

# RoboActuary Separation of reporting and reserving

Neil Bruce (Willis Towers Watson) Kirstin Barker (PwC)

## What are we going to discuss today?

1) Looking Backwards

2) What is happening now?

3) Looking forwards



#### Something fun

Before the UK Ogden discount rate was changed to -0.75% in 2017, in what year was the rate last changed?

H: 2001

D. G. F. D.

T: 2009



#### Something fun

When was the Bornhuetter Ferguson Method first published?

H: 1975



T: 1995



#### Something fun

What was the primary reason for Independent Insurance's 2001 insolvency?

H: Fraud

D.G. F. D. G. F. D. G

T: Manipulated case reserves



#### Something fun

What proportion of recent\* insurance impairments were due to under-reserving?

H: 65%



T: 45%



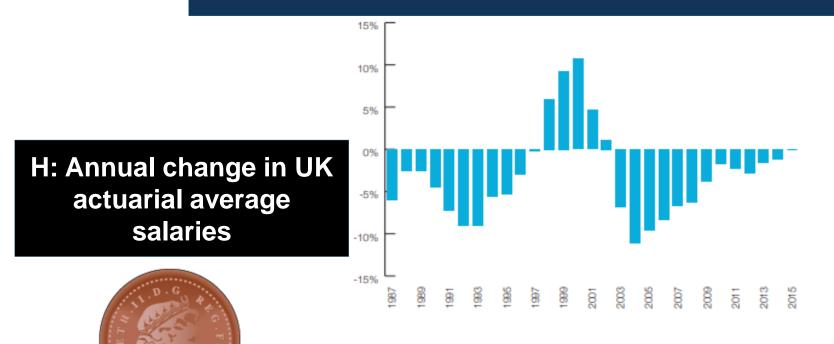
<sup>\*</sup>P&C Insurers 1969 through to 2014, Based on JLT's 2014 report.

#### **Something fun**

Is there such a thing as a reserving cycle? H: No T: Yes

#### Something fun

What does the Y axis on the below graph represent?



T: % change in ultimate from initial estimate, by Acc Year





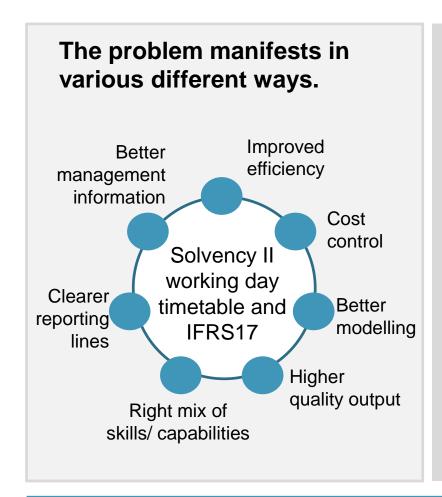
Where can we go from here?



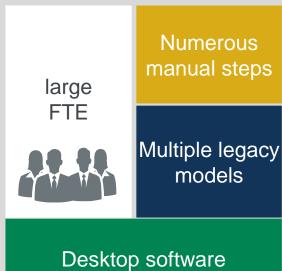
Have we reached **crunch** point?

