.

This is the benefit amount as at the original commencement date of the benefit.

See paragraph 4.17 for the definition of benefit amount

#### 5.30 Benefit amount at 'Movement on date'

Code as a numeric rounded to the nearer pence or to the nearer pound.

This is the benefit amount as at the 'Movement on date' (see 5.17). For a record arising from an alteration (i.e. with 'Entry into Current Status' coded as "A"), the benefit amount is that applicable after the alteration.

See paragraph 4.17 for the definition of benefit amount.

#### 5.31 Benefit amount at end of year or 'Date of exit'

Code as a numeric rounded to the nearer pence or to the nearer pound.

For benefits in force at the end of  $31^{st}$  December in the year for which data is being submitted, this is the benefit amount as at  $31^{st}$  December.

Where the 'Type of exit' is a valid claim, (i.e. 'Type of Exit' is C, D or T) this is normally the contractual amount paid on the claim. The claim amount recorded should exclude interest on late payment, repayment of overpaid premiums or deduction of underpaid premiums, and any part of the payment that is deemed to be ex-gratia. However if the amount actually paid is lower than the contractual benefit (e.g. where a proportionate remedy is applied following non-disclosure), please record the amount actually paid.

For all other types of exit (i.e. 'Type of Exit' is A, B, E, L, M, S, U or X) this is the benefit amount applicable on the day before the 'Date of Exit'.

*See paragraph 4.17 for the definition of benefit amount.* 

#### 5.32 Date of amount review

This is the date the benefit amount is reviewed, where this is done on a regular, annual basis (e.g. RPI escalation or mortgage decreasing). It should be coded as DDMM.

#### 5.33 Type of benefit increment/decrement

This is the type of change in benefit amount that applies contractually.

Note: 'Other' may be used for variable increases (e.g. a with-profits bonus rate) or any other increase not explicitly stated.

#### 5.34 Rate of benefit increment/decrement

This is the annual change in benefit amount that applies contractually. This field should be left blank if the type of benefit increment/decrement is recorded as "C", "L", "N", "R" or "W".

Code as a numeric using the format "NN.NN%".

# 5.35 Previous Investigation Number

This is the CMI Mortality Investigation under which the policy was previously submitted. Please leave blank if unknown or not previously submitted. Offices may prefer to submit this information in a descriptive format, instead of including within each data record.

The following fields must only be completed for policies that are no longer in force at the end of the year. Please note that the CMI does not necessarily expect all the claim dates to be supplied in all cases.

#### 5.36 Date of exit

This is the date that the office processes the exit. This date should therefore <u>always</u> fall during the year for which data is being submitted.

Where a claim is settled on a benefit that had been taken out of force in previous years, a record must be submitted in the year that the claim is settled regardless of whether the policy is first brought back into force (see section 5.41).

For annuity business, this field must be completed where the death of an annuitant has been recorded during the year, regardless of whether the annuity benefit continues to be paid due to a surviving joint annuitant or a guaranteed payment period. The format should be as for section 5.12 above.

#### 5.37 Type of exit

For multiple benefit policies, only the benefit under which a claim is paid should be recorded as one of C, D, E, M, and T, as appropriate. Other benefits should be recorded as B if cover under these benefits ceases on a claim on another benefit. B

should also be used to record the exit applicable to the life not giving rise to a claim under a Joint Life First Event benefit.

On surrender or lapse, only benefits that pay a surrender value should be recorded as S. All other benefits should be recorded as L.

#### 5.38 Date of claim

This should be the date of death as recorded on the death certificate for death claims. For Critical Illness and Terminal Illness claims, this will be the date of diagnosis of Critical Illness or Terminal Illness, using the office's own definition of what constitutes a critical illness or a terminal illness. The format should be as for section 5.12 above, or blank if unknown.

For both mortality and critical illness investigations, this date is used to calculate the age and duration at claim. With this in mind, this is an important date to include and, though it is not mandatory, we would be very keen to see as many records as possible with this date. Where date of death or diagnosis is not known, our analysis calculates an approximate date based upon other types of date available.

