

Penalised Regression Tony Ward

Tony Ward tony@statcore.co.uk



Will a Robot Take your job in the next 20 years?

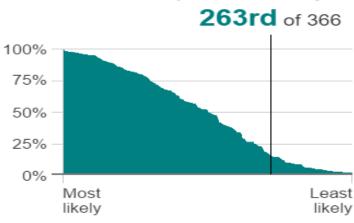
Actuaries, economists and

Actuaries, economists and statisticians

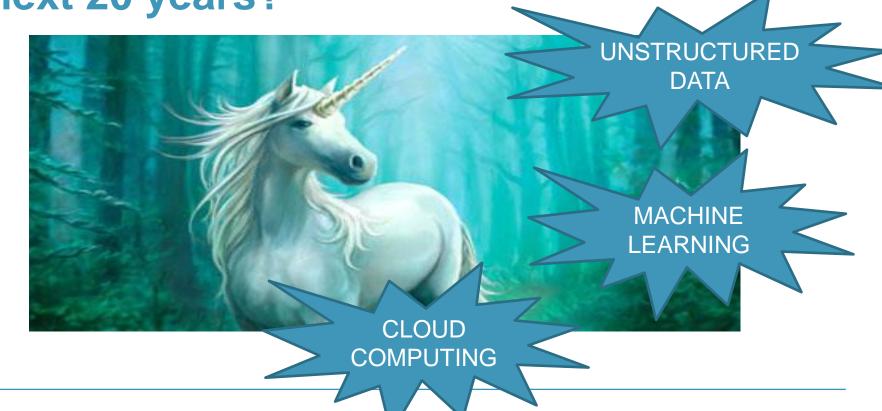
Likelihood of automation?

It's quite unlikely (15%)

How this compares with other jobs:



Will a Data Scientist take your job in the next 20 years?



#### Today we will cover...

How to improve the accuracy of predictive models using unstructured data

 How to replace an entire risk pricing modelling team with one Data Scientist



## How to improve the accuracy of predictive models using unstructured data

06 June 2016

#### **Motivating Example: Salary Prediction**



- Web Scraped 28,000 Jobs from <u>www.theactuaryjobs.com</u>
- Want to predict the salary based on the data provided in the advert.
- Data is both structured (sector, experience) and unstructured (job title, further info)

#### Job 1

The Actuary JODS

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www.theactuary.com

Global insurance company with Lloyds syndicate is looking to hire a pricing actuary reporting directly into the Group pricing actuary you will have experience of pricing and be looking to lead a small team based in London. The business covers a variety of lines of business including marine, aviation, energy, property and liability. You will work closely with the underwriters, present to senior management and underwriters and own and manage rate adequacy and rate movement MI for international specialty lines of business. Above and beyond your pricing skills you must be able to demonstrate leadership qualities and have excellent communication ckills

#### Head of International Pricing

Recruiter

Location

Salary Circa £130K

Posted 17 Jun 2015

Closes 17 Jul 2015

Ref ZB375

Sector General insurance

Experience Nearly qual (11+ exams),

London

Qualified

Contract Type Permanent

Hours Full Time

#### Job 2



Sign in or Create account Recruiters



www.theactuary.com

Our client, an investment consultancy, is looking to hire a research analyst.

You will work on investment manager research projects. Working closely with the investment consulting team, you will conduct research on multi-asset fund managers and equity fund managers. Candidates are expected to have experience in researching investment managers and in interest in financial markets and funds. You must be a good team player with good communication skills and be able to present to the investment committee. Our client offers study support (e.g. CFA or actuarial qualifications)

#### Research Analyst

Recruiter

Location London

Salary £35k - 40k + bonus + benefits

Posted 18 May 2015

Closes 18 Jun 2015

Ref Research Analyst

Sector Investment, Management

consultancy, Pensions

Experience Graduate/post-graduate,

Nearly qual (11+ exams),

Other, Part qual (1-10 exams)

Contract Type Permanent

Hours Full Time

## Some roles pay less than other!



Recruiter London Location Salary £0 per annum Posted 23 Dec 2013 Closes 20 Jan 2014 Ref JK10399 Contact Sector General insurance Experience Nearly qual (11+ exams), Qualified Contract Type Permanent Hours Full Time

#### Setting up the Problem

 TASK: To predict the probability of a job paying more than £70,000

#### INPUT VARIABLES

- Sector: General Insurance, Pensions,...
- Experience: Graduate/post-graduate, Part qual (1-10 exams),...
- City
- County
- Job title e.g. Head of International Pricing
- Further Info e.g. Global insurance company with Lloyds syndicate is looking to hire a pricing actuary reporting directly...

