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Pooling longevity for a better retirement income: how many people are needed?

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Joint work with Thomas Bernhardt, U. Michigan.

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What do people want in retirement from a financial perspective?

- A stable income for life?



- Access to their money at all times?

- A “rainy day” fund?
- Money for the kids/grandkids?

What do people want in retirement from a financial perspective?

- A stable income for life?



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- A “rainy day” fund?
- Money for the kids/grandkids?

Imagine yourself...



What to do?



Seeking advice...



Retirement options kiosk



Age 70 with \$100K pot



	Pooled annuity fund		
Annual income	\$6,650		
Age at which out-live savings	120 years		
Money left to heirs	Nothing		
(Mortality basis, Investment return basis),	(S1PMA, UK yield curve)		

Age 70 with \$100K pot



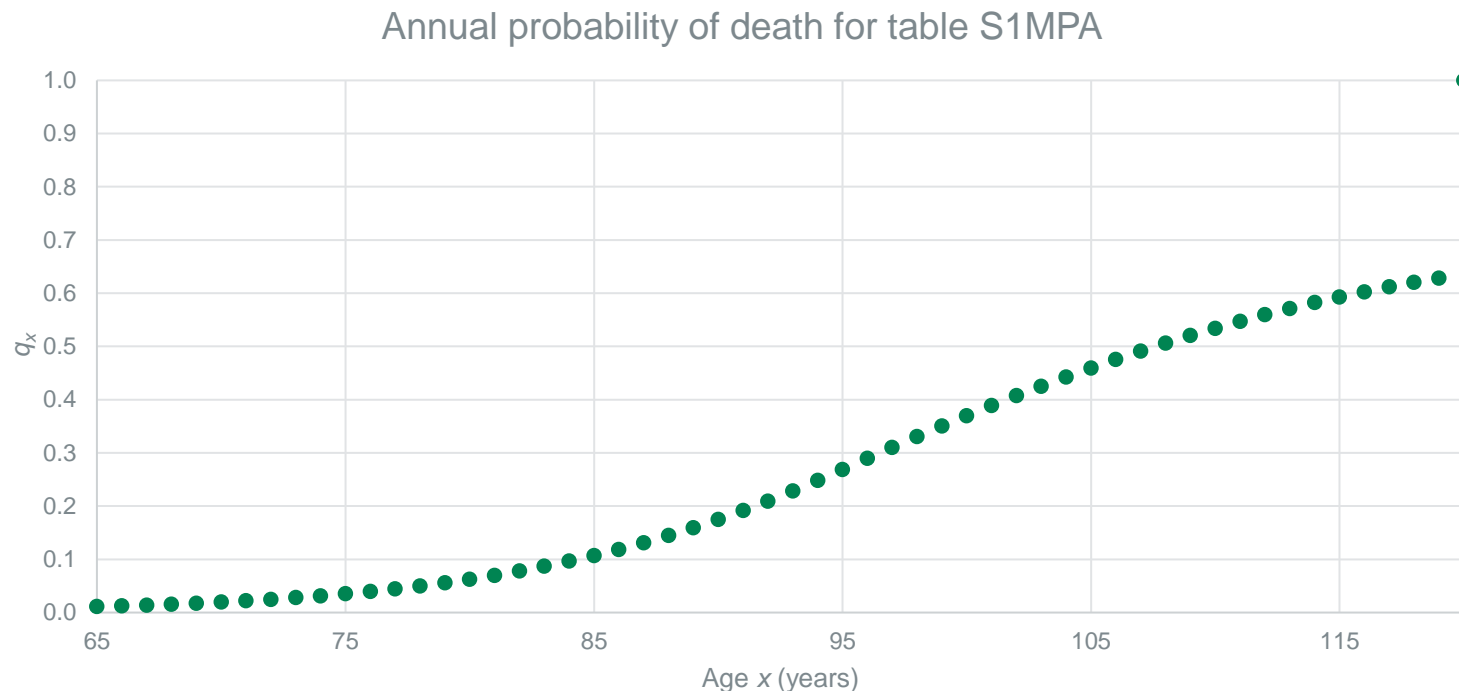
	Pooled annuity fund	Life annuity	
Annual income	\$6,650	\$5,650	
Age at which out-live savings	120 years	Never	
Money left to heirs	Nothing	Nothing	
(Mortality basis, Investment return basis),	(S1PMA, UK yield curve)	(S1PMA-5 [chosen to match current annuity rate], UK yield curve)	