An initiative was undertaken by the Health Claims Forum (in conjunction with the CMI) to seek to standardise practices regarding the recording of dates of diagnosis for critical illness from 1<sup>st</sup> January 2007<sup>1</sup>. This defined the date of diagnosis as "the date at which the critical illness definition was fulfilled". Note that where a critical illness claim requires permanence (of neurological deficit, for example) then the date of diagnosis should be the date that permanence is established. The guidance issued by the HCF states how date of diagnosis should be interpreted for each of the ABI definitions of critical illness events and sets out principles to be applied for events not included in the ABI Statement of Best Practice or where definitions differ from the ABI model definitions.

#### 5.39 Date of notification of claim

This should be the date the office was notified of the claim. The format should be as for section 5.12 above, or blank if unknown.

#### 5.40 Data of claim admission

This is the date the office admitted the claim. The format should be as for section 5.12 above, or blank if unknown.

#### **5.41** Date of claim settlement

This should be the date the claim was actually paid. The format should be as for section 5.12 above, or blank if unknown.

When a claim is settled, a record must be submitted for the benefit and this field must be completed, regardless of whether the benefit was in force on the day or not.

\_

<sup>&</sup>lt;sup>1</sup> See <a href="http://www.actuaries.org.uk/knowledge/cmi/cmi">http://www.actuaries.org.uk/knowledge/cmi/cmi</a> faqs/critical illness faqs for more details

The date of settlement is the date used to determine whether the claim falls within a particular investigation year.

# **5.42** Cause of Claim (Critical Illness investigation only)

Please complete this as accurately as possible to identify the critical illness event under which the claim was admitted. The table in Appendix A gives a list of all the causes of claim used by the CMI. Offices are asked to avoid using "Other" and "Unknown" causes as far as possible. For Cancer claims, offices are asked to advise the site of the cancer so that analysis by site may be undertaken in the future.

The following fields must only be completed for pension annuities in payment.

#### **5.43** Pension Grouping

This is used to indicate whether the annuity was written individually by the office or as part of a bulk purchase annuity. This must be completed for annuity business. It does not need to be completed for other business.

# **5.44** Pension Source Type

This is used to indicate the broad source of pension annuities – whether it arises from an occupational scheme or a private pension. Annuities arising from pensions written as individual contracts with members (e.g. Group Personal Pension plans) should be classed as private pension business.

#### 5.45 Dependant's proportion

The reduced proportion payable to the second life on the death of the first life as a percentage of the first life's benefit should be recorded here. This need only be recorded for joint life annuities.

# Appendix A – Causes of Claim (for Critical illness investigation only)

List of
Deaths
Terminal Illness
Heart Attack
Stroke
Coronary Artery Bypass Graft (CABG)
Multiple Sclerosis
Kidney Failure
Major Organ Transplant (MOT)
Total Permanent Disability (TPD)
Aorta Graft Surgery
Benign Brain Tumour
Blindness
Deafness
Heart Valve Replacement / Repair
Loss of limbs
Loss of speech
Motor Neurone Disease
Paralysis / Paraplegia
Coma
Parkinson's Disease
Third Degree Burns
Alzheimer's Disease
Angioplasty
Other
Unknown
Cancer - site not specified
Malignant neoplasm of lip, oral cavity and pharynx
Malignant neoplasm of digestive organs and peritoneum - unspecified
Malignant neoplasm of oesophagus
Malignant neoplasm of stomach
Malignant neoplasm of small intestine including duodenum
Malignant neoplasm of colon
Malignant neoplasm of rectum, rectosigmoid junction and anus
Malignant neoplasm of liver
Malignant neoplasm of pancreas
Malignant neoplasm of respiratory and intrathoracic organs - unspecified
Malignant neoplasm of larynx
Malignant neoplasm of trachea, bronchus and lung
Malignant neoplasm of bone, connective tissue, skin and breast - unspecified
Malignant neoplasm of bone and articular cartilage
Malignant melanoma of skin
Other malignant neoplasm of skin
Malignant neoplasm of female breast
Malignant neoplasm of genitourinary organs – unspecified
Malignant neoplasm of ovary and uterine adnexa
Malignant neoplasm of prostate
Malignant neoplasm of testis
Malignant neoplasm of bladder
Malignant neoplasm of kidney and other urinary organs
Malignant neoplasm of other sites
Malignant neoplasm of brain
Malignant neoplasm of lymphatic and haematopoietic tissue
Hodgkin's disease
Leukaemia
Myeloid Leukaemia
Malignant neoplasm - multiple sites
manghan neoptasii - mutupie sites

