

Building a stronger risk culture

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Agenda

- What are Risk Types?
- Risk Types in action
- The importance of culture in risk management
- Using Risk Types to manage risk culture



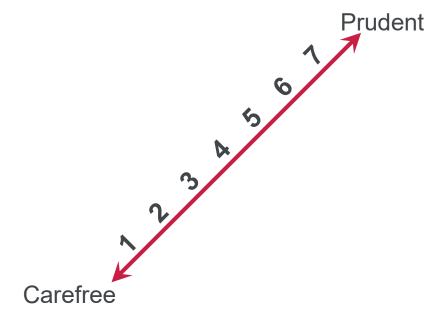
Who is taking the greater risk?





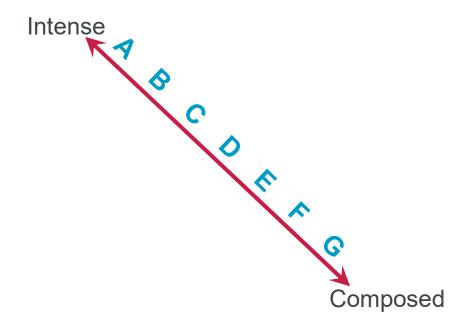


The Risk Type Compass



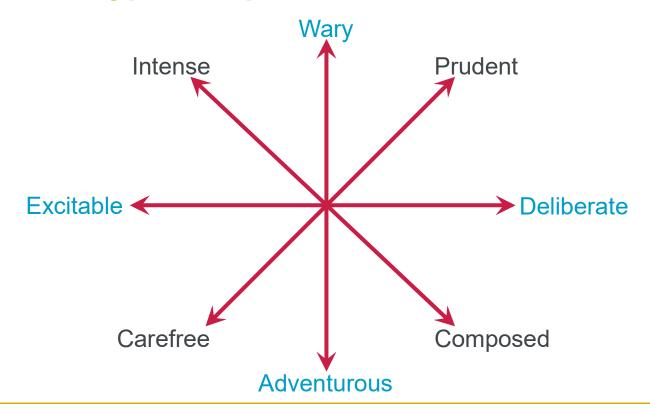


The Risk Type Compass

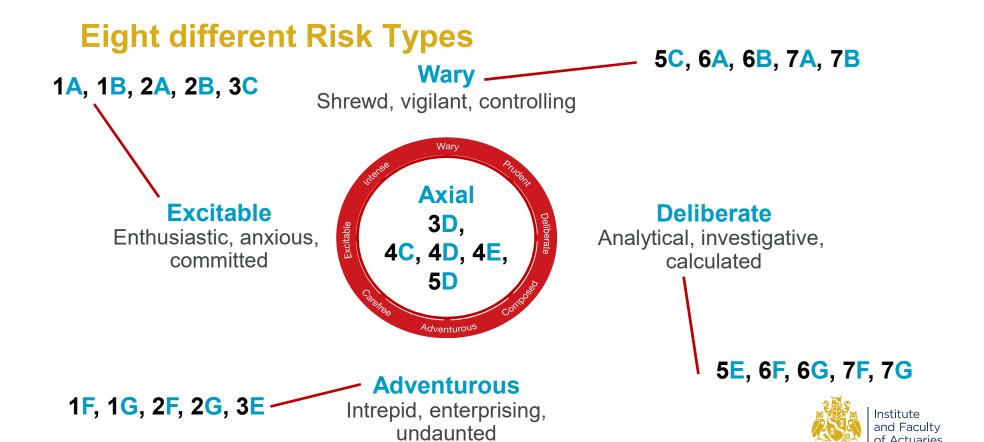


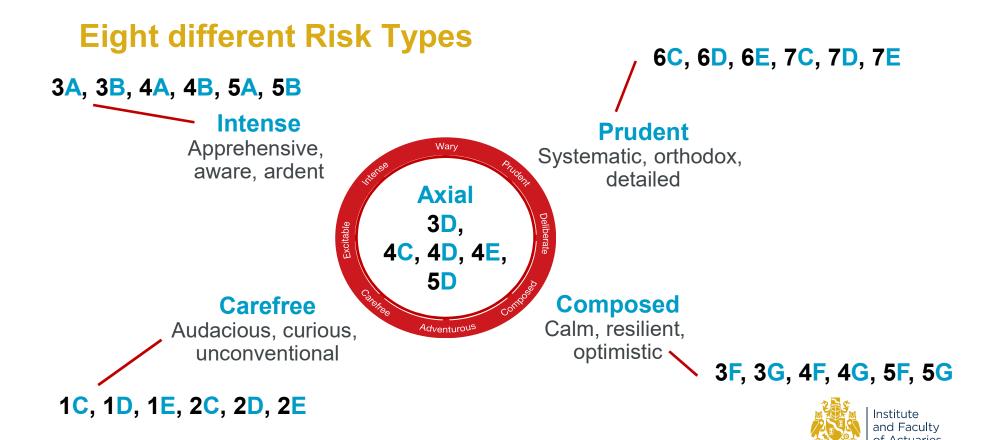


The Risk Type Compass

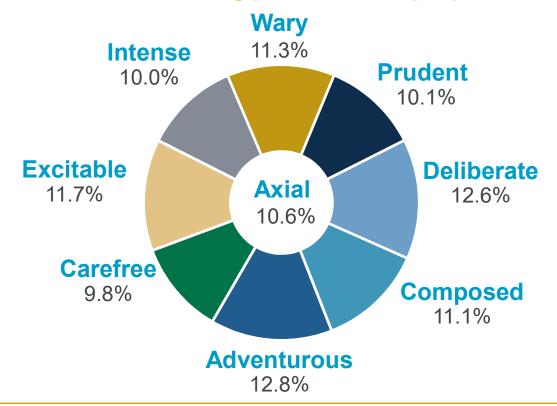






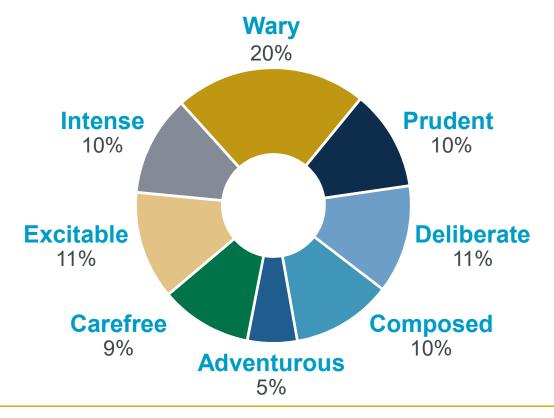


Eight different Risk Types in the population



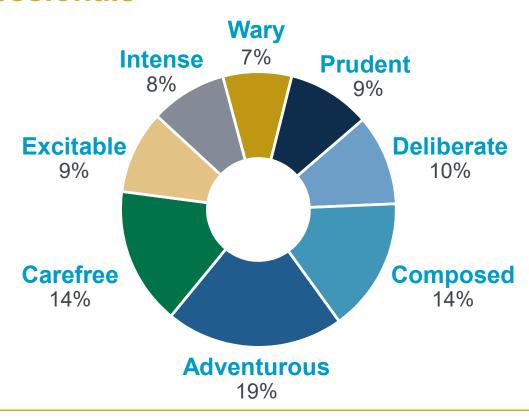


Police officers



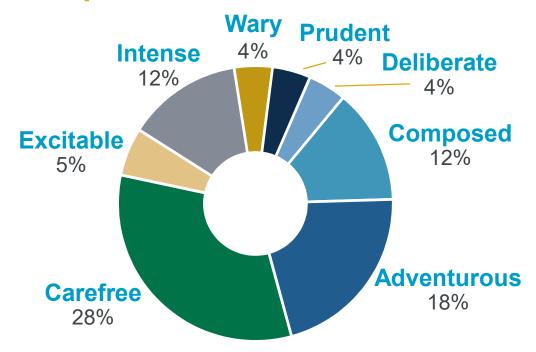


IT Professionals

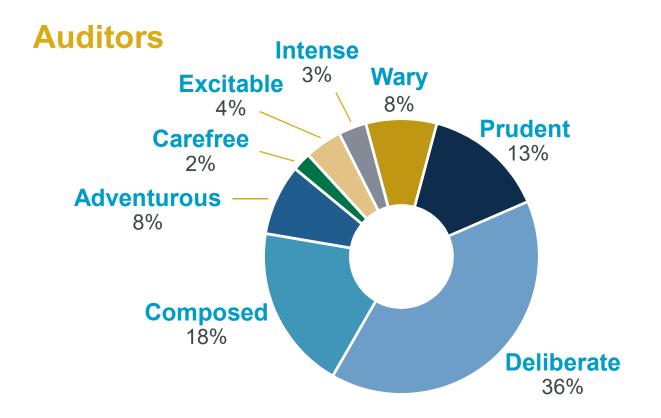




Recruitment professionals

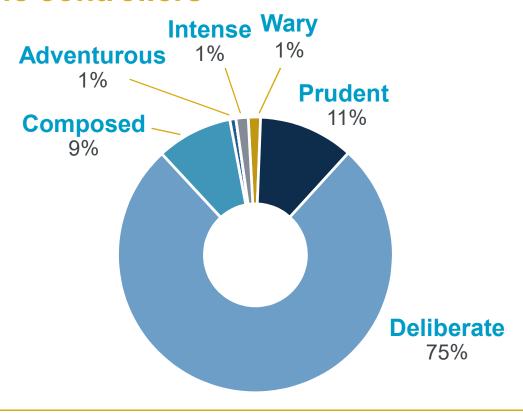






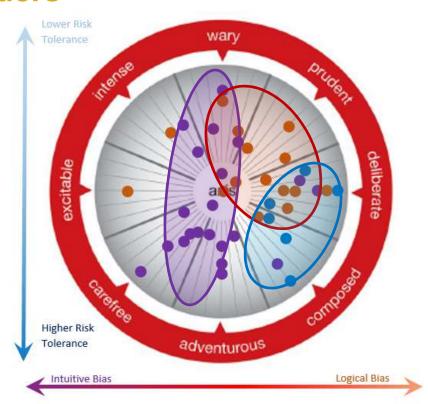


Air traffic controllers





Stock traders



Directional traders

