The ORSA - lessons learnt

10 October 2011

Agenda

1. Introduction
2. Format
3. Discussion
   a. Urban Myths
   b. Lessons learnt
   c. What are some companies doing?
Part 1

1. Urban myths

Mission to Mars

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Non trivial

Guide
Technical challenge


Part 2

2. Lessons Learnt
Early engagement

Ownership
Natural rhythm/pulse

Robust business planning process
Single view of new business

... or Helicopter view
… or bird's eye view

What's in it?
Part 3

3. What are some companies doing?
Actuarial training for underwriters

Capture risk MI/appetite
Reversing the process

Questions