

#### **Agenda**

Mortality Trends in Zimbabwe

- Background
- Heligman Pollard Model
- Conversion Process
- · Results and Analysis

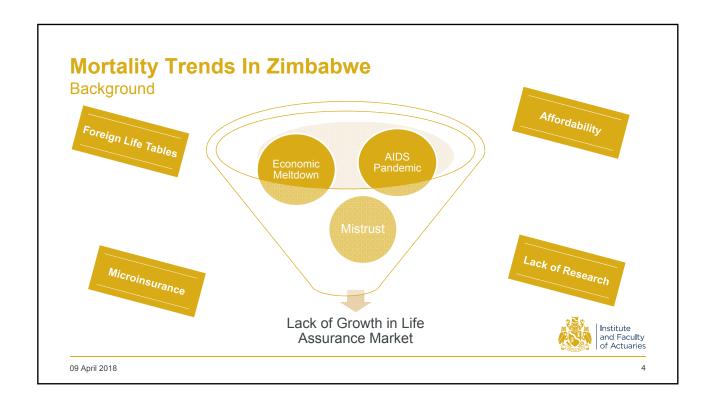
Implications for Life Assurance Pricing

- Relevancy of Life Tables
- Other Considerations



09 April 2018

3



#### **Mortality Trends in Zimbabwe**

Heligman-Pollard Model

• 
$$\frac{q_x}{1-q_x} = A^{(x+B)^C} + Dexp^{(-E(\ln(\frac{x}{F}))^2)} + GH^x$$

- The first term, a rapidly decreasing exponential, reflects the fall in mortality in infant and early childhood ages
- The second term, reflects the middle age mortality and reflects the accident hump
- The third term, reflects the near geometric rise in mortality at the adult ages, and is generally considered to represent the ageing or deterioration of the body, i.e. senescent mortality.

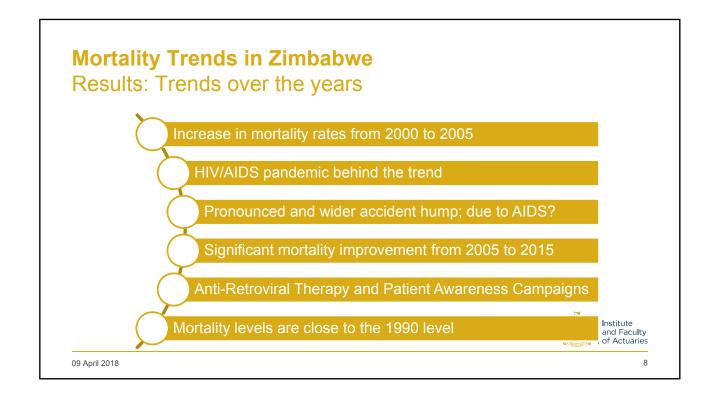


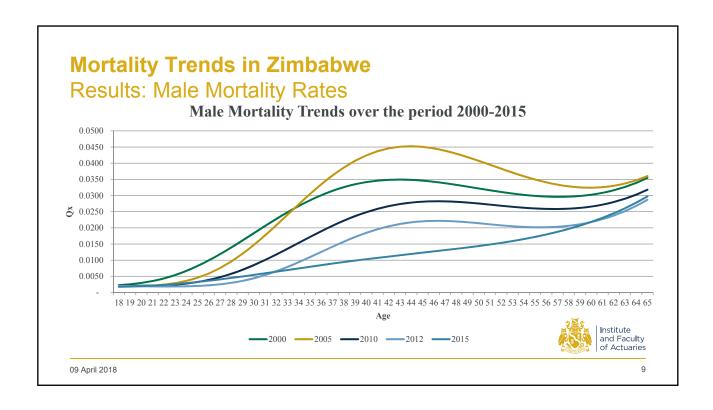
09 April 2018

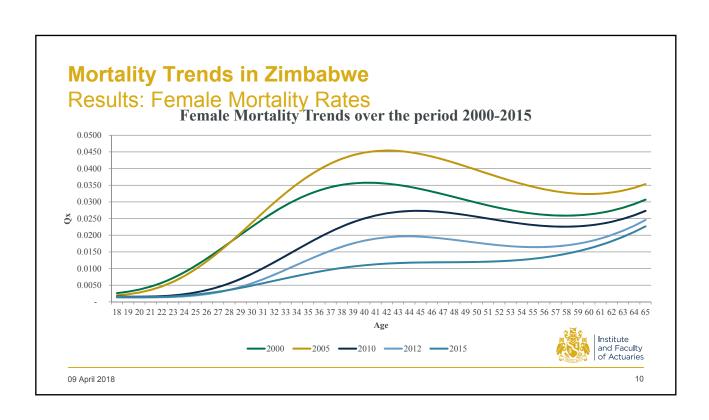
**Mortality Trends in Zimbabwe** Heligman- Pollard Model: Parameters B: C: D: **A**: Is an age Rate of Level of Severity of mortality decline in Mortality childhood mortality H: G: E: Rate of Spread of Base level of Location of Institute and Faculty of Actuaries 09 April 2018

