

Data: The Raw Ingredient of Decision Making





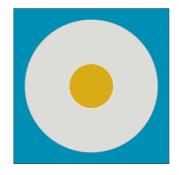




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How Does More Data Impact Risk and Insurance?

- Incomplete understanding creates opportunities for insurance markets
- Ignorance and certain knowledge generally rule out insurance



Unknown, ignorance, no insurance

Partial knowledge, uncertainty, risk, insurance

Complete knowledge, certainty, managed, retained

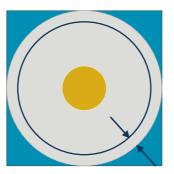




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... What's The Impact of More Observations?

- More observations can create markets
- Risk measured by risk owners
- Measurement begets management
- Risk more quantifiable for insurers



Insurance gain from decreased ignorance

More data is a good thing: **Emerging Risks**





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... What's The Impact of More Parameters?

- More parameters may destroy markets in the long run
- More granular underwriting
- · Less risk sharing
- Affordability and availability issues



More data is a bad thing: **Existing Risks**

Insurance loss from greater certainty





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How Does More Data Impact Risk and Insurance?

 Net growth impact on insurance risk indeterminate



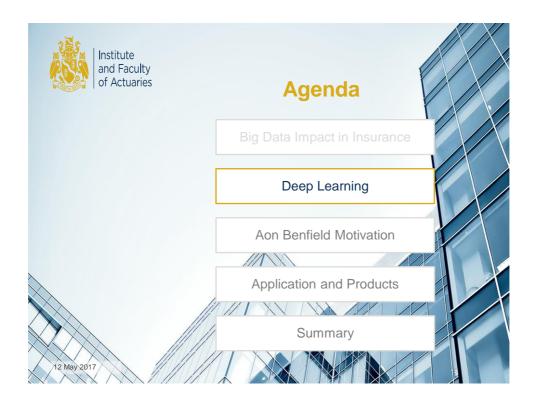
More data is : Disruption

 Different data models apply in different markets

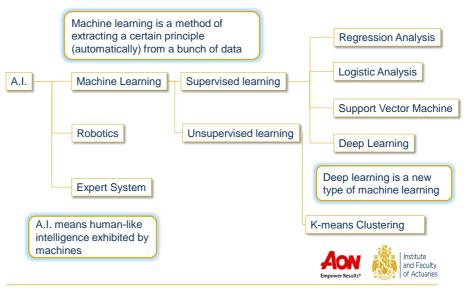




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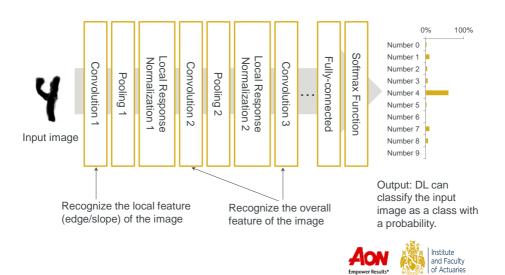


Machine Learning (ML) and Deep Learning (DL)



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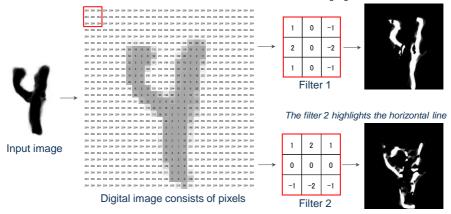
An Example of the Network of Deep Learning (DL)



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Convolutional Layer

The filter 1 highlights the vertical line



- · A pixel in gray scale shows the value between 0 and 255.
- A convolutional layer is a process of extracting image-features by a filter.
- DL is able to learn the appropriate pattern of the filter automatically.





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Deep Learning Test Case

- · The MNIST database of handwritten digits has a training set of 60,000 examples, and a test set of 10,000 examples.
- · The digits have been sizenormalized and centered in a fixed-size image.

