

The new bottom line: Environmental and Social Governance (ESG)

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What we will cover

- **ØWhat is ESG?**
- Understanding long term risk: measuring carbon risk and ESG
- ØFiduciary duty: is mainstream ESG incorporation in the interest of beneficiaries/policyholders?
- ØResponsible investment − "why not" rather than "why"?
- The role of actuaries...key takeaways / action points



What do you believe is the most important disruptive shift in trends that could occur broadly in the economy?

- A. Social change (e.g. aging, millennials, consumer preferences)
- B. Environmental trends (e.g. resource scarcity, low-carbon goals and climate change)
- C. Political trends including regulatory considerations (e.g. central bank strategy, Brexit, tax transparency)
- D. Economic trends (e.g. low interest rates, market volatility)



ESG risks are material financial risks?

- A. Strongly Agree
- B. Agree
- C. Disagree
- D. Strongly Disagree



I should be considering ESG risks within my work?

- A. Strongly Agree
- B. Agree
- C. Disagree
- D. Strongly Disagree



Do you think that climate change will significantly affect how the life industry operates a) before 2025?; b) before 2035?

Yes

No







Crafting an ESG investment strategy

Vision &

Context

mission

(2)

- Investment principles
- Investment strategy selection
- (5) Implementation

- Gather fact base on investment industry trends and general trends (e.g. economic, environmental)
- Assess your strengths and weaknesses versus the market and internally (e.g. capabilities)
- Understand investment convictions of key players in your organisation (e.g. regarding influence on real economy)

- Develop vision of how
 Develop statements of society and investment domain will develop (e.g. beneficiary/ customer needs. regulations)
- Clearly specify your mission (e.g. related to fiduciary duty)
- investment principles (beliefs) for use in investment strategy selection and investment decision process (e.g. on market efficiency,

ESG-integration)

- Define ambition in medium and long term (e.g. on financial return, risk appetite)
- Decide on criteria for selection of investment strategy plan
- Decide on the investor profile you want to be
- List out strategic scenarios: where to focus (e.g. geos, asset classes) and how to succeed (e.g. sourcing)
- **Evaluate & select** investment strategy based on criteria

- Plan implementation and thoroughly carry out plan
- Monitor KPIs at regular intervals
- Adjust plan as needed

Note: revision of e.g., investment policy and tactical/operational asset allocation is part of implementation

6

Communication Throughout process

ESG/RI strategy must be part of core investment strategy process and not separate, parallel effort





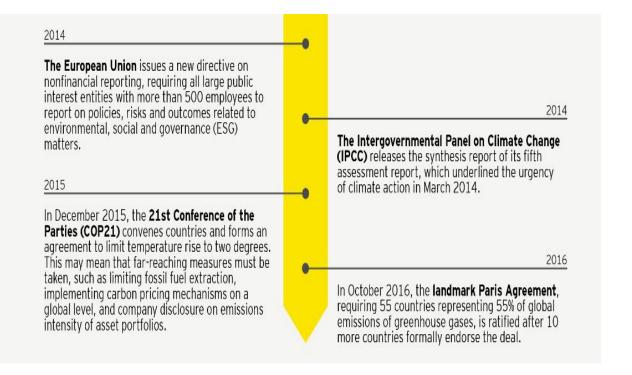
Waiting for climate change





COP21 – time to act...









What are we hearing?

Climate Change: Managing **Risk and Uncertainty**

Policy Briefing

theguardian

Carney warns of risks from climate change 'tragedy of the horizon'

Bank of England governor tells Lloyd's insurers that 'challenges currently posed by climate change pale in significance compared with what might come



Americans Have Never Been So Sure About Climate Change – Even Republicans ook at the massive shift among Republicans on the issue this year.

China to announce carbon trading plans XI Jinping to unveil cap-and-trade system in Washington that will

The Telegraph Paris climate deal to ignite a \$90 trillion energy revolution The old fossil order is on borroved time as China and even India join the

the old 1085H order is on porrowed time a drive for dramatic cuts in CO2 emissions

Guardian sustainable business

Donald J. Trump ©

11:15 AM - 6 Nov 2012

manufacturing non-competitive.

