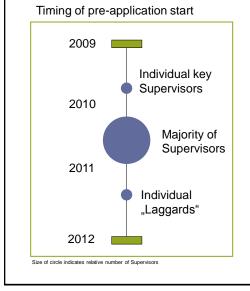


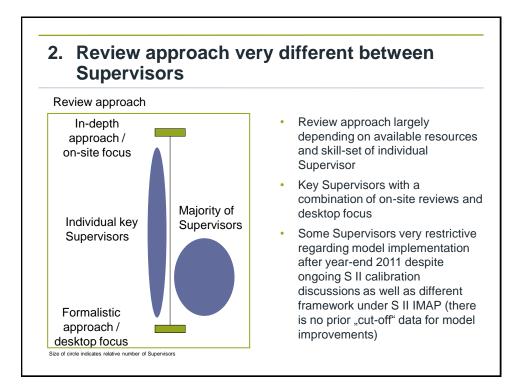
College of Supervisors and group-wide IMAP requires active co-operation and co-ordination between Supervisors – however, this is hampered by practical issues

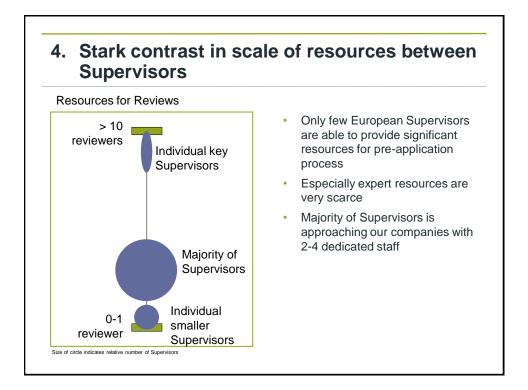
- Role of Supervisors prior to Solvency II largely focused on protection of local policyholder
- This was further complicated by the changing/unclear Solvency II
 requirements/framework with respect to Supervisor co-ordination...
- ...and aggravated by the impact of the Financial Market Crisis on individual markets...
- ...resulting in limited co-ordination between Supervisors with respect to the pre-application process and the College of Supervisors (one country one vote)
- In addition, the establishment of EIOPA further complicated the situation (escalation option from College)

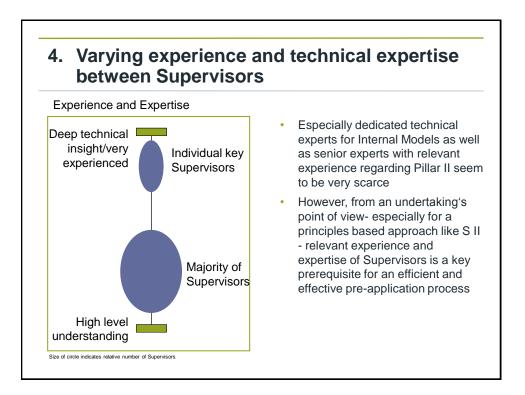


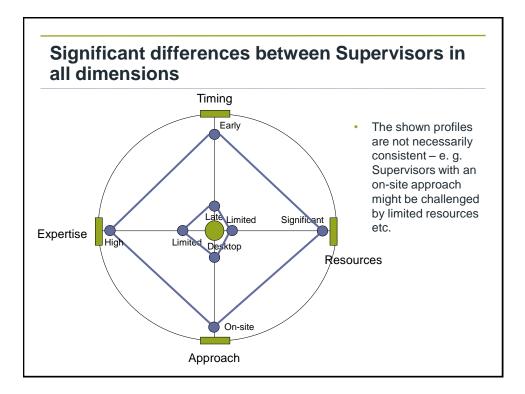


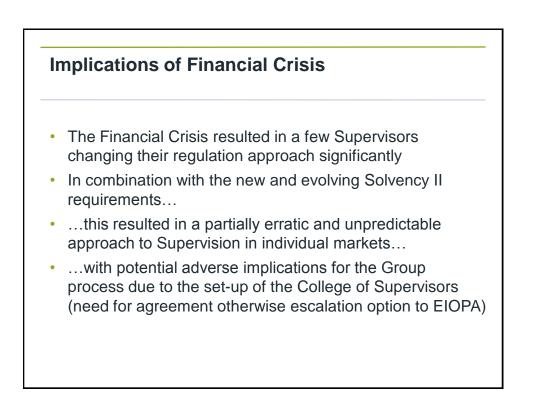
- Key Supervisors started the Internal Model pre-application process already in late 2009 – BaFin taking the co-ordination role for the Group pre-application while others focused on local companies
- Majority of Supervisors "hopped onto the Group pre-application train" in 2010 and subsequently started their local processes
- Individual "laggards" have started to contact our local companies only very recently/or not yet and were typically not present during the Group pre-application process











Further issues/challenges

- Relevant language for IMAP
- Exact IMAP scope / documents required
- Exact role of EIOPA going forward
- Role of College for ongoing Model approval

