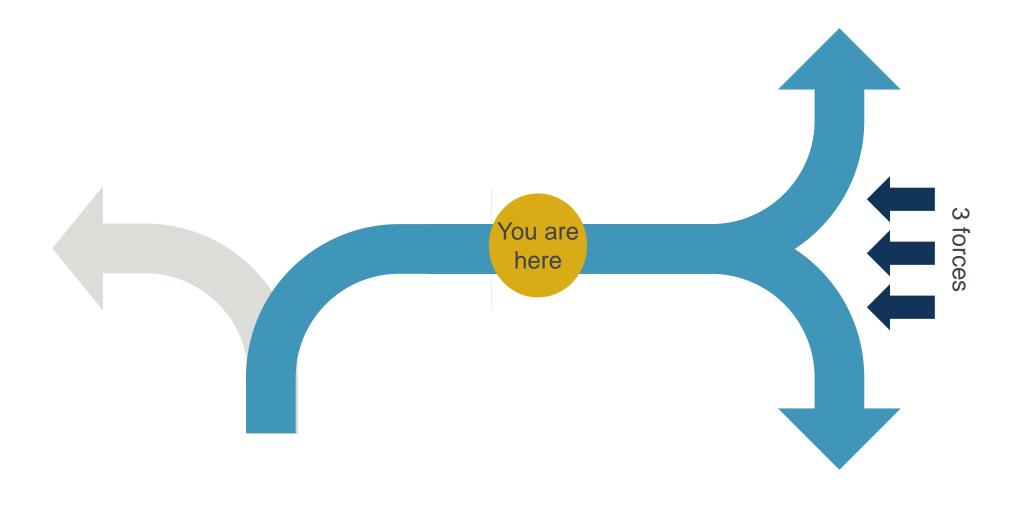


7 days to 7 seconds

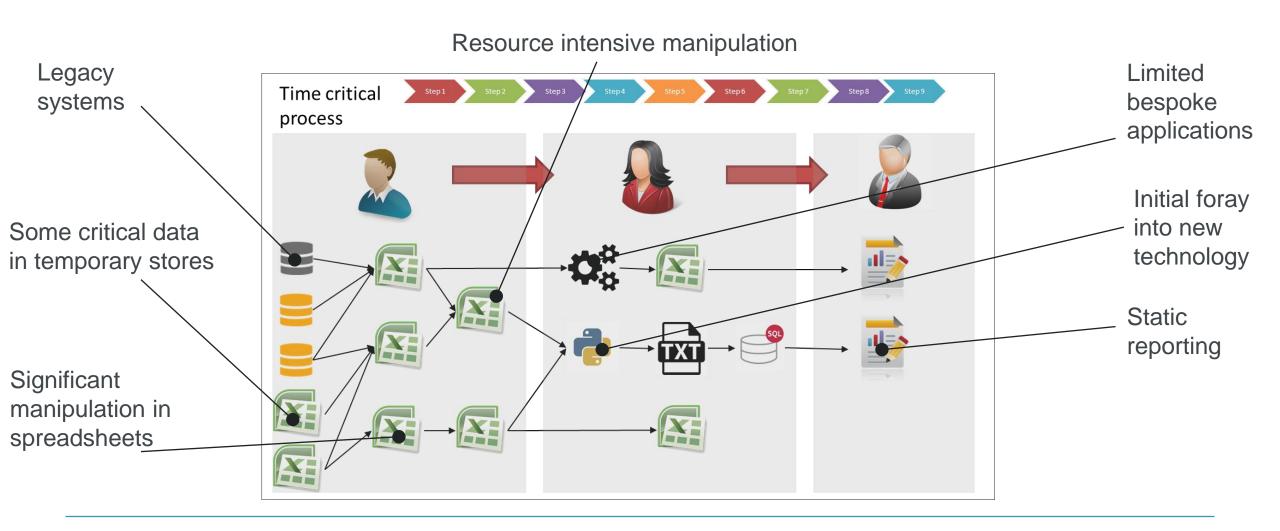
Adrian Ericsson



A decision to make



Current processes



The 3 key forces

COMPLEXITY

The world is becoming more complex, and more complex in modelling requirements

31 October 2017

SPEED

Deadlines for sharing information and for reporting information to external stakeholders are shortening

