

# AGENT RESERVE BENCHMARKING PACK

**DUMMY AGENT** 

**33RD ANNUAL GIRO CONVENTION** 

CONFIDENTIAL

# **CONTACT DETAILS**

Henry Johnson, Market Risk & Reserving020 7327 5235henry.johnson@lloyds.comJerome Kirk, Market Risk & Reserving020 7327 5812jerome.kirk@lloyds.comEvangelia Desli, Market Risk & Reserving020 7327 5243evangelia.desli@lloyds.comAsif Hassan, Market Risk & Reserving020 7327 5681asif.hassan@lloyds.com

# DISCLAIMER

No responsibility of liability is accepted by the Society of Lloyd's, the Council, or any Committee of Board constituted by the Society of Lloyd's or the Council or any of their respective members, officers, or advisors for any loss occasioned to any person acting or refraining from action as a result of any statement, fact, figure or expression of belief contained in this document or communication.

The views expressed in the paper are Lloyd's own. Lloyd's provides the material contained in this document for general information purposes only. Lloyd's accepts no responsibility, and shall not be liable for any loss which may arise from reliance upon the information provided.

# CONTENTS

# SECTION PAGE

1	Executive Summary	3
2	Agent Reserve Benchmarking Statistics	4
3	High Level Summaries	7
4	Detailed Summaries	9
5	Agent Anomalies	13
6	Data & Methodology	14
7	Appendix I – Definition of Key Performance Indicators	16
8	Appendix II – List of Classes of Business with Risk Codes	19
9	Appendix III – Numerical Example of Benchmark Calculation	21
10	Appendix IV – Data Adjustments	22

# **1 EXECUTIVE SUMMARY**

#### 1.1 Purpose

The Agent Benchmarking Pack has been constructed for the Agent's internal reserving experts, but may be useful to other functions. The pack's main purpose is to help gain further understanding of the Agent's reserve levels relative to the market average.

The pack is produced at a relatively high level of detail but still contains a large number of results. The report does, however, identify some reserves at a lower level of granularity to show where apparent anomalies have occurred. These are shown in Section 5.

#### **1.2 Statistics for Dummy Agent**

The table contains potential reasons for deviations from the benchmark by individual KPI. These comments are based on absolute results, are general in nature and should not be taken as representing Lloyd's view of the Agent's results. Reserve benchmarking is a combination of many factors and drawing conclusions from the results of any one KPI in isolation can be misleading. This is one reason the pack contains numerous statistics and should be considered in its entirety.

Prior to finalising any conclusions, Lloyd's would like to discuss the results of the benchmarking with Agents to ensure the correct interpretation is reached.

Reasons for differences have only been highlighted where an Agent's figures deviates by more than 5% from the benchmark value.

Key Performance Indicators (YOA 2004 & prior)	Agent	Benchmark	Potential Reason for Difference
Quality of business			
Gross Paid Loss Ratio	53%	69%	Better Quality Business
Gross ULR*	89%	97%	Better Quality Business/Lower Reserves
Reserve Strength			
Net Paid to Ultimate	57%	71%	Higher Reserves
Net Incurred to Ultimate	74%	86%	Higher IBNR
Net Survival Ratio (Years)	4.8	3.7	Stronger Reserves
Reinsurance			
Net to Gross Premium	75%	72%	
Net to Gross Reserves	74%	67%	Lower Expected Recoveries
Ultimate RI to Ultimate Loss	30%	33%	Lower Ultimate Reinsurance Dependence
Reinsurance ULR	108%	114%	Less Effective Reinsurance
Net IBNR Burn (1 year)			
During 2005	25%	35%	Stronger Reserves
During 2004	22%	34%	Stronger Reserves
During 2003	39%	41%	Stronger Reserves

\* ULRs depend on both quality of business and reserve strengths, so care is needed when comparing them.

The results are shown in more detail in Sections 2 - 4.

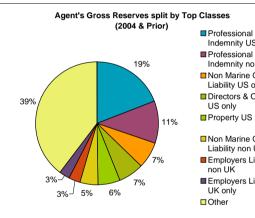
Section 6 outlines the construction of the benchmarks and data sources.

## 2 AGENT RESERVE BENCHMARKING SUMMARY STATISTICS (YEAR-END 2005)

# LLOYD'S

Agent	Managing agent: Dummy Agent	Syndicate	Syndicates for analysis: All Syndicates
		Market	Choice of exclusions in market data: All this Agent's syndicates

Key Performance Indicators (2004 & prior)	Selected Syndicates	Benchmark
Quelity of husings		
Quality of business		
Gross Paid Loss Ratio	53%	69%
Gross ULR	89%	97%
Reserve Strength		
Net Paid to Ultimate	57%	71%
Net Incurred to Ultimate	74%	86%
Net Survival Ratio (Years)	4.8	3.7
Reinsurance		
Net to Gross Premium	75%	72%
Net to Gross Reserves	74%	67%
Ultimate RI to Ultimate Loss	30%	33%
Reinsurance ULR	108%	114%
Net IBNR Burn (1 year)***		
During 2005	25%	35%
During 2004	22%	34%
During 2003	39%	41%

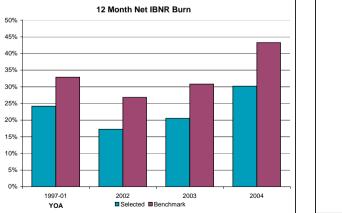


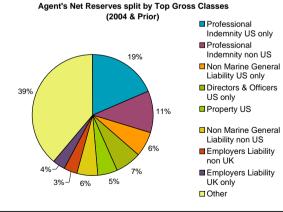
	Components of Agent's Ne						
l S only	ΥΟΑ	Paid	Outs				
on US	104	i alu	Out				
General							
only	1993-96	561					
Officers	1997	178					
01110010	1998	223					
	1999	260					
,	2000	281					
General	2001	412					
US	2002	256					
	2003	226					
iability	2004	252					
iability							
lability	Total	2,650					
	Note: IBNR*	= IBNR + Une	arned Pi				

г

Components of Agent's Net Ultimate Claims allowing for data adjustments (£m)								
YOA	YOA Paid Outstanding IBNR*							
1993-96	561	20	22	603				
1997	178	20	9	207				
1998	223	27	17	268				
1999	260	56	36	352				
2000	281	102	62	446				
2001	412	179	154	745				
2002	256	100	112	469				
2003	226	126	286	638				
2004	252	173	486	910				
Total	2,650	803	1,184	4,637				

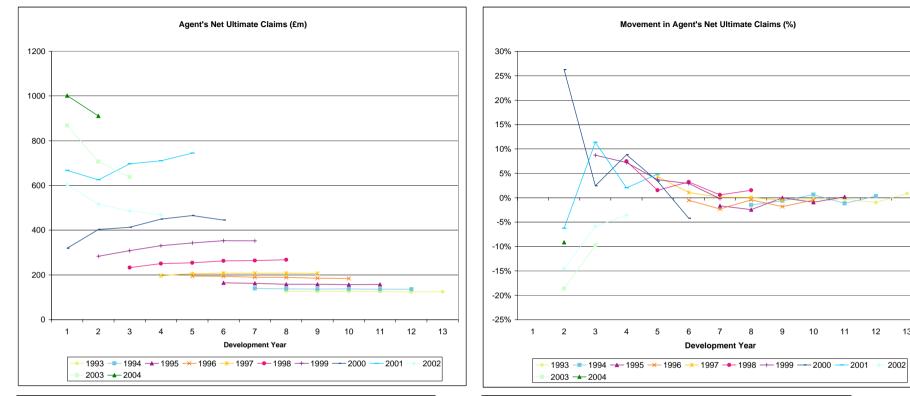
Note: IBNR\* = IBNR + Unearned Premium Reserve (UPR) + Unexpired Risk Provision (URP) - Deferred Acquisition Costs (DAC)





