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1

Uses of Corporate Bond Yield Curves

Life Insurance

- Annuity pricing
- Benchmarking / performance measurement
- Setting investment strategy
- Setting valuation discount rates and capital bases
- Explaining changes in capital, solvency and profit
- Calibrating stochastic models of corporate bond returns
 - E.g. as used to value With-Profits guarantees
- Solvency II Liquidity Premium = f(corporate bond yields)

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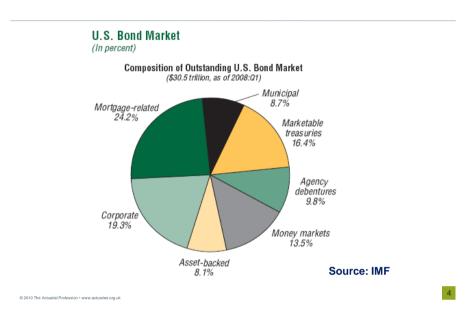
Uses of Corporate Bond Yield Curves

Pensions

- Valuation discount rate
 - Accounting (e.g. US GAAP mandates AA spread)
 - Funding rate calculations –judgement involved
 - Practice is evolving, but still dependant on yield curves
- Transfer value pricing
- Asset Benchmarking / performance measurement

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Definition / Classification of Corporate Bonds



Practice - Benchmarks used within the industry

- Comparison with Equities
- Equities MSCI UK & FTSE All Share
 - · Highly correlated
 - · Fairly standardised
- Bonds various
 - Various extra dimensions
 - E.g. credit quality, maturity, type, subordination level...
 - Not as correlated
- Definition of index is key, and not standardised across the industry

5

7

Benchmarks used within the Life industry

- 7 active UK annuity providers surveyed
- 6 out of 7 use indices for performance measurement
- Wide range of indices used
- Transparency and wide universe most desired features
- Real-time valuation and hedgeability least desired features (although hedgeability was also highest wish-list feature for two companies)
- 3 out of 7 use yield curves for annuity pricing
- 3 out of 7 use yield curves for valuation interest rates

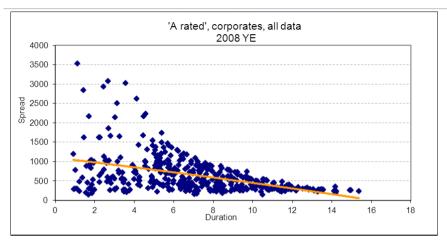
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Benchmarks used within the **Pensions** industry

- Except for largest schemes majority of pension fund bond investments are in pooled funds
 - Choice of performance benchmarks driven by pooled fund managers
- iBoxx, Merrill Lynch and Bar Cap most commonly used
- Little consistency in indices composition with variety of
 - maturity groupings (0~5 years, >5 years, >10 years etc)
 - credit qualities (e.g. investment grade, AAA-AA-A)
 - asset class sub-types included/excluded (corporate bonds, asset backed securities, MBS, gilts etc.)

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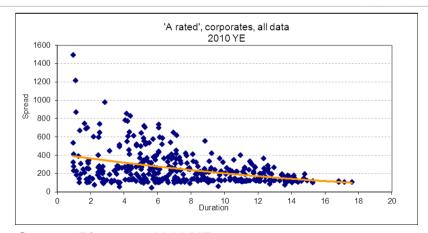
Yield Curve Scatter - Illustration 1



There was a large sectoral component in 2008

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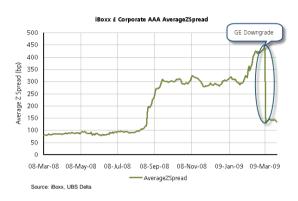
Yield Curve Scatter - Illustration 2



Current Picture – 2010 YE

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Yield Curve Discontinuity – Illustration



index constituents		
	31-Mar-2009	1-Apr-2010
GENERAL ELECTRIC	25	0
JOHNSON & JOHNSON	1	1
MASSACHUSETTS MUTUAL LIFE	1	1
NEW YORK LIFE	2	2
RABOBANK	5	5
WELLCOME TRUST	1	1
Total	35	10

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10

Issues To Consider 1

At first Glance

- Too broad → Large Scatter
- Too Narrow → Continuity Issues
- Tip of iceberg Devil is in the detail!

11

13

Issues To Consider 2

Further Issues To Consider:

- Yield definition and compounding frequency
- Spread type and reference rate
- Non-vanilla features (e.g. optionality)
- Bid-offer spreads
- Technical curve construction

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Spread Definition

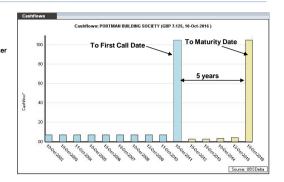
Spread Type:

- Yield spread, govt spread, interpolated spread (I-spread)
 - Yield difference between bond and reference asset
- Z-spread (zero-volatility spread)
 - Size of parallel shift required in reference zero curve
 - Option-adjusted spread (OAS) additionally may allow for yield volatility
- Asset swap spread (ASW), margin (ASM), gross spread
 - Coupon paid in a tradable 'par asset swap' package
- Credit default swap spread

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Yield Convention

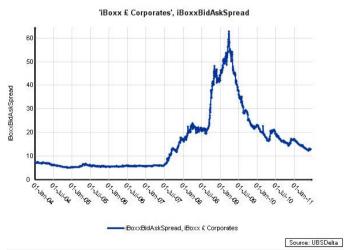
PORTMAN BUILDING SOCIETY Issuer Description Fixed to Floating Bond Fixed 7.125% Coupon to 10-10-2011 Floating at 5 year UK Gilt + 320bps after Maturity Date 10-Oct-2016 Call Date 10-Oct-2011 ASM 146.07 ZSpread 149.14 SpreadToFirst 828.95 GovBenchmarkSpread 214.79 YieldToMaturity 3.98 YieldToFirst 9.13



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14

Bid-Offer Spreads



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Practical Lessons 1

- Understand limitations
 - No panacea
 - · What is curve being used for?
 - Review curve usage (particularly in stressed markets)
- Annuity pricing
 - Does curve fairly represent investment strategy?
- Use of curves to set investment strategy
 - Do constituents have desired balance of risk / return?
 - · How will investment guidelines be written?

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Practical Lessons 2

- Curves in reserving (liquidity premium) and capital bases
 - Constituents of curve should reflect assets held
 - Review treatment of non-vanilla features
 - · Try to avoid arbitrage of own office basis
 - · Term structure of spreads important
- Use of curves to track solvency, profit etc
 - Check against spread movements on actual assets

19

Current Providers of Yield Curves

Distinction between indices and curves:

Main Indices

- iBoxx
- Merrill Lynch
- Barcap

Yield curve providers

- Bloomberg Fair Value
- UBS Delta
- Barcap

Current Theory and Practice

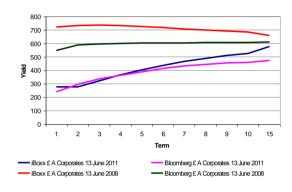
Comparison UBS Delta versus Bloomberg Fair Value:

- Bloomberg curves use more restricted set of bonds
 - Only bonds with 'Bloomberg Generic' prices
 - Excludes illiquid bonds
 - Hence yields significantly lower during recent crisis
 - · Other technical differences less important
- Compared with UBS Delta curves
 - · Based on constituents of iBoxx index
 - With UBS Delta curve fitting methodology

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Current Theory and Practice

Comparison UBS Delta versus Bloomberg Fair Value:



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