

EXTREME VALUE TECHNIQUES  
PART III: INCREASED LIMITS FACTORS (ILF)  
PRICING

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# **Extreme Value Techniques**

## **Part III: Increased Limits Factors (ILF) Pricing**

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**Abstract.** In order to further simplify the “Beta” pricing approach (described in *Extreme Value Techniques - Part I: Pricing High Excess Property and Casualty Layers* and *Extreme Value Techniques - Part II: Value Proposition for Fortune 500 Companies*), an alternative to existing increased limits factors (ILF) rating methodologies (see e.g., *Loss Distributions*, R. V. Hogg and S. A. Klugman, Wiley 1984) is developed in this short note, together with a corresponding pricing tool, the main objective being to make such a new ILF tool consistent with the “Beta” extreme value theory approach to risk quantification while maintaining much of the simplicity of the existing ILF methodologies. The Oil & Petrochemicals industry is used as an example.

**Keywords.** Extreme value theory, peaks-over-thresholds model, generalized pareto distribution, reference dataset, limited expected value function, mean residual life function, loss elimination ratio, excess ratio for retention, limited expected value comparison test.

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## 1. Introduction

As a basis for increased limits factors (ILF) pricing/rating, Swiss Re International Business (IB) is for example currently using reference layers for the various industries (e.g., the oil and petrochemicals industry, the pharmaceuticals industry, etc.) that have been thoroughly analyzed by both the experienced IB underwriters and the Risk Management department (RM) with respect to: (1) size of risk (number of subsidiaries within and outside of the US), (2) geographical spread of sales (product liability), (3) exposure (premises and products), (4) scope of cover provided (e.g., trigger: claims-made, occurrence; pollution; any extras), (5) attachment point, (6) drop down provided, (7) aggregate limits / number of reinstatements and (8) loss experience / latency exposure. The actual case (client) under consideration is subsequently compared with the reference case(s) in the corresponding industry and the premium of the reference layer adjusted accordingly (e.g., increased by x%). The premium for the targeted layer, e.g., USD 1 million xs 1 million, of excess insurance coverage is then calculated from the adjusted premium of the reference layer, e.g., USD 1 million xs 0 million, with the increased limits factors (ILF, e.g., 20%, 25%, 30%, 40%, etc.) method:

$$P_{\text{target}} = P_{\text{reference}} \left( \frac{\text{target}}{\text{reference}} \right)^a$$
$$a = \frac{\log(1 + \text{ILF})}{\log(2)}, \text{ ILF} = 20\%, 25\%, 30\%, 40\%$$

Example: ILF = 25%,  $a = 0.32193$ , reference: USD 1 million xs 0 million (1 xs 0).

Target	Premium Factor	Target	Premium Factor
1 xs 1	1.250	1 xs 10	2.164
1 xs 2	1.424	1 xs 20	2.665
1 xs 3	1.563	1 xs 30	3.021
1 xs 4	1.679	1 xs 40	3.305
1 xs 5	1.780	1 xs 50	3.546

## 2. The “Beta” Insurance Coverage

The purpose of this short note and the corresponding EXCEL-based pricing tool is to make the above approach to ILF pricing/rating consistent with the “Beta” (Extreme Value Theory) approach to pricing/rating excess layers of property and casualty coverage (see List and Zilch [1]):

“Beta” provides multi-year, high-excess, broad form property and comprehensive general liability coverage with meaningful total limits for Fortune 500 clients in the Oil & Petrochemicals industry (“Beta” is also available in other Fortune 500 segments, its program parameters are industry-specific, however).

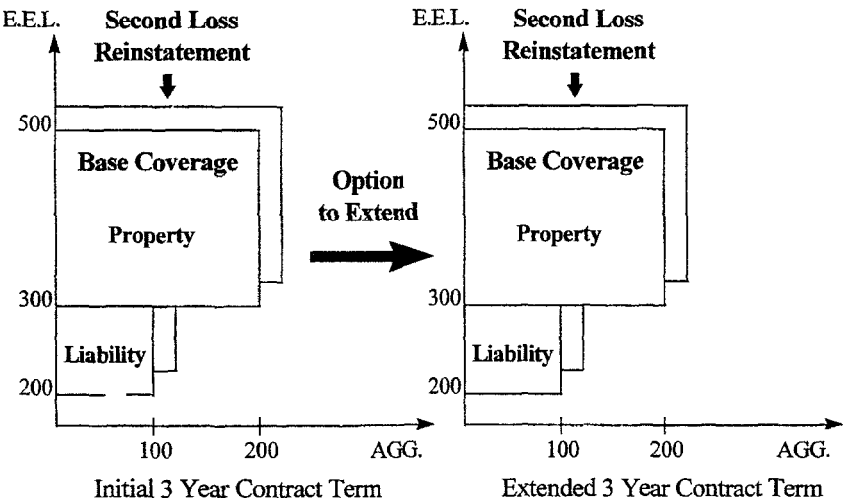
Coverage is provided at *optimal layers* within prescribed minimum and maximum per occurrence attachment points and per occurrence (i.e., each and every loss: E.E.L., see Fig. 1 below) and aggregate (AGG.) limits, split appropriately between property and casualty. These attachment points and limits are derived from the risk profiles and the needs of the insureds

(*Swiss Re's Value Proposition* for the Oil & Petrochemicals industry, see Geosits, List and Lohner [2]).

The aggregate limits provide “Beta” *base coverage* for one year and over three years. Simply stated, if the base coverage is not pierced by a loss, then its full, substantial limits (USD 200M property and 100M casualty) stay in force over the entire three year “Beta” policy term.

Insureds might be concerned they would have no (or only a reduced) coverage if losses were to pierce the base coverage. Therefore, “Beta” includes a *provision to reinstate* all or a portion of the base coverage that is exhausted.

Lastly, the “Beta” design includes an *option* at the inception of the base coverage *to extend* its initial three year high-excess insurance coverage (i.e., the property and casualty base coverage and the provision for a single reinstatement of the base coverage) for an additional three year policy term at a predetermined price.



**Fig. 1:** The “Beta” Insurance Coverage for the Oil & Petrochemicals Industry

From Swiss Re’s risk management point of view, optimal layers for “Beta” property and casualty excess coverages are defined as follows:

*No annual loss should pierce the chosen property or casualty excess layer more frequently than once every four years (based both on the historical and scenario annual aggregate loss distributions). This translates into a 75% confidence that annual aggregate losses for a given layer of “Beta” coverage will equal zero.<sup>1</sup>*

<sup>1</sup> This optimality criterion is mainly derived from Swiss Re’s perception (based upon an extensive Oil & Petrochemicals industry analysis) of a “Beta” or “catastrophic” event. In the case of “Beta” programs with

The *risk quantification process* leading to the above optimal “Beta” layers for multi-year (i.e., three years) high-excess property and casualty Oil & Petrochemicals industry insurance coverage in principle follows standard actuarial tradition - however with some new elements:

The “Beta” implementation team (consisting of Swiss Re and ETH Zurich<sup>2</sup> personnel) has developed and implemented a consistent and stable (with respect to small perturbations in the input data) actuarial modelling approach for “Beta” high-excess property and casualty layers (see Fig. 2 below). This new methodology is based on *Extreme Value Theory (Peaks-Over-Thresholds Model<sup>3</sup>)* and fits a *generalized Pareto distribution<sup>4</sup>* to the *exceedances of a data-specific threshold*.

Once the frequency and severity distribution parameters are determined, *per claim loss layers are selected and aggregate distributions both within the selected layers and excess of those layers up to the maximum potential individual loss (MPL) in the Oil & Petrochemicals industry (e.g., USD 3 billion for property and USD 4 billion for casualty) calculated*. This procedure is repeated for sequential layers (usually chosen at the discretion of the underwriter

combined single limits/deductibles, lower percentiles and thus shorter contract maturities may be preferable from a marketing point of view.

<sup>2</sup> The ETH Zurich “Beta” implementation team was lead by Prof. Dr. Hans Bühlmann, Prof. Dr. Paul Embrechts (Extreme Value Theory) and Prof. Dr. Freddy Delbaen (“Beta” Options).

<sup>3</sup> It has to be noted that *claims histories are usually incomplete*, i.e., only losses in excess of a so-called *displacement*  $\delta$  are reported. Let therefore  $(X_i)$  be an i.i.d. sequence of ground-up losses,  $(Y_i)$  be the

associated loss amounts in the “Beta” layer  $D \leq x \leq D + L$  and  $Z = \sum_{i=1}^N Y_i$  the corresponding aggregate

loss. Similarly, let  $(\bar{X}_i)$ ,  $\bar{X}_i = X_i 1_{X_i > \delta}$ , be the losses greater than the displacement  $\delta$  and  $\bar{Z} = \sum_{i=1}^{\bar{N}} \bar{Y}_i$ ,

$\bar{N} = \sum_{i=1}^N 1_{X_i > \delta}$ , the corresponding “Beta” aggregate loss amount. Some elementary considerations then show

that  $F_Z = F_{\bar{Z}}$  holds for the aggregate loss distributions, provided that  $\delta < D$ . The *Peaks-Over-Thresholds Model (Pickands-Balkema-de Haan Theorem)* on the other hand says that the *exceedances of a high threshold*  $t < D$  are approximately  $G_{\xi, t, \sigma}(x)$  distributed, where  $G_{\xi, t, \sigma}(x)$  is the *generalized Pareto distribution* with *shape*  $\xi$ , *location*  $t = \mu$  and *scale*  $\sigma > 0$ . The threshold  $t < D$  is chosen in such a way that in a neighbourhood of  $t$  the MLE-estimate of  $\xi$  (and therefore the “Beta” premium) remains reasonably stable (see Fig. 2).

<sup>4</sup> The *generalized Pareto distribution (GPD)* is defined by

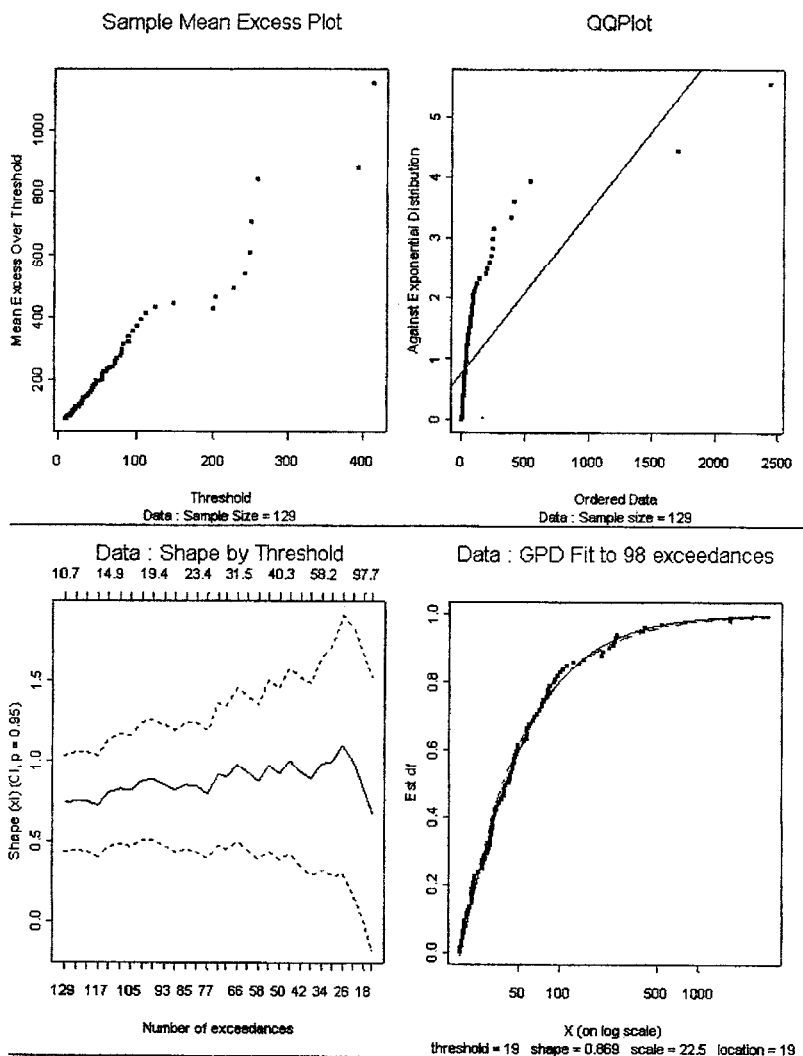
$$G_{\xi, \mu, \sigma}(x) = \begin{cases} 1 - \left(1 + \xi \frac{x - \mu}{\sigma}\right)^{-\frac{1}{\xi}} & \xi \neq 0 \\ 1 - e^{-\frac{x - \mu}{\sigma}} & \xi = 0 \end{cases}$$

where  $x \geq \mu$  for  $\xi \geq 0$  and  $\mu \leq x \leq \mu - \frac{\sigma}{\xi}$  for  $\xi < 0$ . Compare this with the *ordinary Pareto*

*distribution (PD)*:

$$F_{\theta, a}(x) = 1 - \left(\frac{a}{x}\right)^{\theta}, \quad x > a.$$

to approximate the anticipated “Beta” program structures reflecting the needs of the insureds or the entire Oil & Petrochemicals industry), thus mapping out the “Beta” *risk potential*. The resulting probabilistic (excess-of-loss) profiles (“Beta” *risk landscapes* or *risk maps*, see Fig. 3 below) can also be used for the securitization<sup>5</sup> of “Beta” portfolio components.