TRANSPARENCY

Rigour and transparency requirements in the modelling are increasing dramatically

Force 1 : Complexity

Increasingly sophisticated regulation

Greater computation ability

The rise of the data scientist

Abundance of data

Search for value

Force 2 : Speed

Models at the front end

Desire for real-time computation

Regulation (again)

Competitive forces

Scenario planning

Force 3: Transparency

Consequences of getting it wrong

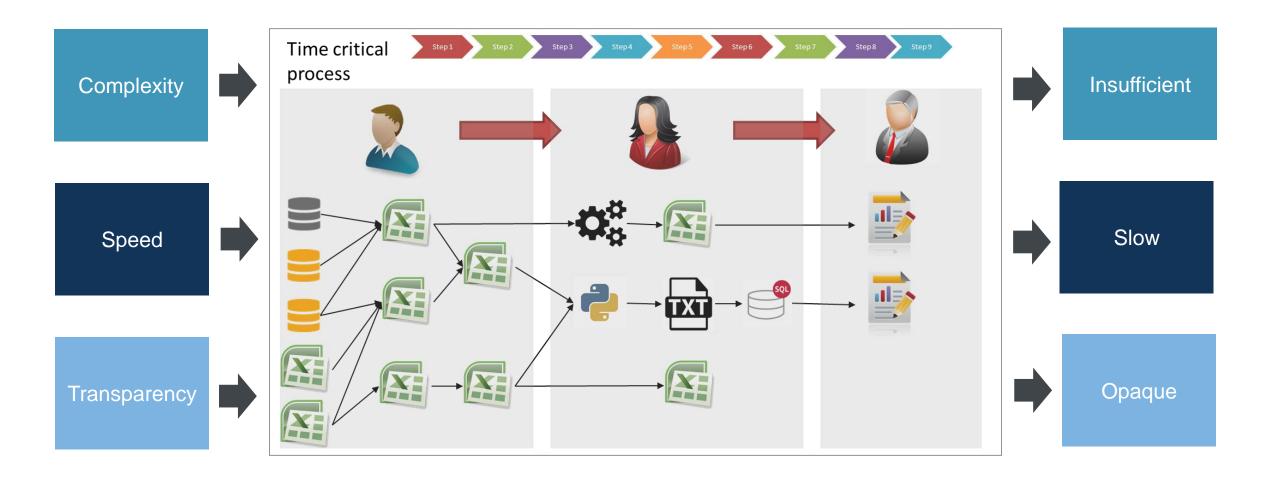
Key person risk

"Unsophisticated" boards with "sophisticated" models

Increasing collaboration across disciplines

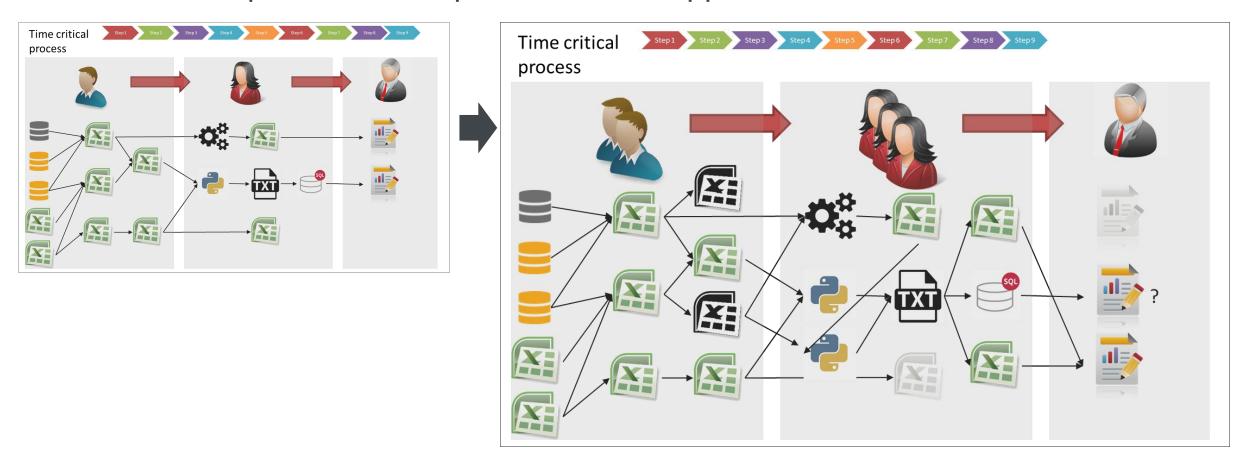
Regulation (again) and governance

Forces acting on the current process



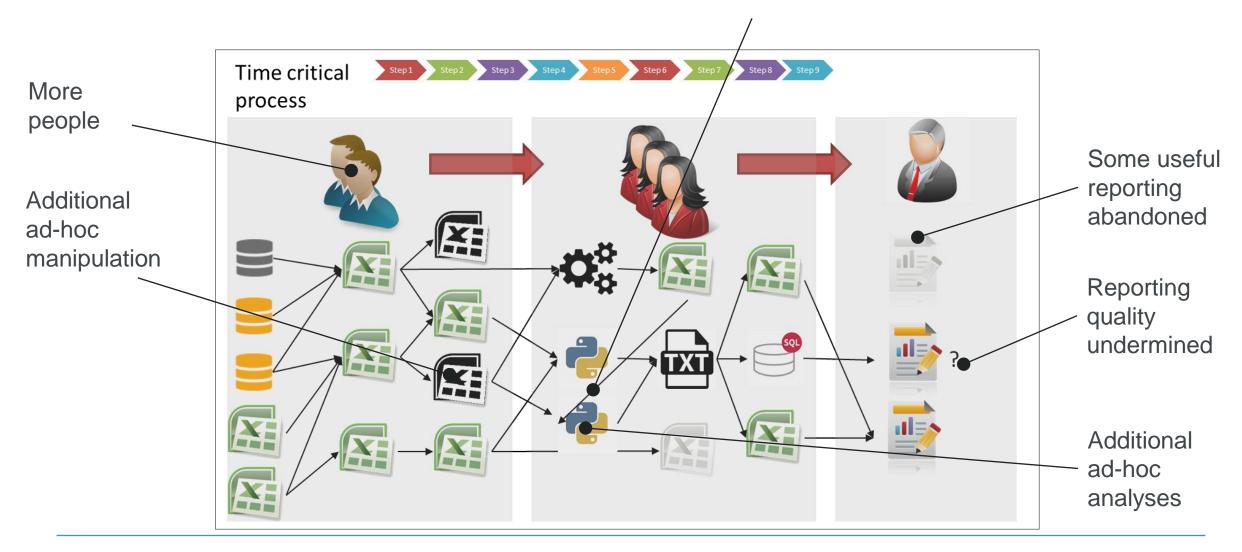
Our standard response