Ó	0	0	0	٥	0	0	٥	0	٥	0	0	0	0	0	0	0	0	٥	0
1	1	j	1	1	١	1)	١	1	١	1	l	١	1	1	1	1	١	1
2	2	2	7	J	ລ	2.	2	а	2	2	À	Z	2	2	2	2	9	2	2
B	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
4	Ч	4	4	4	Ц	4	4	4	4	4	4	4	4	4	4	4	4	Ч	4
5	5	5	5	5	5	5	5	5	5	5	S	5	5	5	5	5	5	5	5
6	6	Q	6	6	Ø	6	6	6	6	6	6	6	6	6	6	ما	6	Ø	6
7	7	7	7	7	7	7	7	7	7	7	٦	7	7	7	7	7	7	7	7
8	С	8	8	8	8	8	8	8	8	¥	٤	8	P	B	8	В	8	8	4
٩	9	9	9	9	9	9	9	q	9	9	9	9	9	9	9	٩	9	9	9

THE MNIST DATABASE of handwritten digits http://yann.lecun.com/exdb/mnist/

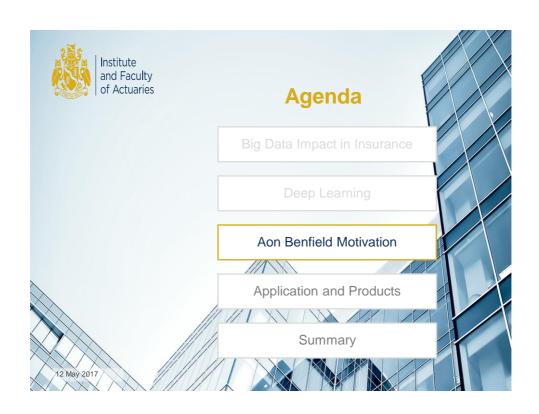
SVM was a traditional best method before deep learning appeared.

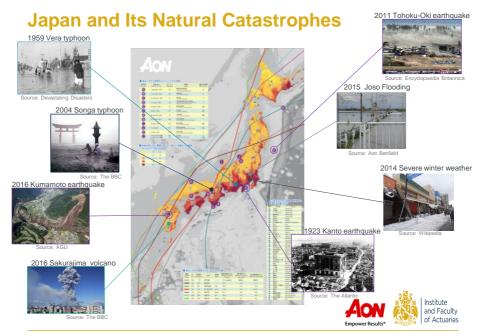
Classifier	Accuracy rate
Support Vector Machine (SVM)	89%
Convolutional Neural Network (Deep Learning)	98%





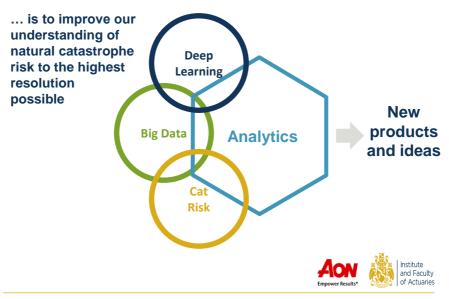
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The Challenge ...



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The Challenge with Typhoon Modelling

- · It is well known that a building roof is very vulnerable to strong wind caused by a typhoon.
- If the information on roof shape/condition is obtained, it is possible to estimate a typhoon risk more accurately.
- However, as roof-related information is typically not collected during insurance contract making, the development of database has been a longstanding problem.

