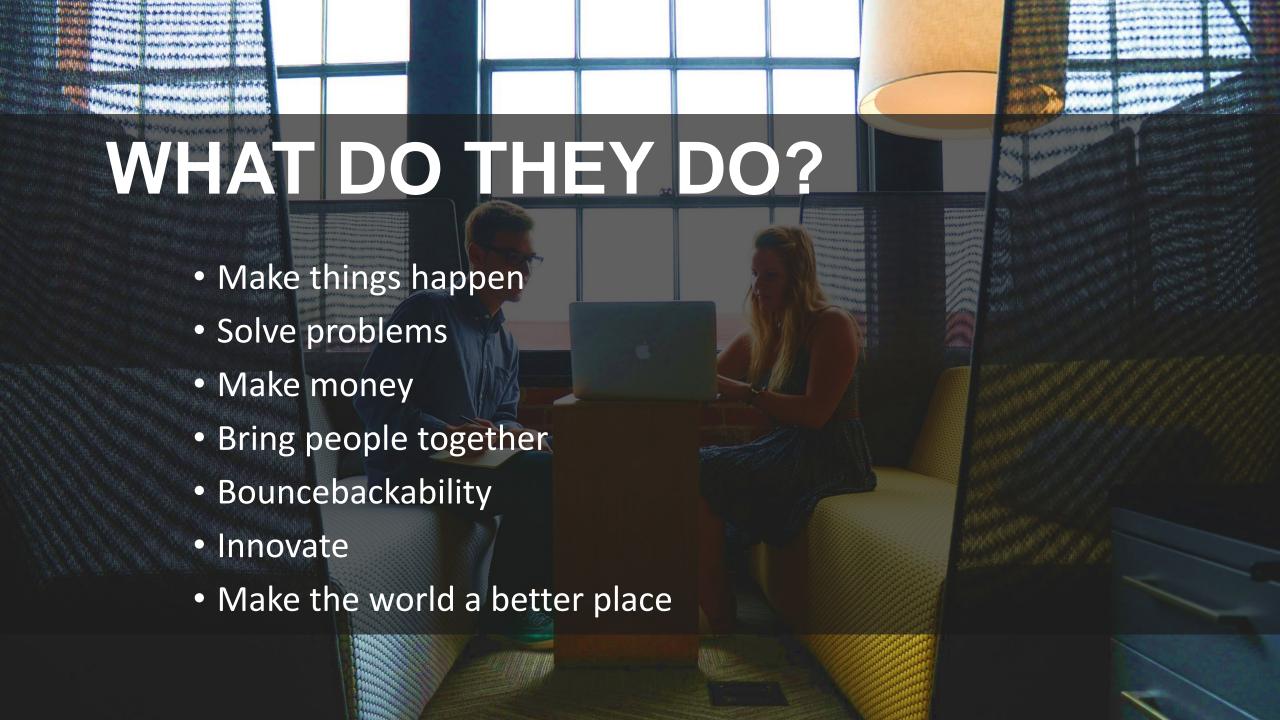
## INTRAPRENEURSHIP

**Simon Paine** 

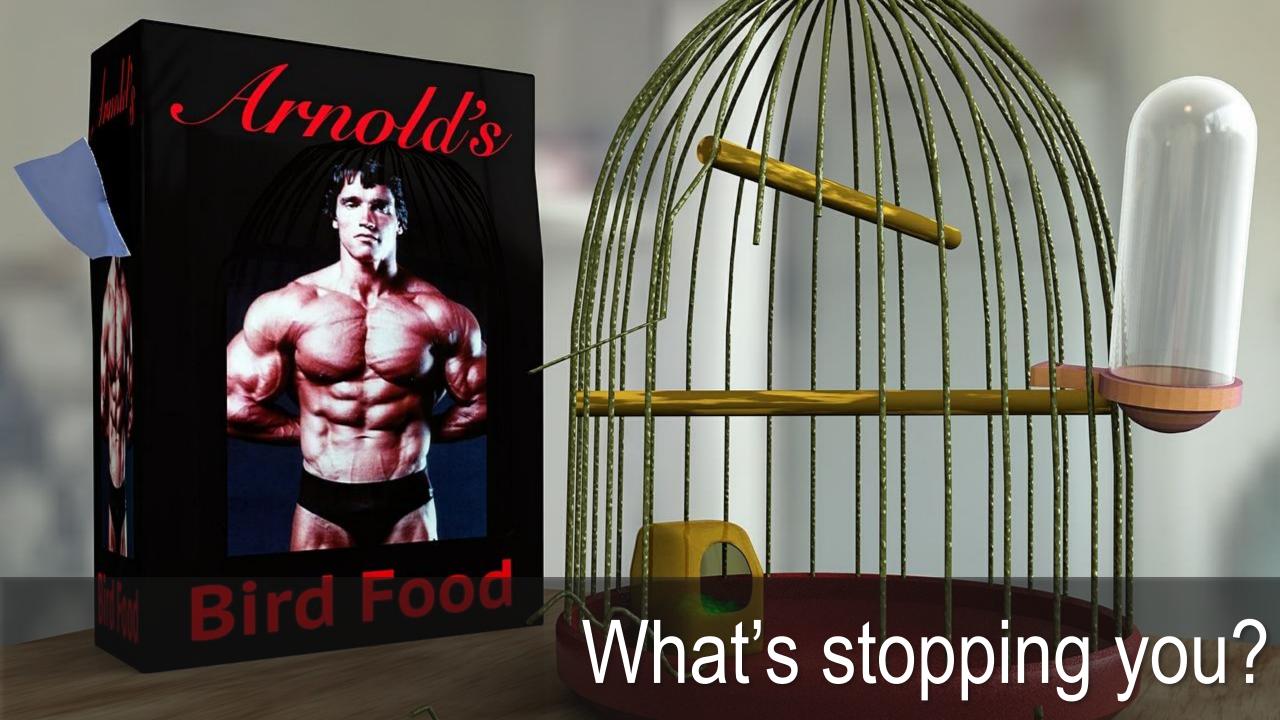


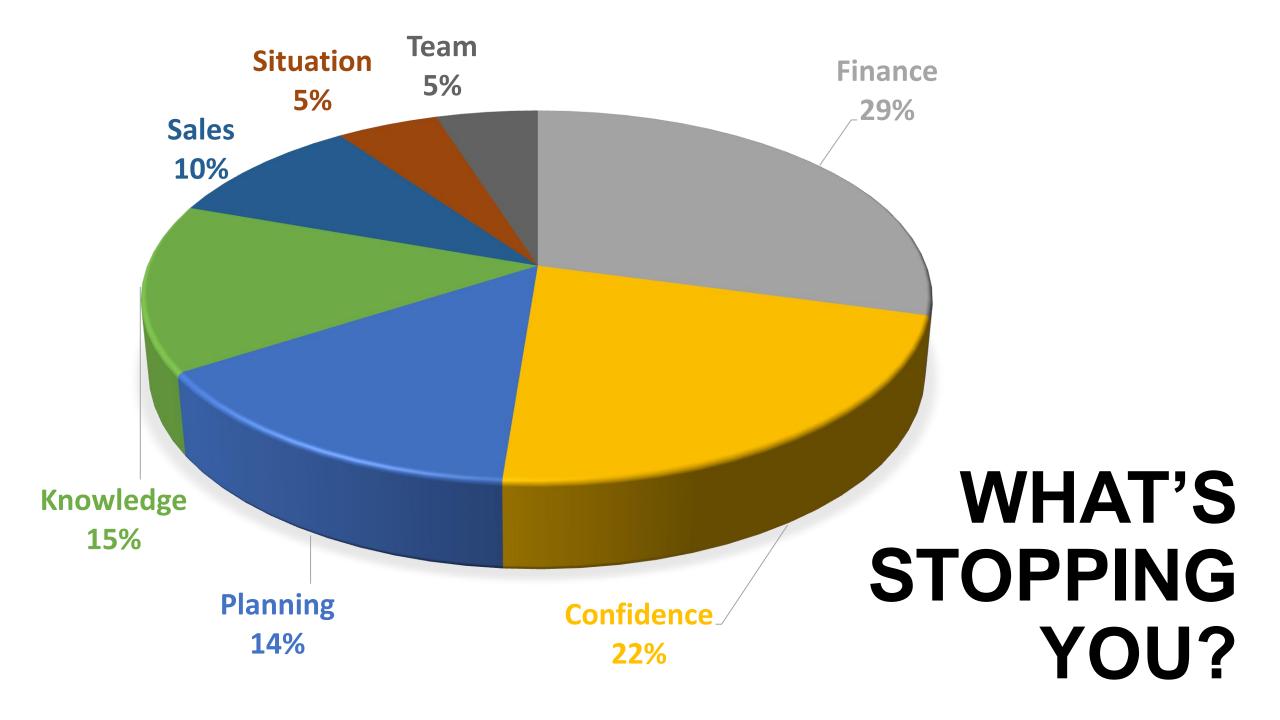












- Write a business plan
- Consider the legalities and business structures
- Apply for funding
- Invest in a premises
- Buy advertising
- Make money in year 2

## TRADITIONAL APPROACH

## LARGEST TAXI COMPANY?



No cars

LARGEST MEDIA COMPANY?



No content

LARGEST RETAILER?



No shops except 1 little one

LARGEST ACCOMMODATION PROVIDER?



