

Different types of risk for pensions actuaries

- Career risk
 - Non-chargeable work
 - Burn out
- Business risk
 - Losing clients
 - Unprofitable clients
 - Unprofitable projects or products
- Short-termism missing "the big picture"



Different types of risk for a pension fund

- · Financial and non financial
 - · Strategic, operational, compliance, reputational
- High impact and high probability
 - Risk mitigations
- High impact and low probability
 - Contingency planning
- All of the above

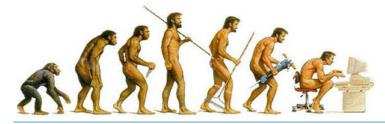


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The increasing importance of cash flow risk

As we move into the future how well will clients be served by:

- Actuarial valuations and asset liability models?
- Current asset categories, asset valuations and performance metrics?
- Asset manager and consultancy business models?





Questions for you

- · When would you like to retire?
- When would you like to stop earning?
- When will you be able to stop earning?
- When will other responsibilities mean that you need to spend less time working?

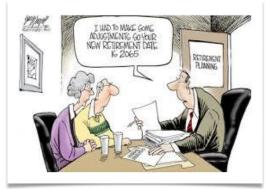




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The changing nature of retirement

- Cashing out then managing cash
- Flexible working downsizing work
- · Caring responsibilities young and old
- Changing opportunities to work knowledge economy
- Implications for savings, liabilities and matching assets





Risks for the future

- Missing the long term changes and not planning ahead
- Actuaries watching their natural risk management work being done by others
- Losing clients, especially the big ones





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Where next?

- Save some time and energy for planning the journey now
- Take time to get to know what clients are really, really worried about
- Understand what risks matter and how clients like to frame them
- Think about how insurance approaches and pensions approaches can work together?







Expressions of individual views by members of the Institute and Faculty of Actuaries and its staff are encouraged.

The views expressed in this presentation are those of the presenter.



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