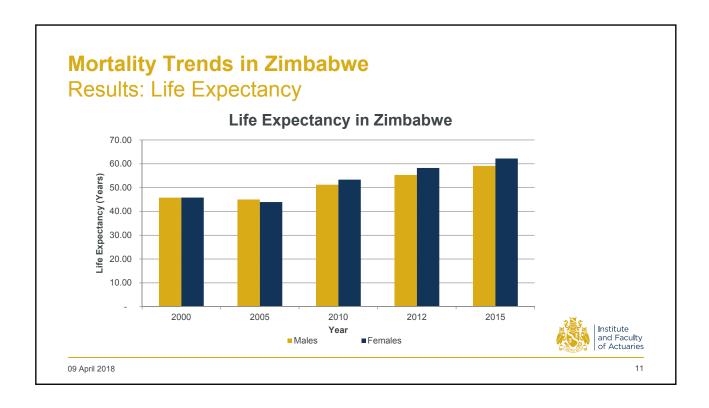
3











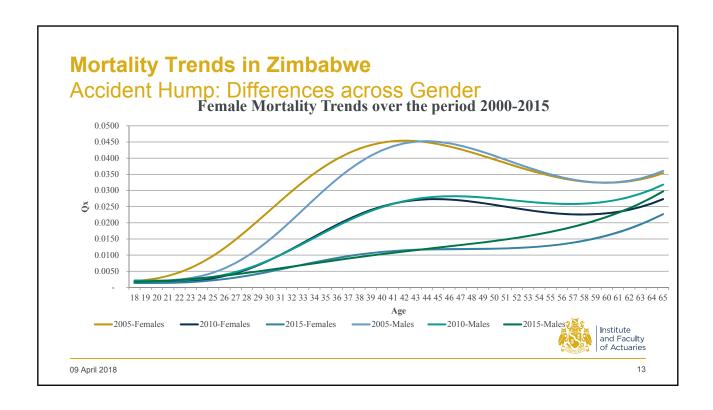
### **Mortality Trends in Zimbabwe**

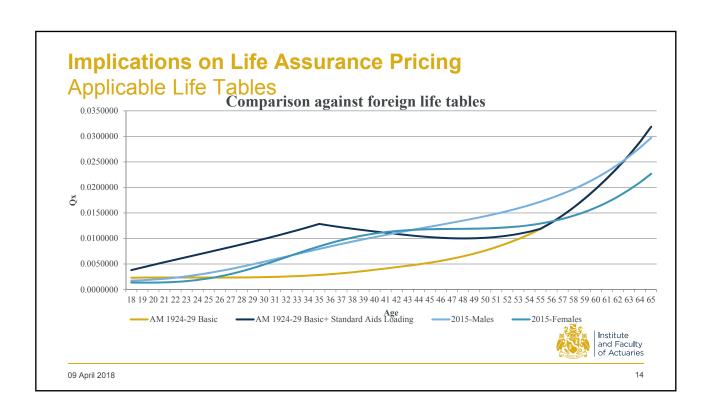
Results: Life Expectancy and impact on gender

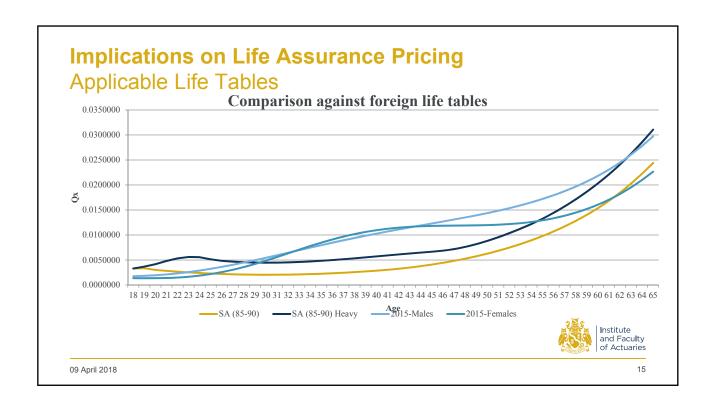
- Drop in Life Expectancy (2000 to 2005) and significant improvement since then. 42% increase in life expectancy since 2005 and 31% increase in life expectancy for males since 2005.
- 8 years increase in life expectancy from 2010 to 2015
- Anti Retroviral Therapy program has been increasing in coverage
- Still below 1990 levels (59.72 and 62.99 for males and females respectively).
- Concentration on HIV/AIDS at the expense of other diseases? Noncommunicable diseases and road traffic accidents.
- Early and pronounced accident hump for females.

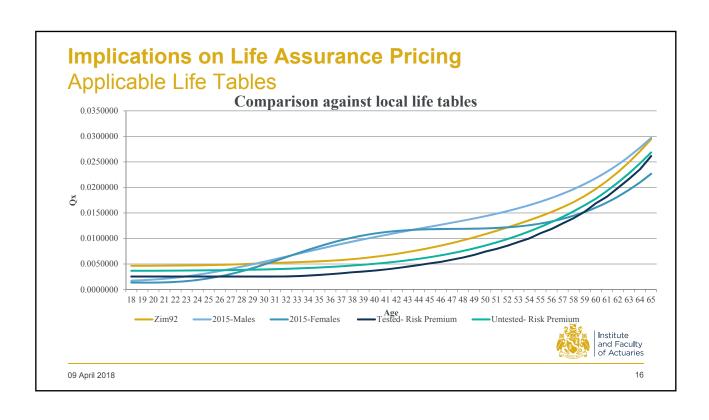


09 April 2018









# Implications on Life Assurance Pricing Applicable Life Tables

- Foreign Life tables don't have the same shape as compared to the derived life tables.
- Attempts to put HIV Loadings may not be accurate. Is there potential to overcharge clients.
- Which is better? Adjusting local life tables or adjusting foreign life tables?
- Future mortality improvements (Anti-retroviral therapy/ Rise of Non Communicable Diseases)
- Margins in pricing for prudency?



09 April 2018

### **Implications on Life Assurance Pricing**

Other Considerations

# **HIV Loadings**

- · Decline cover for HIV+ positive
- · Load?
- HIV+ only products

## MicroInsurance

- Population life tables more accurate?
- \$1 Premium for \$1000 of cover. Underpriced?
- Market is dominated by funeral cash plans.

### Gender

- · Different rates for females and males
- Gender Mix in pricing



09 April 2018