<sup>5</sup> From an actuarial standpoint, securitization is a modern capital markets alternative for traditional retrocession agreements (see also Davis and List [3]).

Fig. 2a: Oil & Petrochemicals Industry Severity Parameters (Property)

Solid Line: GPD, Dotted Line: PD

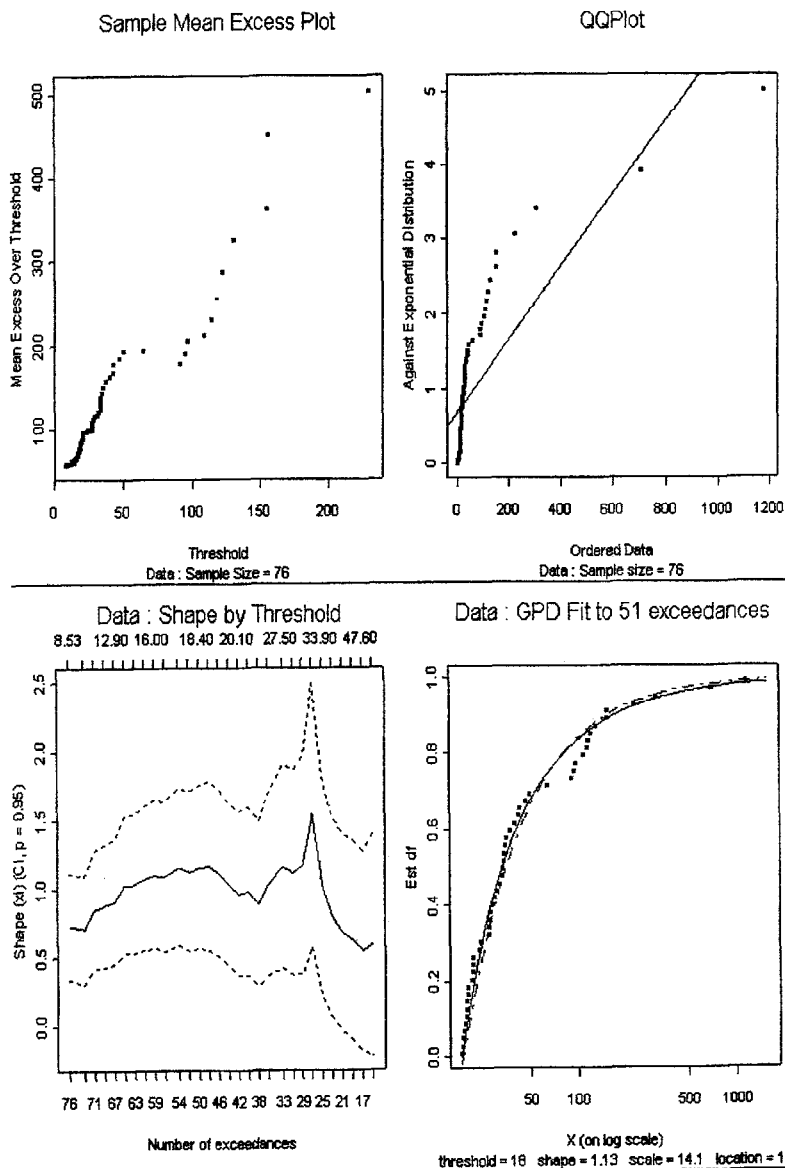


Fig. 2b: Oil & Petrochemicals Industry Severity Parameters (Casualty)

Solid Line: GPD, Dotted Line: PD

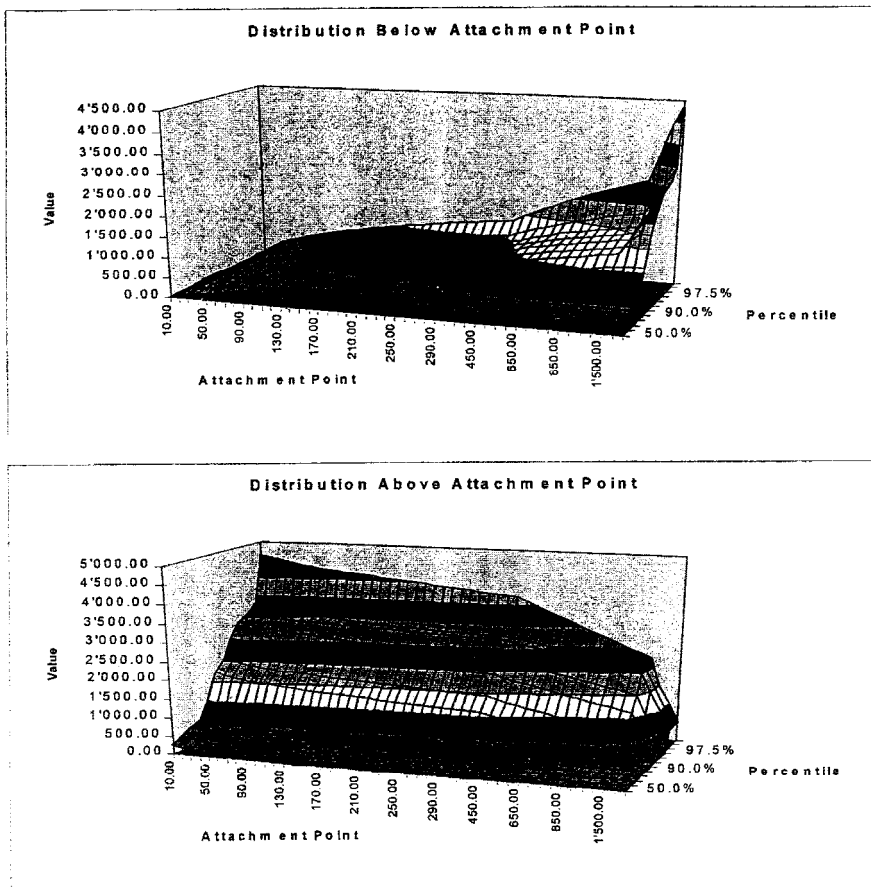


Fig. 3a: Oil & Petrochemicals Industry Risk Landscape<sup>6</sup> (Property)

<sup>6</sup> The *minimum layer width* can be determined as follows: Consider the *80<sup>th</sup> percentile* in the risk map containing the one year aggregate loss distributions *below* the attachment points 10M, 20M, ..., 100M, ..., etc. (keeping in mind that this percentile indicates the *expected maximum loss in the fourth year*) and start with the "Beta" attachment point of 300M, i.e., an expected one year aggregate loss of about 535M. Moving to the upper "Beta" E.E.L. coverage point of 500M (= 300M "Beta" attachment point + 200M "Beta" limit), we have an expected annual aggregate loss of about 630M. *This means that the expected one year aggregate loss in the envisaged "Beta" property layer is about 95M (= 630M - 535M) or, in other words, the "Beta" property coverage (without reinstatement) absorbs two such expected losses on an E.E.L. and a 3 Y AGG. basis.* This was according to an extensive analysis (carried out during the "Beta" product engineering process) of the risk preferences in the Oil & Petrochemicals industry Fortune 500 segment considered to be sufficient for catastrophic events causing property damage. *Similarly, on the casualty side, it transpired that a "Beta" layer width of 100M was considered sufficient; the expected one year aggregate loss in the envisaged "Beta" casualty layer (i.e., 100M x 200M) being 59M (= 371M - 312M), see List and Zilch [1] and Geosits, List and Lohner [2].*



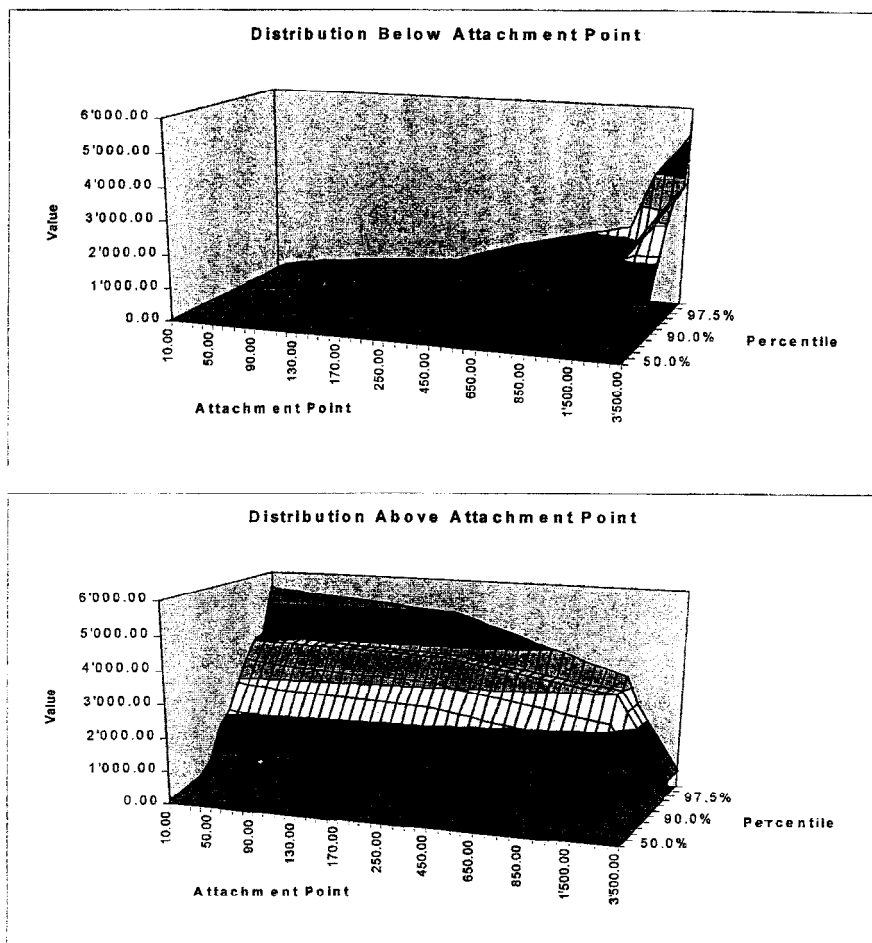


Fig. 3b: Oil & Petrochemicals Industry Risk Landscape<sup>7</sup> (Casualty)

<sup>7</sup> The determination of standard layers (i.e., *optimal SIRs and limits*) for "Beta" alternative risk transfer solutions in the Oil & Petrochemicals industry (a similar approach is used in the other "Beta" target industries) is very important for the quantification of Swiss Re's Value Proposition for corporate clients in the Fortune 500 group of companies. The Value Proposition argument itself would be as follows: (1) Optimal layers for "Beta" coverages are characterized by *efficiency and cost transparency*, a *high degree of structural flexibility to optimally fit client's asset liability management (ALM) needs* (see List and Zilch [1], Geosits, List and Lohner [2], Davis and List [3] and Bühlmann, Bochicchio, Junod, List and Zinck [4]), *significant capacity for property and casualty, long-term stability (Swiss Re capacity)* and *high financial security (AAA capital base)*. (2) "Beta" is a genuine alternative risk transfer product that may also include *sophisticated financial markets components (balance sheet protection)*, see Davis and List [3] and Bühlmann, Bochicchio, Junod, List and Zinck [4] and a new element in the comprehensive range of Swiss Re's (re)insurance coverages and related services for Fortune 500 companies. Note that the "Beta" program also allows for property and casualty layers different from the standard layers (see List and Zilch [1] and Geosits, List and Lohner [2]).

### 3. ILF Pricing/Rating

Modelling “Beta” Loss Distributions. Following Hogg and Klugman [6], we first recall some important general actuarial (loss data) modelling concepts and their basic relationships:

- (1) **Empirical Limited Expected Value Function** for Sample  $x_1, \dots, x_i, \dots, x_n$

$$E_n(d) = \frac{1}{n} \sum_{i=1}^n \min(x_i, d)$$

- (2) **Limited Expected Value Function**

$$E[X; d] = \int_0^d x f_X(x) dx + d[1 - F_X(d)]$$

- (3) **Empirical Mean Residual Life (= “Beta” Sample Mean Excess) Function** for Sample  $x_1, \dots, x_i, \dots, x_n$

$$e_n(d) = \frac{\sum_{i=1}^n \max(x_i - d, 0)}{\sum_{i=1}^n 1_{\{x_i > d\}}}$$

- (4) **Mean Residual Life Function**

$$e(d) = E[X - d | X \geq d] = \int_d^{\infty} (x - d) \frac{f_X(x)}{P(X \geq d)} dx$$

$$= \frac{\int_d^{\infty} [1 - F_X(x)] dx}{1 - F_X(d)}, \text{ provided that } \lim_{x \uparrow \infty} \{(d - x)[1 - F_X(x)]\} = 0$$

- (5) **Loss Elimination Ratio**

$$L(d) = \frac{E[X; d]}{E[X]}$$

- (6) **Excess Ratio for Retention**

$$R(d) = \frac{e(d)}{E[X]}$$

- (7) **Basic Relationships**

$$E[X] = E[X; d] + e(d)[1 - F_X(d)]$$

$$L(d) + R(d)[1 - F_X(d)] = 1$$

- (8) **Limited Expected Value Comparison Test<sup>8</sup>** for Sample  $x_1, \dots, x_i, \dots, x_n$

$$\frac{E[X; x_i] - E_n(x_i)}{E[X; x_i]}$$

---

<sup>8</sup> The limited expected value (LEV) comparison test is an alternative goodness-of-fit test (especially suitable for excess-of-loss data) for the Pareto (PD) and generalized Pareto (GPD) distribution parameters determined with MLE (Extreme Value Theory) techniques.

