

A presentation to the Institute and Faculty Of Actuaries

This presentation is provided to Institute and Faculty of Actuaries solely for its use and for general training purposes only and is not a substitute for specific professional advice. It may not be disclosed to any other party without Towers Watson's prior written permission, except as may be required by law. No other party may rely on any advice contained in this presentation, and Towers Watson does not accept any liability to any other party in respect of this presentation.

TOWERS WATSON

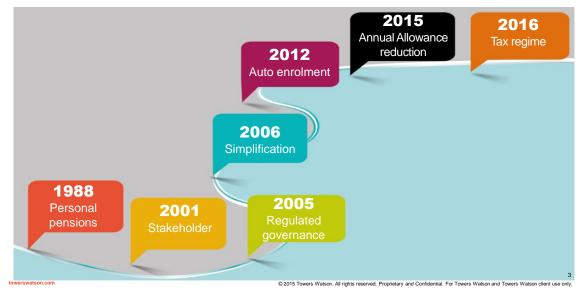
© 2015 Towers Watson. All rights reserved.

towerswatson.com

Workshop focus

Торіс
Accelerated change in the DC Landscape
Increasing DC Governance
Pension Freedoms
The Summer Budget
The consultation – EET or TEE
Questions

Where are we now



UK Pensions tax regime

- Primary protection 2006
- Enhanced protection 2006
- Fixed protection 2012
- Fixed protection 2014
- Individual protection 2014
- Fixed protection 2016

towerswatson.com

- Individual protection 2016
- Scheme specific lump sum protection
- Lump sum protection with primary/enhanced protection



Increasing DC governance

© 2015 Towers Watson. All rights reserved. Proprietary and Confidential. For Towers Watson and Towers Watson client use only.

Different responsibilities

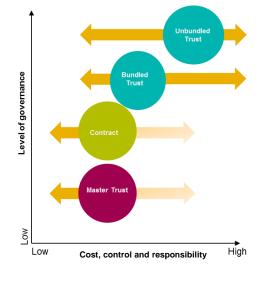
Trust

towerswatson.com

- Employer is responsible for scheme design and remitting contributions
- Trustees are responsible for the scheme governance/management and investment offering
- Increased focus on governance following the Code of Practice 13
- New minimum governance standards and Annual Chair Statements from 2016

Contract (GPP/Stakeholder)

- Employer is responsible for selecting the provider and remitting contributions
- Employer can identify investment ranges including default investment options
- No legal duty for employer governance structure required
- Provider must appoint an Independent Governance Committee (IGC)
- IGC responsible for compliance with new minimum governance standards



6

towerswatson.com

DWP - minimum governance standards from April 2015

- All schemes must be governed by a body with "a duty to act in members' interests" and explain how any conflicts of interest are handled.
- The governing body must consider:
 - the design and net performance of default investment strategies
 - standards of administration and processing of core financial transactions
 - costs and charges borne by scheme members (value for money)
 - levels of knowledge and understanding.
- Additional conditions on 'independence' for Master Trusts (excluding NEST) and contractbased schemes.

Trustee bodies must have a 'Chair', who must produce a statement to include in the scheme's annual report and accounts, explaining how the scheme has performed against the minimum standards.

Implementation of the new standards will require changes to how many trust-based and contract-based schemes are governed

```
towerswatson.com
```

© 2015 Towers Watson. All rights reserved. Proprietary and Confidential. For Towers Watson and Towers Watson client use only.

