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**What will the 5,000 (sic!)  
do after 6<sup>th</sup> April 2005 (Sic!)?**

**Pension Taxation Simplification**  
*The Issues & Implications  
for Senior Executives*

**Marcus Whitehead**  
**7 June 2004**

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Simplifying the taxation of pensions:  
the government's proposals  
December 2003

Simplifying the taxation of pensions:  
increasing choice and flexibility for all  
December 2002

H M TREASURY



17 March 2004

*"I will replace the eight existing  
tax schemes for pensions with a  
single lifetime allowance"*

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**Simplifying the taxation of pensions**

- **Radical changes!**
- **A complete new regime for all schemes..**
- **... DB & DC, occupational & personal**
- **Introduced from April 2006 ('A Day')**

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### Simplifying the Revenue rules

- At present there are 3 occupational regimes:
  - Pre 1987 member**
    - Uncapped pension
    - Uncapped lump sum
  - '87 - '89 member**
    - Uncapped pension
    - Capped lump sum
  - Post '89 member**
    - Capped pension
    - Capped lump sum
- And 2 individual regimes:
  - RAP: uncapped contributions
  - PPP: capped contributions

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IR changes were never retrospective but this caused the complications

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### Simplifying the taxation of pensions

- No pension limits
- No contribution limits
- No maximum funding checks
- No transfer restrictions
- No retained benefit cut back
- Single tax free lump sum rule
- Few investment restrictions
- Lifetime approach

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### Simplification: at a glance

- £1.5 million Lifetime Allowance on benefits...
- ... increasing to £1.8m by 2010
- "Recovery tax" of 25% on excess benefits
- Scheme pension to be valued against Lifetime Allowance using universal 20:1 factor
- Protection for existing benefits
- Tax free lump sum of 25% of benefits
- Excess benefits available as taxed lump sum
- £215,000 Annual Allowance for benefit accrual
- Minimum retirement age of 55 by 2010

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### Simplification: today's agenda

- The Lifetime Allowance
- Recovery tax charge
- Protecting benefits at 60
- Tax free lump sum
- Annual Allowance
- Death benefits
- Investment
- Retirement
- Divorce
- Unapproved schemes
- Reacting to Simplification

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### Simplification: the Lifetime Allowance

- ⊗ £1.5 million Lifetime Allowance on benefits...
- ☺ ... increasing to £1.8m by 2010
- ⊗ Not sure how Allowance will be indexed after 2010? Price inflation?
- ⊗ The limit includes all 'registered' pensions
- ⊗ It was described in 2002 as the cost at age 60 of the maximum capped pension...
- ⊗ ...but that is already £1.85 million and rising!

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### Male pension bought for £1,500,000

Age	Indexed linked with 2/3rds widows (£ per annum)	Single life level pension (£ per annum)
55	~90,000	~50,000
60	~100,000	~55,000
65	~110,000	~60,000
70	~125,000	~75,000
75	~150,000	~90,000

Source: FSA Comparative Tables May 04

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Simplification: the Lifetime Allowance

- Simple factor to value Scheme Pension against Lifetime Allowance
- 20 to 1 valuation factor to apply:
  - at all ages for men & women
  - for pensions increasing at greater of RPI or 5%pa
  - for spouse's pensions up to 100% of member's
  - applied after any pension commutation for lump sum, with lump sum taken at face value
- Permits £75,000pa pension at any age
- Currently 33% more valuable than face value of Lifetime Allowance at age 60 & 50% greater at age 55!

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Simplification: the Lifetime Allowance

Crystallisation of benefits:

- Unsecured income: MV of Assets
- Scheme pension: 20 x Pension
  - insured annuity, selected by scheme administrator
  - non-reducing pension from scheme & > 50 mbrs
- Lifetime annuity: MV of Assets
  - insured annuity, selected by member
- Lump sum: Value of lump sum

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Simplification: the Lifetime Allowance

- Each time benefits are taken the % of the Allowance used up will be certified by the scheme
- Member is responsible for disclosing whether they have sufficient unused Allowance
- Pensions in payment at A Day will be valued using a factor of 25 to 1
  - Higher factor to make an approximate allowance for lump sum taken prior to A Day
- Dependant's pensions will not count towards the Lifetime Allowance

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### Simplification: the Recovery Tax

- If the Lifetime Allowance is exceeded, then Recovery Tax is charged on the excess benefits at 25%
- × Income tax is paid in addition!
- × Effective total tax rate is 55%
- ✓ All excess benefits can be taken as a taxed lump sum
- ✓ Lower total tax impact than personal payment for medium term investment period

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### Simplification: protecting A Day benefits

➤ *Schemes will have 3 years – i.e. to 6<sup>th</sup> April 2009 to calculate for members:*

- Value of pension rights at A Day
- Tax free lump sum entitlement at A Day
- DB pension certified using a 20 to 1 factor

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### Simplification: protecting A Day benefits