Age 70 with \$100K pot



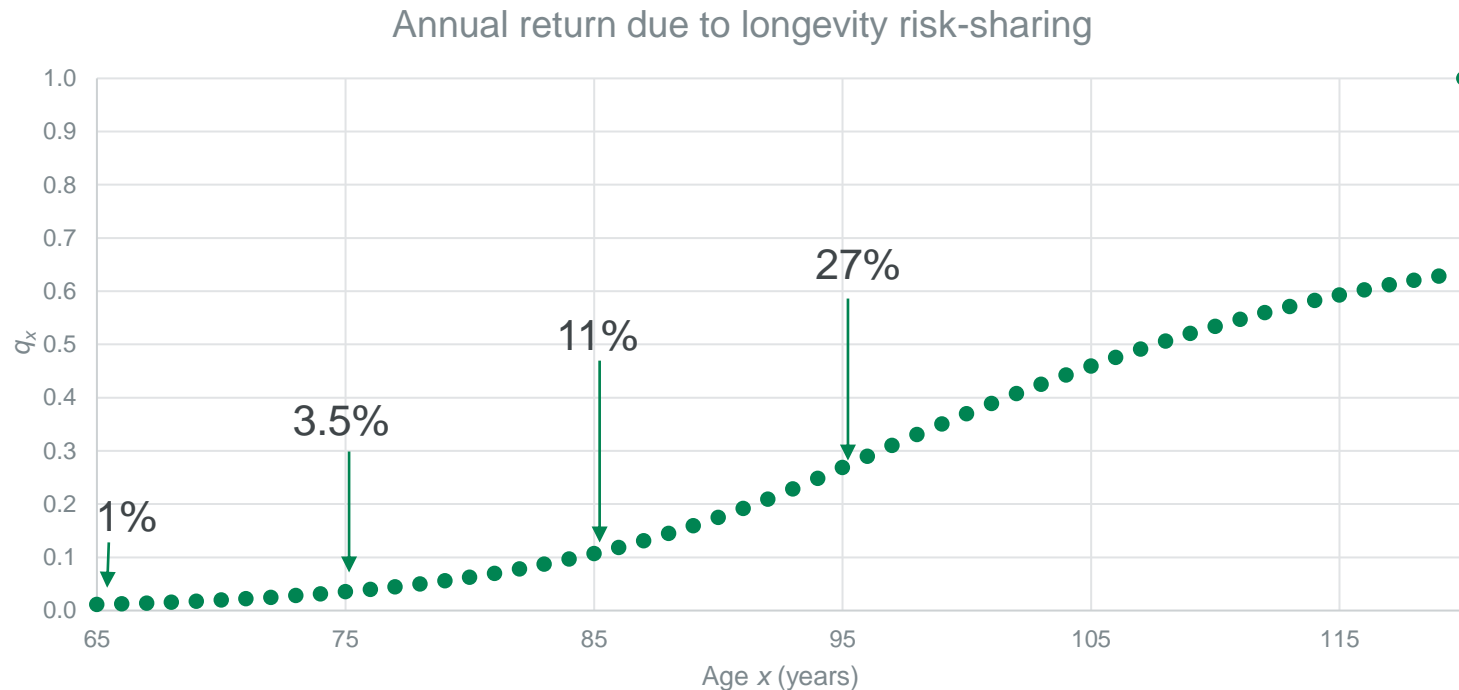
	Pooled annuity fund	Life annuity	Income drawdown
Annual income	\$6,650	\$5,650	\$6,650
Age at which out-live savings	120 years	Never	85 years
Money left to heirs	Nothing	Nothing	Whatever left in pot at death
(Mortality basis, Investment return basis),	(S1PMA, UK yield curve)	(S1PMA-5 [chosen to match current annuity rate], UK yield curve)	(N/A, UK yield curve)