## **Background**

#### What we see across the industry

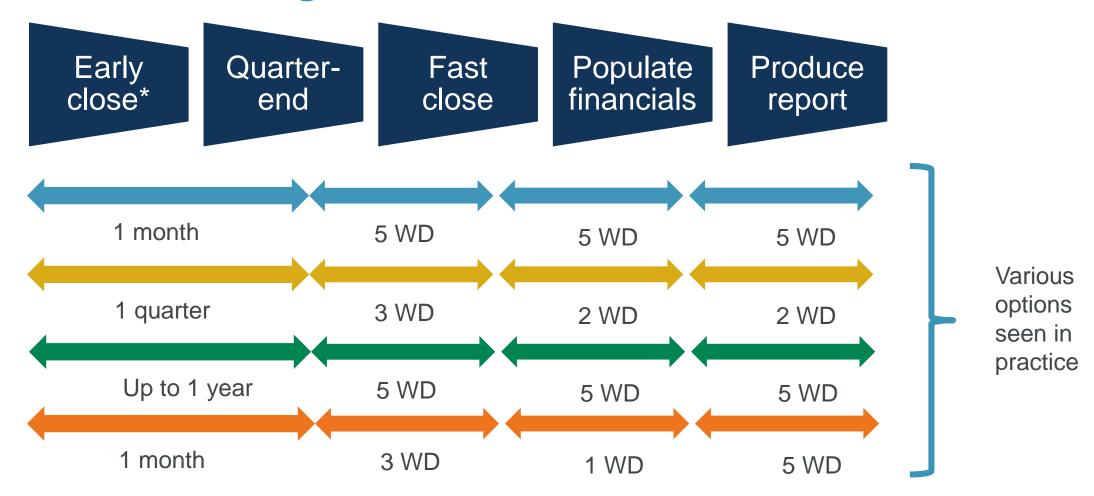


# Current environments are usually summarised by the graphic below, alongside our observations on the larger insurers.



- Best practice is end-to-end workflow automation
- A few peers are automating workflows now; others are planning to do so
- Best practice meets today's business requirements via streamlined processes and minimal out-ofmodel adjustments
- Most large insurers are fundamentally redesigning models to move to best practice
- Many companies are actively transitioning to the cloud
  - This transition to the cloud, combined with streamlined models and automated processing, could free up significant IT and other resources

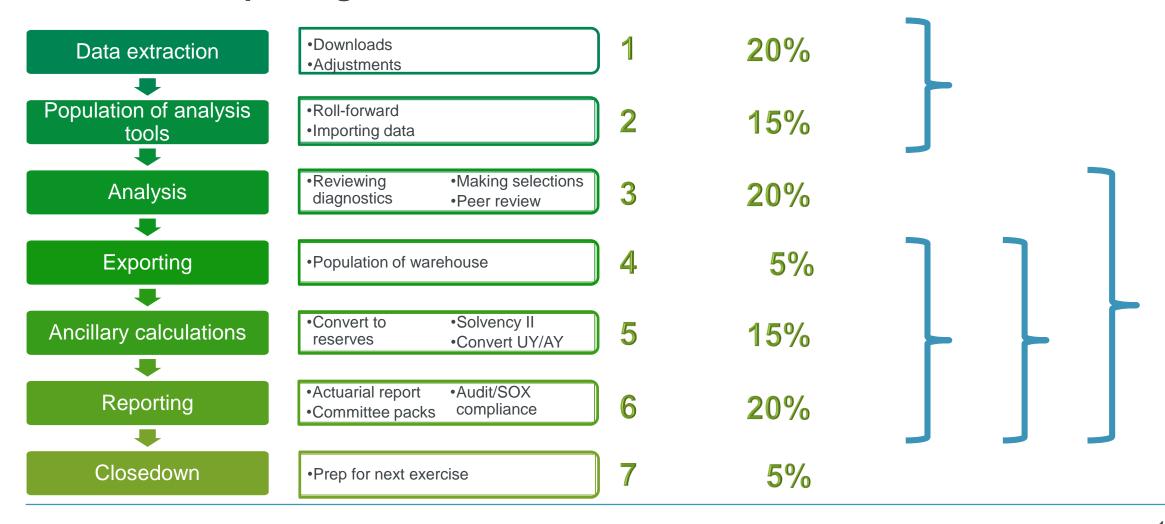
## It's all about timing



<sup>\*</sup>May be production of diagnostics only, or a sub-set of the book

## Reserving or reporting?

#### Where does reporting start?



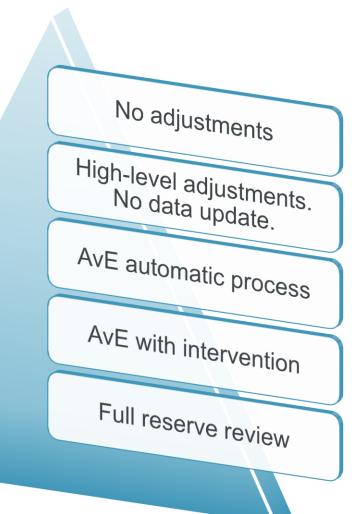
#### **Pros and cons**

#### Picking the right method for you

- Reporting is not actuarial
  - Automation of the fast close outside high-level judgements
  - Build a process that recognises what the stakeholders require

