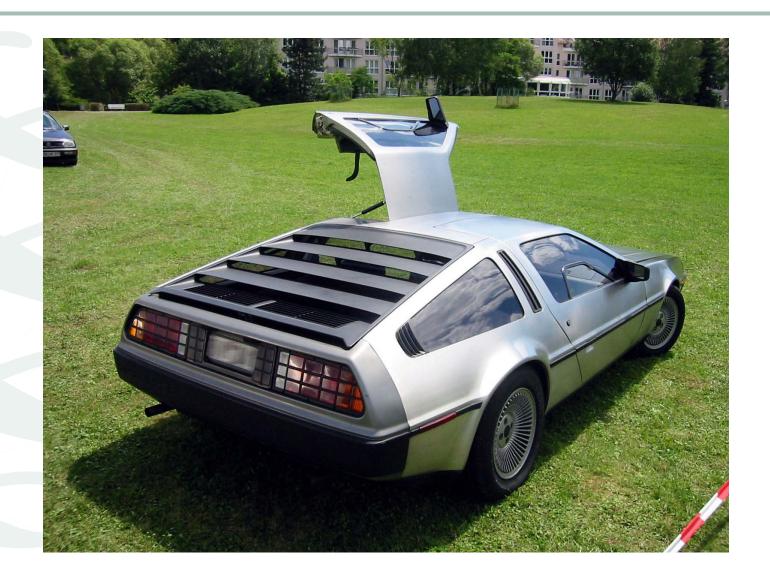


The future of the life insurance industry - a regulator's perspective

Ken Hogg
Director, Insurance Sector
FSA







The past...



The present...





Financial Services Authority

With-profits regime review report

http://www.fsa.gov.uk/pubs/ other/withprofits_report.pdf

June 2010



10/14***

Financial Services Authority

Delivering the RDR:

Professionalism, including its applicability to pure protection advice, with feedback to CP09/18 and CP09/31

FSA.

http://www.fsa.gov.uk/pubs/cp/cp10_14.pdf

Period for consultation responses closes 24 September 2010

June 2010



Solvency II

- The following key dates have been released for QIS5:
 - End October 2010 Deadline for submissions from solo firms (incl. those that form part of a group)
 - Mid-November 2010 Deadline for aggregated submissions from groups
- QIS5 dedicated mailbox: QIS5@fsa.gov.uk
- Life expert groups: For registration, contact anthony.brown@fsa.gov.uk



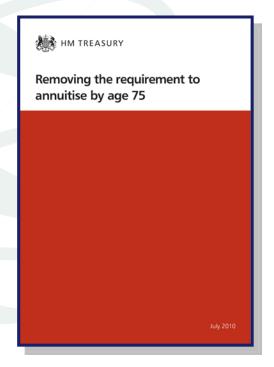
Government reforms

Pension reform and NEST



Government reforms

- Pension reform and NEST
- Removal of compulsory annuitisation



http://www.hm-treasury.gov.uk /d/consult_age_75_annuity.pdf



Government reforms

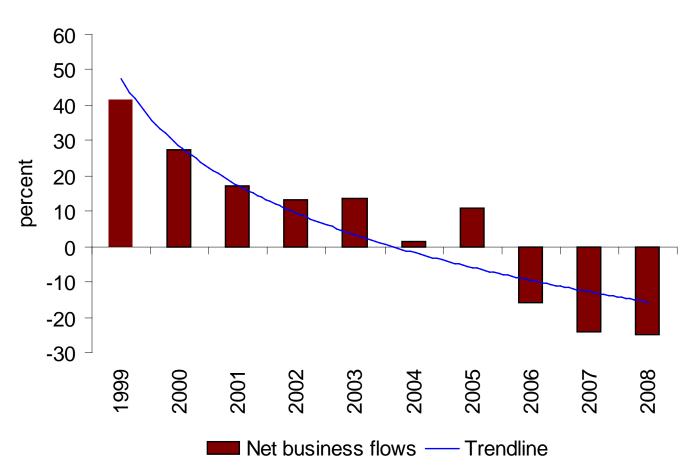
- Pension reform and NEST
- Removal of compulsory annuitisation
- Capital Gains Tax changes
- Annual family financial health-check
- Corporation tax reductions
- Deficiency relief rules



The future...

UK life sector net business flow





Source: FSA Returns - All Life Firms

Note: Net business flows are the excess of premium inflows over claims incurred as a % of

claims incurred



Questions...

Ken Hogg, Director, Insurance Sector, FSA

Ross Gardiner, Prudential Policy Actuary, FSA

Ben Rowe, Prudential Risk Actuary, FSA