Calculations based on UK mortality table S1PMA



Calculations based on UK mortality table

S1PMA

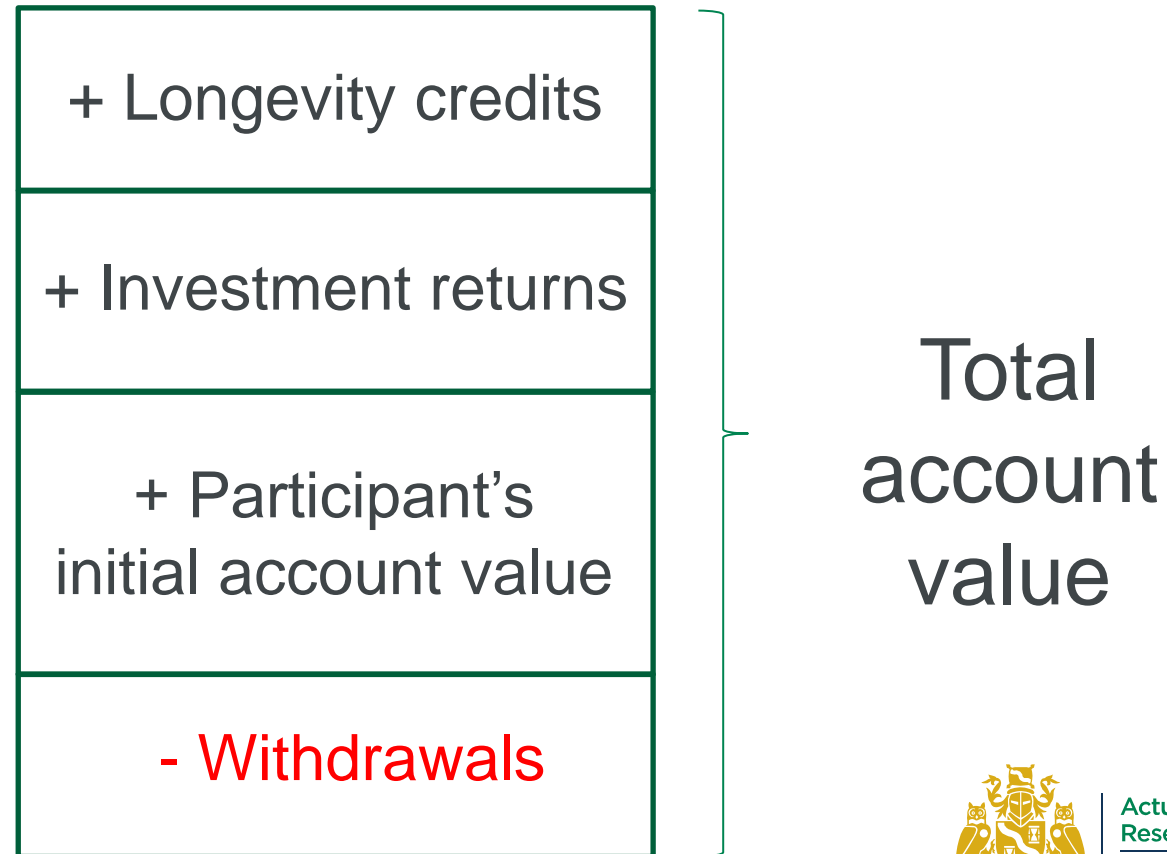


A pooled annuity fund composition

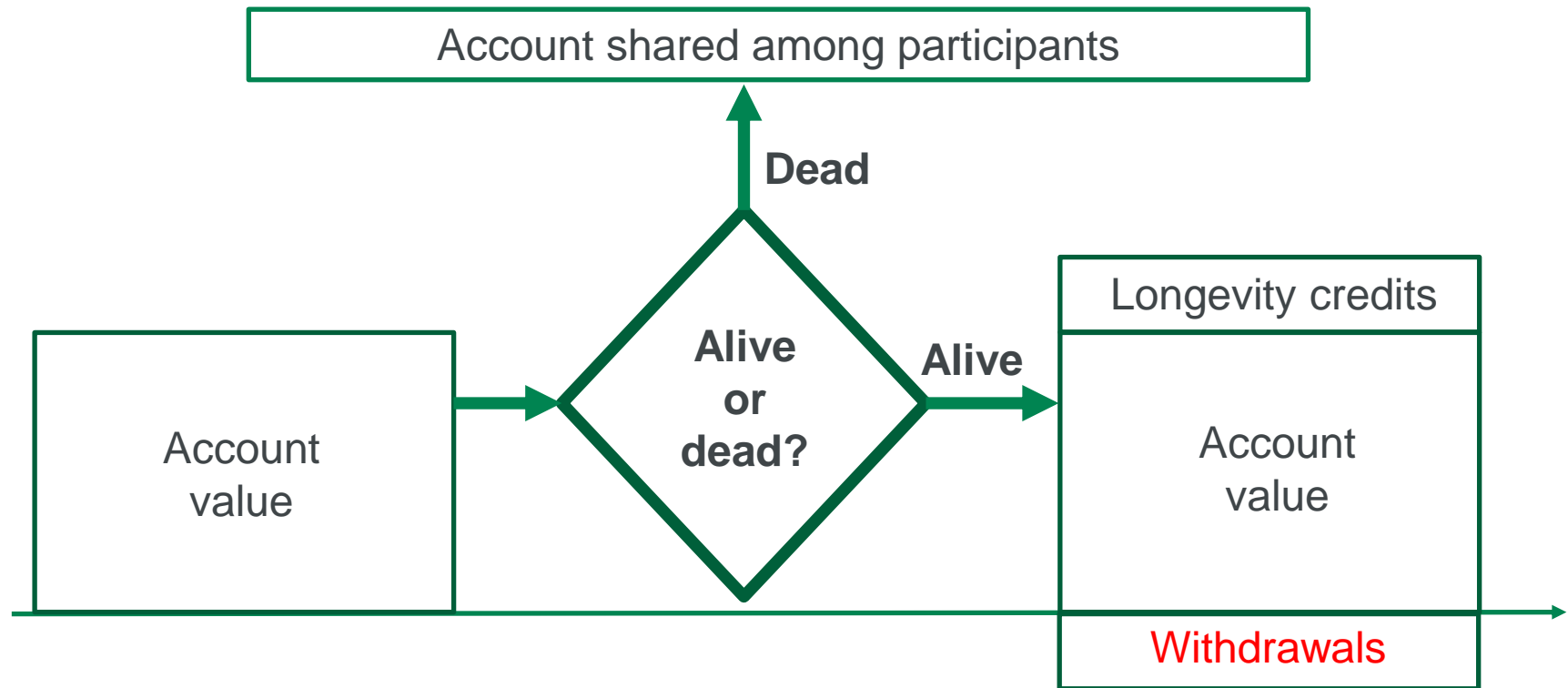
- At time 0,
 - Known number of participants in the fund who are all the same age,
 - Future lifetimes are i.i.d. random variables,
 - Everyone brings the same amount of money to the fund.
- No new people join after time 0 (closed fund).
- No-one leaves after time 0 except through death.



Individual account structure



Individual account structure



Investment returns + Longevity credits

- Investment returns are constant.
- Longevity credit paid to each surviving member at time n is

$$\frac{\text{Total account value of those who died over } (n-1, n]}{\text{Number of survivors at time } n}.$$



Withdrawals

- Assume time is measured in months.
- The monthly income paid to each surviving participant is

$$Income(n) = \frac{\text{Account value of the surviving participant at time } n}{a(n)},$$

where $a(n)$ is the expected present value of a single life annuity paid monthly, starting at time n .