#### How to handle unstructured data

 Turn the unstructured data into a structured tabular form (a Document Term Matrix).

Job Title	Analyst	Actuari	Head	International	Pricing	Research	Retail
Head of International Pricing			1	1	1		
Research Analyst	1					1	
Pricing Actuary - Retail	, .	1	_		1		1

- The presence/absence of each word are the potential predictors in our model
- Do this for both "Job Title" and "Further Info" text items
- Now our modelling dataset is very wide!!

#### **Modelling Dataset**

Rating Factor	Levels
Experience	7
Sector	14
Country	89
City	99
Job Title	189
Further Info	691

- Over 1000 different categorical levels to consider
- Fit a GLM with binomial error term (Logistic Regression).

## **Statistical Modelling - process**

- One way tables
- Correlated Variables
- Forward / Backward Selection
- Statistical Tests of Coefficients
- Likelihood Ratio Test of Nested Models
- Interaction with Time
- Interaction with Random Factors
- Check Residuals

## Time consuming!



#### **Penalised Regression**

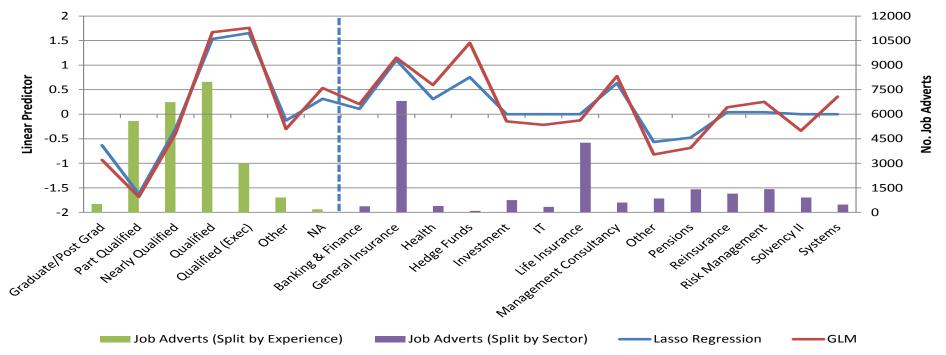
- Penalised Regression refers to the family of methods for building Generalised Linear Models using Regularisation.
- Also known as "Shrinkage Methods" since they shrink model coefficients towards zero.
- Methods include Lasso Regression, Ridge Regression and Elastic Net.
- Widely used in the machine learning community
- Used in insurance?

#### **Penalised Regression**

- Same model form as traditional GLM.
  - Error Term (Poisson, Gamma, Binomial)
  - link function (log, logit)
  - Offsets
  - Relativities
- Key difference is how we build the model
- Same process as with other machine learning algorithms: kfold cross validation to optimise the model hyper-parameters

#### **Lasso Example: Salary Prediction**

#### Model Parameters: Lasso Regression vs. GLM

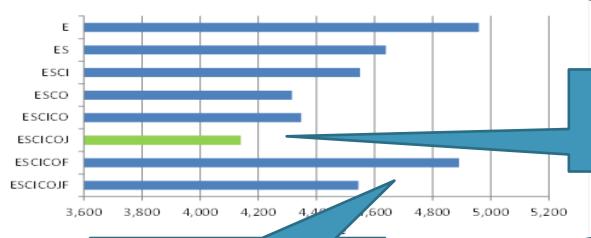


#### **Candidate Models**

Model Name	Factors Included
S	Sector
E	Experience
ES	Experience, Sector
ESCI	Experience, Sector, City
ESCICO	Experience, Sector, City, Country
ESCICOJ	Experience, Sector, City, Country, Job Title
ESCICOF	Experience, Sector, City, Country, Further Info
ESCICOJF	Experience, Sector, City, County, Job Title, Further Info

#### Results

#### **Hold Out Performance: Deviance**



Adding "Further Info" damaged performance

Jobs containing
"chief" "head"
"expert" "director" got
higher predictions



performed the best



Jobs containing "junior" "trainee" "student" received lower predictions

## Learnings

- Unstructured data can boost predictive performance
- Penalised Regression isn't a silver bullet throwing all your data at it doesn't work.
- I'm glad I work in General Insurance and not Pensions!