Agent's Top Ten Classes						
Class Net Reserves (£m)						
1 Professional Indemnity US only	369.19	18.6%				
2 Professional Indemnity non US	223.38	11.29				
3 Directors & Officers US only	141.22	7.19				
4 Non Marine General Liability US only	128.17	6.5%				
5 Non Marine General Liability non US	112.35	5.79				
6 Property US	103.60	5.29				
7 Employers Liability UK only	70.15	3.59				
8 Employers Liability non UK	67.86	3.49				
9 Medical Malpractice US only	62.72	3.29				
10 Political Risk/ Contract Frustration	50.18	2.59				
Other	658.06	33.19				
Total	1,986.89	100.09				

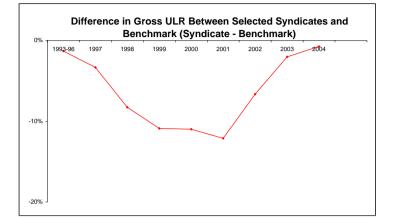
#### LOSS DEVELOPMENT TABLES

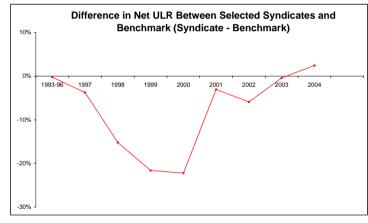


YOA		Agent s	Net Ultimate Cl	anns (zm)		
			'As at' Year			
	2000	2001	2002	2003	2004	2005
1993	127	126	126	125	124	125
1994	140	137	137	137	136	136
1995	165	162	158	158	157	157
1996	195	194	190	189	185	184
1997	197	205	208	208	208	207
1998	233	250	254	262	264	268
1999	284	308	331	343	353	352
2000	320	403	413	450	465	446
2001		667	625	696	710	745
2002			604	516	486	469
2003				869	707	638
2004					1,002	910

		Mov	ement in Agent'	s Net Ultimate	Claims (%)			
YOA	'As at' Year							
	2000	2001	2002	2003	2004	2005		
1993		0%	0%	0%	-1%	1%		
1994		-1%	-1%	1%	-1%	0%		
1995		-2%	-2%	0%	-1%	0%		
1996		-1%	-2%	0%	-2%	0%		
1997		4%	1%	0%	0%	-1%		
1998		7%	2%	3%	1%	2%		
1999		9%	7%	4%	3%	0%		
2000		26%	2%	9%	3%	-4%		
2001			-6%	11%	2%	5%		
2002				-15%	-6%	-4%		
2003					-19%	-10%		
2004						-9%		

#### **ULR COMPARISONS**





		Gross ULR		Net ULR	
ΥΟΑ	Gross Cumulative Written Premiums** (£m)	Selected	Benchmark	Selected Syndicates	Benchmark
1993-96	1,159	63%	65%	67%	67%
1997-01	2,524	137%	146%	118%	130%
2002	1,039	56%	62%	61%	67%
2003	1,304	56%	59%	61%	62%
2004	1,460	78%	79%	77%	74%

Note: Gross Cumulative Written Premiums are shown after data adjustments outlined in Section 6.

#### **PORTFOLIO SUMMARY**

	Market		Agent F	Portfolio Miz	k by High-Le	vel Class o	of Business (	Gross Cumulati	ive Written	Premium)	
YOA	Share by GCWP	Property (D&F)	Property Treaty	Casualty	Casualty Treaty	Aviation	Marine	Energy	UK Motor	Overseas Motor	Accident Health
1993	3.1%	22.7%	23.2%	26.6%	1.4%	2.9%	9.5%	2.3%	1.6%	4.6%	5.1
1994	3.7%	29.1%	19.0%	24.4%	1.1%	3.2%	11.3%	2.4%	1.0%	4.3%	4.1
1995	4.1%	32.2%	14.3%	25.3%	1.3%	3.4%	12.3%	2.5%	0.9%	4.0%	3.8
1996	4.6%	29.2%	13.1%	25.9%	7.3%	2.1%	10.4%	1.9%	0.9%	4.4%	4.7
1997	4.6%	28.1%	12.3%	30.0%	5.2%	1.7%	8.7%	3.1%	0.6%	4.7%	5.
1998	4.9%	26.2%	12.8%	32.9%	4.7%	1.2%	7.9%	1.8%	0.6%	4.8%	7.0
1999	5.3%	24.5%	12.4%	33.4%	3.5%	1.6%	9.5%	1.3%	0.5%	5.6%	7.7
2000	5.9%	29.7%	11.8%	34.4%	2.9%	1.6%	8.9%	1.7%	0.5%	5.8%	2.7
2001	7.5%	26.2%	13.0%	29.2%	2.3%	10.2%	10.0%	1.8%	1.1%	3.5%	2.6
2002	8.6%	24.5%	13.1%	34.8%	0.4%	9.5%	9.0%	3.5%	0.5%	2.5%	2.3
2003	10.2%	20.4%	12.3%	43.0%	0.7%	6.1%	9.2%	4.4%	0.3%	1.7%	1.9
2004	10.8%	18.7%	12.2%	42.9%	0.7%	7.1%	10.4%	5.0%	0.0%	0.9%	2.0

Notes

1 The base data has been adjusted to remove certain negative data items

This is described in Section 6.

2 All results are based on SRD Data as at year end 2005. Exchange Rates used are GBP 1 = USD 1.72 = CAD 2.01 Market information includes both run-off and trading syndicates

3 IBNR\* = IBNR + Unearned Premium Reserve (UPR) + Unexpired Risk Provision (URP) - Deferred Acquisition Costs (DAC) 4 \*\* 'Cumulative Written Premiums' are ultimate premiums as at year end 2004, with added increments of cumulative written premiums during 2005.

5 \*\*\* These are historical 12-month IBNR burns, based on incurred movements during the year and IBNR reserves at the start of the year.