Reference:

Reterence: Takeshi Okazaki, "Application of Typhoon Model in the Non-Life Insurance Industry", Wind Engineers, JAWE, 2016, Vol. 41, No. 2, pp. 152-160



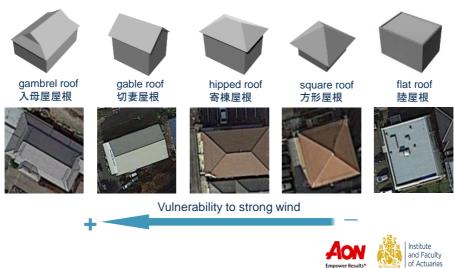




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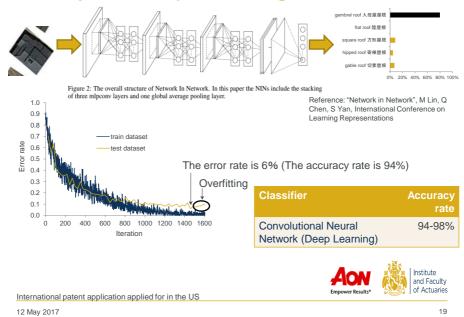
Roof Shape Classification in Japan

The roof shape in Japan can be mainly classified into the following five types.



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Classify Roof Shape: Learning Process of DL

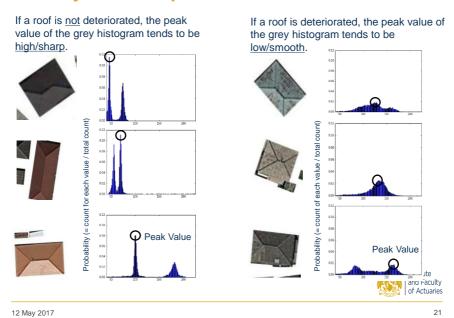


Classify Roof Shape: Adjusting Input Image



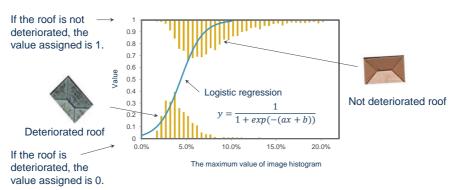
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Classify Roof Shape: Roof Condition



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Classify Roof Shape: Roof Condition (2)



Classifier	Accuracy rate
The maximum value of image histogram in gray scale	80 - 85%

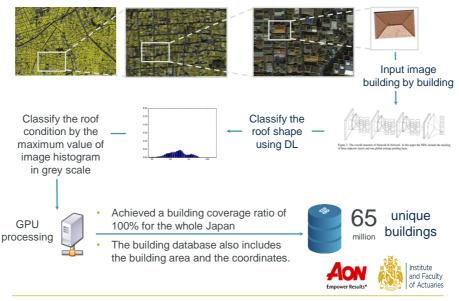
AON PROMET RESULTS*



International patent application applied for in the US

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Summary Process of Roof Classification

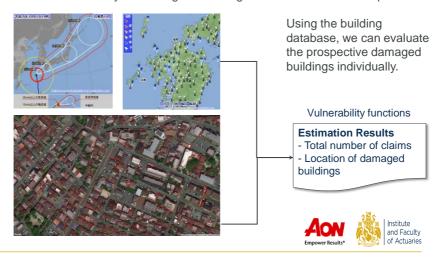


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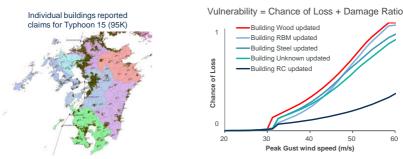
Typhoon Claim Loss Estimation

 After a typhoon passes through Japan, observed wind speed from JMA are available (1300 stations country wide). With this data we can estimate the number of claims by combining the building database with the wind speeds.