Follows the "proof-of-concept" / contractor approach



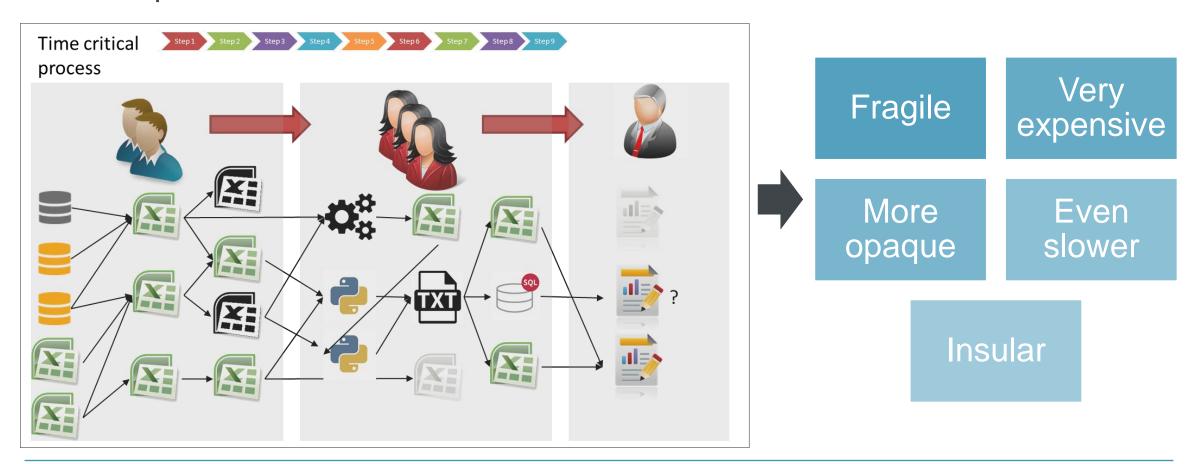
Our standard response

Confused processes



Our standard response

Consequences



Consequences

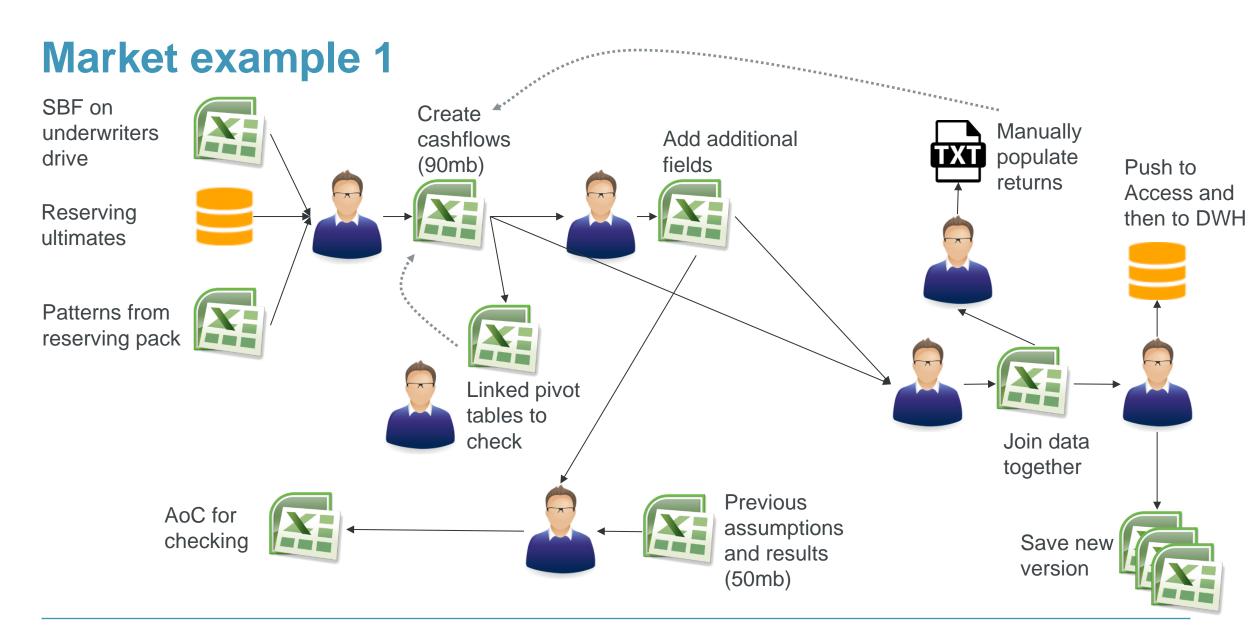
1.Rocketing expense ratio

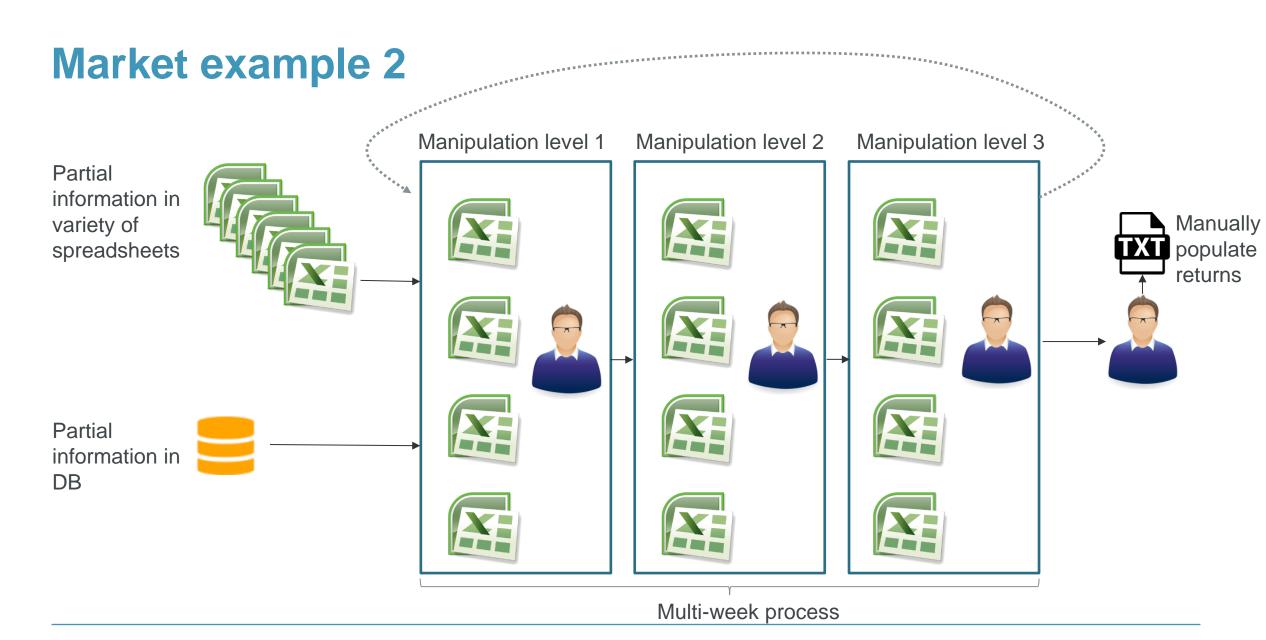
1.Being left behind

Having fragile systems

Continually explaining discrepancies

Never getting to the analysis