#### **Appendix B – Impairment Coding**

The list of impairment codes, given below, is fairly extensive. However, this list is not exhaustive. Therefore, the impairment code, "MM" should be recorded in the following circumstances:

- If the impairment does not fully satisfy the requirements of any of the listed codes
- If the office does not have sufficient information about the impairment
- If the life has two or more major impairments, with the exception that if the life is overweight and has hypertension but no other impairments, the relevant hypertension code is to be recorded.

Please note that the letter O and the letter I do not appear at all in any of the codes. This is to prevent confusion with numbers 0 and 1 which appear as the second character in some cases.

#### **Hypertension**

(Uncomplicated, but may include slight or moderate tachycardia or slight arteriosclerosis. Overweight cases should be included.)

The blood pressure reading to be used for coding purposes is the fifth phase. Offices using fourth phase readings are asked to deduct five points from both S.A.P. and D.A.P. before coding. Where several recent readings have been taken, offices are asked to average them. If only a M.A.R. is available, the case should not be included. In cases of treated hypertension, the mean between the average pre-treatment reading and the average post-treatment reading should be taken.

Code	Age at entry	S.A.P.	D.A.P.
A0	Under 40	150-165	Under 95
A1	Under 40	Over 165	Under 95
A2	Under 40	150-165	95-105
A3	Under 40	Over 165	95-105
A4	Under 40	150-165	Over 105
A5	Under 40	Over 165	Over 105
A6	Under 40	Under 150	95 or over
AA	40-59	155-170	Under 95
AB	40-59	Over 170	Under 95
AC	40-59	155-170	95-105
AD	40-59	Over 170	95-105
AE	40-59	155-170	Over 105
AF	40-59	Over 170	Over 105
AG	40-59	Under 155	95 or over
AM	60 and over	160-175	Under 100
AN	60 and over	Over 175	Under 100
AP	AP 60 and over		100-110
AR	60 and over	Over 175	100-110
AS	60 and over	160-175	Over 110
AT	60 and over	Over 175	Over 110
AU	AU 60 and over		100 or over

# <u>Ischaemic Heart Disease</u>

This group includes the following impairments of the coronary arteries: thrombosis, occlusion, ischaemia, infarction, angina. It does not include valve lesions.

Code	Age at entry	<b>Duration since onset</b>	
	Cases without surgery		
В0	Below 50	Within 2 years	
B1	Below 50	2-4 years ago	
B2	Below 50	4-6 years ago	
В3	Below 50	Over 6 years ago	
B4	50 and over	Within 2 years	
B5	50 and over	2-4 years ago	
В6	50 and over	4-6 years ago	
В7	50 and over	Over 6 years ago	
Cases with surgery			
BA	Below 50	Within 2 years	
BB	Below 50	2-4 years ago	
ВС	Below 50	4-6 years ago	
BD	Below 50	Over 6 years ago	
BE	50 and over	Within 2 years	
BF	50 and over	2-4 years ago	
BG	50 and over	4-6 years ago	
ВН	50 and over	Over 6 years ago	

# **Cerebrovascular Disorders**

Code	Episode within 4 years	
C0	Spontaneous subarachnoid haemorrhage - treated conservatively	
C1	Spontaneous subarachnoid haemorrhage - treated surgically	
C2	Cerebrovascular accident (stroke or cerebral haemorrhage): entry age under 40	
C3	Cerebrovascular accident (stroke or cerebral haemorrhage): entry age 40 and over	

Code	Episode over 4 years ago	
C4	Spontaneous subarachnoid haemorrhage - treated conservatively	
C5	Spontaneous subarachnoid haemorrhage - treated surgically	
C6	Cerebrovascular accident (stroke or cerebral haemorrhage): entry age under 40	
C7	Cerebrovascular accident (stroke or cerebral haemorrhage): entry age 40 and over	

The above codes apply without regard to any residual disability.