Option	Pro	Con
Previous ultimates	<ul><li>Fast reporting</li><li>Limited actuarial involvement</li><li>No surprises</li></ul>	Not responding to latest data
Automatic roll- forward	<ul><li>Fast reporting</li><li>Uses latest data</li></ul>	<ul> <li>May get unexpected movements due to unexpected or incorrect data</li> <li>May require more analysis for reporting</li> </ul>
AvE + review	<ul><li>Uses latest data</li><li>Has opportunity to ignore spurious or suspect data</li></ul>	<ul><li>Requires actuarial review</li><li>Slower/more resource requirements</li><li>Potential for surprises</li></ul>
Previous ultimates + review	<ul><li>Fast reporting</li><li>Limited actuarial involvement</li><li>No surprises</li></ul>	<ul> <li>Not responding to latest data other than material issues</li> </ul>

### **Shades of blue**



## **Up-to-the-minute data or analysis**

#### What is the point of fast close?

#### The purpose is usually to get results to senior management that:

- Contain all material issues that investors would expect to be included
- Be based on rigorous (but not necessarily current) actuarial analysis
- Be appropriately reviewed and signed off (internally and externally where appropriate)
- Only deviate from the expected position based on prior detailed analysis where material and justifiable

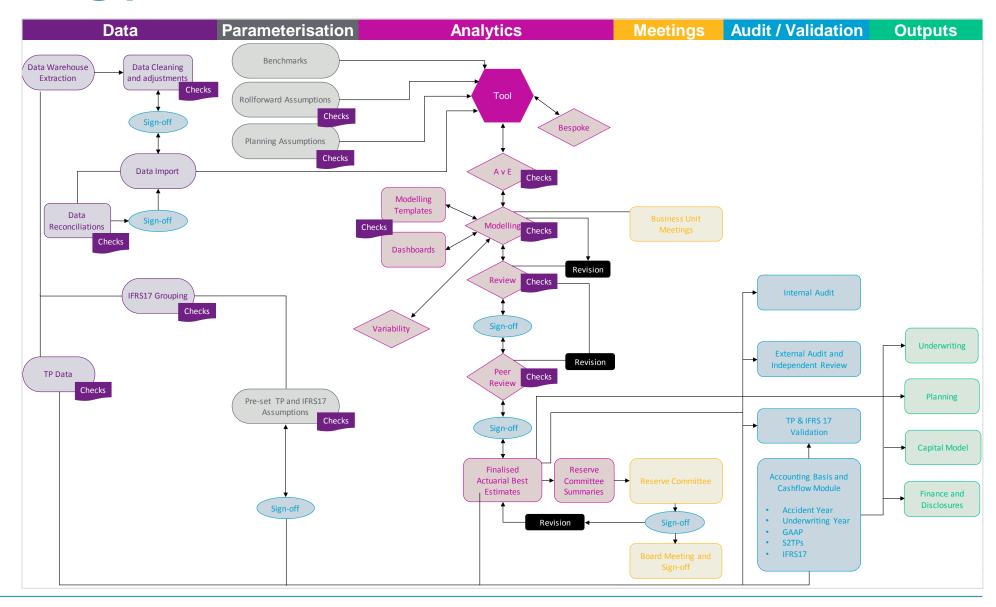
#### How to achieve this?

- Don't change ultimates
- Adjust only where previous analysis has indicated significant AvE
- Allow data to flow through existing models
- Don't fiddle!

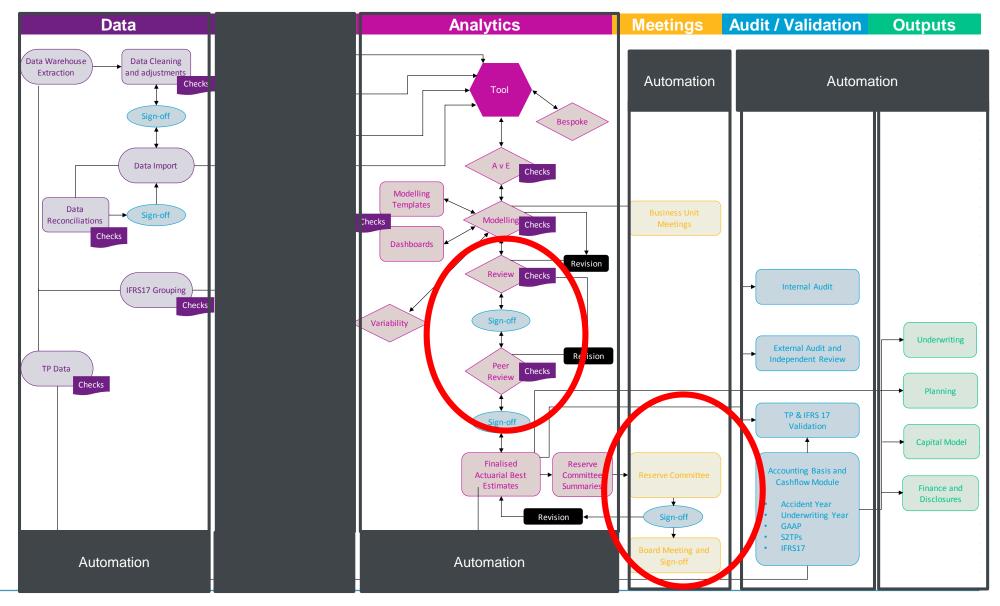
#### What's the problem?