Withdrawals

- Then

$$\begin{aligned} & \text{Income}(n) \\ &= \text{Income}(n - 1) \\ & \times \frac{\text{true } \mathbb{P}(\text{Survive from time } n - 1 \text{ to time } n | \text{Alive at time } n - 1)}{\text{empirical } \hat{\mathbb{P}}(\text{Survive from time } n - 1 \text{ to time } n | \text{Alive at time } n - 1)} \end{aligned}$$

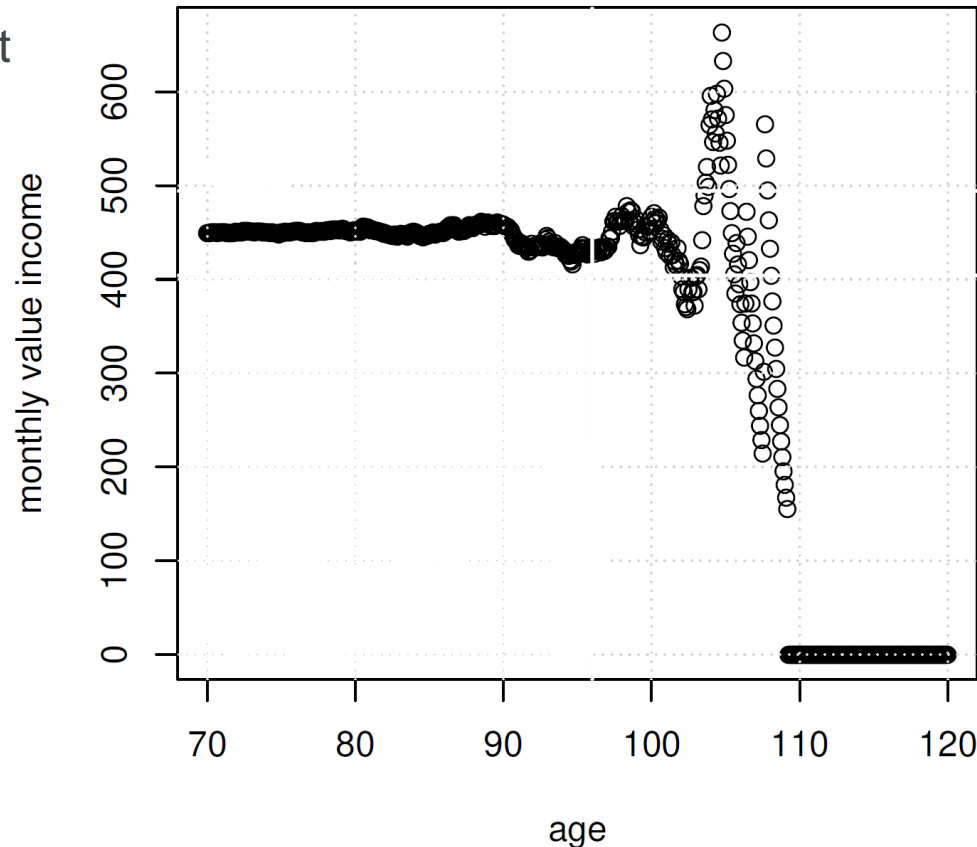
- Study changes in income: focus on idiosyncratic longevity risk.
- There is no systematic longevity risk in our model.