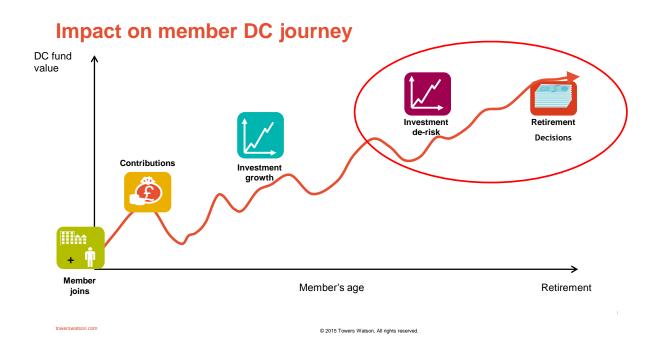
Average section scores by total

tPR survey on DC quality features

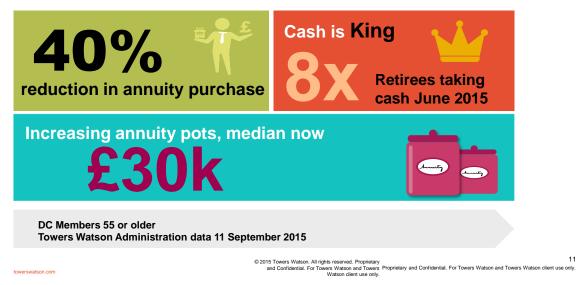
			men	nbers*					
Key findings	 Large pension schemes (>1,000 members) display more of the 31 quality features than small (12-99 members) and medium schemes (100-999 members). 	Knowing your scheme Risk management					-		
Smaller employers	 tPR is urging small employers who are preparing for automatic enrolment to choose a high quality scheme such as a master trust or a group personal pension plan.) D		
		Governance							
Problem areas	 Security and liquidity of scheme assets 								
	Value for money and transparency of member charges	Administration							
	Scheme record keeping								
	 Processing core transactions 	Communication			-				
	Robust retirement process		0	0.5	1	1.5		2.5	3
	Member communications	>10,0002,000	- 10.0		000 - 2		- - 1 00		-
*Graphic shows results of Towers Watson own analysis of DC schemes governance		Score of: 1=Demonstrates s 2 = "Compliance" 3 = Best practice 4 = Market Leading	ome a						200

Pension freedoms

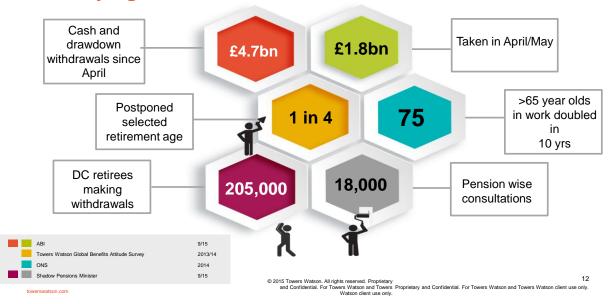
towerswatson.com

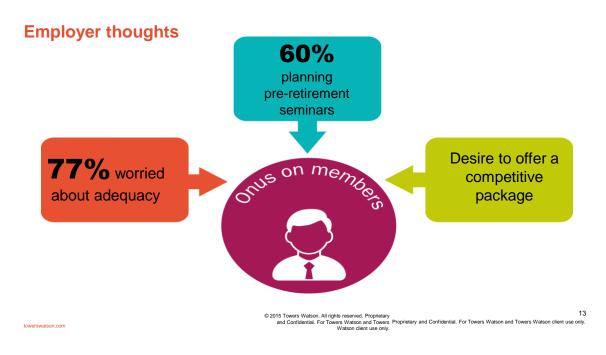


What's happening at retirement?

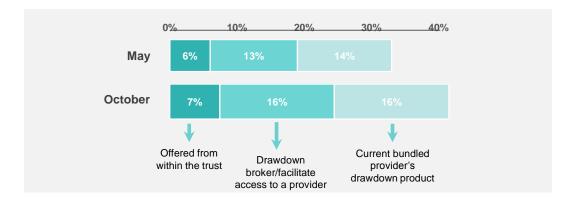


Industry figures





Drawdown provision



Among bundled schemes 1-in-5 offer current provider's drawdown product.

Source: Pensions Flexibility survey May and October 2015

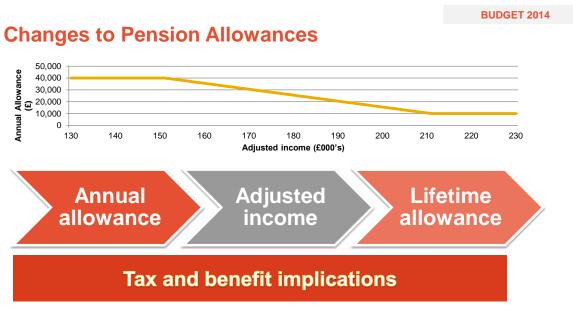
The Summer Budget

© 2015 Towers Watson. All rights reserved. Proprietary and Confidential. For Towers Watson and Towers Watson client use only.

More change

towerswatson.com





towerswatson.com

© 2014 Towers Watson. All rights reserved. Proprietary and Confidential. For Towers Watson and Towers Watson client use only. 17

Green paper consultation

The principles	 Reform should be: Simple and transparent Support personal responsibility Build on the early success of automatic enrolment Be sustainable (in terms of cost to the Exchequer) 	
Why now?	 Two reasons: Increasing longevity; and Move from DB to DC pension provision with the latter likely to prove inadequate to meet individuals' retirement expectations. 	
Exempt-Exempt-Taxed	Current model: Contributions are exempt from tax when paid Roll-up is exempt Payments are taxed (but 25% can be taken tax-free) 	
Taxed-Exempt-Exempt or	and anything in between!	



© 2015 Towers Watson. All rights reserved. Proprietary and Confidential. For Towers Watson and Towers Watson client use only.

towerswatson.com