No hotels

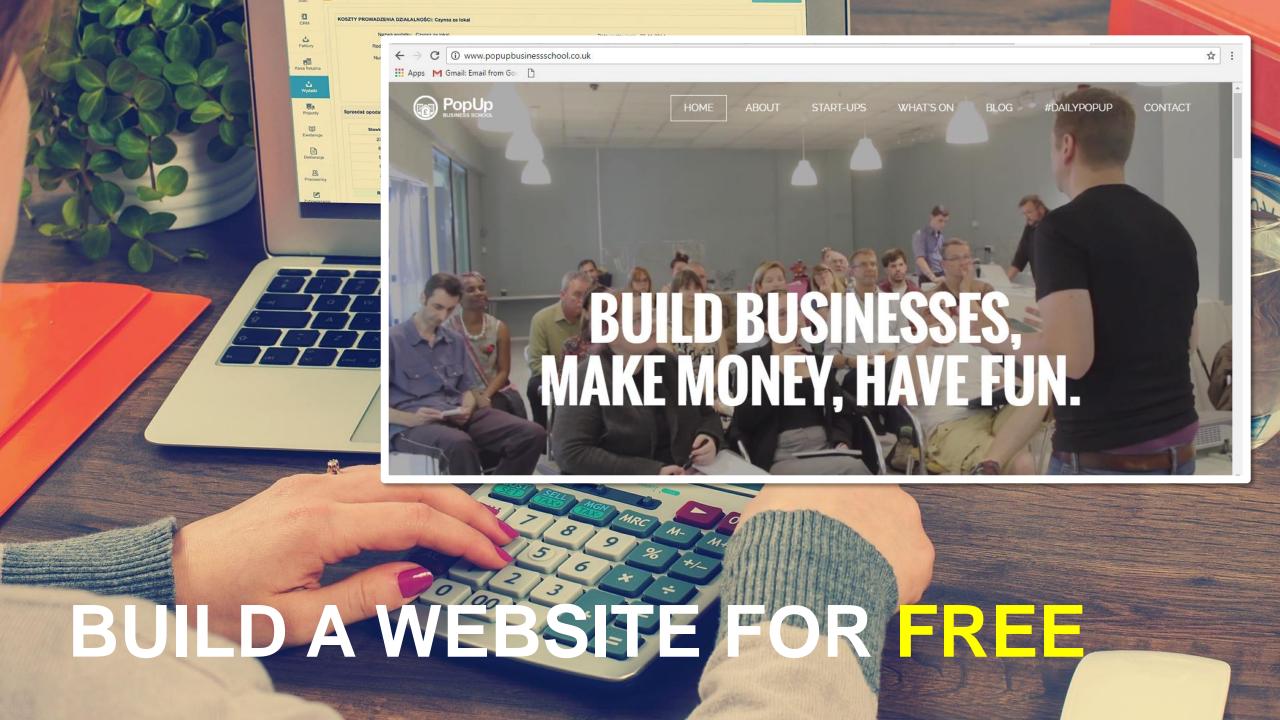
## ENTREPRENEURSHIP HAS CHANGED





# HOW TO START A BUSINESS IN 120 MINUTES

















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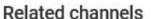
226 views 1 week ago

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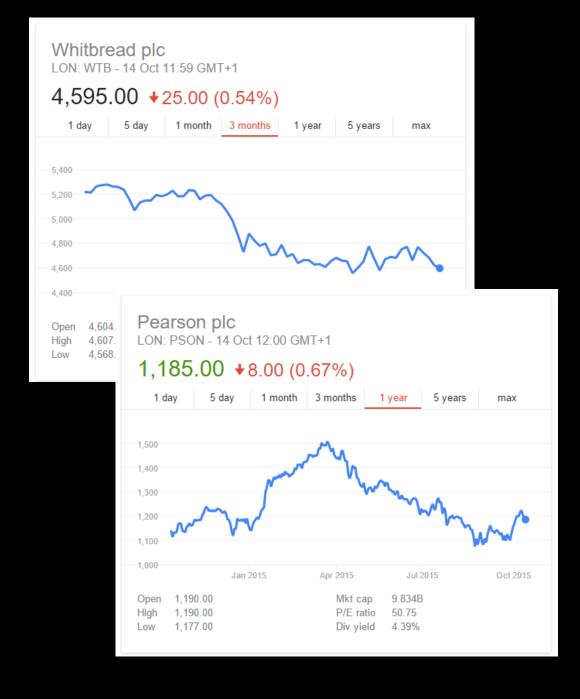
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- >22K subscribers
- 500,000 minutes watched per month
- 13 viewers every minute of every day
- Watched in all but 3 countries











## 22

### OF THE THESE HAVE RECENTLY EXPERIENCED A SIGNIFICANT DOWNWARD TREND





















## HOW TO MITIGATE FAILURE

- Reputation experimenter and innovator
- Behind closed doors
- Without the brand
- Some of your people are already doing it
- Getting comfortable with failure

- 1. Build ideas; collaboration
- 2. Solve problems without authority
- 3. Ability to pitch
- 4. Take rejection, bounce back
- 5. Super-action orientated
- 6. Ask for forgiveness not permission
- 7. Create and build: prototyping

## 7 PRINCIPLES OF INTRAPRENEURSHIP



## How can you be more intrapreneurial? @simonjpaine