$P()$  is the given probability measure and  $F_x(x) = P(X \leq x)$  the probability distribution function and  $f_x(x) = \frac{dF_x(x)}{dx}$  the probability density function of random variable  $X$ .

“Beta” Increased Limits Factors (ILF) Pricing. The limited expected value function

$$E[X; d] = \int_0^d xf_X(x)dx + d[1 - F_X(d)]$$

is a very useful tool for obtaining pure premiums for “Beta” layers:

1. The loss severity excess of a deductible  $d$  is

$$E[X - d | X > d] = \frac{E[X] - E[X; d]}{1 - F_X(d)}.$$

If the frequency of a loss (prior to imposing the deductible) is  $p$ , then with the deductible, the loss frequency is  $p[1 - F_X(d)]$ . The **pure premium for excess losses** is therefore

$$p[1 - F_X(d)] \frac{E[X] - E[X; d]}{1 - F_X(d)} = p(E[X] - E[X; d])$$

and the **excess pure premium ratio** consequently

$$\frac{E[X] - E[X; d]}{E[X]}$$

2. If we now introduce claims inflation at a constant rate  $r$ , then the loss frequency after inflation excess of the deductible  $d$  is  $p\left[1 - F_X\left(\frac{d}{1+r}\right)\right]$ , the loss severity

$$\frac{(1+r)\left(E[X] - E\left[X; \frac{d}{1+r}\right]\right)}{1 - F_X\left(\frac{d}{1+r}\right)}$$

and the pure premium for inflated excess losses consequently

$$p(1+r)\left(E[X] - E\left[X; \frac{d}{1+r}\right]\right)$$

Moving the deductible from  $d$  to  $d(1+r)$  implies a pure premium for inflated excess losses of

$$p(1+r)(E[X] - E[X; d]).$$

3. Let  $u$  be the policy limit of an insurance contract. Then we have a loss severity of  $E[X; u]$  and a pure premium of  $pE[X; u]$ . If  $v > u$  is an increased limit, then (in terms of pure premium) the corresponding **increased limits factor (ILF)** is

$$\frac{E[X; v]}{E[X; u]}$$

Inflation as above leads to a claims severity of  $(1+r)E\left[X; \frac{u}{1+r}\right]$  or of  $(1+r)E[X; u]$  with an adjusted limit  $u(1+r)$ .

4. Finally, let  $d$  be the policy deductible and  $u$  be the policy limit of a “Beta” contract. Then the loss severity in the “Beta” layer  $d \leq X \leq u$  is

$$\frac{E[X; u] - E[X; d]}{1 - F_X(d)}$$

the corresponding loss frequency

$$p[1 - F_X(d)]$$

and the **pure "Beta" premium** consequently

$$p(E[X; u] - E[X; d]).$$

Claims inflation at a constant rate  $r$  changes this to:

$$\frac{(1+r) \left( E\left[X; \frac{u}{1+r}\right] - E\left[X; \frac{d}{1+r}\right] \right)}{1 - F_X\left(\frac{d}{1+r}\right)} \quad (\text{claims severity})$$

$$p \left[ 1 - F_X\left(\frac{d}{1+r}\right) \right] \quad (\text{claims frequency})$$

$$p(1+r) \left( E\left[X; \frac{u}{1+r}\right] - E\left[X; \frac{d}{1+r}\right] \right) \quad (\text{pure "Beta" premium}).$$

"Beta" Severity of Loss Models. For "Beta" pricing/rating purposes, we consider the following two kinds of loss severity distributions:

### 1. *Pareto Distribution (PD)*

$$F_X(x) = 1 - \left(\frac{a}{x}\right)^\theta, \quad x > a$$

$$f_X(x) = \frac{\theta a^\theta}{x^{\theta+1}}$$

### 2. *Generalized Pareto Distribution (GPD)*

$$F_X(x) = \begin{cases} 1 - \left(1 + \xi \frac{x - \mu}{\sigma}\right)^{-\frac{1}{\xi}} & \xi \neq 0 \\ 1 - e^{-\frac{x - \mu}{\sigma}} & \xi = 0 \end{cases}$$

(where  $x \geq \mu$  for  $\xi \geq 0$  and  $\mu \leq x \leq \mu - \frac{\sigma}{\xi}$  for  $\xi < 0$ )

$$f_X(x) = \begin{cases} \frac{1}{\sigma} \left(1 + \xi \frac{x - \mu}{\sigma}\right)^{-\frac{1+\xi}{\xi}} & \xi \neq 0 \\ -\frac{1}{\sigma} e^{-\frac{x - \mu}{\sigma}} & \xi = 0 \end{cases}$$

Using these excess-of-loss distribution models, the ILF techniques presented in this note can be implemented on a notebook computer with reasonable response times for both LEV comparison testing and ILF pricing. The system runs under Windows 3.1, 95, NT 3.51 and

NT 4.0 and is written in the programming languages Turbo Pascal / Delphi. Excel was chosen as the user interface.

```

{ compiler directives }
{$M 8192,0}      { set local heap to zero }
library HBPRT5;
{ EXCEL interface to the increased limits factors (ILF) pricing module
  Hans-Fredo List / AM, Version 1.0, 28 February 1997 }
uses
  SHELL, GATE, EXCEL, Numbers, Vectors, Matrices, Integral;
const
  { loss history }
    NLO = 1;      { number of losses }
    MFR = 2;      { mean frequency }
    DIS = 3;      { displacement }
  { policy }
    DED = 1;      { deductible }
    LIM = 2;      { limit }
    ILI = 3;      { increased limit }
    INR = 4;      { inflation rate }
  { ILF pricing }
    LER = 1;      { loss elimination ratio }
    ERR = 2;      { excess ratio for retention }
    ILF = 3;      { increased limits factor }
    CSE = 4;      { claims severity }
    CFR = 5;      { claims frequency }
    CPR = 6;      { pure premium }
var
  { EXCEL/Pascal interface areas }
    PTA: APtr;    { LEV comparison test (PD) }
    GTA: APtr;    { LEV comparison test (GPD) }
    PRA: APtr;    { ILF pricing }
  { parameter matrices }
    SA: Boolean;  { successful allocation }
    PP: Matrix;   { PD parameters }
    GP: Matrix;   { GPD parameters }
    SL: Matrix;   { size of losses }
    NL: Matrix;   { number of losses }
    PO: Matrix;   { policy }
  { current exit procedure }
    CEP: Pointer;
  { exit procedure }
  procedure SMDE;
  { shut down the ILF pricing module on exit }
  begin
    ExitProc := CEP;
    { matrices }
      MDisp(PP);
      MDisp(GP);
      MDisp(SL);
      MDisp(NL);
      MDisp(PO);
      Matrices.Done;
    { EXCEL/Pascal interface areas }
      Dispose(PTA);
      PTA := Nil;
      Dispose(GTA);

```

```

        GTA := Nil;
        Dispose(PRA);
        PRA := Nil
    end;
{ read parameters }
    procedure RDDP(EPP, EGP, ESL, ENL, EPO: APtr);
    begin
        if SA then begin
            Cast(EPP,PP,Column);
            Cast(EGP,GP,Column);
            Cast(ESL,SL,Column);
            Cast(ENL,NL,Column);
            Cast(EPO,PO,Column)
        end
    end;
{ DIS and DEN functions }
    function PDIS(x: RNumber): RNumber;
    { PD distribution function }
    var
        th, a: RNumber;
    begin
        if SA then begin
            Get(th,PP,1,1);
            Get(a,PP,2,1);
            if x > RMax(a,0) then
                PDIS := 1-Pw(a/x,th)
            else
                PDIS := 0
            end
        end
    end;
    function GDIS(x: RNumber): RNumber;
    { GPD distribution function }
    var
        sh, sc, lo: RNumber;
    begin
        if SA then begin
            Get(sh,GP,1,1);
            Get(sc,GP,2,1);
            Get(lo,GP,3,1);
            if (sh > 0) and (x > RMax(lo,0)) then
                GDIS := 1-Pw(1+sh*((x-lo)/sc),-1/sh)
            else
                GDIS := 0
            end
        end
    end;
    function PDEN(x: RNumber): RNumber;
    { PD density function }
    var
        th, a: RNumber;
    begin
        if SA then begin
            Get(th,PP,1,1);
            Get(a,PP,2,1);
            if x > RMax(a,0) then
                PDEN := (th/x)*Pw(a/x,th)
            else
                PDEN := 0
            end
        end
    end

```

```

end;
function GDEN(x: RNumber): RNumber;
{ GPD density function }
var
    sh, sc, lo: RNumber;
begin
    if SA then begin
        Get(sh,GP,1,1);
        Get(sc,GP,2,1);
        Get(lo,GP,3,1);
        if (sh > 0) and (x > RMax(lo,0)) then
            GDEN := (1/sc)*Pw(1+sh*((x-lo)/sc),-(1+sh)/sh)
        else
            GDEN := 0
        end
    end
end;
{ LEV and EXP functions }
function ELEVD(d: RNumber): RNumber;
{ empirical LEV function }
var
    n, i: INumber;
    x, xi, En: RNumber;
begin
    if SA then begin
        Get(x,NL,NLO,1);
        n := IMin(Trunc(x),Rows(SL));
        En := 0;
        for i := 1 to n do begin
            Get(xi,SL,i,1);
            En := En+RMin(xi,d)
        end;
        En := En/n;
        ELEVD := En
    end
end;
function PIntegrand(x: RNumber): RNumber;
begin
    PIntegrand := x*PDEN(x)
end;
function GIntegrand(x: RNumber): RNumber;
begin
    GIntegrand := x*GDEN(x)
end;
function PLEV(d: RNumber): RNumber;
{ PD LEV function }
var
    a: RNumber;
begin
    if SA then begin
        Get(a,PP,2,1);
        if d > RMax(a,0) then
            PLEV := QRomb(PIntegrand,RMax(a,0),d)+d*(1-PDIS(d))
        else
            PLEV := 0
        end
    end
end;
function GLEV(d: RNumber): RNumber;
{ GPD LEV function }

```



```

var
  lo: RNumber;
begin
  if SA then begin
    Get(lo,GP,3,1);
    if d > RMax(lo,0) then
      GLEV := QRomb(GIntegrand,RMax(lo,0),d)+d*(1-GDIS(d))
    else
      GLEV := 0
    end
  end;
end;
function PEXP: RNumber;
{ PD expected value function }
var
  a: RNumber;
begin
  if SA then begin
    Get(a,PP,2,1);
    PEXP := QRomo(PIntegrand,RMax(a,0),MaxRN)
  end
end;
function GEXP: RNumber;
{ GPD expected value function }
var
  lo: RNumber;
begin
  if SA then begin
    Get(lo,GP,3,1);
    GEXP := QRomo(GIntegrand,RMax(lo,0),MaxRN)
  end
end;
{ LEV comparison tests }
function PLCT(EPP, EGP, ESL, ENL, EPO: APtr): APtr; export;
{ LEV comparison test (PD);
  EPP: PD parameters,
  EGP: GPD parameters,
  ESL: size of losses,
  ENL: number of losses,
  EPO: policy parameters }
var
  n, i, j: INumber;
  x, xi, xj, Eni, Ei, ti: RNumber;
  PT: Matrix;
begin
  { initialization }
  Register;
  MNew(PT,SA);
  { calculations }
  if SA then begin
    { input quantities }
    RDDP(EPP,EGP,ESL,ENL,EPO);
    { output quantities }
    Get(x,NL,NLO,1);
    n := IMin(Trunc(x),Rows(SL));
    Define(PT,n,1,Column);
    { LEV comparison test }
    for i := 1 to n do begin
      Get(xi,SL,i,1);

```

```

        Eni := 0;
        for j := 1 to n do begin
            Get(xj,SL,j,1);
            Eni := Eni+RMin(xj,xi)
        end;
        Eni := Eni/n;
        Ei := PLEV(xi);
        ti := (Ei-Eni)/Ei;
        Put(ti,PT,i,1)
    end;
    { test results }
    Map(PT,PTA);
    MDisp(PT)
end;
PLCT := PTA
end;
function GLCT(EPP, EGP, ESL, ENL, EPO: APtr): APtr; export;
{ LEV comparison test (GPD);
  EPP: PD parameters,
  EGP: GPD parameters,
  ESL: size of losses,
  ENL: number of losses,
  EPO: policy parameters }
var
    n, i, j: INumber;
    x, xi, xj, Eni, Ei, ti: RNumber;
    GT: Matrix;
begin
    { initialization }
    Register;
    MNew(GT,SA);
    { calculations }
    if SA then begin
        { input quantities }
        RDDP(EPP,EGP,ESL,ENL,EPO);
        { output quantities }
        Get(x,NL,NLO,1);
        n := IMin(Trunc(x),Rows(SL));
        Define(GT,n,1,Column);
        { LEV comparison test }
        for i := 1 to n do begin
            Get(xi,SL,i,1);
            Eni := 0;
            for j := 1 to n do begin
                Get(xj,SL,j,1);
                Eni := Eni+RMin(xj,xi)
            end;
            Fni := Eni/n;
            Ei := GLEV(xi);
            ti := (Ei-Eni)/Ei;
            Put(ti,GT,i,1)
        end;
        { test results }
        Map(GT,GTA);
        MDisp(GT)
    end;
    GLCT := GTA
end;

