

making financial sense of the future

Pensions, benefits and social security colloquium 2011 Jon Hatchett



27 September 2011

Context

- The only function of economic forecasting is to make astrology look respectable - J. K. Galbraith
- When models turn on, brains turn off T. Schulman
- All models are wrong, but some are useful G. Box
- Support decision making in face of uncertainty
- Whose decisions...
- ...with what objective...
- ...how much appetite for risk...
- ...under which constraints?

How ERM can help

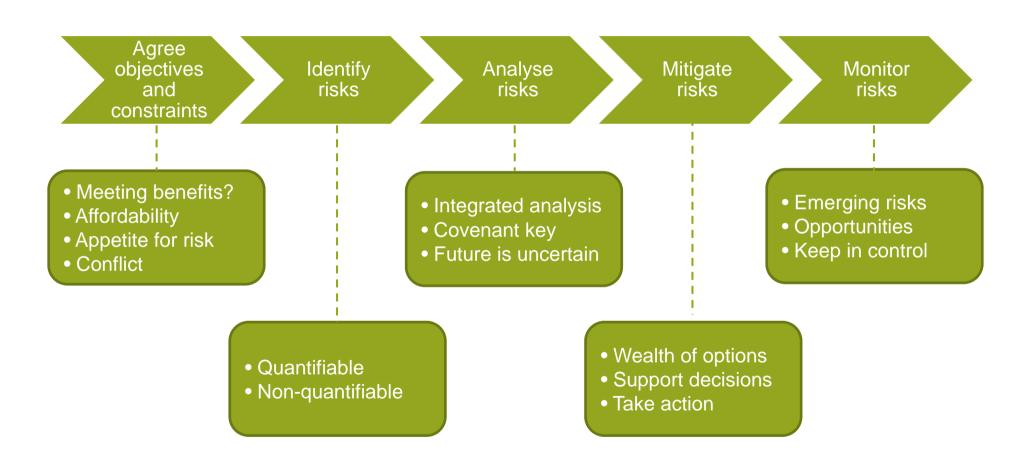


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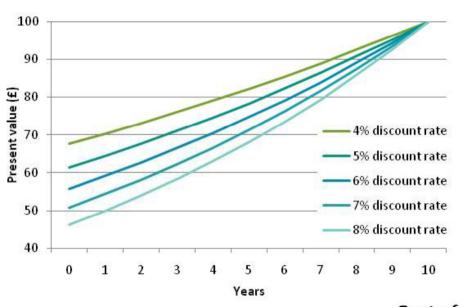
Joining the dots



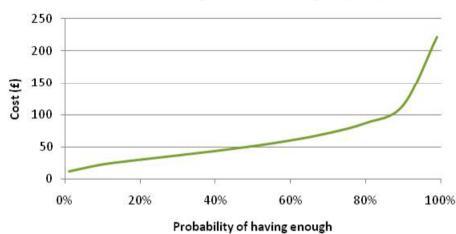
Management framework



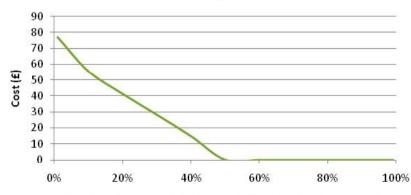
Helping illustrate uncertainty



Cost of meeting £100 using equities

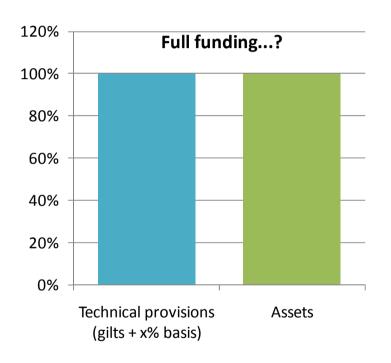


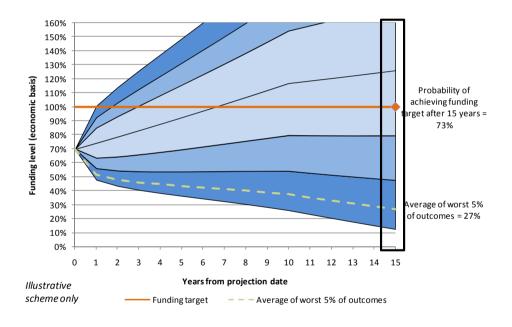
Cost of topping-up to £100



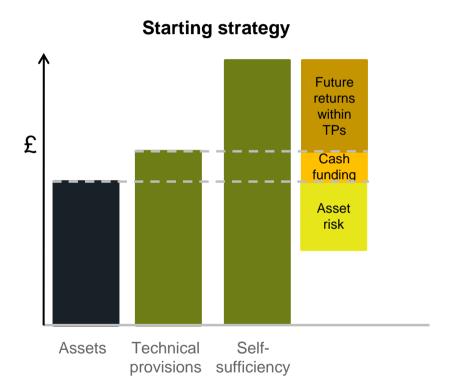
Probability of that top-up being required (starting from £50.83)

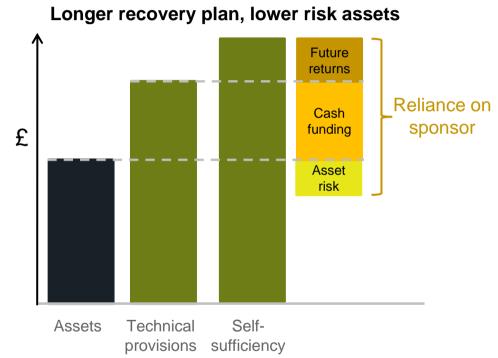
Helping illustrate uncertainty





Striking the right balance





More or less reliance on sponsor?

Conclusions and questions

- ERM provides a common-sense framework for pensions
 - Is it an improvement?
- Actuaries have the right tools
 - Managing stakeholder viewpoints is key
- Help clients navigate the "dangers of false concreteness"
- Can we better define technical provisions
 - Why would trustees not target self-sufficiency?
- Does pension regulation and professional standards help actuaries or their clients make decisions in light of risk?

Questions or comments?

Expressions of individual views by members of the Actuarial Profession and its staff are encouraged.

The views expressed in this presentation are those of the presenter.