# **3 HIGH LEVEL SUMMARY (YEARS OF ACCOUNT GROUPED)**

As at: Managing agent: Dummy Agent

Syndicates:

2005

All Syndicates

**Ultimate Loss Ratio** 

Ultimate Loss Ratio Gross								
YOA	1993 to 1996	1997 to 2001	2002 to 2004					
Selected	63.4%	137.2%	64.6%					
Benchmark	64.7%	145.9%	66.8%					
Deviation	-1.3%	-8.6%	-2.2%					

Ultimate Los	Ultimate Loss Ratio Net				
YOA	1993 to 1996	1997 to 2001	2002 to 2004		
Selected	67.1%	117.6%	67.3%		
Benchmark	67.3%	129.5%	67.8%		
Deviation	-0.2%	-11.9%	-0.6%		

All

All

#### **Paid Loss Ratio**

#### Paid Loss Ratio Gross

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	59.3%	96.7%	22.3%
Benchmark	61.3%	108.9%	27.0%
Deviation	-2.0%	-12.2%	-4.8%

#### Paid Loss Ratio Net

High level line of business

Class of business:

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	62.5%	79.0%	24.5%
Benchmark	63.8%	96.4%	28.1%
Deviation	-1.3%	-17.4%	-3.6%

#### **Survival Ratio Net**

Survival Ratio Net 1-yr					
YOA	1993 to 1996	1997 to 2001	2002 to 2004		
Selected	8.36	7.12	4.11		
Benchmark	4.54	4.01	3.34		
Deviation	3.81	3.11	0.77		

#### Survival Ratio Net 3-yr

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	4.54	4.90	
Benchmark	3.87	3.23	
Deviation	0.67	1.67	

#### Paid as % of Ultimate

Paid as % of Ultimate Gross					
YOA	1993 to 1996	1997 to 2001	2002 to 2004		
Selected	93.6%	70.5%	34.5%		
Benchmark	94.8%	74.7%	40.5%		
Deviation	-1.2%	-4.2%	-6.0%		

#### Paid as % of Ultimate Net

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	93.1%	67.1%	36.4%
Benchmark	94.7%	74.4%	41.4%
Deviation	-1.6%	-7.3%	-4.9%

#### IBNR Burn (1 year)

IBNR Burn (1 year) Gross					
YOA	1993 to 1996	1997 to 2001	2002 to 2004		
Selected	-11.5%	28.9%	29.3%		
Benchmark	-5.9%	37.5%	42.1%		
Deviation	-5.6%	-8.6%	-12.8%		

## IBNR Burn (1 year) Net

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	-10.9%	24.2%	25.7%
Benchmark	6.7%	32.9%	37.2%
Deviation	-17.6%	-8.7%	-11.4%

#### **IBNR as % Total Reserve**

IBNR as % Total Reserve Gross YOA 1993 to 1996 1997 to 2001 2002 to 2004				
Selected	47.5%	34.4%	66.2%	
Benchmark	19.7%	29.3%	55.4%	
Deviation	27.8%	5.2%	10.7%	

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	51.7%	42.1%	68.9%
Benchmark	21.9%	35.8%	57.6%
Deviation	29.8%	6.3%	11.3%

Ultimate RI Recoveries

Ultimate RI Recoveries to Gross Ultimate Claims				
YOA	1993 to 1996	1997 to 2001	2002 to 2004	
Selected	17.9%	41.8%	17.8%	
Benchmark	21.2%	38.9%	26.3%	
Deviation	-3.3%	2.8%	-8.5%	

#### IBNR as % Total Reserve Net

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	51.7%	42.1%	68.9%
Benchmark	21.9%	35.8%	57.6%
Deviation	29.8%	6.3%	11.3%

	Ultimate RI F	Recoveries to	Ultimate Prem	ium Ceded
04	YOA	1993 to 1996	1997 to 2001	2002 to 2004
	Selected	50.5%	178.8%	54.5%
	Benchmark	56.4%	182.0%	64.0%
	Deviation	-5.9%	-3.1%	-9.5%

#### Paid to Incurred claims

#### Paid to Incurred claims Gross

i alu to moun	eu cianna oroa	5	
YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	96.5%	78.4%	60.8%
Benchmark	95.8%	80.6%	60.4%
Deviation	0.8%	-2.2%	0.4%

#### Net to Gross (Ultimate Premiums)

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	77.5%	68.0%	78.9%
Benchmark	75.7%	68.8%	72.5%
Deviation	1.8%	-0.8%	6.3%

#### Paid to Incurred claims Net

YOA	1993 to 1996	1997 to 2001	2002 to 2004
Selected	96.5%	77.9%	64.8%
Benchmark	95.8%	81.9%	62.5%
Deviation	0.7%	-4.0%	2.3%

## **3 HIGH LEVEL SUMMARY (ALL YEARS OF ACCOUNT)**

As at 2005 Dummy Agent Syndicates: All Syndicates High level line of business All Class of business: All

Ultimate Loss Ratio

YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	61.5%	58.7%	61.2%	71.5%	103.1%	141.4%	148.1%	142.8%	138.5%	55.6%	56.5%	78.1%
Benchmark	58.6%	62.3%	66.8%	72.2%	106.5%	149.7%	159.0%	153.8%	150.6%	62.3%	58.5%	78.9%
Deviation	2.9%	-3.6%	-5.6%	-0.7%	-3.3%	-8.3%	-10.9%	-11.0%	-12.1%	-6.6%	-2.0%	-0.7%
		0.070	0.070	0.170	0.070	0.070	10.070	11.070	12.170	0.070	2.070	0.17
Ultimate Loss		1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	
Ultimate Loss YOA Selected	Ratio Net											2004
Ultimate Loss YOA	Ratio Net 1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004

# Paid Loss Ratio

YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	58.8%	56.0%	57.3%	64.9%	90.6%	120.5%	114.3%	94.8%	81.5%	28.2%	19.4%	20.6%
Benchmark	56.1%	60.0%	63.9%	66.0%	93.4%	126.0%	130.6%	103.6%	95.6%	33.4%	23.1%	25.0%
Deviation	2.7%	-4.1%	-6.5%	-1.0%	-2.8%	-5.5%	-16.3%	-8.8%	-14.2%	-5.2%	-3.7%	-4.4%
Paid Loss Rati		4.170										
		1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Paid Loss Rati YOA	o Net						1999 88.4%					
Paid Loss Rati	o Net 1993	1994	1995	1996	1997	1998		2000	2001	2002	2003	2004

Survival Ratio Net

Survival Ratio	Net 1-yr											
YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	28.13	8.00	8.00	6.98	13.01	5.56	10.05	11.57	5.59	4.69	4.81	3.64
Benchmark	9.57	4.40	4.00	3.96	3.61	4.16	3.45	5.44	3.51	3.55	3.68	3.08
Deviation	18.56	3.59	4.00	3.01	9.41	1.40	6.60	6.13	2.08	1.15	1.13	0.55
Survival Ratio	Net 3-yr	1001	1005	4000	1007	4000	4000					
Survival Ratio	Net 3-yr 1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Survival Ratio YOA Selected	Net 3-yr 1993 7.38	5.71	5.43	3.45	5.41	5.18	6.70	5.83	4.19	2.76	5.45	2004
Survival Ratio	Net 3-yr 1993											2004

# Paid as % of Ultimate

YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	95.6%	95.4%	93.7%	90.8%	87.8%	85.2%	77.2%	66.4%	58.8%	50.6%	34.3%	26.4%
Benchmark	95.8%	96.3%	95.6%	91.4%	87.7%	84.2%	82.1%	67.4%	63.5%	53.6%	39.4%	31.7%
Deviation	-0.2%	-1.0%	-1.9%	-0.6%	0.1%	1.0%	-5.0%	-1.0%	-4.7%	-3.0%	-5.1%	-5.3%
		4004	4005	4000	4007	4000	4000	0000	0004	0000	0000	2004
Paid as % of L YOA	Iltimate Net 1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
		1994 94.8%	1995 93.0%	1996 90.4%	1997 85.8%	1998 83.3%	1999 73.8%	2000 63.1%	2001 55.4%	2002 54.7%	2003 35.5%	2004
YOA	1993											