```

```

{ ILF pricing }
function ILFP(EPP, EGP, ESL, ENL, EPO: APtr): APtr; export;
{ ILF pricing (GPD and PD);
  EPP: PD parameters,
  EGP: GPD parameters,
  ESL: size of losses,
  ENL: number of losses,
  EPO: policy parameters }
var
  n, p, d0, d, u, v, r: RNumber;
  PER, GER, PRR, GRR, PLF, GLF, PSE, GSE, PFR, GFR, PPR, GPR: RNumber;
  PR: Matrix;
begin
  { initialization }
  Register;
  MNew(PR,SA);
  { calculations }
  if SA then begin
    { input quantities }
    RDDP(EPP,EGP,ESL,ENL,EPO);
    { output quantities }
    Define(PR,6,2,Row);
    { ILF pricing }
    Get(n,NL,NLO,1);
    Get(p,NL,MFR,1);
    Get(d0,NL,DIS,1);
    Get(d,PO,DED,1);
    Get(u,PO,LIM,1);
    Get(v,PO,ILI,1);
    Get(r,PO,INR,1);
    PER := PLEV(d)/PEXP;
    GER := GLEV(d)/GEXP;
    PRR := (1-PER)/(1-PDIS(d));
    GRR := (1-GER)/(1-GDIS(d));
    PLF := PLEV(v)/PLEV(u);
    GLF := GLEV(v)/GLEV(u);
    PSE := ((1+r)*(PLEV(u/(1+r))-PLEV(d/(1+r))))/(1-PDIS(d/(1+r)));
    GSE := ((1+r)*(GLEV(u/(1+r))-GLEV(d/(1+r))))/(1-GDIS(d/(1+r)));
    PFR := p*((1-PDIS(d/(1+r)))/(1-PDIS(d0/(1+r))));
    GFR := p*((1-GDIS(d/(1+r)))/(1-GDIS(d0/(1+r))));
    PPR := PFR*PSE;
    GPR := GFR*GSE;
    Put(GER,PR,LER,1);
    Put(PER,PR,LER,2);
    Put(GRR,PR,ERR,1);
    Put(PRR,PR,ERR,2);
    Put(GLF,PR,ILF,1);
    Put(PLF,PR,ILF,2);
    Put(GSE,PR,CSE,1);
    Put(PSE,PR,CSE,2);
    Put(GFR,PR,CFR,1);
    Put(PFR,PR,CFR,2);
    Put(GPR,PR,CPR,1);
    Put(PPR,PR,CPR,2);
    { results }
    Map(PR,PRA);
    MDisp(PR)
  end;
end;

```

```

        ILFP := PRA
    end;

exports
    PLCT      index 1,
    GLCT      index 2,
    ILFP      index 3;

begin
    { access control }
    if (not Pass) or (not Open(MACF)) then
        Lock;
        ACO := 0;
    { matrices }
        Matrices.Init;
        SA := True;
        MNew(PP,SA);
        MNew(GP,SA);
        MNew(SL,SA);
        MNew(NL,SA);
        MNew(PO,SA);
    { default areas }
        PTA := Nil;
        AIA(PTA);
        GTA := Nil;
        AIA(GTA);
        PRA := Nil;
        AIA(PRA);
    { exit procedure }
        CEP := ExitProc;
        ExitProc := @SMDE
end.

unit Integral;
    { basic integration as in Numerical Recipes in Pascal, p. 129 - 138
      Hans-Fredo List / AM, Version 1.0, 28 February 1997 }
interface
    uses
        Numbers, Vectors, Matrices;
    type
        RFunction = function(x: RNumber): RNumber;
    var
        Trapzdlf: INumber;
        Midinflt: INumber;
    { Romberg integration }
        function QRomb(F: RFunction; a, b: RNumber): RNumber;
            { integral of F(x) on the interval [a,b] }
    { improper integrals }
        function QRomo(F: RFunction; a, b: RNumber): RNumber;
            { integral of F(x) on the interval (a,b), a*b > 0 }
implementation
    ....
begin
    ....
end.

```

For more information on the various modules called by library HBPRT5 and unit Integral, see the papers *Limited Risk Arbitrage Investment Management: Applications in Asset/Liability Management, Optimal Fund Design, Optimal Portfolio Selection and (Re)insurance Claims*

*Portfolio Securitization - Part I: The LRA Paradigm and Limited Risk Arbitrage Investment Management: Applications in Asset/Liability Management, Optimal Fund Design, Optimal Portfolio Selection and (Re)insurance Claims Portfolio Securitization - Part II: LRA Portfolio Management Systems* by M. H. A. Davis and H.-F. List, to appear in AFIR 1999. See also *Towards a VP-based Client Solution Toolbox* below.

#### 4. Example "Beta" Layers

In the following paragraphs we shall outline a fairly complete set of reference data for the Oil & Petrochemicals industry with quite realistic Pareto (PD) and generalized Pareto (GPD) severity distribution parameters and excess-of-threshold Poisson or negative binomial frequency parameters. Based on this comprehensive industry analysis, we shall then perform LEV comparison tests for the property and casualty data used in List and Zilch [1] and Geosits, List and Lohner [2] as well as for tanker pollution data. Subsequently, we shall compare our ILF pricing with the EVT approach outlined in List and Zilch [1] using various property and casualty as well as tanker pollution layers. At the end of this note we shall then outline the structure of a sophisticated *financial/(re)insurance toolbox* that can be used to design future VP-based client solutions for Fortune 500 companies. Further details on this toolbox can be found in Davis and List [3] and in Bühlmann, Bochićcio, Junod, List and Zinck [4].

Oil & Petrochemicals Industry Reference Datasets. Using the Extreme Value Theory (EVT) techniques outlined in List and Zilch [1], the following is a fairly complete characterization of the Oil & Petrochemicals industry that can be used for pricing high-excess loss layers, for the quantification of Swiss Re's Value Proposition for corporate clients and for the securitization of entire (re)insurance portfolios.

##### A. Pareto Distributions (PD).

##### A1. Basic Scenario<sup>2</sup>.

Basic Scenario (5% Property, 10% Casualty)								
Property				mean	std		theta	a
BP	Threshold	19.00	Frequency	4.90	3.45	Severity	0.9896	19.1869
EAP	Threshold	21.00	Frequency	5.10	3.34	Severity	0.9755	21.0090
<i>Onshore</i>								
BP	Threshold	15.00	Frequency	3.65	2.96	Severity	0.8607	15.7497
EAP	Threshold	18.00	Frequency	3.65	2.96	Severity	0.8607	18.2322
<i>Offshore</i>								
BP	Threshold	13.00	Frequency	2.00	1.30	Severity	1.0751	14.6972
EAP	Threshold	15.00	Frequency	2.00	1.30	Severity	1.0751	17.0139
<i>Casualty</i>								
BP	Threshold	18.00	Frequency	3.40	3.68	Severity	1.0787	18.3179
EAP	Threshold	24.00	Frequency	3.40	3.68	Severity	1.0787	24.3812

<sup>2</sup> The time periods 1997 to 1999 and 2000 to 2002 are called "*Beta*" base period (BP) and "*Beta*" extended agreement period (EAP), respectively (see List and Zilch [1]).

<b>Basic Scenario (5% Property, 10% Liability)</b>							
<i>Fire &amp; Explosion</i>				mean	std	theta	a
BP	Threshold	40.00	Frequency	17.05	7.53	Severity	1.4881 40.0243
EAP	Threshold	40.00	Frequency	19.50	8.16	Severity	1.3854 40.1643
<i>Marine</i>							
BP	Threshold	20.00	Frequency	8.50	2.74	Severity	1.1237 20.0110
EAP	Threshold	25.00	Frequency	7.82	2.92	Severity	1.1391 25.2540
<i>Tanker Pollution</i>							
BP	Threshold	0.10	Frequency	3.88	1.87	Severity	0.2765 0.1271
EAP	Threshold	0.20	Frequency	3.76	1.75	Severity	0.2874 0.2170
<b>Basic Scenario (5% Property, 10% Liability)</b>							
<i>Property Damage</i>				mean	std	theta	a
BP	Threshold	4.00	Frequency	45.57	13.21	Severity	0.8255 4.0055
EAP	Threshold	4.00	Frequency	49.21	13.54	Severity	0.7944 4.0209
<i>Business Interruption</i>							
BP	Threshold	1.00	Frequency	36.57	16.22	Severity	0.5162 1.0197
EAP	Threshold	1.00	Frequency	37.57	16.31	Severity	0.4926 1.0192
<i>Property Damage and Business Interruption</i>							
BP	Threshold	4.00	Frequency	58.86	20.02	Severity	0.7457 4.0203
EAP	Threshold	5.00	Frequency	56.29	18.98	Severity	0.7543 5.0160
<i>Offshore</i>							
BP	Threshold	7.00	Frequency	7.90	5.78	Severity	0.8403 7.0800
EAP	Threshold	8.00	Frequency	8.00	5.74	Severity	0.8349 8.0104
<i>General Liability</i>							
BP	Threshold	1.00	Frequency	39.17	20.79	Severity	0.6900 1.0036
EAP	Threshold	1.00	Frequency	45.83	24.05	Severity	0.6647 1.0007
<i>Product Liability</i>							
BP	Threshold	0.80	Frequency	9.58	5.16	Severity	0.8361 0.8053
EAP	Threshold	1.00	Frequency	10.08	5.42	Severity	0.8315 1.0012
<i>Employer's Liability</i>							
BP	Threshold	0.70	Frequency	7.08	4.56	Severity	1.3982 0.7122
EAP	Threshold	0.90	Frequency	7.17	4.65	Severity	1.3780 0.9301
<i>Automobile Liability</i>							
BP	Threshold	0.70	Frequency	6.25	3.93	Severity	1.1408 0.7133
EAP	Threshold	1.00	Frequency	6.08	3.82	Severity	1.1983 1.0139
<i>Marine Liability</i>							
BP	Threshold	0.40	Frequency	1.92	1.78	Severity	0.4131 0.4286
EAP	Threshold	0.60	Frequency	1.83	1.80	Severity	0.4334 0.7133
<i>All Liability Claims</i>							
BP	Threshold	1.50	Frequency	45.92	24.30	Severity	0.8146 1.5005
EAP	Threshold	1.50	Frequency	53.00	26.61	Severity	0.7522 1.5028

## A2. Adjustment Scenario<sup>10</sup>.

<sup>10</sup> To make this presentation simple, we only consider the *basic scenario* and an *adjustment scenario* (see List and Zilch [1] for more details on the *general classes of "Beta" threat scenarios* identified).

Adjustment Scenario (10% Property, 20% Casualty)								
Property				mean	std		theta	a
BP	Threshold	32.00	Frequency	5.90	3.65	Severity	0.9506	32.3534
EAP	Threshold	40.00	Frequency	6.10	3.70	Severity	0.9220	40.2030
Onshore								
BP	Threshold	30.00	Frequency	3.80	2.78	Severity	0.8295	30.2051
EAP	Threshold	40.00	Frequency	3.80	2.78	Severity	0.8295	40.2030
Offshore								
BP	Threshold	33.00	Frequency	2.20	1.54	Severity	1.2148	33.3544
EAP	Threshold	44.00	Frequency	2.20	1.54	Severity	1.2148	44.3948
Casualty								
BP	Threshold	44.00	Frequency	3.47	3.60	Severity	1.1017	44.0356
EAP	Threshold	70.00	Frequency	3.53	3.68	Severity	1.0569	71.8994
Adjustment Scenario (10% Property, 20% Liability)								
Fire & Explosion				mean	std		theta	a
BP	Threshold	65.00	Frequency	18.95	5.57	Severity	1.2435	65.0872
EAP	Threshold	75.00	Frequency	21.18	6.83	Severity	1.1674	75.0256
Marine								
BP	Threshold	35.00	Frequency	9.05	2.98	Severity	1.0022	35.3692
EAP	Threshold	45.00	Frequency	9.36	2.85	Severity	0.9923	45.0154
Tanker Pollution								
BP	Threshold	0.20	Frequency	4.00	1.80	Severity	0.2557	0.2100
EAP	Threshold	0.40	Frequency	3.88	1.76	Severity	0.2606	0.4404

<b>Adjustment Scenario (10% Property, 20% Liability)</b>								
<i>Property Damage</i>				mean	std		theta	a
BP	Threshold	4.00	Frequency	60.64	19.06	Severity	0.7407	4.0140
EAP	Threshold	5.00	Frequency	62.36	19.33	Severity	0.7284	5.0273
<i>Business Interruption</i>								
BP	Threshold	2.00	Frequency	34.93	15.64	Severity	0.5451	2.0127
EAP	Threshold	2.00	Frequency	37.86	16.58	Severity	0.5071	2.0016
<i>Property Damage and Business Interruption</i>								
BP	Threshold	6.00	Frequency	62.43	20.18	Severity	0.7374	6.0415
EAP	Threshold	8.00	Frequency	62.43	20.18	Severity	0.7374	8.0412
<i>Offshore</i>								
BP	Threshold	12.00	Frequency	8.70	6.52	Severity	0.7258	12.1554
EAP	Threshold	17.00	Frequency	8.60	6.51	Severity	0.7480	17.1245
<i>General Liability</i>								
BP	Threshold	2.00	Frequency	40.83	24.55	Severity	0.6728	2.0043
EAP	Threshold	3.00	Frequency	43.75	25.87	Severity	0.6621	3.0493
<i>Product Liability</i>								
BP	Threshold	1.00	Frequency	11.67	7.19	Severity	0.6849	1.0235
EAP	Threshold	2.00	Frequency	11.08	6.69	Severity	0.7240	2.0615
<i>Employer's Liability</i>								
BP	Threshold	1.20	Frequency	7.50	5.68	Severity	1.0683	1.2078
EAP	Threshold	2.20	Frequency	7.42	5.57	Severity	1.1229	2.2074
<i>Automobile Liability</i>								
BP	Threshold	1.00	Frequency	7.08	4.23	Severity	0.8888	1.0378
EAP	Threshold	2.00	Frequency	6.75	4.16	Severity	1.0020	2.1499
<i>Marine Liability</i>								
BP	Threshold	0.80	Frequency	1.83	1.80	Severity	0.4334	1.0750
EAP	Threshold	2.00	Frequency	1.75	1.76	Severity	0.4373	2.1160
<i>All Liability Claims</i>								
BP	Threshold	1.60	Frequency	68.33	39.05	Severity	0.7036	1.6011
EAP	Threshold	3.00	Frequency	65.42	37.53	Severity	0.7148	3.0083

#### B. Generalized Pareto Distributions (GPD).

This is the *main distribution model used for excess-of-loss claims* (see List and Zilch [1] for details).



