About the China Deals

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2015.5.15  Beijing
The Images of Chinese Business

1978: "Reform and Opening"
1989: Tian’Anmen Event
1993: China Concept
1997: Asia Financial Crisis

2001-04: WTO effect and SARS
2008: Global Financial Crisis and Olympic Games
2012: Soft landing

Biased view favor biased facts
linear prediction do not work
China Deals

Lenovo VS IBM IBM pc 2004
Alibaba VS Yahoo China 2005
BLUESTAR VS Rhodia 2006
PICC VS Ageas 2007
SINOPEC VS Addax 2009

China Wanda Group VS AMC 2012
CNOOC VS Nexen 2012

Geely VS Volvo 2010

China Wanda Group VS AMC 2012

COFCO VS NIDERA 2014

FOSUN VS Caixa Seguros 2014
the plausible facts about China

SOE's dominating deal power

foreign favored market

China's booming

Another Japan story?

a prirate economy

High risky market
Financial security
Global portfolio
Founder rather manager mentality
dealmaking or deal chasing

How the Chinese Dealmaker played?

the Face issue

The spaghetti financing
Dynamic process rather than an act
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谢谢！ 王巍
“Anthropologists! Anthropologists!”