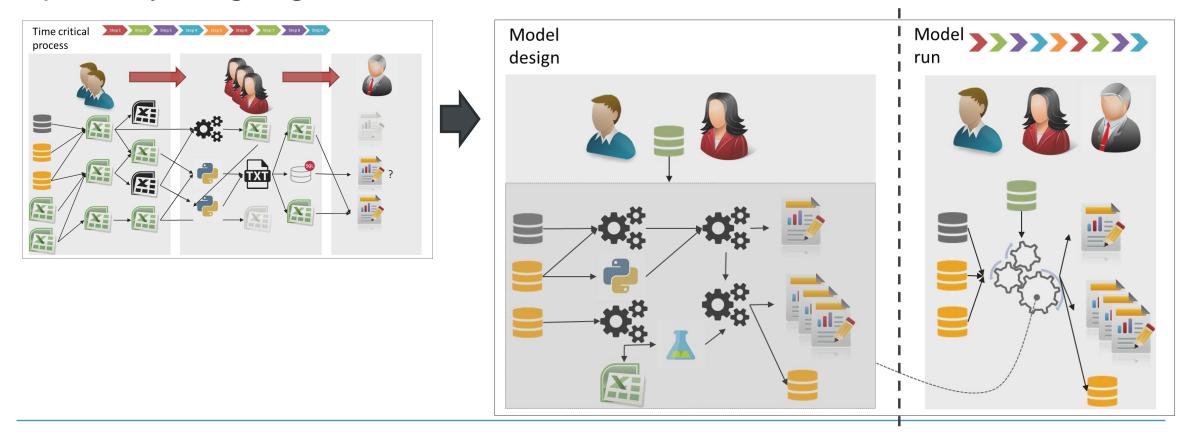


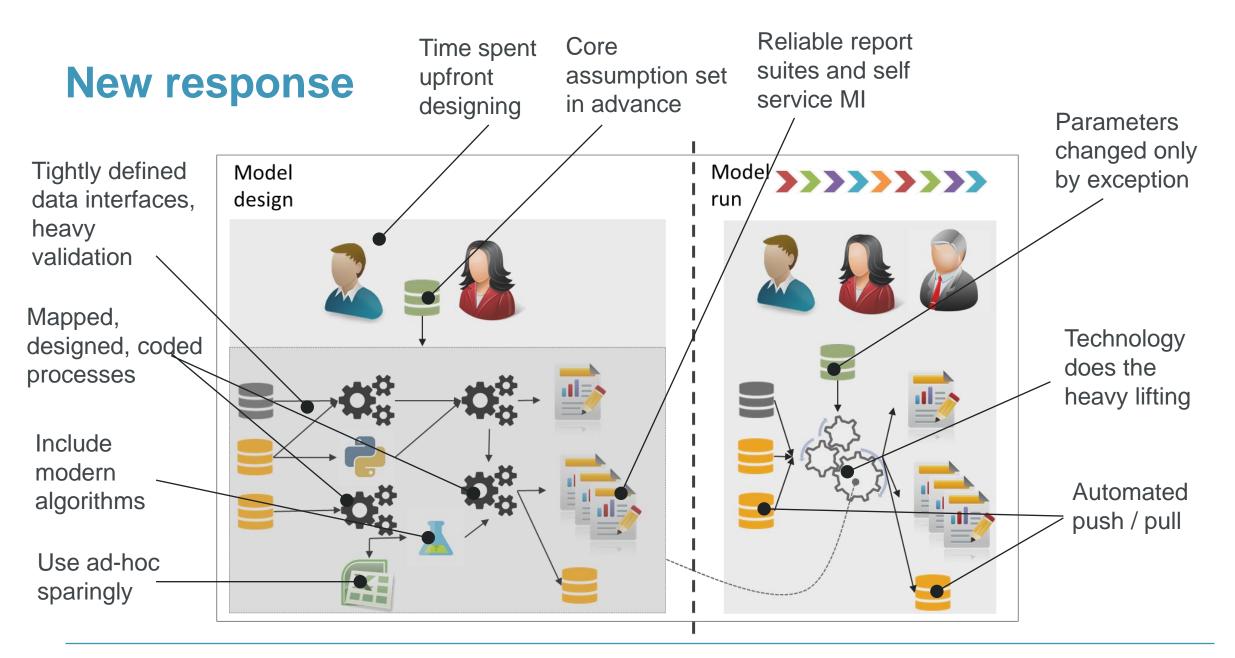
Process Industrialisation



New response

 Needs a fundamental rethink of our processes, and those in this room are probably not going to like some of it.





Discretion

We need to remove the experts from the critical path as much as possible.
 People slow processes down and mess them up.



- Reliable
- Robust
- Understood
- Consistent

Flexibility

- Judgement
- Discretion
- Ad-hoc adjustments
- Tinkering



Is it better to have:

- a process that is fast, reliable, transparent, and right most of time
- a process that is fragile, slow, usually more accurate but occasionally catastrophically wrong

18

Investment

 We need to accept that significant upfront investment is needed, rather than an infinite drip feed.