## B1. Basic Scenario.

### Basic Scenario (5% Property, 10% Casualty)

Property				mean	std		shape	scale	location
BP	Threshold	19.00	Frequency	4.90	3.45	Severity	0.8690	22.5000	19.0000
EAP	Threshold	21.00	Frequency	5.10	3.34	Severity	0.8710	25.0000	21.0000
Onshore									
BP	Threshold	15.00	Frequency	3.65	2.96	Severity	0.8430	25.7000	15.0000
EAP	Threshold	18.00	Frequency	3.65	2.96	Severity	0.8790	28.0000	18.0000
Offshore									
BP	Threshold	13.00	Frequency	2.00	1.30	Severity	0.5280	22.0000	13.0000
EAP	Threshold	15.00	Frequency	2.00	1.30	Severity	0.5250	25.5000	15.0000
Casualty									
BP	Threshold	18.00	Frequency	3.40	3.68	Severity	1.1300	14.1000	18.0000
EAP	Threshold	24.00	Frequency	3.40	3.68	Severity	1.1300	18.6000	24.0000

### Basic Scenario (5% Property, 10% Liability)

<i>Fire &amp; Explosion</i>				mean	std		shape	scale	location
BP	Threshold	40.00	Frequency	17.05	7.53	Severity	0.5960	29.0000	40.0000
EAP	Threshold	40.00	Frequency	19.50	8.16	Severity	0.5240	35.2000	40.0000
<i>Marine</i>									
BP	Threshold	20.00	Frequency	8.50	2.74	Severity	0.6450	22.5000	20.0000
EAP	Threshold	25.00	Frequency	7.82	2.92	Severity	0.6220	28.6000	25.0000
<i>Tanker Pollution</i>									
BP	Threshold	0.10	Frequency	3.88	1.87	Severity	2.3148	1.6210	0.1000
EAP	Threshold	0.20	Frequency	3.76	1.75	Severity	2.3118	2.3253	0.2000

### Basic Scenario (5% Property, 10% Liability)

Property Damage				mean	std		shape	scale	location
BP	Threshold	4.00	Frequency	45.57	13.21	Severity	0.8616	6.7768	4.0000
EAP	Threshold	4.00	Frequency	49.21	13.54	Severity	0.8502	7.4703	4.0000
Business Interruption									
BP	Threshold	1.00	Frequency	36.57	16.22	Severity	1.0297	4.5814	1.0000
EAP	Threshold	1.00	Frequency	37.57	16.31	Severity	1.0216	5.2165	1.0000
Property Damage and Business Interruption									
BP	Threshold	4.00	Frequency	58.86	20.02	Severity	0.9112	8.1326	4.0000
EAP	Threshold	5.00	Frequency	56.29	18.98	Severity	0.8952	10.0265	5.0000
Offshore									
BP	Threshold	7.00	Frequency	7.90	5.78	Severity	0.8548	11.7138	7.0000
EAP	Threshold	8.00	Frequency	8.00	5.74	Severity	0.8668	13.1895	8.0000
General Liability									
BP	Threshold	1.00	Frequency	39.17	20.79	Severity	0.9429	2.3502	1.0000
EAP	Threshold	1.00	Frequency	45.83	24.05	Severity	1.0399	2.3425	1.0000
Product Liability									
BP	Threshold	0.80	Frequency	9.58	5.16	Severity	1.2525	0.9149	0.8000
EAP	Threshold	1.00	Frequency	10.08	5.42	Severity	1.2465	1.1531	1.0000
Employer's Liability									
BP	Threshold	0.70	Frequency	7.08	4.56	Severity	0.5079	0.6361	0.7000
EAP	Threshold	0.90	Frequency	7.17	4.65	Severity	0.4673	0.8988	0.9000
Automobile Liability									
BP	Threshold	0.70	Frequency	6.25	3.93	Severity	0.4566	0.9447	0.7000
EAP	Threshold	1.00	Frequency	6.08	3.82	Severity	0.5173	1.1645	1.0000
Marine Liability									
BP	Threshold	0.40	Frequency	1.92	1.78	Severity	1.9624	1.6435	0.4000
EAP	Threshold	0.60	Frequency	1.83	1.80	Severity	1.9322	2.4962	0.6000
All Liability Claims									
BP	Threshold	1.50	Frequency	45.92	24.30	Severity	1.0649	2.1609	1.5000
EAP	Threshold	1.50	Frequency	53.00	26.61	Severity	0.9877	2.7712	1.5000

## B2. Adjustment Scenario.

<b>Adjustment Scenario (10% Property, 20% Casualty)</b>								
<i>Property</i>			mean	std		shape	scale	location
BP	Threshold	32.00	Frequency 5.90	3.65	Severity	0.7830	44.5000	32.0000
EAP	Threshold	40.00	Frequency 6.10	3.70	Severity	0.7650	59.3000	40.0000
<i>Onshore</i>								
BP	Threshold	30.00	Frequency 3.80	2.78	Severity	0.7990	53.6000	30.0000
EAP	Threshold	40.00	Frequency 3.80	2.78	Severity	0.8010	71.1000	40.0000
<i>Offshore</i>								
BP	Threshold	33.00	Frequency 2.20	1.54	Severity	0.6890	31.7000	33.0000
EAP	Threshold	44.00	Frequency 2.20	1.54	Severity	0.6930	41.9000	44.0000
<i>Casualty</i>								
BP	Threshold	44.00	Frequency 3.47	3.60	Severity	1.2500	28.1000	44.0000
EAP	Threshold	70.00	Frequency 3.53	3.68	Severity	1.0300	64.1000	70.0000

<b>Adjustment Scenario (10% Property, 20% Liability)</b>								
<i>Fire &amp; Explosion</i>			mean	std		shape	scale	location
BP	Threshold	65.00	Frequency 18.95	5.57	Severity	0.4570	72.2000	65.0000
EAP	Threshold	75.00	Frequency 21.18	6.83	Severity	0.4430	93.8000	75.0000
<i>Marine</i>								
BP	Threshold	35.00	Frequency 9.05	2.98	Severity	0.5560	53.4000	35.0000
EAP	Threshold	45.00	Frequency 9.36	2.85	Severity	0.5720	67.8000	45.0000
<i>Tanker Pollution</i>								
BP	Threshold	0.20	Frequency 4.00	1.80	Severity	2.4526	3.2947	0.2000
EAP	Threshold	0.40	Frequency 3.88	1.76	Severity	2.2916	7.3349	0.4000

<b>Adjustment Scenario (10% Property, 20% Liability)</b>								
<i>Property Damage</i>			mean	std		shape	scale	location
BP	Threshold	4.00	Frequency 60.64	19.06	Severity	0.8933	8.3470	4.0000
EAP	Threshold	5.00	Frequency 62.36	19.33	Severity	0.8901	10.8885	5.0000
<i>Business Interruption</i>								
BP	Threshold	2.00	Frequency 34.93	15.64	Severity	1.0385	7.7504	2.0000
EAP	Threshold	2.00	Frequency 37.86	16.58	Severity	1.0752	9.0206	2.0000
<i>Property Damage and Business Interruption</i>								
BP	Threshold	6.00	Frequency 62.43	20.18	Severity	0.9350	12.2795	6.0000
EAP	Threshold	8.00	Frequency 62.43	20.18	Severity	0.9371	16.2955	8.0000
<i>Offshore</i>								
BP	Threshold	12.00	Frequency 8.70	6.52	Severity	0.6309	32.9695	12.0000
EAP	Threshold	17.00	Frequency 8.60	6.51	Severity	0.6507	42.8175	17.0000
<i>General Liability</i>								
BP	Threshold	2.00	Frequency 40.83	24.55	Severity	0.9951	4.7551	2.0000
EAP	Threshold	3.00	Frequency 43.75	25.87	Severity	1.0209	7.3959	3.0000
<i>Product Liability</i>								
BP	Threshold	1.00	Frequency 11.67	7.19	Severity	1.1106	2.1113	1.0000
EAP	Threshold	2.00	Frequency 11.08	6.69	Severity	1.1514	3.6271	2.0000
<i>Employer's Liability</i>								
BP	Threshold	1.20	Frequency 7.50	5.68	Severity	0.5229	1.6734	1.2000
EAP	Threshold	2.20	Frequency 7.42	5.57	Severity	0.5878	2.6350	2.2000
<i>Automobile Liability</i>								
BP	Threshold	1.00	Frequency 7.08	4.23	Severity	0.2865	2.4522	1.0000
EAP	Threshold	2.00	Frequency 6.75	4.16	Severity	0.3049	4.1517	2.0000
<i>Marine Liability</i>								
BP	Threshold	0.80	Frequency 1.83	1.80	Severity	1.9655	3.7870	0.8000
EAP	Threshold	2.00	Frequency 1.75	1.76	Severity	2.1018	5.9336	2.0000
<i>All Liability Claims</i>								
BP	Threshold	1.60	Frequency 68.33	39.05	Severity	1.0932	3.1196	1.6000
EAP	Threshold	3.00	Frequency 65.42	37.53	Severity	1.0911	5.6706	3.0000

## C. Optimal Attachment Points (SIRs).

### C1. Basic Scenario.

#### **Basic Scenario (5% Property, 10% Casualty)**

##### *Property*

BP	Opt. Attachment Point	300.00
EAP	Opt. Attachment Point	350.00

##### *Onshore*

BP	Opt. Attachment Point	250.00
EAP	Opt. Attachment Point	290.00

##### *Offshore*

BP	Opt. Attachment Point	90.00
EAP	Opt. Attachment Point	110.00

##### *Casualty*

BP	Opt. Attachment Point	250.00
EAP	Opt. Attachment Point	300.00

#### **Basic Scenario (5% Property, 10% Liability)**

##### *Fire & Explosion*

BP	Opt. Attachment Point	550.00
EAP	Opt. Attachment Point	600.00

##### *Marine*

BP	Opt. Attachment Point	300.00
EAP	Opt. Attachment Point	350.00

##### *Tanker Pollution*

BP	Opt. Attachment Point	300.00
EAP	Opt. Attachment Point	400.00

#### **Basic Scenario (5% Property, 10% Liability)**

##### *Property Damage*

BP	Opt. Attachment Point	650.00
EAP	Opt. Attachment Point	700.00

##### *Business Interruption*

BP	Opt. Attachment Point	650.00
EAP	Opt. Attachment Point	750.00

##### *Property Damage and Business Interruption*

BP	Opt. Attachment Point	1500.00
EAP	Opt. Attachment Point	1500.00

##### *Offshore*

BP	Opt. Attachment Point	230.00
EAP	Opt. Attachment Point	270.00

##### *General Liability*

BP	Opt. Attachment Point	300.00
EAP	Opt. Attachment Point	450.00

##### *Product Liability*

BP	Opt. Attachment Point	60.00
EAP	Opt. Attachment Point	80.00

##### *Employer's Liability*

BP	Opt. Attachment Point	10.00
EAP	Opt. Attachment Point	10.00

##### *Automobile Liability*

BP	Opt. Attachment Point	10.00
EAP	Opt. Attachment Point	10.00

##### *Marine Liability*

BP	Opt. Attachment Point	40.00
EAP	Opt. Attachment Point	50.00

##### *All Liability Claims*

BP	Opt. Attachment Point	450.00
EAP	Opt. Attachment Point	500.00

## C2. Adjustment Scenario.

### Adjustment Scenario (10% Property, 20% Casualty)

<i>Property</i>		
BP	Opt. Attachment Point	600.00
EAP	Opt. Attachment Point	800.00
<i>Onshore</i>		
BP	Opt. Attachment Point	500.00
EAP	Opt. Attachment Point	700.00
<i>Offshore</i>		
BP	Opt. Attachment Point	180.00
EAP	Opt. Attachment Point	240.00
<i>Casualty</i>		
BP	Opt. Attachment Point	550.00
EAP	Opt. Attachment Point	850.00

### Adjustment Scenario (10% Property, 20% Liability)

<i>Fire &amp; Explosion</i>		
BP	Opt. Attachment Point	1000.00
EAP	Opt. Attachment Point	1500.00
<i>Marine</i>		
BP	Opt. Attachment Point	600.00
EAP	Opt. Attachment Point	800.00
<i>Tanker Pollution</i>		
BP	Opt. Attachment Point	900.00
EAP	Opt. Attachment Point	1500.00

