The Actuarial Profession making thracket some of the future	
The Actuarial Profession Asset Liability Modelling Working Party Russell Chapman & David Hutchins	_
Improving Best Practice Workshop	

## **Background**

## **Proposed topic**

"How actuaries could provide best advice to Trustee Groups in response to ALM studies"

## Two projects identified

- Best advice structure proceeded
- Technical knowledge held

## **Initial Hypothesis on ALM Today**

- An important tool for framing risk management decisions;
- But complex, being "Assumption" and "Model" dependent;
- Rarely subject to expert independent review;
- Many Trustees not able to properly evaluate the outcome:
  - risks a poor decision making process resulting
  - Trustees acting on faith or not acting at all
- Scheme Actuary may be well placed to provide independent advice?

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Research Objective/Approach	
Objective	
Validate or otherwise our Hypothesis	
Approach     Working party of actuaries and other industry bodies (APL, NAPF + Independent Trustees)	
Reference     Scheme Actuary requirements	
<ul><li>BAS ALM modelling requirements</li><li>SFO process</li></ul>	
Output	
Recommendations	
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What We Found - 1	
what we Found - 1	
ALM seen as a useful tool that should however be treated with care	
Provision of ALM services wide ranging     Investment consultants	
- Actuaries	
Asset Managers     Investment Banks	
<ul><li>Insurance Companies</li><li>In-house capabilities</li></ul>	
<ul> <li>Providers able to disclose their key modelling assumptions but poorly positioned to give objective independent review</li> </ul>	
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What We Found - 2	
<ul> <li>Trustees additional concerns regarding:</li> <li>Knowledge and understanding (theirs)</li> </ul>	
Cost (of additional advice)      Parallels to Actuarial Valuation Process	
Scheme Actuary appeared well positioned based on	
<ul> <li>Trust (personal nature of appointment, longevity and professionalism)</li> </ul>	
<ul> <li>Knowledge (of the whole problem)</li> <li>Cost (no new appointment, already at meetings)</li> </ul>	

What We Found - 3	
Actuaries aren't perfect, lacking	
<ul> <li>ALM Knowledge (not trained)</li> </ul>	
<ul><li>Independence (same firm)</li><li>Communication skills (improving)</li></ul>	
Ability to step back from detail	
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Workshop	
Consider conclusions and recommendations	
<ul><li>a. Do you agree?</li><li>b. Alternative recommendations</li></ul>	
2. Have we missed anything	_
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Conclusion 1	
ALM important risk management tool	
2. As a matter of best practice Scheme Actuaries should	
<ul><li>a. Recommend regular such reviews; or</li><li>b. Justify why such reviews are unnecessary</li></ul>	
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Conclusion 2
An independent review of ALM is important
As a matter of best practice Scheme Actuaries should     a. Recommend such a review takes place; or
b. Justify why such a review is unnecessary
Conclusion 3
Scheme Actuaries are well placed to undertake/assist in
such independent reviews
<ul><li>2. Should acquire skills to undertake this role with actuarial profession support via:</li><li>a. Actuarial examination syllabus</li></ul>
<ul> <li>b. Independent research into various models, strengths and weaknesses</li> <li>c. Update training / certification – based on research + BAS</li> </ul>
c. Speake training / continuation - based of research in bits
Next Otans
Next Steps
Consolidate findings from today's workshop
Present to Pensions Executive Committee