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Updating of Damage Curves



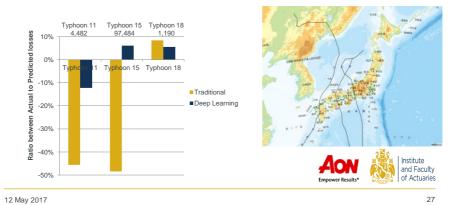
- The existing available damage curves were created based on aggregated data (postcode) from 1998 to 2006
- With the DL technique we can study individual buildings and their roof damage to create more accurate vulnerability models based on their Chance of Loss (CoL)
- CoL is the probability of a property being affected by a typhoon or not.
 Chance of loss is an integral part of damage curves

 Appropries Results
 Institute and Faculty of Actuaries

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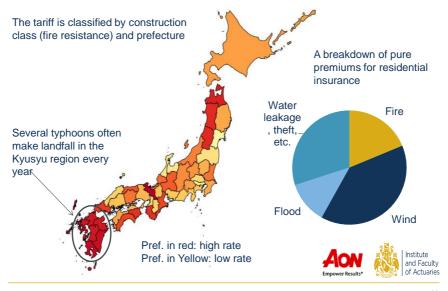
Results

- Results using the typhoon damage prediction system were compared to actual payments (as of July 2015).
- Benchmarking was performed for three different typhoons in 2015 and we are now working on 2016 data
- The improvement on damage prediction is substantial for medium to large storms



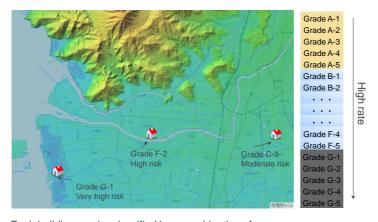


Japan's Standard Fire Insurance



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The Concept of Building-level Insurance Rate



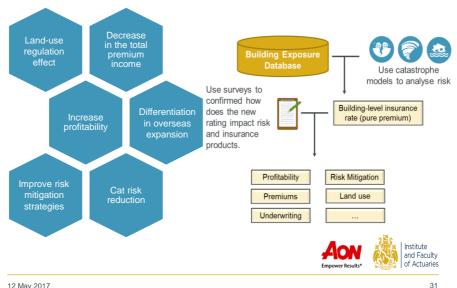
- Each building can be classified by a combination of:
 - 1. Construction characteristics (materials, height, roof type, year built \ldots)
 - 2. Geophysical characteristics (location, elevation, gradient ...)
 - 3. Risk characteristics (flood, earthquake, storm surge ...)





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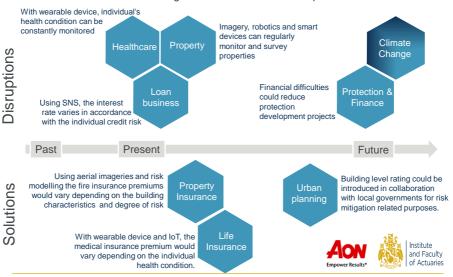
Potential Impact of Building-level Insurance Rate



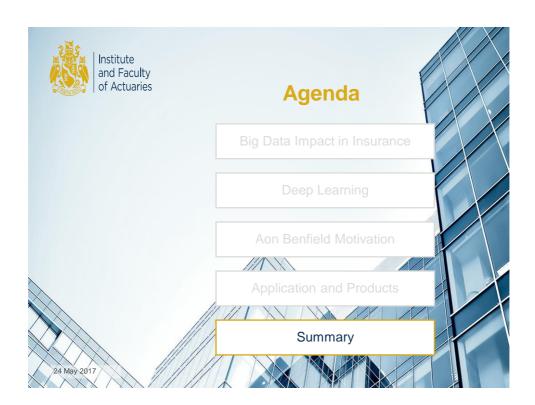
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What Could Fire Insurance Cover in the Future?

The function of fire insurance is to financially safeguard victims from damaging events but could this change in the future as more disruption arises?



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Summary



The combination of Big Data and Machine learning (DL) is one of the key innovation areas across the insurance sector $\,$



Aon Benfield has used deep learning to identify roof characteristics across Japan and developed a building level exposure database including 65 million properties.



The database can support the development of multiple insurance and non-insurance products



We believe disaster risks would be reduced by introducing a similar concept to the building-level rating in collaboration with local governments.



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Special thanks to **Takeshi Okazaki** who has been developing Aon Benfield's Deep Learning Database

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