### Adjustment Scenario (10% Property, 20% Liability)

<i>Property Damage</i>		
BP	Opt. Attachment Point	1500.00
EAP	Opt. Attachment Point	1500.00
<i>Business Interruption</i>		
BP	Opt. Attachment Point	1500.00
EAP	Opt. Attachment Point	2000.00
<i>Property Damage and Business Interruption</i>		
BP	Opt. Attachment Point	2500.00
EAP	Opt. Attachment Point	> 2500.00
<i>Offshore</i>		
BP	Opt. Attachment Point	450.00
EAP	Opt. Attachment Point	600.00
<i>General Liability</i>		
BP	Opt. Attachment Point	700.00
EAP	Opt. Attachment Point	1500.00
<i>Product Liability</i>		
BP	Opt. Attachment Point	120.00
EAP	Opt. Attachment Point	250.00
<i>Employer's Liability</i>		
BP	Opt. Attachment Point	20.00
EAP	Opt. Attachment Point	30.00
<i>Automobile Liability</i>		
BP	Opt. Attachment Point	20.00
EAP	Opt. Attachment Point	30.00
<i>Marine Liability</i>		
BP	Opt. Attachment Point	80.00
EAP	Opt. Attachment Point	130.00
<i>All Liability Claims</i>		
BP	Opt. Attachment Point	1500.00
EAP	Opt. Attachment Point	2000.00

Property and Casualty Layers. Recall from List and Zilch [1] and Geosits, List and Lohner [2] that the ***"Beta" standard layers***

USD 200M xs 300M Property

USD 100M xs 200M Casualty

implement Swiss Re's Value Proposition for Fortune 500 clients in the Oil & Petrochemicals industry: the associated "Beta" risk maps (see Fig. 3 above) indicate the ***optimal self-insured retentions (SIRs, = optimal "Beta" attachment points)*** for such corporates. The EVT techniques outlined in List and Zilch [1] then lead to the following pure premiums (one year premium, base period, basic scenario):

	GPD	PD
USD 200M xs 300M Property	42.2000	49.5500
USD 100M xs 200M Casualty	24.8000	20.5920

The ILF techniques developed in this note confirm these premium indications and also show a very good fit (as measured by the LEV comparison test) of both the Pareto distribution (PD) and the generalized Pareto distribution (GPD) to the loss data:

#### A. Property.

Policy	
Deductible:	300.0000
Limit:	500.0000
Increased Limit:	700.0000
Inflation Rate:	0.00%

ILF Pricing	GPD	PD
Loss Elimination Ratio:	0.4174	0.2142
Excess Ratio for Retention:	10.0253	11.9395
Increased Limits Factor:	1.0661	1.0808
Claims Severity:	148.2741	153.6096
Claims Frequency:	0.2848	0.3225
Pure Premium:	42.2243	49.5355

Scale: 1'000'000

No. of Losses: 129

Mean Frequency: 4.9000

Threshold: 19.0000

Period: BP

#### **Limited Expected Value Comparison Test**

##### **Generalized Pareto**

(GPD)

Shape: 0.8690

Scale: 22.5000

Location: 19.0000

Pareto

(PD)

Theta: 0.9896

a: 19.1869

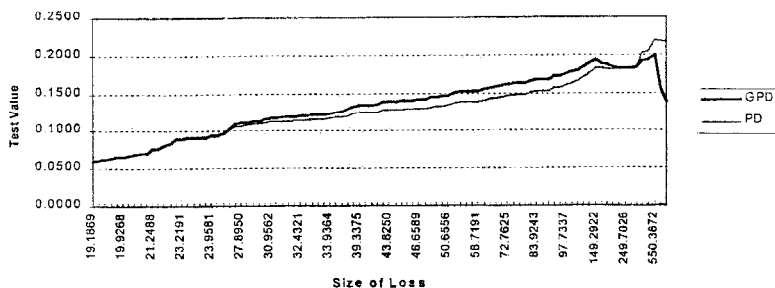
Year of Loss	Size of Loss	LEV Comparison Test	Year of Loss	Size of Loss	LEV Comparison Test
--------------	--------------	---------------------	--------------	--------------	---------------------

1972	0.0931	0.0930
1973	0.0932	0.0931
1974	0.0933	0.0932
1975	0.0934	0.0933
1976	0.0935	0.0934
1977	0.0936	0.0935
1978	0.0937	0.0936
1979	0.0938	0.0937
1980	0.0939	0.0938
1981	0.0940	0.0939
1982	0.0941	0.0940
1983	0.0942	0.0941
1984	0.0943	0.0942
1985	0.0944	0.0943
1986	0.0945	0.0944
1987	0.0946	0.0945
1988	0.0947	0.0946
1989	0.0948	0.0947
1990	0.0949	0.0948
1991	0.0950	0.0949
1992	0.0951	0.0950
1993	0.0952	0.0951
1994	0.0953	0.0952
1995	0.0954	0.0953
1996	0.0955	0.0954
1997	0.0956	0.0955
1998	0.0957	0.0956
1999	0.0958	0.0957
2000	0.0959	0.0958
2001	0.0960	0.0959
2002	0.0961	0.0960
2003	0.0962	0.0961
2004	0.0963	0.0962
2005	0.0964	0.0963
2006	0.0965	0.0964
2007	0.0966	0.0965
2008	0.0967	0.0966
2009	0.0968	0.0967
2010	0.0969	0.0968
2011	0.0970	0.0969
2012	0.0971	0.0970
2013	0.0972	0.0971
2014	0.0973	0.0972
2015	0.0974	0.0973
2016	0.0975	0.0974
2017	0.0976	0.0975
2018	0.0977	0.0976
2019	0.0978	0.0977
2020	0.0979	0.0978
2021	0.0980	0.0979
2022	0.0981	0.0980
2023	0.0982	0.0981
2024	0.0983	0.0982
2025	0.0984	0.0983
2026	0.0985	0.0984
2027	0.0986	0.0985
2028	0.0987	0.0986
2029	0.0988	0.0987
2030	0.0989	0.0988
2031	0.0990	0.0989
2032	0.0991	0.0990
2033	0.0992	0.0991
2034	0.0993	0.0992
2035	0.0994	0.0993
2036	0.0995	0.0994
2037	0.0996	0.0995
2038	0.0997	0.0996
2039	0.0998	0.0997
2040	0.0999	0.0998
2041	0.1000	0.0999
2042	0.1001	0.1000
2043	0.1002	0.1001
2044	0.1003	0.1002
2045	0.1004	0.1003
2046	0.1005	0.1004
2047	0.1006	0.1005
2048	0.1007	0.1006
2049	0.1008	0.1007
2050	0.1009	0.1008
2051	0.1010	0.1009
2052	0.1011	0.1010
2053	0.1012	0.1011
2054	0.1013	0.1012
2055	0.1014	0.1013
2056	0.1015	0.1014
2057	0.1016	0.1015
2058	0.1017	0.1016
2059	0.1018	0.1017
2060	0.1019	0.1018
2061	0.1020	0.1019
2062	0.1021	0.1020
2063	0.1022	0.1021
2064	0.1023	0.1022
2065	0.1024	0.1023
2066	0.1025	0.1024
2067	0.1026	0.1025
2068	0.1027	0.1026
2069	0.1028	0.1027
2070	0.1029	0.1028
2071	0.1030	0.1029
2072	0.1031	0.1030
2073	0.1032	0.1031
2074	0.1033	0.1032
2075	0.1034	0.1033
2076	0.1035	0.1034
2077	0.1036	0.1035
2078	0.1037	0.1036
2079	0.1038	0.1037
2080	0.1039	0.1038
2081	0.1040	0.1039
2082	0.1041	0.1040
2083	0.1042	0.1041
2084	0.1043	0.1042
2085	0.1044	0.1043
2086	0.1045	0.1044
2087	0.1046	0.1045
2088	0.1047	0.1046
2089	0.1048	0.1047
2090	0.1049	0.1048
2091	0.1050	0.1049
2092	0.1051	0.1050
2093	0.1052	0.1051
2094	0.1053	0.1052
2095	0.1054	0.1053
2096	0.1055	0.1054
2097	0.1056	0.1055
2098	0.1057	0.1056
2099	0.1058	0.1057
2100	0.1059	0.1058
2101	0.1060	0.1059
2102	0.1061	0.1060
2103	0.1062	0.1061
2104	0.1063	0.1062
2105	0.1064	0.1063
2106	0.1065	0.1064
2107	0.1066	0.1065
2108	0.1067	0.1066
2109	0.1068	0.1067
2110	0.1069	0.1068
2111	0.1070	0.1069
2112	0.1071	0.1070
2113	0.1072	0.1071
2114	0.1073	0.1072
2115	0.1074	0.1073
2116	0.1075	0.1074
2117	0.1076	0.1075
2118	0.1077	0.1076
2119	0.1078	0.1077
2120	0.1079	0.1078
2121	0.1080	0.1079
2122	0.1081	0.1080
2123	0.1082	0.1081
2124	0.1083	0.1082
2125	0.1084	0.1083
2126	0.1085	0.1084
2127	0.1086	0.1085
2128	0.1087	0.1086
2129	0.1088	0.1087
2130	0.1089	0.1088
2131	0.1090	0.1089
2132	0.1091	0.1090
2133	0.1092	0.1091
2134	0.1093	0.1092
2135	0.1094	0.1093
2136	0.1095	0.1094
2137	0.1096	0.1095
2138	0.1097	0.1096
2139	0.1098	0.1097
2140	0.1099	0.1098
2141	0.1100	0.1099
2142	0.1101	0.1100
2143	0.1102	0.1101
2144	0.1103	0.1102
2145	0.1104	0.1103
2146	0.1105	0.1104
2147	0.1106	0.1105
2148	0.1107	0.1106
2149	0.1108	0.1107
2150	0.1109	0.1108
2151	0.1110	0.1109
2152	0.1111	0.1110
2153	0.1112	0.1111
2154	0.1113	0.1112
2155	0.1114	0.1113
2156	0.1115	0.1114
2157	0.1116	0.1115
2158	0.1117	0.1116
2159	0.1118	0.1117
2160	0.1119	0.1118
2161	0.1120	0.1119
2162	0.1121	0.1120
2163	0.1122	0.1121
2164	0.1123	0.1122
2165	0.1124	0.1123
2166	0.1125	0.1124
2167	0.1126	0.1125
2168	0.1127	0.1126
2169	0.1128	0.1127
2170	0.1129	0.1128
2171	0.1130	0.1129
2172	0.1131	0.1130
2173	0.1132	0.1131
2174	0.1133	0.1132
2175	0.1134	0.1133
2176	0.1135	0.1134
2177	0.1136	0.1135
2178	0.1137	0.1136
2179	0.1138	0.1137
2180	0.1139	0.1138
2181	0.1140	0.1139
2182	0.1141	0.1140
2183	0.1142	0.1141
2184	0.1143	0.1142
2185	0.1144	0.1143
2186	0.1145	0.1144
2187	0.1146	0.1145
2188	0.1147	0.1146
2189	0.1148	0.1147
2190	0.1149	0.1148
2191	0.1150	0.1149
2192	0.1151	0.1150
2193	0.1152	0.1151
2194	0.1153	0.1152
2195	0.1154	0.1153
2196	0.1155	0.1154
2197	0.1156	0.1155
2198	0.1157	0.1156
2199	0.1158	0.1157
2200	0.1159	0.1158
2201	0.1160	0.1159
2202	0.1161	0.1160
2203	0.1162	0.1161
2204	0.1163	0.1162
2205	0.1164	0.1163
2206	0.1165	0.1164
2207	0.1166	0.1165
2208	0.1167	0.1166
2209	0.1168	0.1167
2210	0.1169	0.1168
2211	0.1170	0.1169
2212	0.1171	0.1170
2213	0.1172	0.1171
2214	0.1173	0.1172
2215	0.1174	0.1173
2216	0.1175	0.1174
2217	0.1176	0.1175
2218	0.1177	0.1176
2219	0.1178	0.1177
2220	0.1179	0.1178
2221	0.1180	0.1179
2222	0.1181	0.1180
2223	0.1182	0.1181
2224	0.1183	0.1182
2225	0.1184	0.1183
2226	0.1185	0.1184
2227	0.1186	0.1185
2228	0.1187	0.1186
2229	0.1188	0.1187
2230	0.1189	0.1188
2231	0.1190	0.1189
2232	0.1191	0.1190
2233	0.1192	0.1191
2234	0.1193	0.1192
2235	0.1194	0.1193
2236	0.1195	0.1194
2237	0.1196	0.1195
2238	0.1197	0.1196
2239	0.1198	0.1197
2240	0.1199	0.1198
2241	0.1200	0.1199
2242	0.1201	0.1200
2243	0.1202	0.1201
2244	0.1203	0.1202
2245	0.1204	0.1203
2246	0.1205	0.1204
2247	0.1206	0.1205
2248	0.1207	0.1206
2249	0.1208	0.1207
2250	0.1209	0.1208
2251	0.1210	0.1209
2252	0.1211	0.1210
2253	0.1212	0.1211
2254	0.1213	0.1212
2255	0.1214	0.1213
2256	0.1215	0.1214
2257	0.1216	0.1215
2258	0.1217	0.1216
2259	0.1218	0.1217
2260	0.1219	0.1218
2261	0.1220	0.1219
2262	0.1221	0.1220
2263	0.1222	0.1221
2264	0.1223	0.1222
2265	0.1224	0.1223
2266	0.1225	0.1224
2267	0.1226	0.1225
2268	0.1227	0.1226
2269	0.1228	0.1227
2270	0.1229	0.1228
2271	0.1230	0.1229
2272	0.1231	0.1230
2273	0.1232	0.1231
2274	0.1233	0.1232
2275	0.1234	0.1233
2276	0.1235	0.1234
2277	0.1236	0.1235
2278	0.1237	0.1236
2279	0.1238	0.1237
2280	0.1239	0.1238
2281	0.1240	0.1239
2282	0.1241	0.1240
2283	0.1242	0.1241
2284	0.1243	0.1242
2285	0.1244	0.1243
2286	0.1245	0.1244
2287	0.1246	0.1245
2288	0.1247	0.1246
2289	0.1248	0.1247
2290	0.1249	0.1248
2291	0.1250	0.1249
2292	0.1251	0.1250
2293	0.1252	0.1251
2294	0.1253	0.1252
2295	0.1254	0.1253
2296	0.1255	0.1254
2297	0.1256	0.1255
2298	0.1257	0.1256
2299	0.1258	0.1257
2300	0.1259	0.1258
2301	0.1260	0.1259
2302	0.1261	0.1260
2303	0.1262	0.1261
2304	0.1263	0.1262
2305	0.1264	0.1263
2306	0.1265	0.1264
2307	0.1266	0.1265
2308	0.1267	0.1266
2309	0.1268	0.1267
2310	0.1269	0.1268
2311	0.1270	0.1269
2312	0.1271	0.1270
2313	0.1272	0.1271
2314	0.1273	0.1272
231		