*Choice of two ways to protect existing benefits:*

<b><u>EITHER "REVALUE"</u></b>	<b><u>OR "RING FENCE"</u></b>
<ul style="list-style-type: none"> <li>• Certify benefits at A Day – within IR limits</li> <li>• Revalue in line with Lifetime Allowance to date benefits drawn</li> <li>• Only excess benefits over revalued figure incur "recovery tax"</li> <li>• Post A Day benefits allowed (but taxed!)</li> </ul>	<ul style="list-style-type: none"> <li>• Promise not to add to pension benefits after A Day..</li> <li>• ..and all benefits (up to IR limits) will be protected, not just the revalued amount</li> <li>• DB: (capped) salary linking</li> <li>• DC: investment growth</li> </ul>

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### Simplification: protecting A Day benefits

- **DB Benefits:**
  - Early retirement pension
  - IR Limit as at A Day
- **Occupational DC Benefits:**
  - MV of Assets
  - $20 \times \frac{2}{3} \times \text{Annual Rate of Earnings}$
- **PPPs/RAPs:**
  - MV of Assets
  - No benefit limit

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### Simplification: who should ring fence?

- Called 'Enhanced Protection'
- Those with benefits valued above £1.5m
- Those with benefits approaching £1.5m...
- ... who anticipate strong future earnings or investment growth
- Decision also influenced by employer pension options Post A Day
  - Care over wording of Rules: continued earnings link on opt-out?
- Can give up ring fencing later if proves not to be needed:
  - revert to "Revaluation" method, "Primary Protection"

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### Simplification: 'new' Primary Protection

- Primary protection for DB benefits has been significantly watered down by Finance Bill
- Expected certification of accrued pension
- We have certification of early retirement pension
  - For those < 50, ERF applied as if member were 50
- Example:
  - Fred, age 50, £90,000 pa accrued pension, 60% ERF at 50
  - Expected:  $90,000 \times 20 = £1.8$  million primary protection
  - We have:  $90,000 \times 0.6 \times 20 = £1.08$  million < £1.5 million
  - No Primary Protection!

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Only a short time for lobbying on this issue!

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## Protecting A Day benefits **DC EXAMPLE**

	Revaluing	Ring Fencing
Fund at A Day	£1,600,000	£1,600,000
Fund at retirement after 20% growth	£1,920,000	£1,920,000
Re-valued Certified Amount	£1,760,000	Not applicable
Excess	£160,000	ZERO
Recovery tax at 25%	£40,000	ZERO

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*Ring-fencing can be valuable*

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## Simplification: tax free cash

- ✓ **New tax free limit is the greater of:**
  - 25% of lesser of benefit value/Lifetime Allowance
  - Pre A Day cash, indexed with the Lifetime Allowance or growth in benefit value (depending on protection option)
- ✓ **Many will get higher tax-free lump sums**
- ✓ **Great plus for "87-89" & "post '89" members**
  - The current limit is up to about £150,000

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## Simplification: tax free cash

### DB FORMULA

**TAX FREE CASH =**

$$\frac{\text{Pre-Commutation Pension}}{(3/20 + 1/\text{Commutation Factor})}$$

*SIMPLICITY in action!*

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### Simplification: Annual Allowance

- **Annual Allowance to be £215,000**
  - Increased to £255,000 by 2010
  - tax relief on e'ee contributions up to 100% of earnings
  - income tax liability on excess over Annual Allowance
  - DB pension growth valued using universal 10:1 factor
  - DB benefits from previous employments revalued at up to RPI will be ignored
- **Dramatically simplifies & increases DC contribution scope in vast majority of cases**
- **Annual Allowance will not be applied in any year in which scheme benefits taken in full**
  - e.g. enhanced redundancy or ill health benefits

Pension Tax Reform 2006      **Very welcome concession!**      Barnett Waddingham

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### Simplification: Annual Allowance

**EXAMPLE**

- Suppose George is on 1/30<sup>th</sup> DB pension accrual, has 15 years' pension service and has a pay rise from £50,000 to £90,000...
- ... that year the value of the increase is:  
 $15/30 \times £40,000 + 1/30 \times £90,000$   
 $= £23,000 \times 10 = £230,000$
- Income tax on £15,000
- This will be a rare but possible situation

Pension Tax Reform 2006      10 to 1 factor better than initially feared!      Barnett Waddingham

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### Simplification: contributions

- **Anyone can receive tax relief on a contribution up to £3,600**
- **Occupational regime contributions:**
  - salary and service become irrelevant
  - 15% employee contribution limit goes
- **Full concurrency:**
  - can be a member of occupational & personal pension from same earnings

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### Maximising pre A Day contributions?

- **Worth considering – if:**
  - Fund/benefit value is approaching or above £1.5 million already
  - Appropriate to use Enhanced Protection
  - Pre A Day contribution scope!

Will depend very much on individual circumstances and options

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### Simplification: death pre retirement

- **Survivor's pension for any dependant**
  - without limit
  - but subject to income tax
- **And/or lump sum**
  - tax free up to greater of:
    - the Lifetime Allowance, or
    - certified value of retirement benefits
  - taxed at 55% above tax free level
- **Brings occupational death benefits in to line with PPP benefits**

May well see far more lump sum benefits

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### Simplification: death post retirement

- **Survivor's pension for any dependant**
- **"5 year guarantee" cash death benefit replaced by residual capital value payment taxed at 35%**
- **Income continuation guarantee, up to 10 years, to remain**
- **Where benefits are paid under income drawdown, death lump sum of residual fund (taxed at 35%) will still be available**
- **⊖ NO LUMP SUM DEATH BENEFITS ALLOWED AFTER AGE 75**

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Simplification: investment issues

The Revenue to remove almost all restrictions!