The concept of global warming was created

by and for the Chinese in order to make U.S.

Climate change and resource scarcity may wipe out pensions industry Jo Confino

New report from Anglia Ruskin University shows that actuaries, charged with risk management in the financial sector, have ignored the greatest risk of all time







What are we saying?











Climate change: a risk management problem

Each of the last three decades has been successively warmer than any preceding since 1850. According to the latest work from the Intergovernmental Panel on Climate Change (IPCC), the earth's average surface temperature is forecast to continue rising in the remainder of the 21st century

The 21st Session of the Conference of the Parties to the United Nations Framework Convention on Climate Change (COP21) in Paris in 2015 could be a critical step towards mitigating the risk that climate change poses. Efforts are focused on securing a global framework aimed at limiting the average global temperature increase to 2°C.

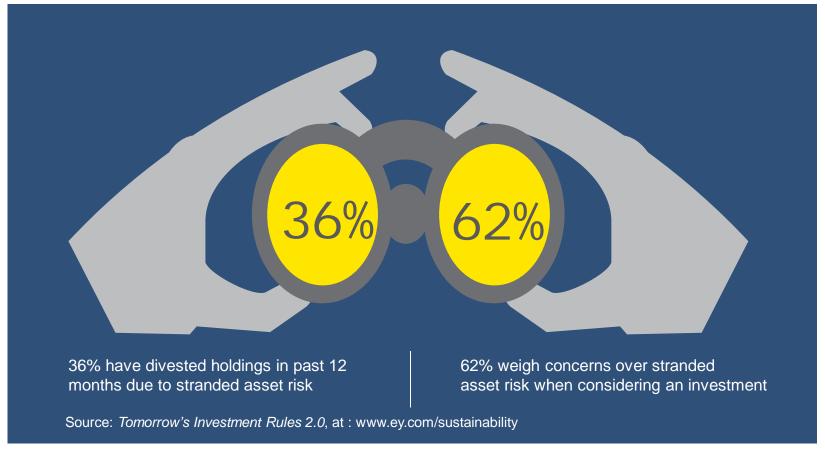
Until now neither the tail risks of climate change, nor discussion of uncertainty, has been as prominent as it should be.

A risk-based approach to climate change is required that takes uncertainty into account looking at both "what is likely to be" and "what if" (i.e. extremely bad or "tail risk") scenarios.

Climate change should be approached as a risk management problem. An important goal of climate policy is therefore to limit the probability of a very bad outcome to an acceptably small value.

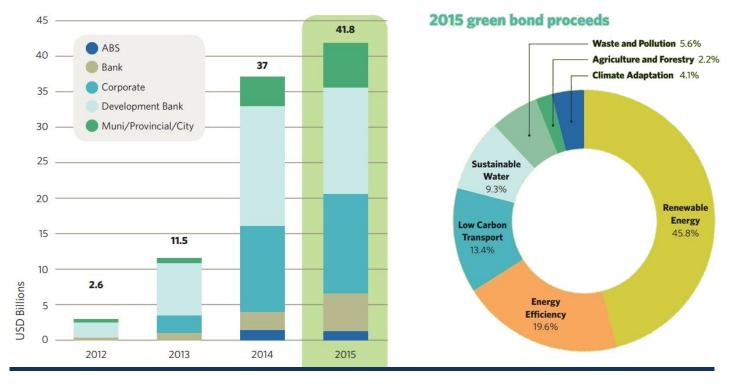


Sharpening focus on stranded assets due to ESG factors





Green bonds – market overview



Source: Climate Bonds Initiative, 2015



ESG risks are material and financial risks?

- A. Strongly Agree
- B. Agree
- C. Disagree
- D. Strongly Disagree



I should be considering ESG risks within my work?

- A. Strongly Agree
- B. Agree
- C. Disagree
- D. Strongly Disagree



Questions

Comments

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