- Significant
- Mapping and building
- But it's only money

In perpetuity

- Reputational costs
- Opportunity costs
- Remediation



Is it better to have:

- A defined, upfront, well thought through investment in a process, with maintenance costs over time
- A perpetual, hard to measure, drip-feed of investment of time and resources

Technology

 We need to embrace wider enterprise-level technology stacks, and not only the collection of tactical tools in which we are black-belt masters.



- Collaborative
- Robust
- Optimised

Tactical

- Ad-hoc analyses
- Structurally unreliable
- Inconsistent



Is it better to have:

- A pre-defined, locked down, reliable process which is stable over time and understood
- A flexible collection of ad-hoc analyses which can be changed at any time

Think big

 Industrialisation is not automating only a small part of a business-critical process. It is protecting the "chain-of-custody" of data through the process.



- Connectivity across multiple systems and processes
- Critical initial data validation

Local

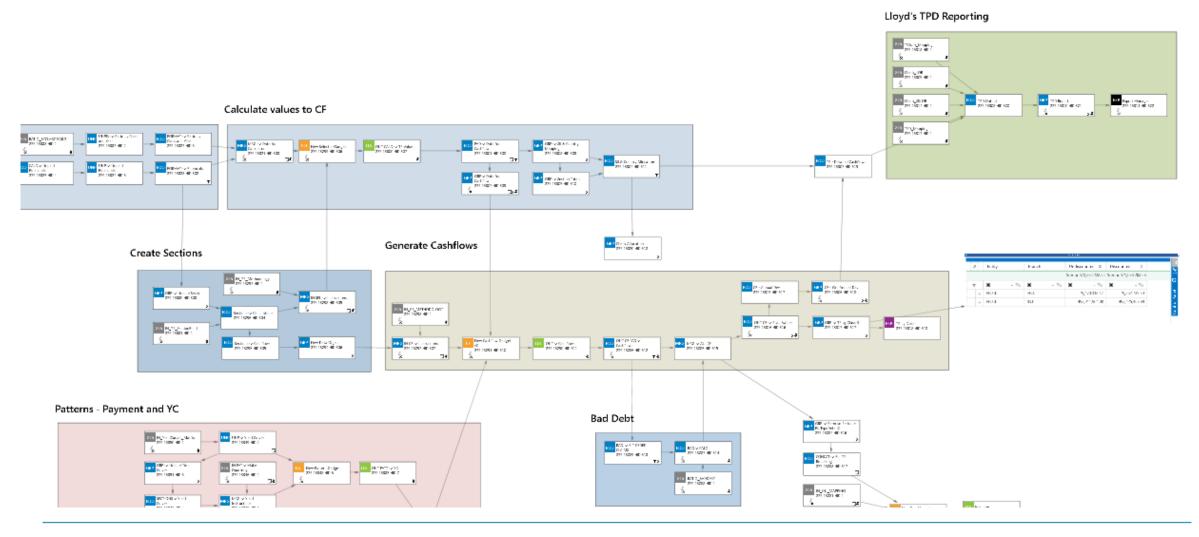
- Silos functions run silo processes
- Weak points at data interfaces