## **How does Lasso Regression work?**

. Norking parties

Johnteering

Research

chabind the future

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#### **Traditional GLM: Maximum Likelihood**

- The GLM relativities are found by maximum likelihood.
- In practice we minimise the negative of the log likelihood

 $l(\beta|X,Y) \rightarrow Log Likelihood$ 

 $\beta_{0}$ 

#### **Lasso Regression**

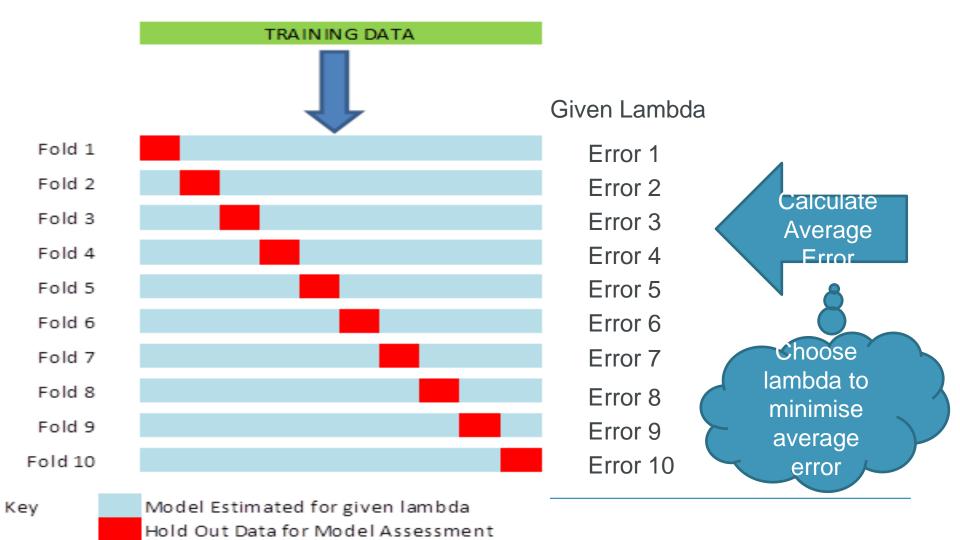
Lasso Regression fits the GLM subject to the following constraint

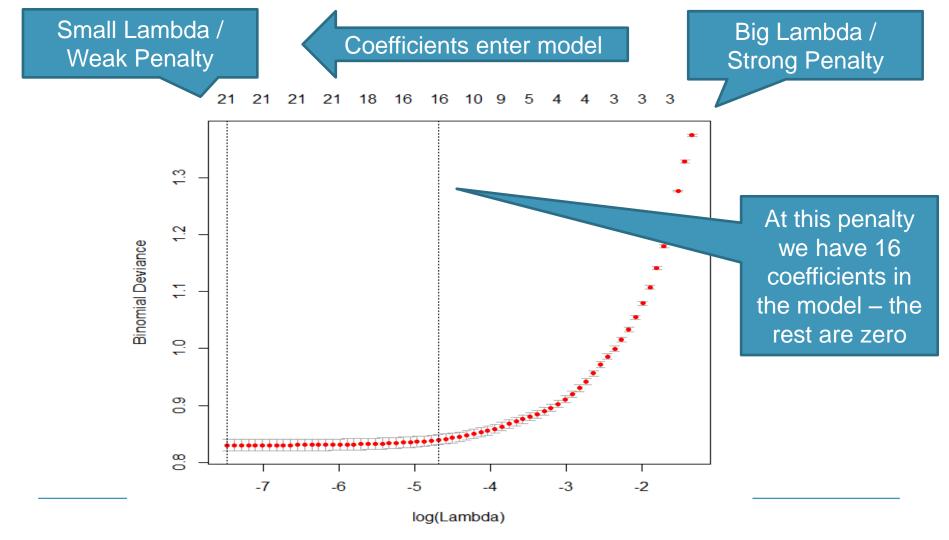
$$\sum\nolimits_{j=1}^{p}|\beta_{j}|\leq t$$

• Models ar 
$$\min_{\beta_0,\beta} \left( -\frac{1}{N} l(\beta|X,Y) + \lambda \sum_{i=1}^{N} |\beta_i| \right)$$
 lihood

#### **Penalty Term Lambda**

- We need to find the best λ to use.
  - Big lambda = Strong Penalty >> Most coefficients set to zero
  - Small lambda = Weak Penalty >> Approaching Traditional GLM
- To select λ we split the data into training and test. Using the training data we test a range of λ values using 10-Fold Cross Validation.
- Lambda is chosen to minimise the cross validation error.