1980	24.769	0.1398
1980	24.8378	0.1380
1980	24.9057	0.1343
1980	24.9735	0.0913
1980	25.0413	0.0899
1980	25.1091	0.0892
1980	25.1768	
1980	25.2446	
1980	25.3123	
1980	25.3801	
1980	25.4478	
1980	25.5156	
1980	25.5833	
1980	25.6511	
1980	25.7188	
1980	25.7866	
1980	25.8543	
1980	25.9221	
1980	25.9898	
1980	26.0576	
1980	26.1253	
1980	26.1931	
1980	26.2608	
1980	26.3286	
1980	26.3963	
1980	26.4641	
1980	26.5318	
1980	26.5996	
1980	26.6673	
1980	26.7351	
1980	26.8028	
1980	26.8706	
1980	26.9383	
1980	27.0061	
1980	27.0738	
1980	27.1416	
1980	27.2093	
1980	27.2771	
1980	27.3448	
1980	27.4126	
1980	27.4803	
1980	27.5481	
1980	27.6158	
1980	27.6836	
1980	27.7513	
1980	27.8191	
1980	27.8868	
1980	27.9546	
1980	28.0223	
1980	28.0901	
1980	28.1578	
1980	28.2256	
1980	28.2933	
1980	28.3611	
1980	28.4288	
1980	28.4966	
1980	28.5643	
1980	28.6321	
1980	28.6998	
1980	28.7676	
1980	28.8353	
1980	28.9031	
1980	28.9708	
1980	29.0386	
1980	29.1063	
1980	29.1741	
1980	29.2418	
1980	29.3096	
1980	29.3773	
1980	29.4451	
1980	29.5128	
1980	29.5806	
1980	29.6483	
1980	29.7161	
1980	29.7838	
1980	29.8516	
1980	29.9193	
1980	29.9871	
1980	30.0548	
1980	30.1226	
1980	30.1903	
1980	30.2581	
1980	30.3258	
1980	30.3936	
1980	30.4613	
1980	30.5291	
1980	30.5968	
1980	30.6646	
1980	30.7323	
1980	30.8001	
1980	30.8678	
1980	30.9356	
1980	31.0033	
1980	31.0711	
1980	31.1388	
1980	31.2066	
1980	31.2743	
1980	31.3421	
1980	31.4098	
1980	31.4776	
1980	31.5453	
1980	31.6131	
1980	31.6808	
1980	31.7486	
1980	31.8163	
1980	31.8841	
1980	31.9518	
1980	32.0196	
1980	32.0873	
1980	32.1551	
1980	32.2228	
1980	32.2906	
1980	32.3583	
1980	32.4261	
1980	32.4938	
1980	32.5616	
1980	32.6293	
1980	32.6971	
1980	32.7648	
1980	32.8326	
1980	32.9003	
1980	32.9681	
1980	33.0358	
1980	33.1036	
1980	33.1713	
1980	33.2391	
1980	33.3068	
1980	33.3746	
1980	33.4423	
1980	33.5101	
1980	33.5778	
1980	33.6456	
1980	33.7133	
1980	33.7811	
1980	33.8488	
1980	33.9166	
1980	33.9843	
1980	34.0521	
1980	34.1198	
1980	34.1876	
1980	34.2553	
1980	34.3231	
1980	34.3908	
1980	34.4586	
1980	34.5263	
1980	34.5941	
1980	34.6618	
1980	34.7296	
1980	34.7973	
1980	34.8651	
1980	34.9328	
1980	35.0006	
1980	35.0683	
1980	35.1361	
1980	35.2038	
1980	35.2716	
1980	35.3393	
1980	35.4071	
1980	35.4748	
1980	35.5426	
1980	35.6103	
1980	35.6781	
1980	35.7458	
1980	35.8136	
1980	35.8813	
1980	35.9491	
1980	36.0168	
1980	36.0846	
1980	36.1523	
1980	36.2201	
1980	36.2878	
1980	36.3556	
1980	36.4233	
1980	36.4911	
1980	36.5588	
1980	36.6266	
1980	36.6943	
1980	36.7621	
1980	36.8298	
1980	36.8976	
1980	36.9653	
1980	37.0331	
1980	37.1008	
1980	37.1686	
1980	37.2363	
1980	37.3041	
1980	37.3718	
1980	37.4396	
1980	37.5073	
1980	37.5751	
1980	37.6428	
1980	37.7106	
1980	37.7783	
1980	37.8461	
1980	37.9138	
1980	37.9816	
1980	38.0493	
1980	38.1171	
1980	38.1848	
1980	38.2526	
1980	38.3203	
1980	38.3881	
1980	38.4558	
1980	38.5236	
1980	38.5913	
1980	38.6591	
1980	38.7268	
1980	38.7946	
1980	38.8623	
1980	38.9301	
1980	38.9978	
1980	39.0656	
1980	39.1333	
1980	39.2011	
1980	39.2688	
1980	39.3366	
1980	39.4043	
1980	39.4721	
1980	39.5398	
1980	39.6076	
1980	39.6753	
1980	39.7431	
1980	39.8108	
1980	39.8786	
1980	39.9463	
1980	40.0141	
1980	40.0818	
1980	40.1496	
1980	40.2173	
1980	40.2851	
1980	40.3528	
1980	40.4206	
1980	40.4883	
1980	40.5561	
1980	40.6238	
1980	40.6916	
1980	40.7593	
1980	40.8271	
1980	40.8948	
1980	40.9626	
1980	41.0303	
1980	41.0981	
1980	41.1658	
1980	41.2336	
1980	41.3013	
1980	41.3691	
1980	41.4368	
1980	41.5046	
1980	41.5723	
1980	41.6401	
1980	41.7078	
1980	41.7756	
1980	41.8433	
1980	41.9111	
1980	41.9788	
1980	42.0466	
1980	42.1143	
1980	42.1821	
1980	42.2498	
1980	42.3176	
1980	42.3853	
1980	42.4531	
1980	42.5208	
1980	42.5886	
1980	42.6563	
1980	42.7241	
1980	42.7918	
1980	42.8596	
1980	42.9273	
1980	42.9951	
1980	43.0628	
1980	43.1306	
1980	43.1983	
1980	43.2661	
1980	43.3338	
1980	43.4016	
1980	43.4693	
1980	43.5371	
1980	43.6048	
1980	43.6726	
1980	43.7403	
1980	43.8081	
1980	43.8758	
1980	43.9436	
1980	44.0113	
1980	44.0791	
1980	44.1468	
1980	44.2146	
1980	44.2823	
1980	44.3501	
1980	44.4178	
1980	44.4856	
1980	44.5533	
1980	44.6211	
1980	44.6888	
1980	44.7566	
1980	44.8243	
1980	44.8921	
1980	44.9598	
1980	45.0276	
1980	45.0953	
1980	45.1631	
1980	45.2308	
1980	45.2986	
1980	45.3663	
1980	45.4341	
1980	45.5018	
1980	45.5696	
1980	45.6373	
1980	45.7051	
1980	45.7728	
1980	45.8406	
1980	45.9083	
1980	45.9761	
1980	46.0438	
1980	46.1116	
1980	46.1793	
1980	46.2471	
1980	46.3148	
1980	46.3826	
1980	46.4503	
1980	46.5181	
1980	46.5858	
1980	46.6536	
1980	46.7213	
1980	46.7891	
1980	46.8568	
1980	46.9246	
1980	46.9923	
1980	47.0601	
1980	47.1278	
1980	47.1956	
1980	47.2633	
1980	47.3311	
1980	47.3988	
1980	47.4666	
1980	47.5343	
1980	47.6021	
1980	47.6698	
1980	47.7376	
1980	47.8053	
1980	47.8731	
1980	47.9408	
1980	48.0086	
1980	48.0763	
1980	48.1441	
1980	48.2118	
1980	48.2796	
1980	48.3473	
1980	48.4151	
1980	48.4828	
1980	48.5506	
1980	48.6183	
1980	48.6861	
1980	48.7538	
1980	48.8216	
1980	48.8893	
1980	48.9571	
1980	49.0248	
1980	49.0926	
1980	49.1603	
1980	49.2281	
1980	49.2958	
1980	49.3636	
1980	49.4313	
1980	49.4991	
1980	49.5668	
1980	49.6346	
1980	49.7023	
1980	49.7701	
1980	49.8378	
1980	49.9056	
1980	49.9733	
1980	50.0411	
1980	50.1088	
1980	50.1766	
1980	50.2443	
1980	50.3121	
1980	50.3798	
1980	50.4476	
1980	50.5153	
1980	50.5831	
1980	50.6508	
1980	50.7186	
1980	50.7863	
1980	50.8541	
1980	50.9218	
1980	50.9896	
1980	51.0573	
1980	51.1251	
1980	51.1928	
1980	51.2606	
1980	51.3283	
1980	51.3961	
1980	51.4638	
1980	51.5316	
1980	51.5993	
1980	51.6671	
1980	51.7348	
1980	51.8026	
1980	51.8703	
1980	51.9381	
1980	52.0058	
1980	52.0736	
1980	52.1413	
1980	52.2091	
1980	52.2768	
1980	52.3446	
1980	52.4123	
1980	52.4801	
1980		

1989	39515887	0.1926	1989	26953887	0.2028
1989	2589508	0.1837	1989	2589508	0.1831
1989	752868	0.1629	1989	752868	0.1474
1989	23803	0.1617	1989	23803	0.1472
1989	118756	0.1389	1989	118756	0.1278
1989	311345	0.1180	1989	311345	0.1127
1989	272358	0.0770	1989	272358	0.0771
1989	205180	0.0708	1989	205180	0.0711
1990	276283	0.1009	1990	276283	0.1068
1990	157492	0.1466	1990	157492	0.1356
1991	205536	0.1264	1991	205536	0.1190
1991	209383	0.1218	1991	209383	0.1155
1991	330512	0.1174	1991	330512	0.1125
1991	309562	0.0809	1991	309562	0.0809
1991	278101	0.0702	1991	278101	0.0705
1991	204733	0.0702	1991	204733	0.0705
1991	161901	0.0702	1991	161901	0.0705

LEV Comparison Test



## B. Casualty

Policy	
Deductible:	200.0000
Limit:	300.0000
Increased Limit:	400.0000
Inflation Rate:	0.00%

ILF Pricing	GPD	PD
Loss Elimination Ratio:	0.1033	0.3194
Excess Ratio for Retention:	10.1900	8.9688
Increased Limits Factor:	1.0814	1.0650
Claims Severity:	82.6205	79.7911
Claims Frequency:	0.2992	0.2580
Pure Premium:	24.7203	20.5862

Scale: 1'000'000

No. of Losses: 76  
Mean Frequency: 3.4000  
Threshold: 18.0000  
Period: BP



**Limited Expected Value Comparison Test  
Generalized Pareto  
(GPD)**

Shape: 1.1300  
Scale: 14.1000  
Location: 18.0000

**Pareto (PD)**

Theta: 1.0787  
a: 18.3179

**Year of  
Loss**      **Size of  
Loss**      **LEV  
Comparison Test**

1979	40.3650	0.1870
1981	127.064	0.2070
1986	109.3630	0.1928
1987	116.644	0.2013
1987	176.227	0.1798
1987	137.1896	0.1798
1987	15.5007	0.1146
1987	921.1521	0.1127
1987	13.8644	0.1999
1987	10.1601	0.0916
1987	13.7166	0.1532
1987	10.1537	0.0904
1987	11.5346	#####
1987	16.2292	#####
1987	13.6924	#####
1987	11.2439	0.1994
1987	224.8122	0.1586
1987	27.6782	0.1715
1987	11.3917	0.1666
1987	17.6893	#####
1987	17.4040	#####
1987	11.1137	#####
1987	13.9775	#####
1987	14.2656	#####
1987	11.4636	0.2633
1987	312.7638	0.2466
1987	155.6245	0.2070
1987	110.7288	0.1965
1987	92.0779	0.2048
1987	64.7969	0.2758
1987	14.0221	0.1689
1987	11.7182	0.1681
1987	17.5066	0.1509
1987	17.2342	0.1500
1987	10.1980	0.1077
1987	10.1121	0.1021
1987	13.4467	0.0823
1987	14.789738	0.2093
1987	15.7969	0.2023
1987	10.6581	0.2053
1987	24.6457	0.1400
1987	21.5281	0.1777
1987	17.1246	#####
1987	122.6111	0.1969
1987	43.3008	0.1931