A typical sample path of the income process

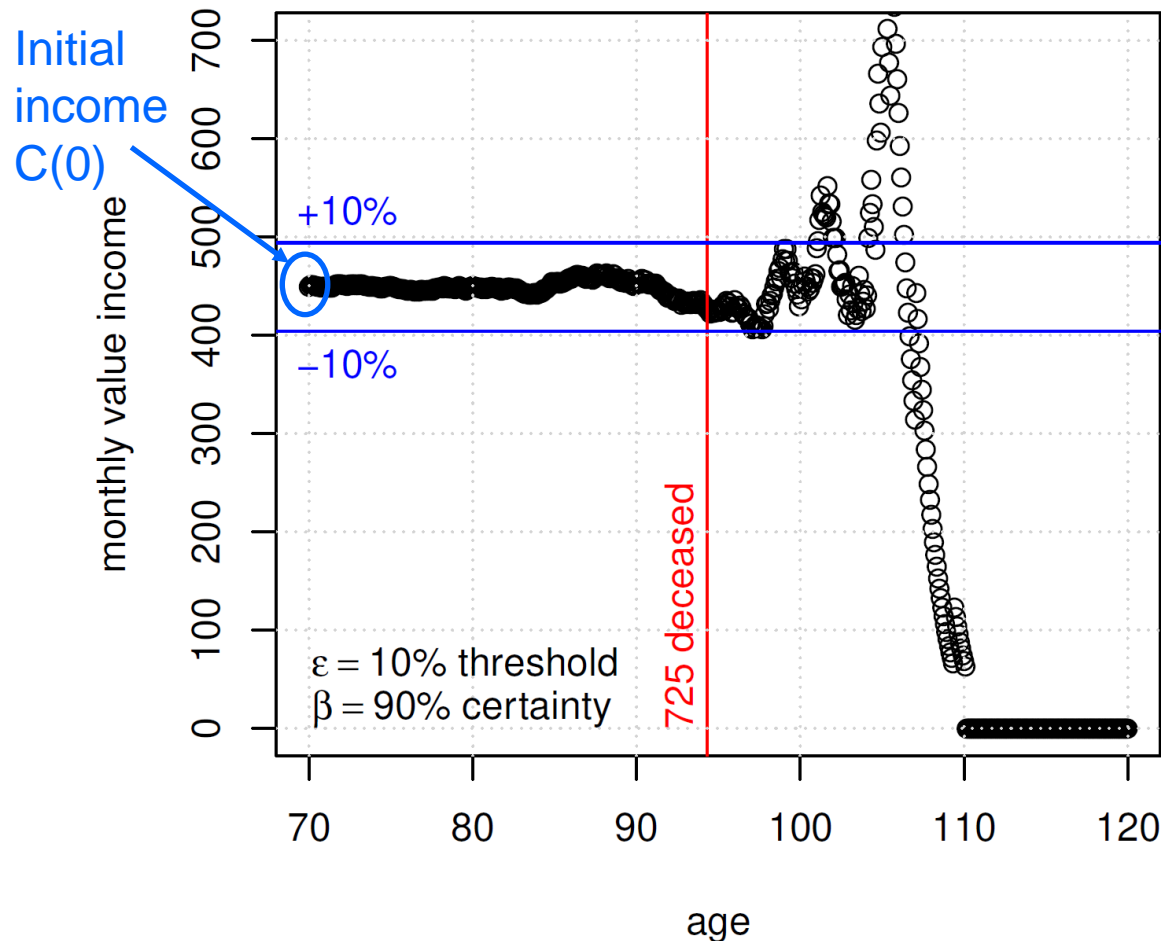
Closed, single-cohort
pooled annuity fund.

Members are
independent and
identical copies.



Study the income
volatility caused by
random fluctuations
in deaths.

The problem



For how long is the income process **stable**?

Solve this indirectly.



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The problem

- Determine how many people get a stable lifetime income, in a specified proportion β of future scenarios.
- $C(n)$ = income paid at time n .
- $T_{(k)}$ = ordered random time of death of k th participant, $k = 1, \dots, N$.
- Goal: find the maximal k solving

$$\mathbb{P} \left[1 + \varepsilon \geq \frac{C(m)}{C(0)} \geq 1 - \varepsilon \quad \forall m \in \{1, 2, \dots, \lfloor T_{(k)} \rfloor\} \right] \geq \beta.$$

- Difficult to solve (polynomial of order = number of initial participants).
- Instead, find a close, lower bound on k .



The solution method

- Suppose for some $k \in \{1, \dots, N\}$

$$\mathbb{P} \left[(1 - \varepsilon) \frac{i-1}{N} + \varepsilon \geq U_{(i)} \geq (1 + \varepsilon) \frac{i \wedge (N-1)}{N} - \varepsilon \quad \forall i \in \{1, 2, \dots, k\} \right] \geq \beta.$$

- Then

$$\mathbb{P} \left[1 + \varepsilon \geq \frac{C(m)}{C(0)} \geq 1 - \varepsilon \quad \forall m \in \{1, 2, \dots, \lfloor T_{(k)} \rfloor \} \right] \geq \beta.$$

- Idea: Calculate the maximal integer k_U satisfying the first inequality.
- Then k_U will also satisfy the second inequality.
- Is k_U close to the maximal k satisfying the second inequality? Yes
(few percent \equiv 2-4 months).



Percentage of membership whose income is $\pm 10\%$ of the initial income, for their life...

Number of members initially	In 90% of future scenarios	
100	21%	
500	57%	
2,000	84%	
5,000	93%	
10,000	96%	

These values are independent of the mortality table chosen.

Percentage of membership whose income is $\pm 10\%$ of the initial income, for their life...

Number of members initially	In 90% of future scenarios	In 99% of future scenarios
100	21%	9%
500	57%	39%
2,000	84%	72%
5,000	93%	86%
10,000	96%	93%