- Property to be allowed
  - even residential!
- Personal chattels to be allowed
  - tax charge on personal use
- No restriction on share ownership
  - 5% limit on self investment
- Loans OK
  - but with some restrictions

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Simplification: retirement

*Retirement Age*

- “Normal Retirement Age” abolished
- Minimum retirement age ~~50~~ 55 from 2010
- Phasing in of change up to each scheme
- Transfers allowed at any time
- Pension may start even before current employment ceases completely:
  - as it always has for Personal Pensions

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Simplification: income drawdown

- New maximum income of 120% of market rate
- New minimum income drawdown of £1 pa a great boon...
- ... lump sum could be taken asap to reduce impact of recovery tax e.g. at age 55:
  - because lifetime allowance test only made at time of retirement

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### Simplification: timing of retirement

- People who should wait until after A Day
  - Those whose lump sum is less than £375,000 & 25% of benefit value
  - Those wanting the new chance to pay high contributions
- People who should retire before A Day
  - Those wanting to escape the changeover hassle?

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### Simplification: divorce

- Pensions sharing to continue..
- ..but the party “losing” the share is no longer proposed to have a permanent reduction in their lifetime allowance....
- ...whilst the party “receiving” the transfer must offset the credit against their allowance
- *This is reasonable – and more equitable than the initial proposals*

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### Simplification: unapproved schemes

- In 1989 the government introduced the earnings cap at £60,000 pa...
- ... but said “there will now be complete freedom to provide benefits above the Inland Revenue limits”...
- ... “though without the tax relief”
- *FURBS & UURBS were born!*

Enabled E'ers to provide pension benefits for capped executives

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### Simplification: FURBS

- Tax favoured status will cease from A Day
- Investment returns to be taxed at rate applicable to trusts ~ typically 40%
- Pre A Day contributions
  - tax free lump sum remains on retirement post A Day
  - inheritance tax protection remains post A Day
- Post A Day contributions
  - no tax or NI charge on payments & no e'er relief
  - retirement lump sum taxed on e'ee & e'er gets relief (?)
  - no inheritance tax protection
- Outside Lifetime Allowance

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Not good news for FURBS

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### Simplification: FURBS

- FURBS contributions after A Day look far less attractive
- Existing FURBS may wish to reduce income tax exposure in favour of capital gains
- Existing FURBS members may investigate taking benefits early

? *How to meet existing pension promises worth > £1.5 million for senior executives?*

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### Simplification: UURBS

- Continue in their current form
- Not counted against Lifetime Allowance
- Not counted against Annual Allowance
- Securing an unfunded promise with a company asset will still be permitted
- E'ers may insure unfunded benefit against risk of default on e'er insolvency:
  - Premium to be taxable benefit in kind on e'ee

Future looks good for UURBS

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### Reacting to Simplification

Alternative excess compensation:

- Salary supplement *Straightforward*
- Maintain scheme *The new FURBS?* benefits
- FURBS *Tax inefficient?*
- UURBS *Saves NI, security issues?*
- Advance funding *Too generous? Affects cash flow?*

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### Improving benefits for capped employees

- Member of final salary scheme
- Subject to the earnings cap (joined scheme after 1 June 1989)
- Earnings greater than the cap (£102,000 for 2004/05)
- Less than 20 years total service to retirement
- Capped retirement benefits expected to be below Lifetime Allowance

*Will the company want to re-visit and give a better benefit?*

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### Improving benefits for capped employees

**EXAMPLE**

- On joining executive might have expected £120,000 x 10 years/30 = £40,000 pa
- But under current regime actually gets £102,000 x 10 years/30 = £34,000 pa
- Proposed regime would give a 'value' of £40,000 x 20 = £800,000
- Well within the new £1.5m Allowance (depending on other benefits)

*Does the company offer to improve?*

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Simplification: uncapping of benefits

- So employer could be more generous
- ? ..but will they want to?
- ? Will the e'er have to? There would be an increase in approved pension liability for past & future service
  - Definition of pensionable earnings in Rules?
  - Pension commitment in employment contract?
  - Create a 'scheme earnings cap' from A Day?
- ? Danger of double provision of pension benefits if top-up arrangements made for earnings above the cap?

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Simplification: Six of the Best

1. Greater benefit and contribution scope for many
2. Better tax free cash for many
3. Ring-fencing of pre A Day benefits
4. 20 to 1 Scheme Pension valuation factor
5. No more "early retirement" problem
6. Better lump sum death benefits for many

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Simplification: what happens next?

1. Finance Bill to receive Royal Assent July 2004?
2. Regulations expected Autumn 2004
3. Act comes into effect 6 April 2006
4. Start planning now!

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