IBNR Burn (1 year)

IBNK BURN (1	year) Gross											
YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	-4.3%	-12.2%	-2.3%	-19.7%	-4.6%	34.5%	27.5%	19.7%	35.4%	20.4%	20.3%	36.3%
Benchmark	-9.4%	-9.2%	-3.9%	-4.2%	49.2%	23.8%	28.8%	14.5%	59.5%	33.8%	31.2%	51.4%
Deviation	5.1%	-3.0%	1.6%	-15.4%	-53.8%	10.7%	-1.3%	5.2%	-24.1%	-13.4%	-10.8%	-15.1%
IBNP Burn (1)												
IBNR Burn (1 YOA	year) Net 1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
		1994 -11.8%	1995 -4.7%	1996 -17.8%	1997 -11.7%	1998 19.2%	1999 21.8%	2000 20.0%	2001 29.8%	2002	2003 20.5%	2004
YOA	1993											

#### IBNR as % Total Reserve

YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	58.0%	59.4%	44.7%	41.2%	31.4%	30.6%	28.4%	30.5%	39.2%	52.5%	70.8%	68.19
Benchmark	14.2%	29.5%	17.8%	19.1%	16.5%	21.3%	27.8%	31.7%	32.0%	42.8%	56.7%	60.8%
Deviation	43.8%	29.9%	26.9%	22.1%	14.9%	9.3%	0.7%	-1.2%	7.2%	9.7%	14.1%	7.3%
IBNR as % Tot	tal Reserve No	et										
YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	62.8%	61.9%	51.7%	43.7%	31.9%	38.8%	39.2%	38.1%	46.2%	52.7%	69.5%	73.89
Benchmark	16.2%	34.3%	19.9%	20.1%	21.3%	26.5%	33.4%	38.2%	40.5%	45.0%	55.9%	64.25
Deviation	46.6%	27.6%	31.8%	23.6%	10.6%	12.3%	5.8%	-0.2%	5.7%	7.8%	13.5%	9.6%
to Gross (Ultin			31.8%	23.0 %	10.0 %	12.3%	3.6%	-0.276	5.7%	7.8%	13.3%	9.07
to Gross (Ultin	mate Premiun	ns)										
to Gross (Ultin YOA	mate Premiun 1993	ns) 1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	200-
to Gross (Ultin	mate Premiun	ns)										
to Gross (Ultin YOA Selected	1993 77.3%	1994 78.3%	1995 77.0%	1996 77.3%	1997 69.0%	1998 66.9%	1999 65.6%	2000 64.9%	2001 71.2%	2002 74.1%	2003 80.0%	200 81.3 77.6
to Gross (Ultir YOA Selected Benchmark Deviation mate RI Recov Ultimate RI Re	1993 77.3% 75.3% 2.0% veries	1994 78.3% 76.7% 1.6%	1995 77.0% 76.8% 0.3% te Claims	1996 77.3% 73.7% 3.7%	1997 69.0% 71.9% -2.9%	1998 66.9% 67.9% -1.1%	1999 65.6% 69.3% -3.8%	2000 64.9% 69.1% -4.2%	2001 71.2% 66.7% 4.5%	2002 74.1% 66.2% 7.9%	2003 80.0% 73.3% 6.7%	200 81.3 77.6 3.79
to Gross (Ultin YOA Selected Benchmark Deviation mate RI Recov Ultimate RI Re YOA	1993 77.3% 75.3% 2.0% reries coveries to G 1993	1994 78.3% 76.7% 1.6% ross Ultima 1994	1995 77.0% 76.8% 0.3% te Claims 1995	1996 77.3% 73.7% 3.7% 1996	1997 69.0% 71.9% -2.9%	1998 66.9% 67.9% -1.1% 1998	1999 65.6% 69.3% -3.8% 1999	2000 64.9% 69.1% -4.2% 2000	2001 71.2% 66.7% 4.5% 2001	2002 74.1% 66.2% 7.9% 2002	2003 80.0% 73.3% 6.7% 2003	200- 81.3 77.6 3.79 200-
to Gross (Ultir YOA Selected Benchmark Deviation mate RI Recov Ultimate RI Re	1993 77.3% 75.3% 2.0% veries	1994 78.3% 76.7% 1.6%	1995 77.0% 76.8% 0.3% te Claims	1996 77.3% 73.7% 3.7%	1997 69.0% 71.9% -2.9%	1998 66.9% 67.9% -1.1%	1999 65.6% 69.3% -3.8%	2000 64.9% 69.1% -4.2%	2001 71.2% 66.7% 4.5%	2002 74.1% 66.2% 7.9%	2003 80.0% 73.3% 6.7%	200 81.3 77.6 3.79

# Dericitination 22.5% 12.5% 21.7% 21.7% 40.5% 30.7% 40.9% 34.9% 24.9% 22.9% 22.9% 20.9% Deviation -6.0% -0.9% -0.9% -5.2% 3.1% 4.7% 8.6% 9.4% -7.3% -10.0% -5.5% -6.7% Ultimate R Recoveries to Ultimate Premium Ceded YOA 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 Selected 44.8% 51.2% 53.8% 50.8% 116.2% 193.2% 202.2% 180.0% 80.4% 40.4% 37.8% 40.3% Benchmark 53.5% 53.3% 50.1% 146.2% 192.3% 199.0% 190.0% 180.0% 40.4% 37.8% 40.3% Benchmark 20.3% 53.3% 50.1% 40.8% 40.4% 37.8% 40.3% 98.0% 192.3% 192.3% 192.3% 12.3% 10.5% 10.5% 10.5% 10.5% 10.5% 10.5%

#### Paid to Incurred claims

Paid to Incurre	ed claims Gros	5S										
YOA	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Selected	98.1%	98.1%	96.4%	94.4%	91.3%	89.3%	82.5%	74.0%	70.2%	68.3%	64.2%	52.9%
Benchmark	96.3%	97.4%	96.4%	92.9%	89.5%	87.1%	86.4%	75.1%	71.9%	66.9%	60.1%	54.2%
Deviation	1.7%	0.7%	0.0%	1.5%	1.8%	2.1%	-3.9%	-1.2%	-1.7%	1.4%	4.1%	-1.3%
Paid to Incurre	ed claims Net											
YOA		1001	1005	1000	1007	1000	1000					2004
	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	
Selected	98.1%	98.0%	96.5%	94.4%	89.9%	89.1%	82.2%	73.4%	69.8%	71.9%	64.3%	59.3%
Benchmark	96.4%	97.5%	96.3%	92.9%	89.5%	86.2%	85.7%	78.0%	74.5%	71.4%	60.0%	55.5%
Deviation	1.7%	0.5%	0.2%	1.5%	0.4%	2.9%	-3.5%	-4.6%	-4.7%	0.5%	4.3%	3.8%

### **4 DETAILED SUMMARIES OVER TIME (YEARS OF ACCOUNT GROUPED)**

As at Managing agent:

# 2005 Dummy Agent

Syndicates: All Syndicates

# High level line of business Class of business:

Ali Ali

Ultimate Loss Ratio

#### Ultimate Loss Ratio Gross

E	Benchma	rk				Sele	ected					De	viation	of Selected to E	Benchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	67.2%	114.8%		91.1%		2000	66.6%	111.2%		92.6%		2000	-0.6%	-3.6%		1.6%
	2001	65.7%	130.1%		103.1%		2001	65.6%	122.0%		104.4%		2001	0.0%	-8.1%		1.3%
	2002 ឆ្ន	65.1%	133.8%	66.7%	99.8%	ar	2002	64.5%	125.6%	67.5%	97.8%	ar	2002	-0.6%	-8.2%	0.8%	-2.0%
2	2003	64.8%	140.6%	62.7%	97.5%	×	2003	64.3%	132.4%	68.7%	94.3%	×	2003	-0.6%	-8.3%	6.0%	-3.2%
	₹ 2004	64.9%	144.3%	67.2%	96.8%	At	2004	63.7%	135.7%	70.5%	91.8%	At	2004	-1.3%	-8.6%	3.3%	-5.1%
	°A 2005	64.7%	145.9%	66.8%	97.1%	As	2005	63.4%	137.2%	64.6%	88.9%	As	2005	-1.3%	-8.6%	-2.2%	-8.3%

#### Ultimate Loss Ratio Net

B	enchmar	k				Sel	ected					De	viation	of Selected to E	Benchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	68.9%	103.8%		85.8%		2000	70.4%	97.4%		85.1%		2000	1.5%	-6.4%		-0.7%
	2001	67.9%	115.9%		94.7%		2001	69.6%	104.2%		92.5%		2001	1.6%	-11.7%		-2.2%
L L L	2002	67.2%	120.3%	75.5%	94.0%	ear	2002	68.4%	105.6%	73.0%	88.2%	ear	2002	1.2%	-14.7%	-2.5%	-5.8%
>	2003	67.2%	124.8%	68.2%	91.6%	×	2003	68.4%	113.8%	72.0%	87.1%	×	2003	1.2%	-11.0%	3.8%	-4.5%
Ą	2004	67.6%	128.1%	71.4%	91.6%	At	2004	67.4%	116.9%	75.5%	87.1%	¥	2004	-0.1%	-11.2%	4.1%	-4.6%
As	2005	67.3%	129.5%	67.8%	90.8%	As	2005	67.1%	117.6%	67.3%	82.6%	As	2005	-0.2%	-11.9%	-0.6%	-8.1%

#### Paid Loss Ratio

#### Paid Loss Ratio Gross

	Benchmar	'k				Selected					Deviation	of Selected to E	Benchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	YOA	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
ſ	2000	55.3%	45.0%		50.1%	2000	52.7%	40.6%		45.6%	2000	-2.6%	-4.3%		-4.5%
	2001	57.4%	52.3%		54.4%	2001	55.0%	42.3%		46.3%	2001	-2.3%	-10.0%		-8.1%
	ଜ୍ଞ 2002	58.8%	73.4%	3.0%	58.2%	ัฐ 2002	56.5%	62.8%	2.6%	47.9%	ัฐ 2002	-2.2%	-10.6%	-0.4%	-10.3%
	× 2003	59.9%	89.6%	8.4%	60.0%	× 2003	57.9%	77.9%	7.3%	46.2%	× 2003	-2.0%	-11.7%	-1.0%	-13.7%
	₹ 2004	60.6%	100.5%	14.8%	61.2%	¥ 2004	59.0%	88.8%	12.7%	46.1%	₹ 2004	-1.7%	-11.6%	-2.1%	-15.1%
	8 2005	61.3%	108.9%	27.0%	68.6%	<sup>o</sup> ¥ 2005	59.3%	96.7%	22.3%	53.1%	¥ 2005	-2.0%	-12.2%	-4.8%	-15.5%

#### Paid Loss Ratio Net

в	enchmar	k				Selec	ed				De	viation	of Selected to E	Benchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	1	OA: 1993 to 19	96 1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	57.3%	40.3%		49.1%	20	00 55.7%	39.2%		46.7%		2000	-1.7%	-1.2%		-2.4%
	2001	59.5%	48.3%		53.2%	20	01 58.3%	37.0%		44.1%		2001	-1.2%	-11.4%		-9.1%
2	g 2002	61.0%	66.0%	3.9%	55.5%	<u>کو</u> 20	02 59.8%	54.7%	3.1%	43.7%	ar	2002	-1.2%	-11.2%	-0.8%	-11.8%
	2003	62.3%	79.1%	9.9%	56.2%	× 20	03 61.4%	65.5%	8.2%	40.4%	×	2003	-0.8%	-13.6%	-1.7%	-15.8%
	ž 2004	63.0%	88.1%	16.5%	57.1%	₹ 20	62.3%	73.7%	14.5%	40.7%	At	2004	-0.7%	-14.4%	-1.9%	-16.4%
0	ຊິ 2005	63.8%	96.4%	28.1%	64.0%	¥20	05 62.5%	79.0%	24.5%	47.2%	As	2005	-1.3%	-17.4%	-3.6%	-16.8%

#### Survival Ratio Net

#### Survival Ratio Net 1-yr

1	Benchma	rk				Selec	cted					De	viation o	of Selected to E	lenchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
ſ	2000					2	2000						2000				
	2001	3.9	3.7		3.7	2	2001	4.1	5.0		4.9		2001	0.2	1.3		1.2
	ฐั 2002	3.8	3.0	18.4	3.9	2 ar	002	5.3	3.0	22.4	4.6	ar	2002	1.5	0.0	4.0	0.7
	≻ 2003	4.0	3.5	7.3	4.5	⊁ 2	2003	4.5	4.6	9.3	6.5	×	2003	0.5	1.1	2.0	2.0
	₹ 2004	6.3	4.1	5.6	4.9	¥ 2	2004	5.2	5.5	6.7	6.3	¥	2004	-1.1	1.4	1.1	1.4
	¥ 2005	4.5	4.0	3.3	3.7	SA 2	005	8.4	7.1	4.1	4.8	As	2005	3.8	3.1	0.8	1.2

#### Survival Ratio Net 3-yr

Ben	chmar	k				Sele	ected					De	viation o	of Selected to E	enchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
2	2000					2	2000						2000				
2	2001					2	2001						2001				
ar	2002					ar	2002					ar	2002				
≻ 2	2003	3.0	2.8	17.7	4.3	× 2	2003	3.57	3.50	23.26	6.88	×	2003	0.6	0.7	5.6	2.6
At	2004	3.8	3.0	10.0	4.8	¥ 2	2004	3.72	3.63	12.58	7.17	¥	2004	-0.1	0.7	2.6	2.4
As	2005	3.9	3.2	4.4	3.8	As	2005	4.54	4.90	5.43	5.22	As	2005	0.7	1.7	1.0	1.5

#### Paid as % of Ultimate

Р	aid as %	of Ultimate Gro	SS														
В	enchma	rk				Se	elected					De	viation	of Selected to E	enchmark		
_	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	82.3%	39.2%		55.1%		2000	79.1%	36.5%		49.3%		2000	-3.2%	-2.6%		-5.8%
	2001	87.3%	40.2%		52.8%		2001	83.8%	34.7%		44.3%		2001	-3.5%	-5.5%		-8.4%
ģ	<u>क</u> 2002	90.3%	54.8%	4.5%	58.3%	ar	2002	87.6%	50.0%	3.9%	49.0%	ar	2002	-2.7%	-4.8%	-0.6%	-9.3%
Š	2003	92.3%	63.7%	13.3%	61.5%	7	2003	90.1%	58.8%	10.7%	49.0%	≻	2003	-2.2%	-4.9%	-2.7%	-12.5%
\$	₹ 2004	93.4%	69.6%	22.0%	63.2%	Ą	2004	92.6%	65.5%	18.1%	50.2%	At	2004	-0.8%	-4.1%	-4.0%	-13.0%
<	2005	94.8%	74.7%	40.5%	70.6%	As	2005	93.6%	70.5%	34.5%	59.7%	As	2005	-1.2%	-4.2%	-6.0%	-10.8%