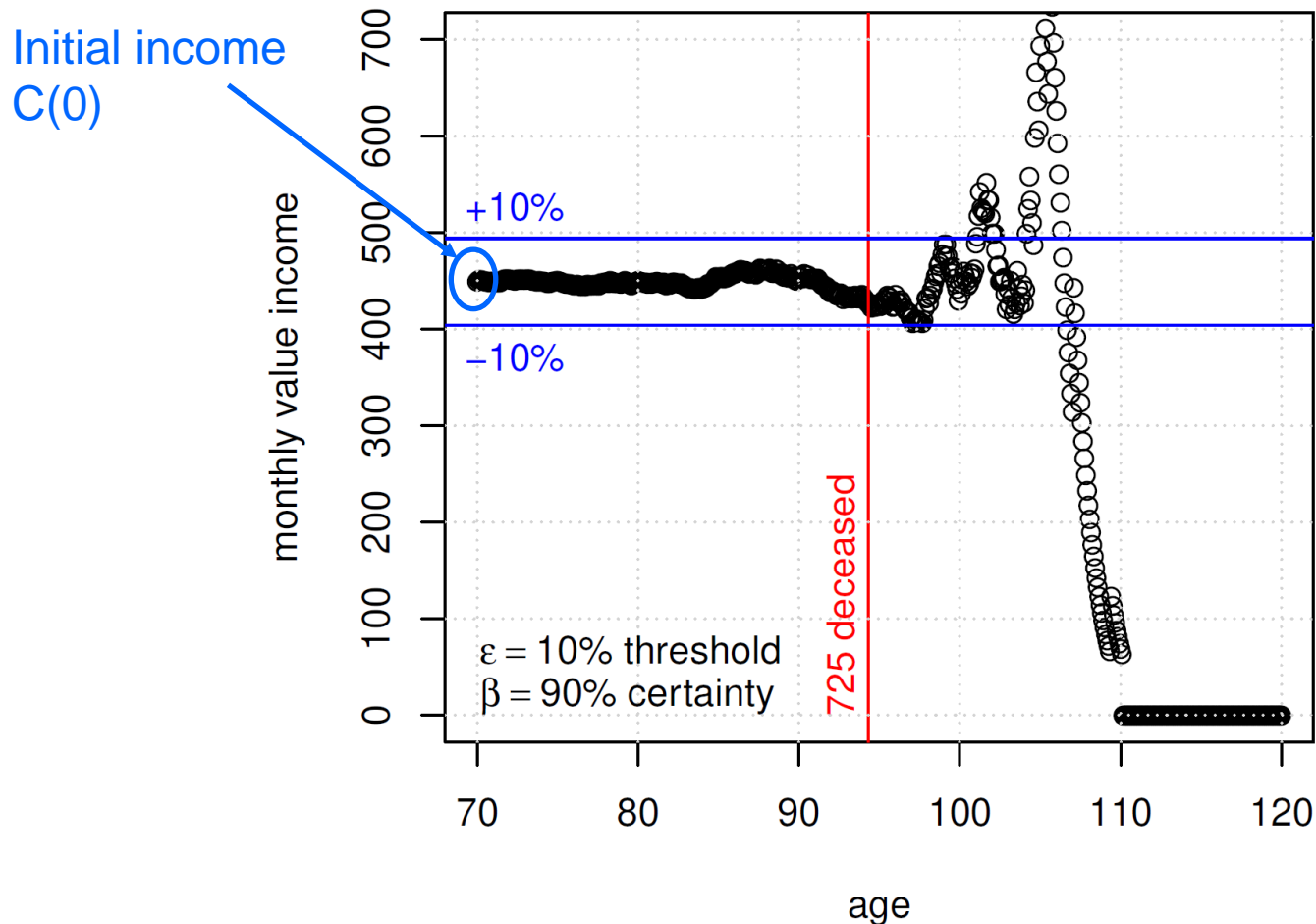
These values are independent of the mortality table chosen.

Percentage of membership whose income is $\pm 10\%$ $\pm 5\%$ of the initial income, for their life...

Number of members initially	In 90% of future scenarios	In 99% of future scenarios
100	21% 6%	9% 1%
500	57% 25%	39% 13%
2,000	84% 57%	72% 39%
5,000	93% 77%	86% 61%
10,000	96% 87%	93% 76%

These values are independent of the mortality table chosen.

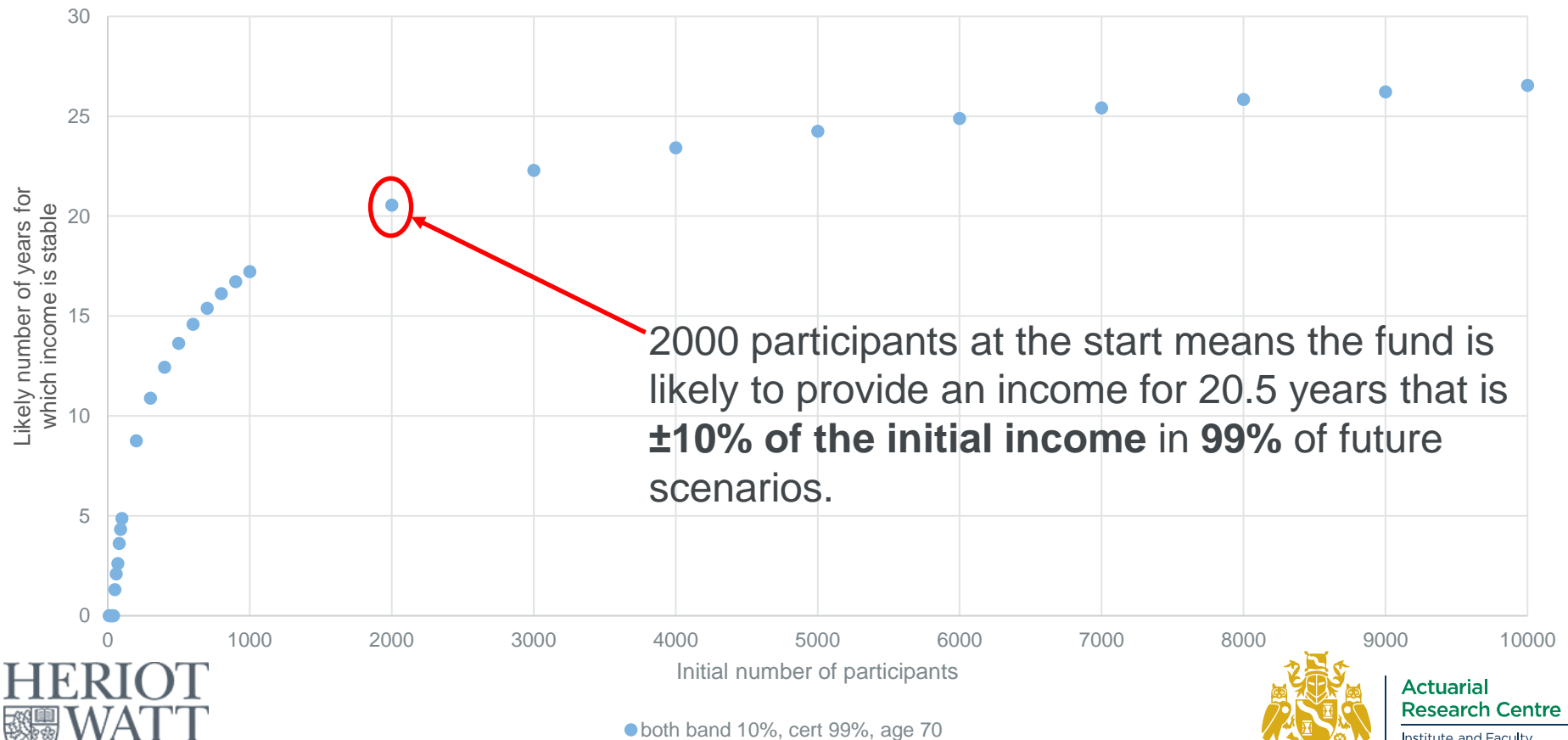
For how long is the income process stable?



