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Richard Main

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Themes For Discussion

- Liability management
- Solvent winding up
- Insolvent winding up

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Prerequisites For Good Working Relationships

- Understanding and agreement of the goals and timetables
- Spirit of openness
- Clear pragmatic advice
- Ability to work well together

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Liability Management

- Understand objectives: ETV example
- Good communications are the key
- Reputational risk

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Liability Management

- Understand benefits secured: Buy in example
- Revaluation of 5% LPI
 or
- In line with statute
- Future pension increases?

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Solvent Winding Up

- Partial winding up
- Total winding up
- Scheme merger
 - WULS
 - Annual Allowance

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Insolvent Winding Up

PPF / FAS:

- Regimented process
- Budgets / timescales
- Panel actuary

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Insolvent Winding Up

PPF assessment:

- Unfunded augmentations
- Benefit calculation errors
- Mis-interpretation of Rules

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Insolvent Winding Up

Key roles for actuary:

- S75
- S143
- Reducing pension benefits

and less of a role as client manager (use of specialist administration teams)

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Insolvent Winding Up

Options:

- Professional trustee as sole trustee
- With consultative committee
- Use specialist administration teams
- · Advisors who adopt pragmatic and practical approach

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What Does A Trustee Look For?

- Knowledge and understanding
- Competence and proficiency
- Proportionality
- Working in partnership and transparency
- Communication