**Year of  
Loss**      **Size of  
Loss**      **LEV  
Comparison Test**

1979	40.3650	0.2058
1981	1157.0642	0.2140
1984	109.3630	0.2127
1985	116.644	0.2215
1985	175.227	0.1977
1985	137.1863	0.1609
1985	15.5007	0.1213
1985	21.1521	0.1176
1985	13.8644	0.1020
1985	10.1601	0.0928
1985	28.7166	0.1677
1985	19.0597	0.0915
1985	16.9544	#####
1985	16.2292	#####
1985	13.6924	#####
1985	11.2439	0.2105
1985	224.8122	0.1720
1985	27.6782	0.1630
1985	11.3984	0.1202
1985	17.6893	#####
1985	17.4040	#####
1985	17.1187	#####
1985	13.9775	#####
1985	14.2656	#####
1985	11.4636	0.2102
1985	312.7638	0.2300
1985	155.6245	0.2136
1985	114.7308	0.2106
1985	92.0779	0.2224
1985	64.7969	0.2362
1985	14.0224	0.1852
1985	11.7182	0.1842
1985	17.5066	0.1623
1985	17.2342	0.1611
1985	10.1980	0.1051
1985	10.1121	0.1000
1985	13.4467	0.0832
1985	14.789738	0.2007
1985	15.7969	0.2197
1985	10.6581	0.2264
1985	24.6457	0.1484
1985	21.5281	0.1216
1985	17.1246	#####
1985	122.6111	0.2095
1985	43.3008	0.2127



confirms the above findings:

#### A. EVT Techniques.

	GPD	PD
USD 200M Xs 300M Tanker Pollution	50.3000	84.0100

#### B. ILF Techniques.

Policy	
Deductible:	300.0000
Limit:	500.0000
Increased Limit:	700.0000
Inflation Rate:	0.00%

ILF Pricing	GPD	PD
Loss Elimination Ratio:	0.0226	0.0090
Excess Ratio for Retention:	13.4102	8.4860
Increased Limits Factor:	1.2151	1.2758
Claims Severity:	177.8277	185.3958
Claims Frequency:	0.2828	0.4531
Pure Premium:	50.2908	84.0047

Scale: 1'000'000

No. of Losses: 81

Mean Frequency: 3.8800

Threshold: 0.1000

Period: BP

#### Limited Expected Value Comparison Test

##### Generalized Pareto

(GPD)

Shape: 2.3148

Scale: 1.6210

Location: 0.1000

##### Pareto

(PD)

Theta: 0.2765

a: 0.1271

Year of Loss	Size of Loss	LEV Comparison Test	Year of Loss	Size of Loss	LEV Comparison Test
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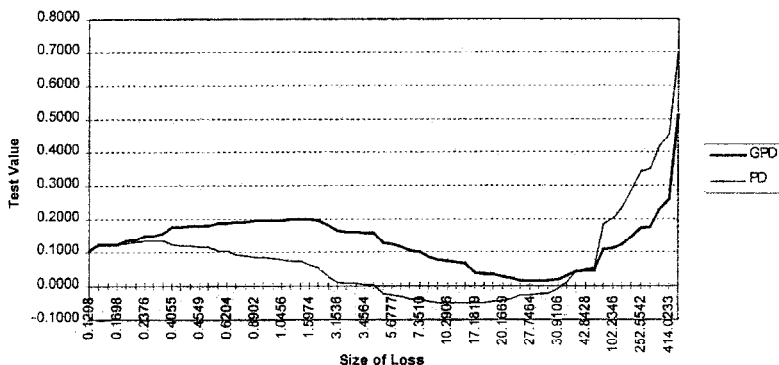
1979	38.3231	0.1065
1979	38.3231	0.0861
1979	38.3231	0.1582
1979	38.3231	0.1902
1980	38.3231	0.1241
1980	38.3231	0.1241
1980	38.3231	0.1120
1980	38.3231	0.1641
1980	38.3231	0.0650
1981	38.3231	0.0180
1981	38.3231	0.0170
1981	38.3231	0.0150
1981	38.3231	0.0330
1981	38.3231	0.0619
1981	38.3231	0.0333
1981	38.3231	0.0162
1981	38.3231	0.1998

1979	38.3231	0.1855
1979	38.3231	0.0452
1979	38.3231	0.0037
1979	38.3231	0.0057
1980	38.3231	0.0226
1980	38.3231	0.0252
1980	38.3231	0.1436
1980	38.3231	0.0099
1980	38.3231	0.0482
1981	38.3231	0.0480
1981	38.3231	0.1252
1981	38.3231	0.1252
1981	38.3231	0.0223
1981	38.3231	0.0518
1981	38.3231	0.0075
1981	38.3231	0.1275
1981	38.3231	0.0162
1981	38.3231	0.0624

1983	0.73979	0.0358	1983	0.73979	0.0491
1984	0.6218	0.064	1984	0.6218	0.0791
1984	0.6218	0.1983	1984	0.6204	0.1054
1984	0.5195	0.574	1984	0.5195	0.0030
1985	0.1288	0.1050	1985	0.0458	0.1068
1985	0.0902	0.1945	1985	0.0902	0.0852
1985	0.0630	0.0152	1985	0.0630	0.0212
1985	0.0221	0.0981	1985	0.0221	0.0728
1985	0.1254	0.1168	1985	0.1154	0.0297
1986	0.0006	0.1046	1986	0.0006	0.0370
1987	0.0043	0.0000	1987	0.0043	0.0000
1987	0.02906	0.0754	1987	0.02906	0.0498
1987	0.06589	0.0701	1987	0.06589	0.0497
1987	0.0965	0.1798	1987	0.0965	0.0287
1987	0.0950	0.0289	1987	0.0950	0.0132
1987	0.0200	0.1989	1987	0.02000	0.0733
1987	0.0227	0.0125	1987	0.02267	0.0545
1988	0.0503	0.0000	1988	0.0503	0.0000
1988	0.0510	0.1013	1988	0.0510	0.0386
1988	0.1698	0.1243	1988	0.1698	0.1227
1988	0.02346	0.1121	1988	0.02346	0.2655
1989	0.0173	0.0000	1989	0.0173	0.0000
1989	0.0502	0.0000	1989	0.0502	0.0000
1989	0.4549	0.1796	1989	0.4549	0.1172
1989	0.0369	0.0000	1989	0.0369	0.0000
1989	0.1993	0.1369	1989	0.1993	0.1291
1989	0.8178	0.1938	1989	0.8178	0.0898
1989	0.0960	0.0000	1989	0.0960	0.0000
1990	0.1271	0.1034	1990	0.1271	0.0000
1990	0.0456	0.1967	1990	0.0456	0.0782
1990	0.2376	0.1499	1990	0.2376	0.1327
1990	0.4499	0.1270	1990	0.4499	0.0222
1990	0.0268	0.0000	1990	0.0268	0.0000
1990	0.8021	0.1937	1990	0.8021	0.0910
1990	0.1669	0.0280	1990	0.1669	0.0437
1990	0.9219	0.1949	1990	0.9219	0.0836
1991	0.2867	0.1609	1991	0.2867	0.0064
1991	0.0571	0.0000	1991	0.0571	0.0000
1991	0.267794	0.0160	1991	0.267794	0.0282
1991	0.5578141	0.5100	1991	0.5578141	0.7015
1991	0.8274	0.1971	1991	0.8274	0.0551
1992	0.0523	0.0000	1992	0.0523	0.0000
1992	0.0823	0.0000	1992	0.0823	0.0000
1992	0.0632	0.2267	1992	0.0632	0.4160
1993	0.02310	0.0693	1993	0.02310	0.3342
1993	0.0066	0.0042	1993	0.0066	0.2163
1993	0.4562	0.0492	1993	0.4562	0.1172
1993	0.1819	0.0369	1993	0.1819	0.0490
1993	0.4388	0.0536	1993	0.4388	0.1189
1993	0.1651	0.2161	1993	0.1651	0.2863
1993	0.2838	0.0222	1993	0.2838	0.0372
1994	0.643469	0.0054	1994	0.643469	0.3517
1994	0.0048	0.0000	1994	0.0048	0.0000
1994	0.8748	0.0036	1994	0.8748	0.0490
1994	0.0593	0.0000	1994	0.0593	0.0000
1994	0.0713	0.0000	1994	0.0713	0.0000

1994	-0.4495	0.1792	1994	-0.4495	0.1177
1995	-0.1630	0.1215	1995	-0.1630	0.1211
1995	-0.0233	0.1259	1995	-0.0233	0.4523
1995	-0.0272	0.0409	1995	-0.0272	0.0411
1995	-0.0375	0.0000	1995	-0.0375	0.0000
1995	-0.2404	0.1507	1995	-0.2404	0.1329
1995	-0.9106	0.0195	1995	-0.9106	-0.0096
1995	-27.7464	0.0150	1995	-27.7464	-0.0256

LEV Comparison Test



Towards a VP-based Client Solution Toolbox. List and Zilch [1], Geosits, List and Lohner [2] and this note have outlined a consistent set of state-of-the art techniques and tools for modelling excess-of-loss claims data. These tools are available in the form of a corresponding *toolbox* called *EVT (Extreme Value Techniques)* that runs under Windows 3.1, 95, NT 3.51 and NT 4.0:

EXTREME VALUE TECHNIQUES (EVT)	
* Claims Data Handling	
* Claims Data Analysis	
	- Frequency Statistics
	- Severity Statistics
* Excess-of-Loss Claims Modelling	
	- Pareto (PD)
	- Generalized Pareto (GPD)
* Advanced Scenario Techniques	
	- Parameter Uncertainty
	- Simulation
* Multi-year, Multiline Contract Pricing	
	- Extreme Value Theory (EVT)
	- Increased Limits Factors (ILF)
	- Coverage Futures and Options
* Risk-adjusted Capital (RAC)	
	- Calculation
	- Optimization
* Value Proposition (VP)	
	- Optimal Coverage Structures
	- Value Quantification

Fig. 4: Extreme Value Techniques (EVT) Toolbox

Modern VP-based client solutions for Fortune 500 companies often require sophisticated financial engineering, too. Davis and List [3] and Bühlmann, Bohiccio, Junod, List and Zinck [4] present the corresponding stochastic models and applications (for excess-of-loss claims on the liability side and interest rates, foreign currencies, stocks and stock indices, etc. on the asset side). Moreover, a sophisticated *financial/(re)insurance toolbox* for the design of such alternative risk transfer solutions is outlined: *EVT handles the liability side* while *an extended form of the Rubinstein implied tree model is used for the asset side* (with asset cashflows potentially contingent on loss events on the liability side) of such transactions.

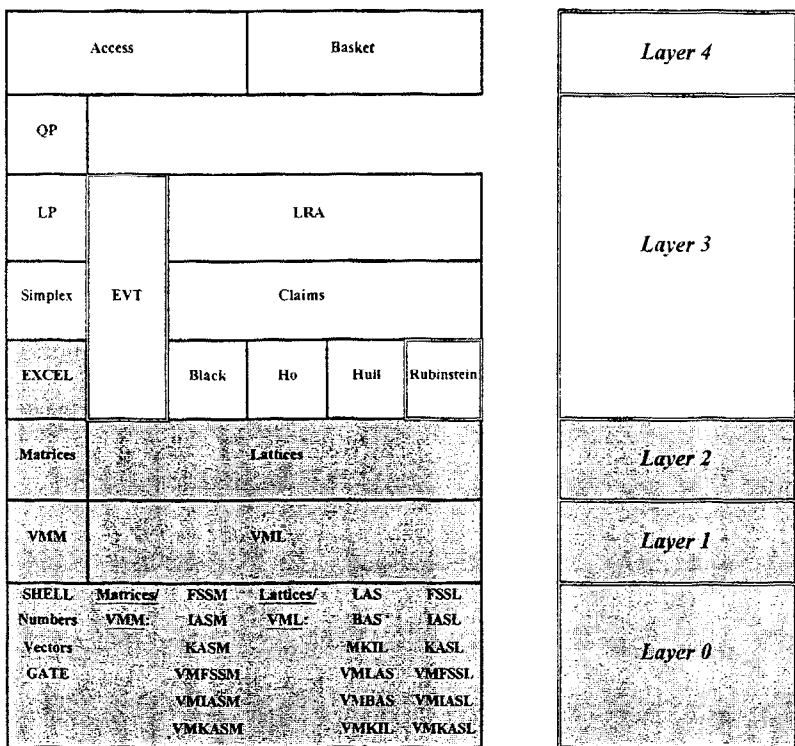


Fig. 5: Financial/(Re)insurance Toolbox

For more information on the various modules of this toolbox, see also the papers *Limited Risk Arbitrage Investment Management: Applications in Asset/Liability Management, Optimal Fund Design, Optimal Portfolio Selection and (Re)insurance Claims Portfolio Securitization - Part I: The LRA Paradigm* and *Limited Risk Arbitrage Investment Management: Applications in Asset/Liability Management, Optimal Fund Design, Optimal Portfolio*

*Selection and (Re)insurance Claims Portfolio Securitization - Part II: LRA Portfolio Management Systems* by M. H. A. Davis and H.-F. List, to appear in AFIR 1999.

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