# Paid as % of Ultimate Net Benchmark

Р	aid as %	of Ultimate Net															
в	enchmar	'k				Se	lected					Dev	viation (	of Selected to E	lenchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	83.2%	38.9%		57.2%		2000	79.0%	40.2%		54.9%		2000	-4.2%	1.3%		-2.3%
	2001	87.6%	41.7%		56.2%		2001	83.8%	35.5%		47.7%		2001	-3.8%	-6.2%		-8.5%
ġ	g 2002	90.8%	54.8%	5.2%	59.0%	ar	2002	87.5%	51.8%	4.3%	49.5%	ar	2002	-3.3%	-3.0%	-0.9%	-9.5%
	₽ 2003	92.6%	63.4%	14.5%	61.4%	×	2003	89.8%	57.6%	11.4%	46.4%	×	2003	-2.8%	-5.8%	-3.1%	-15.0%
	₹ 2004	93.2%	68.8%	23.1%	62.3%	At	2004	92.4%	63.1%	19.3%	46.7%	At	2004	-0.8%	-5.7%	-3.8%	-15.6%
~	¥ 2005	94.7%	74.4%	41.4%	70.5%	As	2005	93.1%	67.1%	36.4%	57.2%	As	2005	-1.6%	-7.3%	-4.9%	-13.4%
_						-											

#### IBNR Burn (1 year)

#### IBNR Burn (1 year) Gross

Be	enchmar	k				Selected					De	viation	of Selected to E	lenchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000					2000						2000				
	2001	15.1%	113.1%		103.8%	2001	13.2%	115.1%		106.9%		2001	-1.9%	2.1%		3.1%
ar	2002	6.1%	51.5%		56.0%	2002	7.4%	49.0%		54.3%	ar	2002	1.3%	-2.5%		-1.6%
×	2003	21.0%	57.1%	50.5%	53.7%	⊁ 2003	8.3%	51.3%	46.3%	47.9%	×	2003	-12.7%	-5.9%	-4.2%	-5.8%
At	2004	29.6%	43.4%	55.6%	50.1%	₹ 2004	-1.3%	29.3%	40.4%	36.7%	¥	2004	-30.9%	-14.1%	-15.2%	-13.4%
As	2005	-5.9%	37.5%	42.1%	40.1%	¥ 2005	-11.5%	28.9%	29.3%	28.9%	As	2005	-5.6%	-8.6%	-12.8%	-11.2%

#### IBNR Burn (1 year) Net

IB	NR Burr	n (1 year) Net															
B	enchmar	'k				Se	lected					Dev	viation (	of Selected to B	enchmark		
_	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000						2000						2000				
	2001	12.3%	96.7%		88.6%		2001	15.3%	97.9%		88.1%		2001	3.0%	1.2%		-0.5%
La C	2002	11.0%	48.9%		55.6%	ar	2002	7.0%	44.5%		52.0%	sar	2002	-4.1%	-4.4%		-3.6%
×	2003	46.6%	46.3%	50.3%	47.9%	×	2003	11.8%	49.5%	47.6%	47.4%	×€	2003	-34.9%	3.2%	-2.7%	-0.5%
4t	2004	18.9%	37.2%	51.5%	45.5%	Ă	2004	-8.2%	13.9%	41.3%	33.7%	At	2004	-27.0%	-23.3%	-10.1%	-11.8%
As	2005	6.7%	32.9%	37.2%	35.4%	As	2005	-10.9%	24.2%	25.7%	25.1%	As	2005	-17.6%	-8.7%	-11.4%	-10.4%

#### IBNR as % Total Reserve

# IBNR as % Total Reserve Gross Benchmark

IBNR as %	6 Total Reserve	Gross														
Benchma	rk				Se	elected					Dev	viation (	of Selected to B	enchmark		
YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
2000	38.0%	61.8%		58.3%		2000	42.0%	66.9%		63.8%		2000	4.0%	5.1%		5.5%
2001	28.0%	55.0%		53.1%		2001	38.6%	58.3%		57.2%		2001	10.6%	3.3%		4.1%
2002 g	25.7%	43.0%	89.6%	52.2%	ear	2002	34.2%	43.1%	91.5%	56.7%	ear	2002	8.5%	0.0%	1.9%	4.5%
≻ 2003	21.3%	35.7%	80.5%	51.4%	×	2003	35.6%	36.7%	86.5%	61.8%	×	2003	14.3%	1.0%	6.0%	10.4%
₹ 2004	20.0%	32.9%	72.1%	51.4%	At	2004	37.1%	36.9%	80.3%	64.4%	At	2004	17.1%	4.0%	8.2%	12.9%
¥ 2005	19.7%	29.3%	55.4%	41.0%	As	2005	47.5%	34.4%	66.2%	53.7%	As	2005	27.8%	5.2%	10.7%	12.7%

#### IBNR as % Total Reserve Net

IB	NR as %	Total Reserve	Net														
B	enchmar	'k				Se	elected					Dev	viation	of Selected to B	lenchmark		
_	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	34.8%	63.3%		58.7%		2000	42.2%	66.4%		62.1%		2000	7.4%	3.1%		3.4%
	2001	30.1%	58.3%		55.8%		2001	40.3%	68.4%		66.2%		2001	10.2%	10.1%		10.4%
ar	2002	26.7%	46.9%	88.5%	56.4%	ar	2002	36.6%	50.5%	90.9%	65.0%	ar	2002	9.9%	3.7%	2.4%	8.7%
×	2003	18.8%	39.0%	80.5%	55.2%	×	2003	39.1%	42.5%	86.1%	67.6%	×	2003	20.3%	3.6%	5.6%	12.5%
Αt	2004	23.6%	38.7%	74.3%	56.9%	At	2004	40.6%	46.7%	80.7%	70.1%	At	2004	17.1%	8.0%	6.3%	13.3%
As	2005	21.9%	35.8%	57.6%	46.1%	As	2005	51.7%	42.1%	68.9%	59.6%	As	2005	29.8%	6.3%	11.3%	13.5%

#### Net to Gross (Ultimate Premiums)

Be	nchmar	k				Selected					Deviation	of Selected to E	Benchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	YOA	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	75.7%	71.3%		73.5%	2000	77.2%	65.6%		70.4%	2000	1.4%	-5.6%		-3.1%
	2001	75.7%	69.2%		71.9%	2001	77.4%	69.6%		72.0%	2001	1.7%	0.4%		0.1%
ear	2002	75.7%	68.9%	70.0%	71.5%	g 2002	77.4%	68.7%	78.8%	73.1%	2002 g	1.7%	-0.2%	8.9%	1.6%
×	2003	75.7%	68.5%	71.5%	71.5%	× 2003	77.3%	68.2%	80.3%	74.7%	≻ 2003	1.5%	-0.4%	8.8%	3.2%
At	2004	75.7%	68.9%	72.1%	71.9%	₹ 2004	77.4%	67.9%	78.9%	74.9%	¥ 2004	1.6%	-1.0%	6.8%	3.0%
As	2005	75.7%	68.8%	72.5%	71.9%	¥ 2005	77.5%	68.0%	78.9%	75.0%	Se 2005	1.8%	-0.8%	6.3%	3.0%