## How to replace an entire risk pricing modelling team with one Data Scientist

06 June 2016

#### **Statistical Modelling:**

- Three or four analysts per product.
- Each person can only build one model at once

# Home Risk Pricing Team FLOOD FIRE THEFT AD Motor Risk Pricing Team TPD TPI AD THEFT

- The only way to speed this up is to hire more staff
- This doesn't remove the endless debate around borderline decisions.

#### You are the bottleneck!

#### **Machine Learning**

FLOOD

**FIRE** 

THEFT

AD

TPI

AD

TPD

- Model building is automated therefore many models can be built in parallel
- No more debate about borderline decisions remember the hedge fund example
- Quicker Speed to Market
- Models can be continuously updated as new data arrives.
- Now the bottleneck is IT!

**THEFT** 

#### Success criteria

- Speed to Market
- Interpretation
- Implementation
- Accuracy





Challenging!

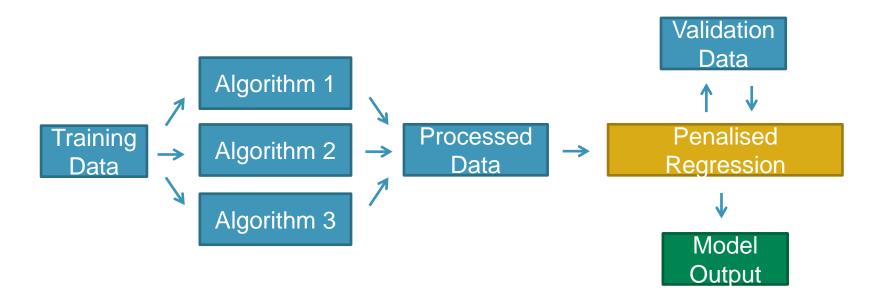
#### Challenges

- Throwing all data at Penalised Regression doesn't work.
- Data sets are big!
- Numerical Inputs
- Interactions

#### Advantages

- How much data should we include?
- 2 Accident Years?
- 3 Accident Years?
- Now we can make this decision scientifically test them all!

#### My Solution – a machine learning pipeline



#### Success criteria

- Speed to Market
- Interpretation
- Implementation
- Accuracy



#### Summary

- How unstructured data can improve models
- Introduction to Lasso Regression
- How to replace a risk pricing team with one Data Scientist

