

Charting a Course for the Future: Our expected direction of travel for the Levy

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Overview – PPF at 5 years

- Manage portfolio of £5bn, with 50,000 members transferred in and £200m compensation paid out.
- Time to reflect on experience
 - Strategic framework (April 2010) set out new vision, mission and strategic objectives.
 - Funding Strategy (August 2010) establishes long-term target of self-sufficiency by 2030.
 - Consultation for New Levy Framework October to December 2010.
 - 2009/10 Annual Report and Accounts

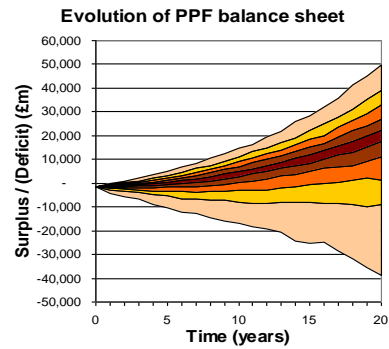
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The PPF Long-Term Funding Strategy A brief reprise

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PPF Long-Term Funding Strategy uses Long-Term Risk Model (LTRM), to model outcomes over 20 years

- Takes account of average claims and tail risk
- We expect risk to decline significantly over that period – so must reinforce balance sheet as scope for levy recedes
- Our funding objective is '**self sufficiency**' by 2030, including reserve to hedge future claims and longevity risk
- Projections at 31 March suggest a probability of **83 per cent**



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So why change the way we charge the levy?

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- Risk measures used in determining levy quantum different from those used to share levy
- Worked with Steering Group of industry experts
key messages:
 - Wanted more predictability in individual bills - bills should respond to changes in the scheme's risk, not others' risk
 - Stability of levy bills also a priority – so schemes would be less likely to experience large changes between years.
 - Levy should focus more on things schemes can actually control: funding position, potentially investment strategy
 - More transparency on cross-subsidy
 - Stronger link to commercial charging – market consistency

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Key Features of New Framework

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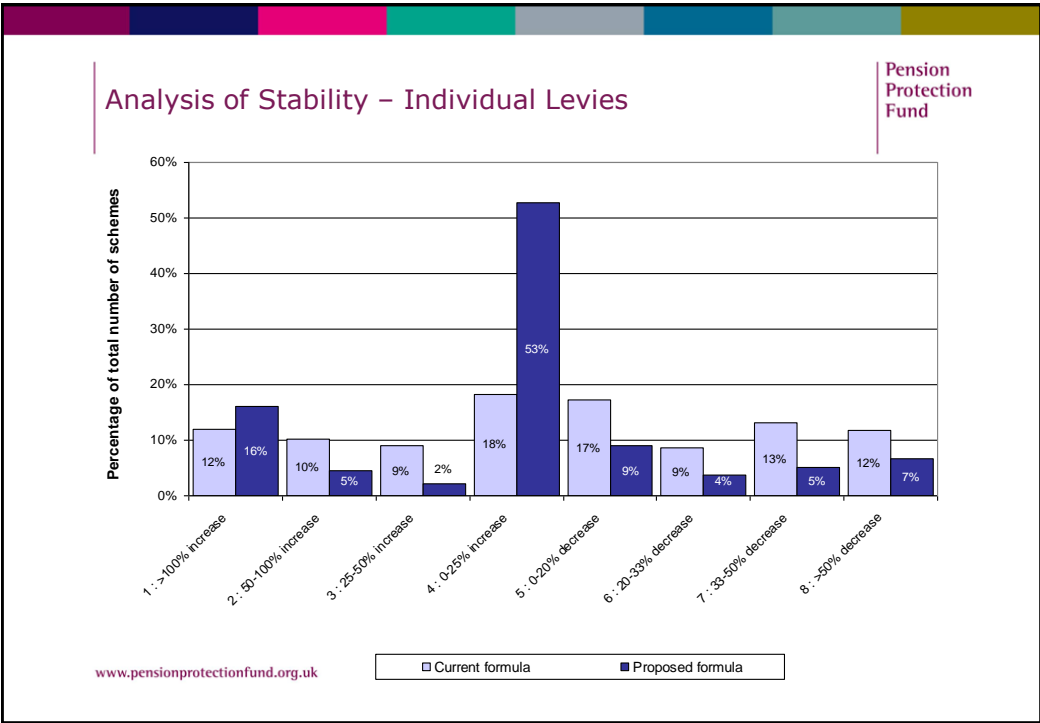
Bottom-up approach

- Fixed parameters (incl. scaling factor) for three years, only adjusted in limited circumstances
- Total levy not set – will be sum of individual levies
- More predictable levy bills

New approach to how insolvency and underfunding risks measured

- Changes smoothed by using average values
- Market-consistent rates for insolvency

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Responses: overview

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- Broad welcome for proposals – comments largely focus on altering design at the margin – number of comments re “big step forward”
- Sufficient support for Board to announce go ahead
- Strong support for “bottom up” aspect and idea of parameters set for 3 years
- Some commentators suggest should allow more flexibility to reflect changing conditions

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Key Features of New Framework: Funding

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- Funding measurement smoothed over 5 years, by averaging market movements in roll forward calculation
- Funding calculation would incorporate investment risk by applying stresses to assets and liabilities
- For great majority of schemes, this would be based on existing asset allocation data reported through Exchange.
- Largest 100 schemes required to provide more detailed analysis; optional for others.