- Should small/medium movements late in the quarter affect the booked position?
- Reserve uncertainty means something
- Early warnings/ exceptional events etc can always happen, but how big do they need to be and is a full reserving process going to give a better answer with limited data

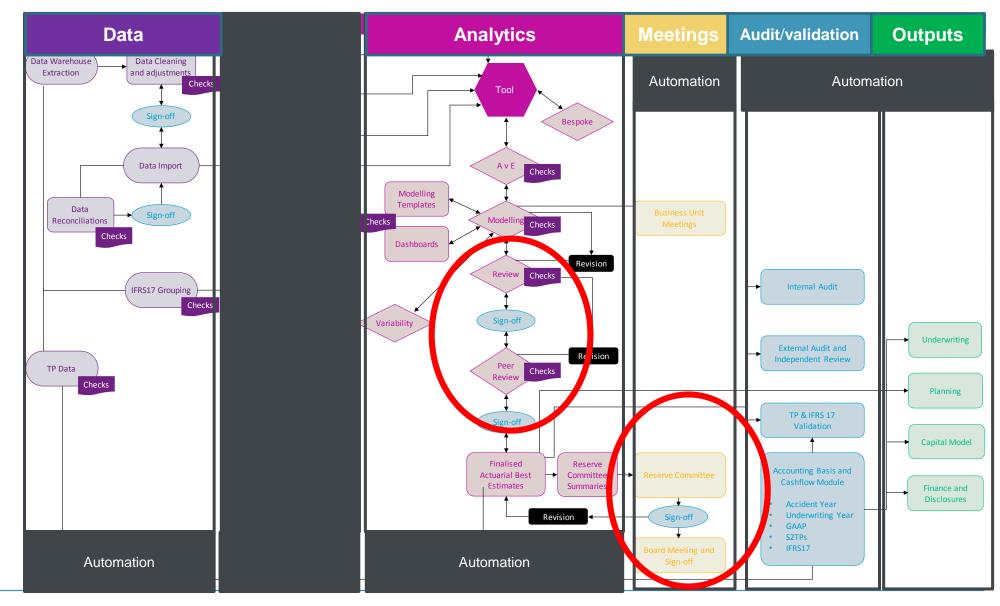
## **Full reserving process**



## Fast close reporting process



## Fast close reporting process



## Fast close reporting process

Data

Automated production and loading

**Analytics** 

Automated refresh and diagnostics production

Manual (peer) review of diagnostics on analysis and data movements and changes to selections

Meetings

Automated creation of exhibits (not decisions!)

Discussion/approval of results within meetings

Audit/validation

Automated creation of reconciliations and audit trails

Outputs

Automated creation of uploads and conversions

#### How fast is fast?

#### Process design vs automation

## Automation

- Overnight processing of data
- Automatic population of diagnostics
- Automatic population of reserving models
- Population of exhibits
- Calculation of ancillary reserving bases



#### **Process design**

- Limited actuarial involvement in reporting calculations
- Stakeholder management
- Use of pre-analysis/ early close

#### Reporting Reserving or reporting? Full review Automation process Potential effect of automation and redesign 3.5 FTE 0.5 FTE 5 FTE Downloads 20% 5% Data extraction Adjustments Population of analysis Roll-forward 15% 5% Importing data tools ·Reviewing diagnostics · Peer review Analysis 20% 50% 15% Making selections 5% 5% **Exporting** 5% Population of warehouse Convert to reserves Convert UY/AY 15% 5% Ancillary calculations 15% Solvency II Actuarial report Audit/SOX Reporting 25% 20% 60% compliance Committee packs 5% 5% Closedown 5% Prep for next exercise

#### How can I do that?

#### Realising the benefits

#### If you don't have to think, you don't need an actuary:

- Data extraction: collating and formatting data
- Data check and manipulation: exception reports; reasonability checks; preparing data for import
- Analysis tools: population of initial data and running of basic models (and potentially initial pattern and results selection depending on your methodology)

- Extraction of ultimate selections into a warehouse
- Ancillary calculations: conversions between bases
- Reporting: population of standard exhibits; analysis of change, waterfall diagrams

# The vision

**Reserving exercises:** Data checks, preliminary analysis with diagnostics and initial selections complete for initial review a day after data is available with no intervention required.