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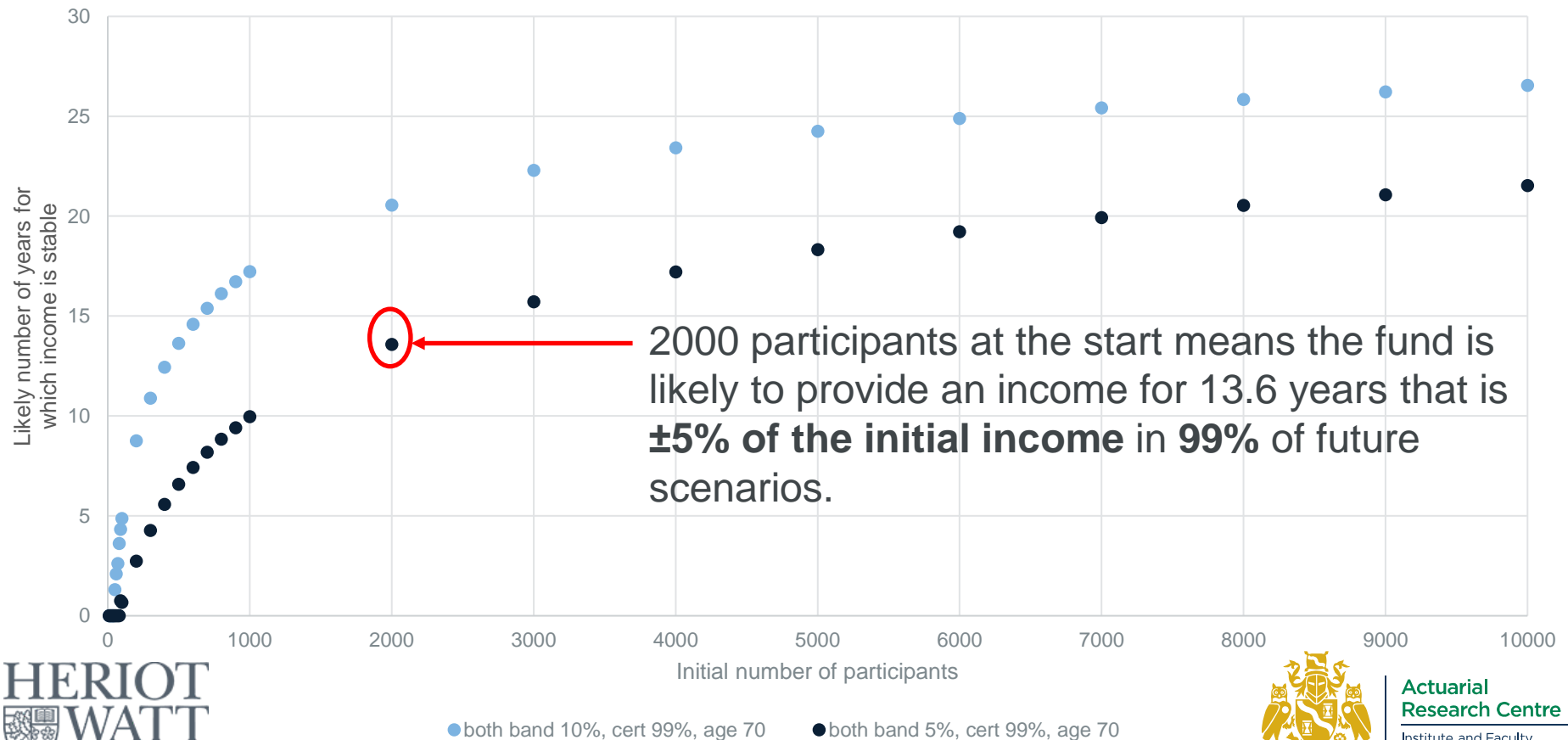
To calculate number of years, choose a mortality table S1PFA ($e_{70} = 15$ years)

