

making financial sense of the future

#### GIRO - 2011 James Orr



#### **Solvency II Technical Provisions - Overview**

- A Reporting Revolution?
- Market Consistency
- Communication Challenge
- Key Messages
- Life After "Day 1"

# A Reporting Revolution?

#### History of Opacity

- GI business model
  - pooling, transferring, retaining and mitigating risk
  - liquidity advantage and the "float"
  - pricing based on incomplete knowledge of the true cost
- liability valuation
  - complex products, risk drivers and claims processes
  - high levels of subjectivity and use of implicit margins
  - potential for cost emergence to be managed or distorted over time
- Implications
  - challenges for senior management
    - coping without an objective measure of cost and risk
  - challenges and concerns for investors
    - value-creation or just a source of volatility?

# **Market Consistency**

- Technical Provisions (TP)
  - central to Solvency II Balance Sheet
  - a single "Best Estimate" figure for TPs
    - removal of prudent margins
  - economic value of future cash flows
    - time value of money
    - inclusion of a (modest?) risk margin
- A new dynamic
  - greater volatility in TPs
    - isn't this more reflective of the truth?
  - movements attributable to known drivers
    - regular reporting and explanation of movements

# **Communication Challenge**

- Essential to communicate risk to Board
  - chance for GI actuaries to step out from back room
- Also, with markets and regulators
  - explaining movements in market consistent valuations
  - greater transparency leading to more realistic risk view
- Emphasis on controls & governance
  - faster closing, better and smoother processes
  - migration of tools from actuarial to IT departments?
- Narrative reporting
  - think about what this involves and how it should look

# **Key Messages**

- Much has been done, which must be acknowledged
  - Solvency II GIROC sub-group
- A chance to de-mystify the numbers
  - links to investment markets
  - links to identifiable claims events and developments
- Higher governance standards
  - greater need for challenge
  - actuaries must engage with NEDs

#### Life After "Day 1"

- Immense efforts and achievements
- Great boost to actuaries
  - in a challenged economic environment
  - huge engagement in a major project
  - the emergence of a new regulatory regime
  - central to fundamental changes to how insurers operate
- Visible effects
  - strong demand for actuarial resource
  - reduced pool of volunteers supporting Profession
- Come 2014 or 2015...
  - will there be more volunteers?
  - what should we be looking to achieve?
  - particularly if economic conditions remain a challenge?