#### Ultimate RI Recoveries

#### Ultimate RI Recoveries to Gross Ultimate Claims

Ultimate R	I Recoveries to	Gross Ultimate	Claims													
Benchmar	'k				Se	lected					Dev	viation	of Selected to B	enchmark		
YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
2000	22.7%	35.6%		30.8%		2000	18.8%	42.5%		35.4%		2000	-3.9%	6.9%		4.6%
2001	21.5%	38.4%		33.9%		2001	17.7%	40.6%		36.1%		2001	-3.8%	2.2%		2.2%
ัฐ 2002	21.8%	38.1%	20.9%	32.7%	ear	2002	18.0%	42.2%	14.8%	34.1%	ear	2002	-3.8%	4.2%	-6.1%	1.5%
× 2003	21.5%	39.2%	22.3%	32.8%	ž	2003	17.7%	41.4%	15.9%	31.0%	ž	2003	-3.7%	2.2%	-6.3%	-1.8%
₹ 2004	21.2%	38.9%	23.4%	32.0%	Ā	2004	18.1%	41.5%	15.5%	29.0%	Ā	2004	-3.1%	2.7%	-7.8%	-3.0%
¥ 2005	21.2%	38.9%	26.3%	32.8%	As	2005	17.9%	41.8%	17.8%	30.3%	As	2005	-3.3%	2.8%	-8.5%	-2.5%

#### Ultimate RI Recoveries to Ultimate Premium Ceded

Benc	hmark	(				Se	lected					De	viation	of Selected to E	enchmark		
١	OA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004	1	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
20	000	62.9%	142.1%		105.9%		2000	54.8%	137.5%		110.9%		2000	-8.2%	-4.6%		5.0%
20	001	58.0%	162.1%		124.3%		2001	51.2%	162.8%		134.6%		2001	-6.7%	0.7%		10.3%
ية 20	002	58.5%	163.8%	46.4%	114.3%	ar	2002	51.3%	169.6%	47.2%	124.0%	ar	2002	-7.2%	5.8%	0.8%	9.7%
× 20	003	57.3%	175.2%	49.0%	112.3%	×	2003	50.1%	172.0%	55.5%	115.5%	×	2003	-7.2%	-3.2%	6.5%	3.2%
₹ 20		56.8%	180.2%	56.4%	110.2%	Ā	2004	50.9%	175.5%	51.9%	105.9%	At	2004	-5.9%	-4.7%	-4.4%	-4.3%
°¥ 20	005	56.4%	182.0%	64.0%	113.5%	As	2005	50.5%	178.8%	54.5%	107.6%	As	2005	-5.9%	-3.1%	-9.5%	-5.9%

#### Paid to Incurred claims

Р	aid to Ind	curred claims G	ross														
В	enchma	rk				Se	elected					De	viation	of Selected to E	enchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
Г	2000	88.2%	62.7%		74.6%		2000	86.7%	63.5%		72.8%		2000	-1.5%	0.7%		-1.8%
	2001	90.5%	59.9%		70.4%		2001	89.4%	56.0%		65.0%		2001	-1.2%	-3.9%		-5.4%
ġ	2002	92.6%	68.1%	31.3%	74.5%	ar	2002	91.5%	63.7%	32.4%	68.9%	ar	2002	-1.1%	-4.3%	1.0%	-5.6%
Š	2003	93.9%	73.2%	44.1%	76.7%	≻	2003	93.4%	69.3%	46.9%	71.6%	×	2003	-0.5%	-3.9%	2.8%	-5.1%
\$	ž 2004	94.6%	77.3%	50.3%	77.9%	¥	2004	95.2%	75.0%	52.8%	73.9%	At	2004	0.6%	-2.3%	2.5%	-4.1%
<	2005	95.8%	80.6%	60.4%	80.3%	As	2005	96.5%	78.4%	60.8%	76.2%	As	2005	0.8%	-2.2%	0.4%	-4.0%

#### Paid to Incurred claims Net

Pai	id to Inc	urred claims No	et														
Be	nchmar	k				Se	elected					De	viation	of Selected to B	enchmark		
	YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004		YOA:	1993 to 1996	1997 to 2001	2002 to 2004	1993 to 2004
	2000	88.4%	63.4%		76.4%		2000	86.7%	66.6%		76.2%		2000	-1.7%	3.3%		-0.1%
	2001	91.0%	63.2%		74.4%		2001	89.6%	63.5%		73.0%		2001	-1.3%	0.3%		-1.4%
ar	2002	93.1%	69.6%	32.1%	76.8%	ar	2002	91.7%	68.5%	32.9%	73.7%	ar	2002	-1.4%	-1.1%	0.8%	-3.0%
×	2003	93.9%	74.0%	46.6%	78.0%	≻	2003	93.5%	70.3%	48.2%	72.8%	≻	2003	-0.4%	-3.7%	1.6%	-5.2%
At	2004	94.7%	78.3%	53.9%	79.3%	¥	2004	95.3%	76.2%	55.2%	74.6%	At	2004	0.6%	-2.0%	1.4%	-4.7%
As	2005	95.8%	81.9%	62.5%	81.6%	As	2005	96.5%	77.9%	64.8%	76.8%	As	2005	0.7%	-4.0%	2.3%	-4.9%

### 4 DETAILED SUMMARIES OVER TIME (ALL YEARS OF ACCOUNT)

As at	2005	High level line of busin All
Managing agent:	Dummy Agent	Class of business: All

All Syndicates

Syndicates: Ultimate Loss Ratio

Ultimate Loss Ratio Gross

Be	nchmark									Selected									Deviation of	of Selected to Be	nchmark						
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004
	2000	73.9%	132.8%	127.1%	96.6%					2000	74.2%	128.6%	123.1%	94.4%				ſ	2000	0.3%	-4.3%	-4.0%	-2.2%			-	
	2001	73.2%	143.1%	145.4%	126.5%	126.8%				2001	73.8%	139.5%	134.2%	118.7%	117.1%				2001	0.6%	-3.6%	-11.2%	-7.9%	-9.7%			
ar	2002	72.5%	146.9%	151.1%	137.8%	125.7%	66.7%			ਲ੍ਹ 2002	73.0%	137.4%	141.1%	127.8%	118.9%	67.5%			kg 2002	0.5%	-9.5%	-10.0%	-10.0%	-6.9%	0.8%		
×	2003	72.4%	150.3%	157.5%	149.3%	135.1%	61.1%	64.2%		⊁ 2003	72.7%	138.8%	145.2%	139.4%	128.5%	61.3%	74.5%		≻ 2003	0.3%	-11.5%	-12.4%	-9.9%	-6.6%	0.2%	10.3%	
At	2004	72.4%	149.9%	159.0%	155.9%	142.9%	62.5%	62.2%	76.9%	₹ 2004	72.1%	139.6%	147.6%	145.1%	133.3%	57.1%	62.7%	88.7%	₹ 2004	-0.3%	-10.3%	-11.4%	-10.8%	-9.6%	-5.3%	0.5%	11.8%
As	2005	72.3%	149.7%	159.0%	153.8%	150.6%	62.3%	58.5%	78.9%	¥ 2005	71.7%	141.4%	148.1%	142.8%	138.5%	55.6%	56.5%	78.1%	¥ 2005	-0.5%	-8.3%	-10.9%	-11.0%	-12.1%	-6.6%	-2.0%	-0.7%