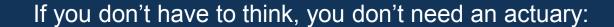
**Reporting:** no interventions required other than reaction to major events since the early close; population of all reporting bases and report exhibits a day after data available.

## An example

- Perform early close to update parameters including those for reporting. Use maximum automation in production of these results (see previous slide)
- Use large loss/ event protocols including claims department watchlists just prior to quarter-end to produce any high-level adjustments (defined at a detailed level) and update warehouse with these adjustments.
- Provide pre-quarter report update based on high-level adjustments
- Automatically extract new data from core systems at quarter-close, combine with previously loaded ultimates and high-level adjustments to derive all reporting bases
- Produce automatic reconciliation report where necessary (e.g. where reporting basis depends on cashflow position – SII, IFRS 17)

## Summary

#### **Automating processes**





# Reporting ≠ Reserving

 Make your reporting process as slick as possible, concentrate your resources on getting the best answer

#### The vision

- Reserving exercises:
   Only get actuaries involved when there's analysis to do.
- Reporting: This is the production of standard packs based on actuarial assumptions, not actuarial work itself.

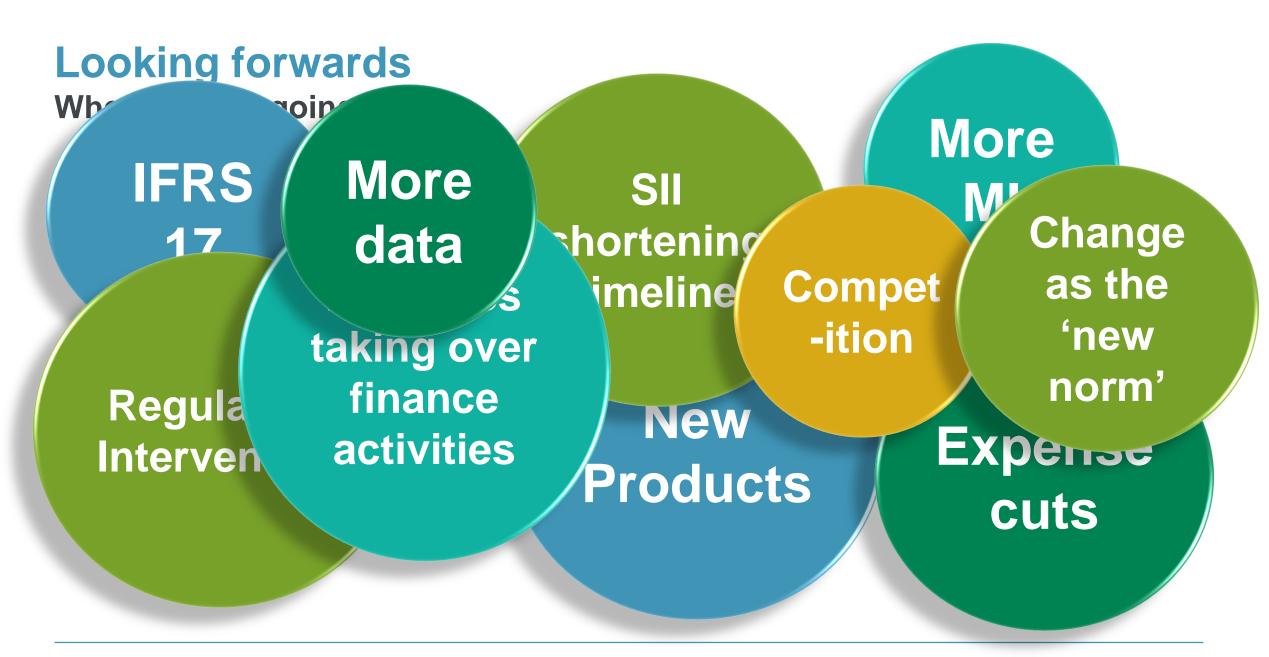
## **Looking forwards**

Where are we going next...



OR





## **Looking forwards**

Where are we going next...



Where do we want to be?

# Questions Comments

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