Mortality table S1PFA, initial age 70



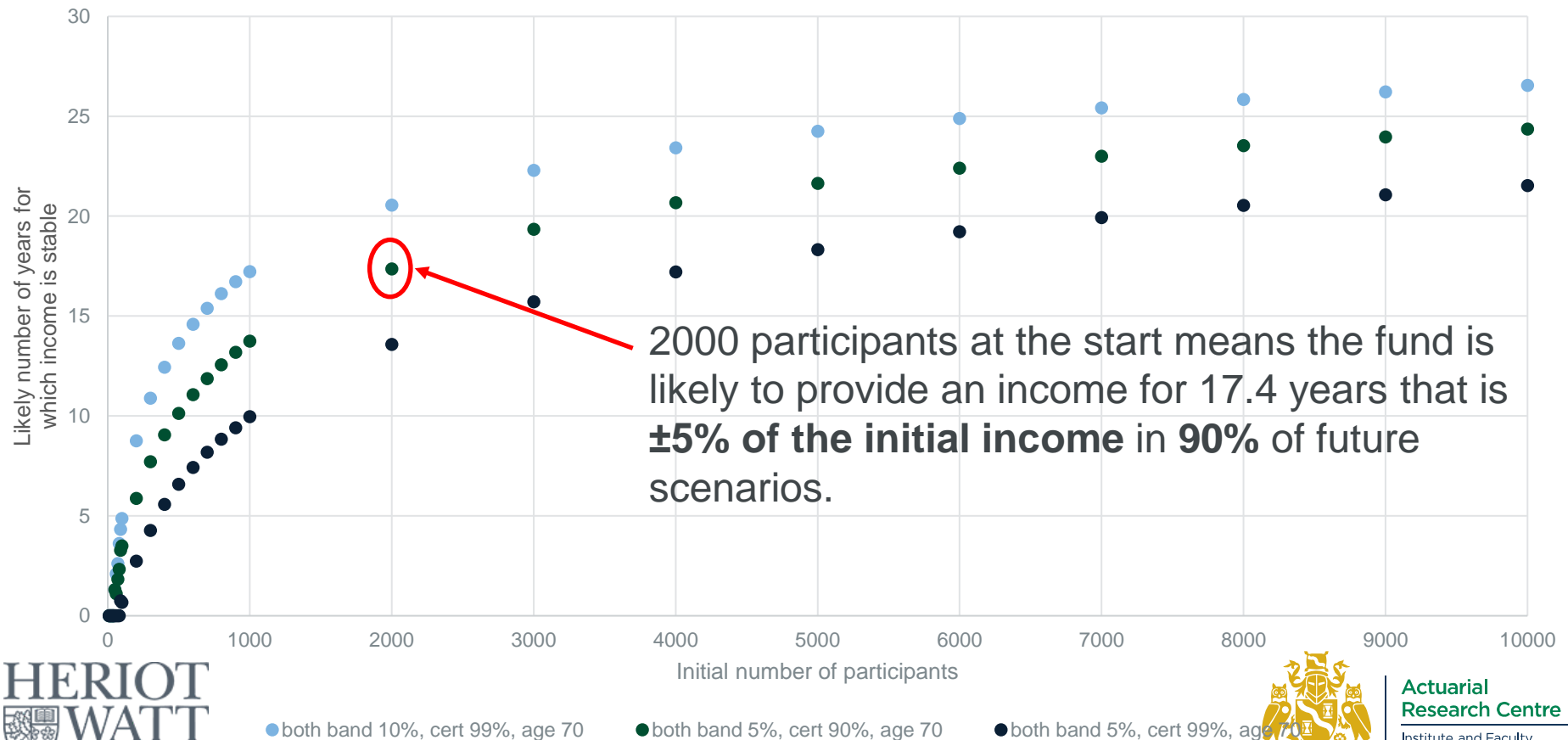
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Mortality table S1PFA, initial age 70



To calculate number of years, choose a mortality table S1PFA ($e_{70} = 15$ years)

Mortality table S1PFA, initial age 70



Summary of our results

- Income from pooled annuity funds is stable for many years.
- Longest lived participants experience:
 - Small income fluctuations for first part of their retirement,
 - Wilder income fluctuations for last part.
- Risk management is essential for the last part of longest-lived's lifetime.

Summary of retirement options

- Compared to income drawdown, pooled annuities give:
 - A higher income, everything being equal,
 - A significantly reduced chance of running out of money in retirement,
 - No bequest.
- Unlike life annuities,
 - Pooled annuities are not risk-free,
 - Although income is stable for many years.

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Questions

Comments

The views expressed in this presentation are those of the presenter.



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The **'Minimising Longevity and Investment Risk while Optimising Future Pension Plans'** research programme is being funded by the ARC.

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