Mainly long or short of an asset/class, but not both

Spread traders

Typically long and short of assets. Relative value and/or portfolio approach

Volatility traders

Option traders



The importance of culture

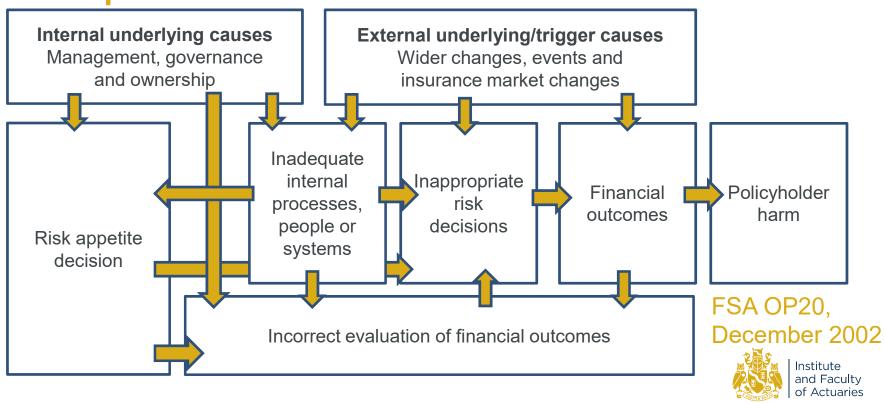
"There has not been a case of a major prudential or conduct failing in a firm which did not have among its root causes a failure of culture as manifested in governance, remuneration, risk management or tone from the top"

Andrew Bailey, June 2016

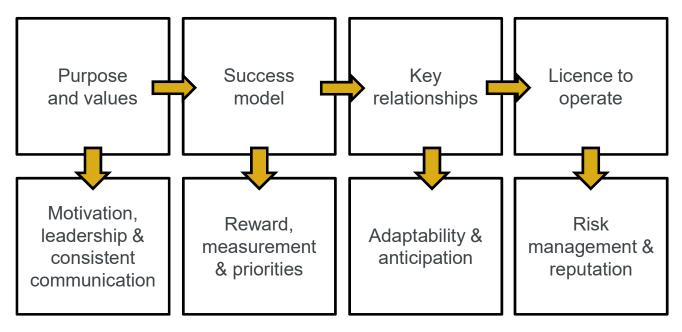


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The importance of culture



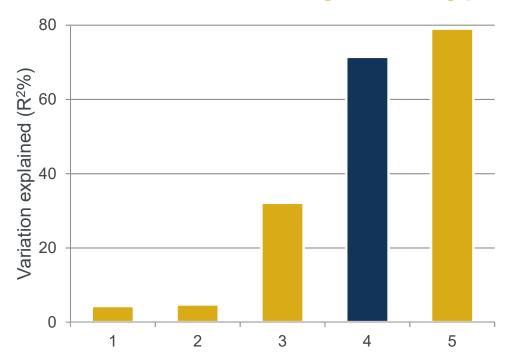
The importance of culture



RSA 'Tomorrow's Company' 1995



Risk culture is driven by Risk Type



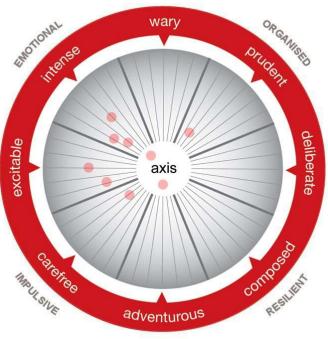
- 1. Compensation
- 2. Other manager attributes
- 3. Compensation + other manager attributes + controls
- 4. Manager styles
- 5. Manager styles + compensation + controls

'Wolves of Wolf Street', Hagendorff et al, April 2016



Using Risk Types to manage risk culture





RISK TOLERANT



Using Risk Types to manage risk culture

Phase 1: Survey

Phase 2: Coaching

Phase 3: Development

- Measurement
- Vocabulary
- Insight
- Personal
- Relevant
- Upsides
- Downsides
- Self-regulation

- Openness
- Commonality
- Discovery
- Clarity
- Confidence
- Self-respect
- Support
- Accountability

- Influence
- Omissions
- Dynamics
- Tensions
- Reflection
- Understanding
- Objectives
- Strategies



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Summary

- We all have an underlying Risk Type
- Our Risk Type underpins the way we think and communicate about risk
- Risk Type is highly correlated with corporate culture and risk taking
- Corporate culture is the starting place for both success and failure
- Understanding Risk Types helps to manage risk culture



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Thank you

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Questions Comments

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