#### Thank you!

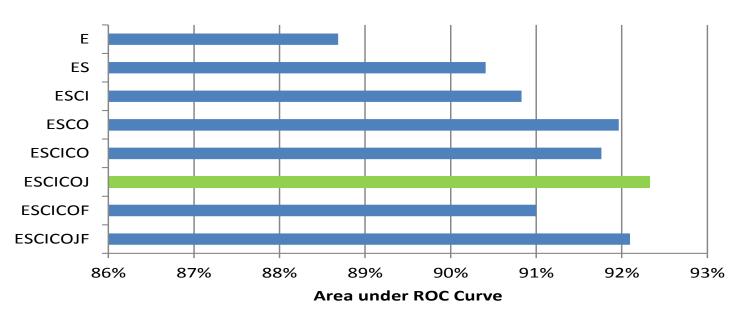
**Tony Ward** 

www.statcore.co.uk

tony@statcore.co.uk

#### **Appendix: ROC chart**

#### **Hold Out Performance: ROC**

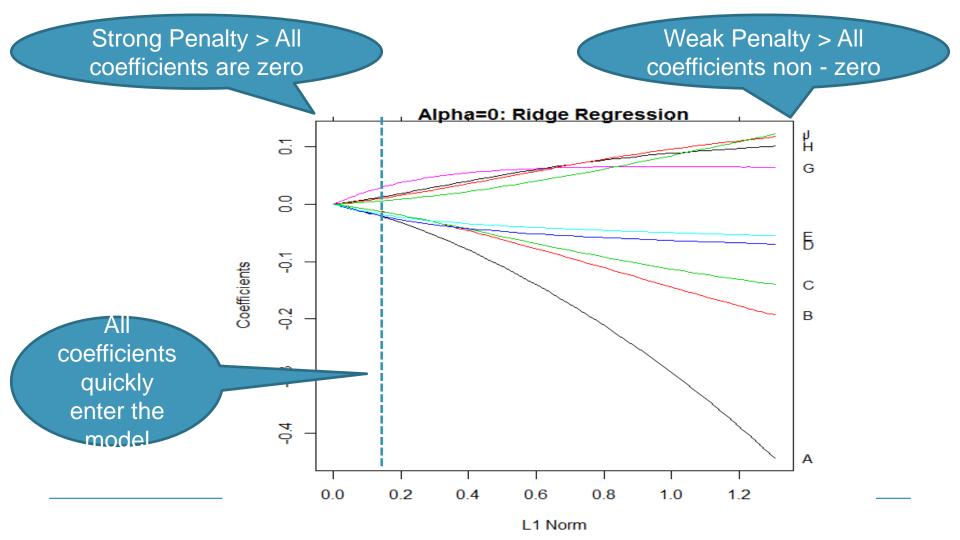


#### **Appendix: Ridge Regression**

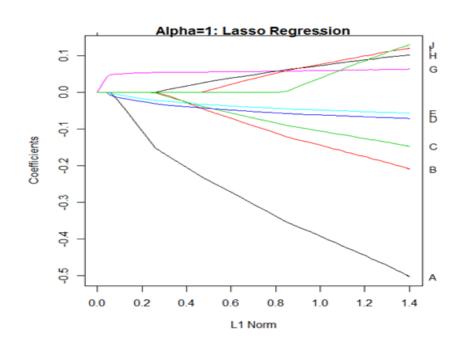
Ridge Regression fits the GLM subject to the following constraint

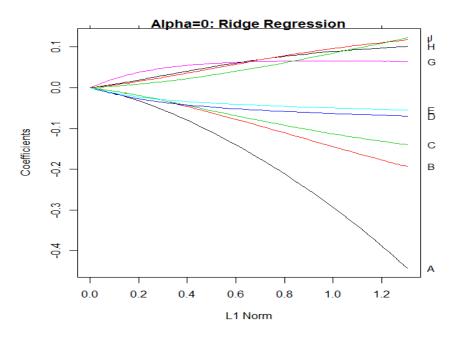
$$\sum_{j=1}^{p} \beta_j^2 \le t$$

• Models are 
$$\min_{\beta_0,\beta} \left( -\frac{1}{N} l(\beta|X,Y) + \lambda \sum_{i=1}^{N} \frac{\beta_i^2}{2} \right)$$
 hood



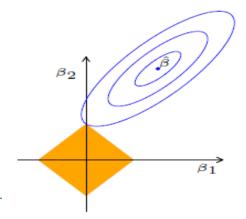
## Lasso vs Ridge

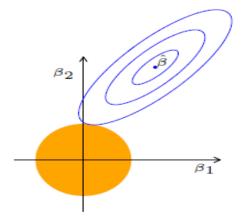




## Appendix: Lasso vs Ridge – Part 1

 To understand why the lasso shrinks coefficients to zero and the ridge does not consider the following. The chart depicts the lasso (left) and ridge regression (right) when there are only two parameters





#### **Appendix: Elastic Net**

• The elastic-net penalty is controlled by  $\alpha$ , and bridges the gap between Lasso ( $\alpha$ =1) and Ridge ( $\alpha$ =0). The tuning parameter  $\lambda$  controls the overall strength of the penalty

Models are estimated by penalised maximum likelihood

$$\min_{\beta_0,\beta} \left( -\frac{1}{N} l(\beta|X,Y) + \lambda \left( (1-\alpha) \sum_{i=1}^{N} \frac{\beta_i^2}{2} + \alpha \sum_{i=1}^{N} |\beta_i| \right) \right)$$

## Appendix: Lasso v Ridge v Elastic Net

