

Unit Pricing in the 21st Century

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Agenda

- **Recent developments**
 - Overview of some of the publications issued on unit pricing since 2000
 - FSA view of Life Office unit pricing February 2005
- **The ABI Guide – Overview**
 - Purpose
 - Principles
 - Requirements
- **The ABI Guide – Key issues – A look at how policies and practices may need to change**
 - Governance issues
 - The use of discretion in unit pricing
 - Disclosure requirements