# **Nervous Disorders**

The distinction between "mild", "moderate" and "severe" psychoneurosis is necessarily subjective; but "mild" cases will often be accepted at normal rates. "Moderate" and "severe" cases will frequently carry an accident exclusion clause.

Code		
D0	Psychoneurosis	mild
D1	Psychoneurosis	moderate
D2	Psychoneurosis	severe
D3	Psychoneurosis	with features suggestive of psychosis (including schizoid cases)
D4	Attempted suicide	one attempt only
D5	Attempted suicide	more than one attempt

# **Disseminated Sclerosis**

Code		
DA	Onset before age 25	abnormal physical signs at entry - nil
DB	Onset before age 25	abnormal physical signs at entry - mild
DC	Onset before age 25	abnormal physical signs at entry - moderate
DD	Onset after age 25	abnormal physical signs at entry - nil
DE	Onset after age 25	abnormal physical signs at entry - mild
DF	Onset after age 25	abnormal physical signs at entry - moderate

# **Intestinal Disorders**

**Peptic ulcer** (Gastric or duodenal proved by X-ray or gasteroscopy)

Code		
E0	Symptoms within 3 years - apparently resolved: no surgery	
E1	No symptoms for 3 years - resolved: no surgery	
E2	Infrequent symptoms, occasional medication: no surgery	
E3	Frequent or chronic symptoms, frequent medication: no surgery	
E4	Symptoms within 3 years - apparently resolved (i.e. medication ceased): surgery	
E5	No symptoms for 3 years - resolved: surgery performed	
E6	Infrequent symptoms, occasional medication: surgery performed	
E7	Frequent or chronic symptoms, frequent medication: surgery performed	

# <u>Ulcerative colitis</u>

Code	
EA	Symptoms within 3 years, but apparently resolved
EB	No symptoms for 3 years, apparently resolved
EC	Mild symptoms, intermittent medication
ED	Moderate to severe symptoms, continuous medication (where EC and ED overlap, the
	criterion should be whether intermittent or continuous medication).

# <u>Crohn's disease</u> (with or without history of surgery)

Code		
EE	Symptoms within 3 years, but apparently resolved	
EF	No symptoms for 3 years, apparently resolved	
EG	Mild symptoms, intermittent medication	
EH	Moderate to severe symptoms, continuous medication	

# **Epilepsy**

Code	
F0	Petit Mal (excluding temporal lobe epilepsy)
F1	Temporal Lobe Epilepsy (excluding grand mal)
F2	Grand Mal (idiopathic or traumatic) not more than 6 episodes per year
F3	Grand Mal (idiopathic or traumatic) 7 - 12 episodes per year
F4	Grand Mal (idiopathic or traumatic) over 12 episodes per year

Where there is doubt as between petit mal and grand mal, code as grand mal.

# **Diabetes Mellitus**

Code		
G0	Age under 30 at entry	duration since diagnosis 0-5 years
G1	Age under 30 at entry	duration since diagnosis 5-10 years
G2	Age under 30 at entry	duration since diagnosis 10-15 years
G3	Age under 30 at entry	duration since diagnosis over 15 years
G4	Age 30-39 at entry	duration since diagnosis 0-5 years
G5	Age 30-39 at entry	duration since diagnosis 5-10 years
G6	Age 30-39 at entry	duration since diagnosis 10-15 years
G7	Age 30-39 at entry	duration since diagnosis 15-20 years
G8	Age 30-39 at entry	duration since diagnosis over 20 years
GA	Age 40-49 at entry	duration since diagnosis 0-5 years
GB	Age 40-49 at entry	duration since diagnosis 5-10 years
GC	Age 40-49 at entry	duration since diagnosis 10-15 years
GD	Age 40-49 at entry	duration since diagnosis 15-20 years
GE	Age 40-49 at entry	duration since diagnosis over 20 years
GF	Age 50 & over at entry	duration since diagnosis 0-5 years
GG	Age 50 & over at entry	duration since diagnosis 5-10 years
GH	Age 50 & over at entry	duration since diagnosis 10-15 years
GJ	Age 50 & over at entry	duration since diagnosis 15-20 years
GK	Age 50 & over at entry	duration since diagnosis over 20 years

