



Mindset of Achievers

Robin Lines, Leadership Development Ltd



Mindset of Achievers



















What Makes Someone A Top Achiever?

- Talent
- Intelligence
- Luck
- Hard work
- Having the 'right connections'
- Specialist skills or knowledge
 Genes
 - Mindset/attitude





The Psychological Component of Winning





How to Perform at Your Best when it Matters!





The Rules of Achievers





Use Both Sides of the Brain







- Logical
- Verbal skills
- Reasoning
- Rational
- Words
- Numbers





Right

- Creative
- Visual
- Emotions/feelings
- Pictures
- Instincts/intuition

Which side of the brain do we use the most in our roles?





Learn to Visualise Skills





Visualisation is the Deliberate Act of Creating and Strengthening a Mental Image







Rehearse Feelings of Achievement





Create a Future Memory





Recall Previous Experiences of Success





People Who Win Relive Success

People Who Lose Relive What Went Wrong







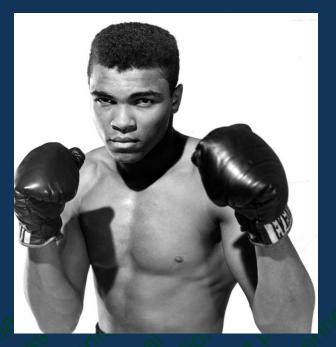




Use Positive Self-Talk – Affirmations







"I am the greatest!"





Present Tense

Moving towards what we want

NOT

Moving away from what we do not want





The Law of Attraction

We become what we think about





The Attitude Continuum 0



Where is your default state? Where do you need to be to perform at your best?

Optimistic In the zone





- We are magnets
- We attract what we think about most
- Your thoughts cause your feelings. Change how you think and you will change how you feel
 <u>Whatever</u> vibes we project we will get back





- Flat
- Low energy
- MiserablePessimisticGrumpy

Leadership Development



Energised Buzzing Positive





The Characteristics of Winners





- Optimists
- Good vibes energy radiators
- Focus on the future not the past
- Expect to win
- Focus on goals
- Focus on solutions not problems
- Focus on what they want
- Have an appreciative mindset







- Surround themselves with other winners
- Energy and passion
- Bounce back quickly from setbacks
- Learn from their mistakes
- Make their own luck
- 'If it's to be, it's up to me'







The Characteristics of Losers





- Criticise, complain and condemn
- Pessimistic and negative
- Bad vibes mood hoovers!
- Expect the worst
- Focus on problems not solutions







- Miserable
- Surround themselves with other losers
- Always an excuse for lack of success
- Become what they think about selffulfilling prophecy







Delete That Programme





Look Like an Achiever Act the part





The Ideal Performance State





JOY!





Three Variables

How we Feel This is our 'inner state'

How we Think How we use our mind How we Move How we use our body





Triggers for Joy!





- Laughter
- Breathing
- Posture
- Physical determination techniques











Associate with Winners







Avoid 'Mood Hoovers'!





Choose Your Attitude



"The harder I practice, the luckier I get!"

Practice these skills!