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Responses – Funding

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- Strong support for proposition on smoothing
- Many comments on measuring investment risk – not a surprise as wholly new aspect of levy
- General support for principle. Comments focus on detail:
 - Extent to which standard test can recognise low risk
 - How bespoke test will work

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Further work on funding issues?

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- Unlikely to be significant change to smoothing proposals
- Will look at whether the “standard” investment risk measure can be rendered more sophisticated without increased burdens to schemes
- Will explore informally and consult on draft guidance for carrying out “bespoke” assessment of investment risk.

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Key Features of New Framework: Insolvency Risk

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- Failure Scores placed into six PPF levy bands – less granularity.
- Average levy band over past 12 months used so levies would be less affected by short-lived dips in employer(s) Failure Score.
- Insolvency probabilities in line with how financial markets would price PPF-equivalent risk.

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Key Features of New Framework: Insolvency Risk

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PPF Levy Band	1	2	3	4	5	6
D&B Failure Score	100-97	96-90	89-69	68-42	41-6	5-1
Average D&B probabilities	0.04%	0.10%	0.30%	0.80%	2.80%	13.00%
Risk Margin	0.16%	0.40%	0.80%	0.80%	1.20%	1.20%
Indicative Levy Rate	0.20%	0.50%	1.10%	1.60%	4.00%	14.20% (capped at 4%)

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Responses – Insolvency risk

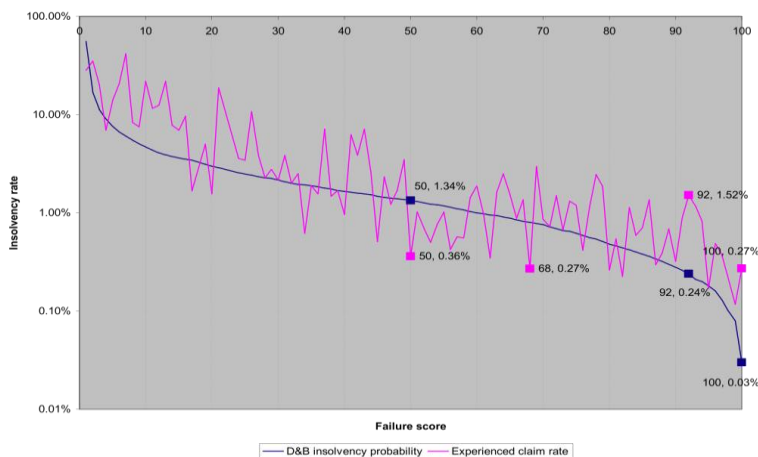
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- Large number of comments on banding – a few on principles – most on rate increases between bands (cliff edges)
- Some comments on complexity: banding and then re-banding
- Also some points regarding reflection of last-man standing scheme structure

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Why base levy on broad insolvency probability bands?

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Are limitations on discrimination “just a D&B problem”: the evidence from credit ratings

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- Default rates for broad ratings robust trend...
- Less “well behaved” at granular level

Rating	Default rate
Aa	0.06%
A	0.09%
Baa	0.27%
Ba	1.06%
B	3.39%
Caa-C	13.10%

Moody's default rates 1920-2008

Rating	Default rate
Aa2	0.00%
Aa3	0.11%
A1	0.04%
A2	0.02%
Ba1	0.63%
Ba2	0.60%
Ba3	1.94%
B3	10.30%
Caa1	7.90%
Caa2	21.65%
Caa3	14.37%