# **Respiratory Disorders**

Code			
Н0	Entry age under 30	Bronchial asthma, mild	
H1	Entry age under 30	Bronchial asthma, moderate	
H2	Entry age under 30	Bronchial asthma, severe	
Н3	Entry age under 30	Chronic bronchitis, without emphysema	
H4	Entry age under 30	Chronic bronchitis, with emphysema	
H5	Entry age under 30	Emphysema without bronchitis	
HA	Entry age 30-49	Bronchial asthma, mild	
HB	Entry age 30-49	Bronchial asthma, moderate	
HC	Entry age 30-49	Bronchial asthma, severe	
HD	Entry age 30-49	Chronic bronchitis without emphysema	
HE	Entry age 30-49	Chronic bronchitis with emphysema	
HF	Entry age 30-49	Emphysema without bronchitis	
HG	Entry age 50 & over	Bronchial asthma, mild	
HH	Entry age 50 & over	Bronchial asthma, moderate	
HJ	Entry age 50 & over	Bronchial asthma, severe	
HK	Entry age 50 & over	Chronic bronchitis without emphysema	
HL	Entry age 50 & over	Chronic bronchitis with emphysema	
HM	Entry age 50 & over	Emphysema without bronchitis	

<sup>&</sup>quot;Asthma" includes allergic asthma.

Bronchitis with no knowledge as to whether emphysema is present should be taken as bronchitis without emphysema.

# **Urinary Disorders**

Code		
J0	Urinary calculus, no operation, symptoms within 3 years	
J1	Urinary calculus, no operation, symptoms more than 3 years ago	
J2	Urinary calculus, voided or removed per urethram, symptoms within 3 years	
J3	Urinary calculus, voided or removed per urethram, symptoms more than 3 years	
J4	Urinary calculus, removed by nephrotomy, symptoms within 3 years	
J5	Urinary calculus, removed by nephrotomy, symptoms more than 3 years ago	
J6	Urinary calculus, removed by nephrectomy, symptoms within 3 years	
J7	Urinary calculus, removed by nephrectomy, symptoms more than 3 years ago	
JA	Cystitis without calculus	
JB	Pyelitis without calculus	
JC	Albuminuria, not orthostatic	
JD	Albuminuria, with history of renal disease	
JE	Nephrectomy for trauma	
JF	Nephrectomy other than for calculus or trauma	
JG	Renal failure treated by dialysis	
JH	Renal failure treated by transplant	

Pyelonephritis is not included in JA and JB.

# **Tumours**

Code		<b>Duration since diagnosis</b>
K1	Non-malignant tumours of the breast	
K2	Uterine fibroids	
KA	Malignant breast tumours	within 3 years
KB	Malignant breast tumours	over 3 years
KC	Malignant tumours of prostate, seminomas, adenocarcinomas, hydatidiform mole	within 3 years
KD	Malignant tumours of prostate, seminomas, adenocarcinomas, hydatidiform mole	over 3 years
KE	Other malignant tumours (excluding cervical cancer and rodent ulcers) within 3 years	
KF	Other malignant tumours (excluding cervical cancer and rodent ulcers)	over 3 years

Cervical cancer and rodent ulcers will not be included in the investigations.

# **Overweight**

Where possible "Standard" weight should be in accordance with the attached tables which are taken from Tables 24 & 25 of the "Build Study 1979" published by the Society of Actuaries. However, offices using other tables may code by those tables, but they are asked to inform the CMI of the table which they are employing.

If hypertension is present, the overweight should be ignored and the case should be included in the hypertension group.

Code	Age of entry	Percentage weight over standard
L0	Under 30	20 - 30%
L1	Under 30	30 - 40%
L2	Under 30	Over 40%
L3	30-49	20 - 30%
L4	30-49	30 - 40%
L5	30-49	Over 40%
L6	50 and over	20 - 30%
L7	50 and over	30 - 40%
L8	50 and over	Over 40%