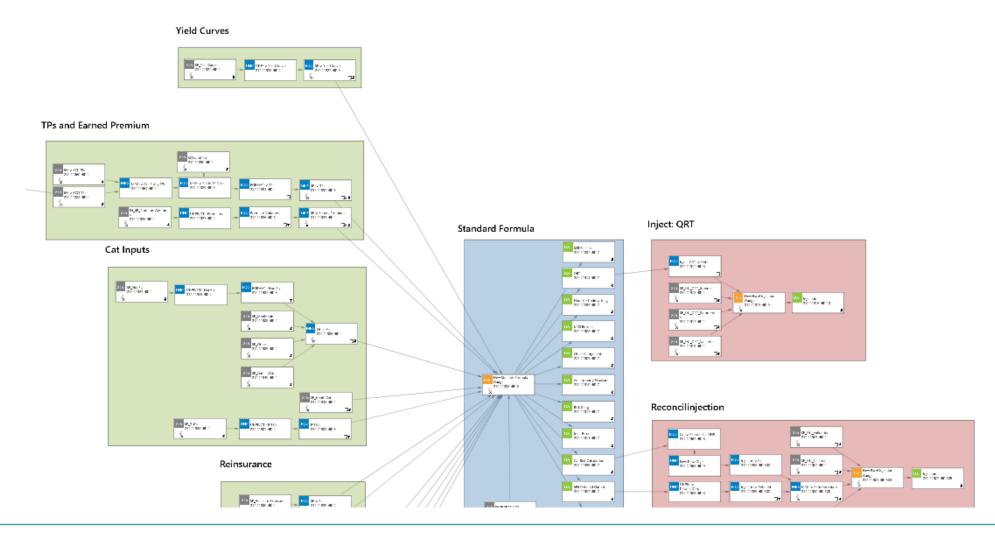
Is it better to have:

- An end-to-end process
 covering the interfaces
 between multiple systems,
 with significant computation
 on cleaning data that enters
 the process
- An amalgamation of local processes stitched together by human resources

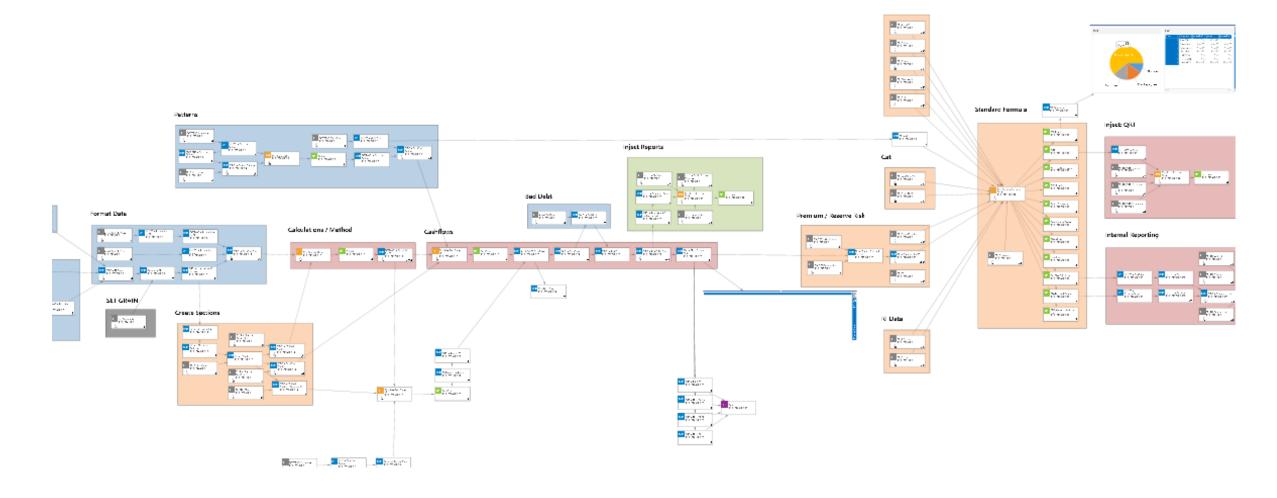
Client example 1: TP / SF owned by separate teams



Client example 1 : TP / SF owned by separate teams



Client example 2 : Business plan to QRT



3 key take-aways

1. Increasing computational ability and volume of data means organisations are not building their business-critical financial, analytical and statistical processes in modelling environments that are fit-for-purpose.

2. It is crucial that organisations begin to <u>integrate their ad-hoc analytical</u> models into a modern, enterprise modelling framework to create reliable, transparent, collaborative and streamlined modelling processes.

3. This means that the analytics processes will become faster, less resource intensive, less fragile and far more likely to be trusted and relied on by Boards for their strategic decision making.

Questions Comments

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