Moody's default rates 1983-2008

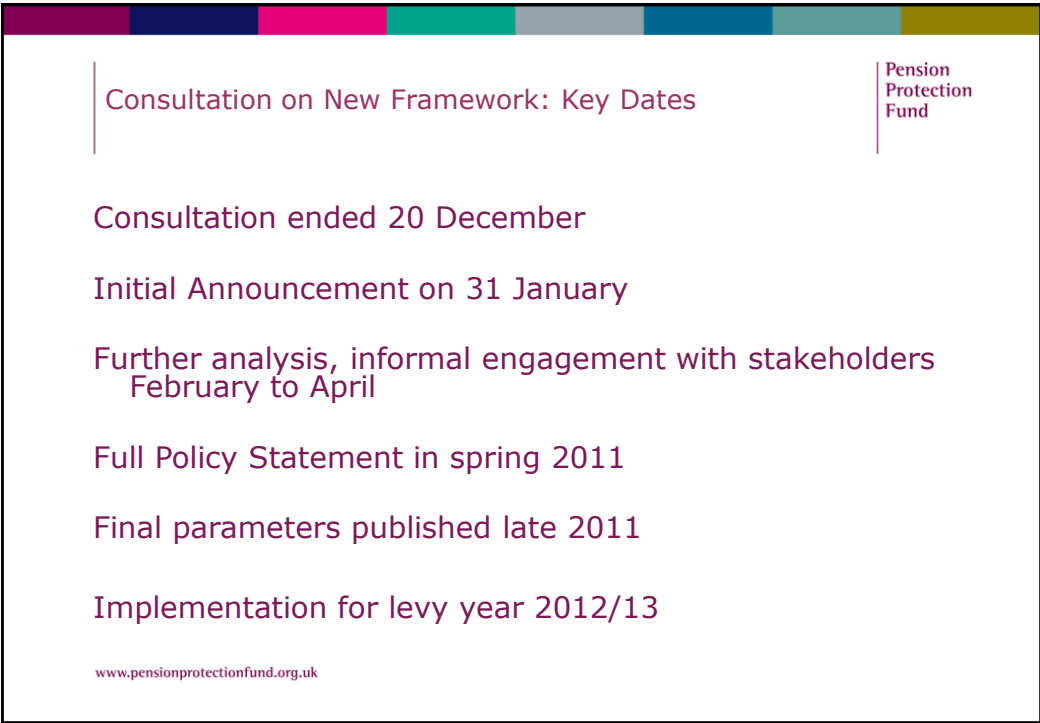
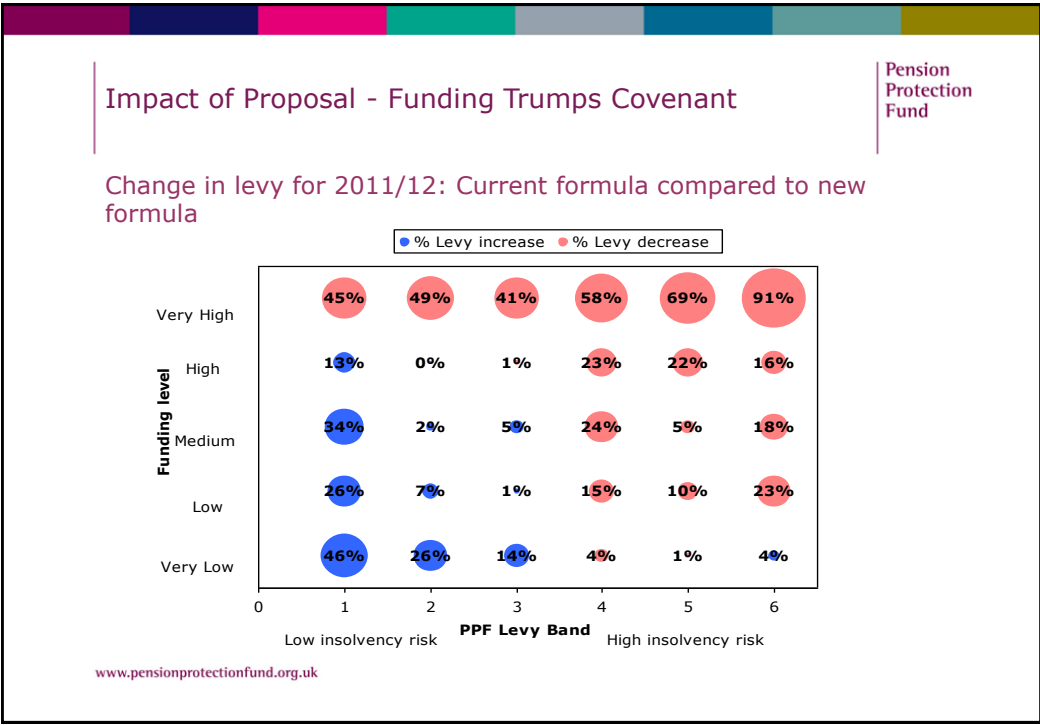
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So what further development of proposal is possible?

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- Further consideration of banding design. Any alternative needs to be assessed on:
 - Accuracy
 - Volatility
- Simplified approach to averaging
- Considering scheme structures further – could be scope to use more sophisticated approach to assessing concentration risk for non-associated schemes

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Questions?

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