#### Ultimate Loss Ratio Net

Ultimate	Loss Ratio Net																										
Benchm	ark								Select	ed								De	viation o	f Selected to Be	nchmark						
Y	DA: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	Y	OA: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004		YOA	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
2000	73.8%	112.3%	109.3%	97.5%					20	00 74.7%	105.2%	100.1%	93.2%						2000	0.9%	-7.1%	-9.2%	-4.3%				
2001	73.2%	127.3%	125.2%	115.8%	112.3%				20	01 74.7%	111.3%	109.0%	106.1%	101.1%					2001	1.5%	-16.0%	-16.2%	-9.7%	-11.3%			
ୁ ଜୁ 2002	72.8%	127.7%	134.3%	130.0%	109.3%	75.5%			lag 20	02 74.0%	109.8%	116.3%	114.6%	96.9%	73.0%			ar	2002	1.2%	-17.9%	-18.0%	-15.5%	-12.4%	-2.5%		
≻ 2003	72.7%	129.9%	137.3%	144.1%	111.7%	65.5%	70.6%		× 20	03 74.1%	113.6%	117.5%	123.1%	112.2%	63.2%	78.5%		×	2003	1.4%	-16.3%	-19.8%	-21.1%	0.5%	-2.3%	7.9%	
₹ 2004	73.3%	129.7%	140.4%	146.6%	119.1%	68.0%	66.2%	79.2%	₹ 20	04 73.3%	114.7%	120.0%	128.7%	115.9%	62.8%	67.4%	92.4%	¥	2004	0.0%	-15.1%	-20.4%	-17.9%	-3.3%	-5.1%	1.2%	13.2%
	73.2%	130.9%	141.3%	144.9%	124.5%	66.8%	61.6%	74.3%	¥ 20	05 72.9%	115.7%	119.7%	122.7%	121.4%	60.9%	61.2%	76.7%	As	2005	-0.3%	-15.2%	-21.6%	-22.2%	-3.1%	-5.9%	-0.4%	2.5%

#### Paid Loss Ratio

Paid Loss Ratio Gross

Pai	I Loss I	Ratio Gross																									
Bei	chmark	(								Selected									Deviation of	Selected to Be	nchmark						
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
	2000	56.8%	69.0%	49.5%	6.4%					2000	54.7%	67.4%	45.8%	5.4%					2000	-2.1%	-1.6%	-3.6%	-1.0%				
	2001	60.3%	87.7%	77.0%	35.5%	10.8%				2001	58.6%	84.9%	69.8%	30.8%	8.4%				2001	-1.7%	-2.8%	-7.2%	-4.7%	-2.4%			
ar	2002	62.8%	102.9%	95.8%	60.3%	43.6%	3.0%			kg 2002	61.5%	98.4%	85.8%	53.2%	36.8%	2.6%			g 2002	-1.4%	-4.4%	-10.0%	-7.1%	-6.8%	-0.4%		
×	2003	64.6%	114.4%	112.2%	78.9%	67.7%	14.5%	2.6%		≻ 2003	63.6%	108.9%	98.6%	73.0%	55.4%	13.8%	2.3%		× 2003	-1.1%	-5.5%	-13.7%	-5.9%	-12.3%	-0.8%	-0.3%	
At	2004	65.9%	121.2%	122.3%	94.1%	82.6%	25.1%	13.0%	6.8%	₹ 2004	65.2%	115.5%	106.9%	85.0%	71.3%	22.5%	11.6%	6.3%	₹ 2004	-0.7%	-5.7%	-15.4%	-9.1%	-11.3%	-2.6%	-1.4%	-0.5%
As	2005	67.1%	126.0%	130.6%	103.6%	95.6%	33.4%	23.1%	25.0%	<i>4</i> 2005	65.9%	120.5%	114.3%	94.8%	81.5%	28.2%	19.4%	20.6%		-1.3%	-5.5%	-16.3%	-8.8%	-14.2%	-5.2%	-3.7%	-4.4%

#### Paid Loss Ratio Net

Benc	hmark																		Deviation o	f Selected to Be	nchmark						
. F	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
2	000	57.8%	59.5%	44.2%	7.3%					2000	56.7%	64.0%	42.3%	6.8%					2000	-1.1%	4.5%	-1.8%	-0.5%				
2	001	61.1%	75.5%	68.2%	38.1%	8.7%				2001	60.6%	78.5%	59.6%	32.6%	4.8%				2001	-0.5%	3.0%	-8.6%	-5.5%	-3.9%			
2 32	002	63.7%	86.2%	87.0%	62.3%	32.5%	3.9%			kg 2002	62.9%	85.3%	76.9%	54.6%	27.0%	3.1%			kg 2002	-0.8%	-1.0%	-10.1%	-7.7%	-5.5%	-0.8%		
× 2	003	65.6%	96.7%	97.9%	79.2%	51.2%	17.8%	2.9%		× 2003	64.8%	92.6%	81.6%	67.4%	42.2%	16.1%	2.4%		× 2003	-0.8%	-4.2%	-16.3%	-11.8%	-9.0%	-1.7%	-0.5%	
¥2	004	66.7%	101.9%	104.8%	91.4%	66.0%	30.6%	14.5%	6.6%	₹ 2004	66.2%	93.5%	85.3%	73.9%	57.6%	27.3%	13.4%	6.5%	₹ 2004	-0.5%	-8.4%	-19.5%	-17.5%	-8.4%	-3.3%	-1.1%	-0.1%
SK 2	005	68.0%	107.5%	113.1%	99.5%	78.9%	38.7%	24.5%	22.9%	¥ 2005	66.5%	96.4%	88.4%	77.5%	67.2%	33.3%	21.7%	21.2%	<i>¥</i> 2005	-1.5%	-11.1%	-24.7%	-22.0%	-11.7%	-5.4%	-2.8%	-1.7%

2002

3.6 3.5 4.7

4.9

4.8

Survival Ratio Net

Be	nchmark									Se	lected					
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004		YOA:	1993 to 1997	1998	1999	2000	2001
	2000										2000					
	2001	3.7	3.2	2.3	2.5						2001	3.5	2.1	2.9	2.8	
ear	2002	3.5	3.8	2.5	2.9	3.2				ar	2002	4.8	2.7	2.2	3.0	3.2
≻.	2003	3.7	3.2	3.9	3.8	3.3	3.5			ž	2003	5.0	3.0	5.4	4.1	5.0
¥	2004	5.9	5.1	4.9	4.2	3.4	3.2	4.5			2004	4.9	35.0	8.1	9.5	3.9
As	2005	4.1	4.2	3.5	5.4	3.5	3.5	3.7	3.1	As	2005	9.8	5.6	10.0	11.6	5.6

Deviation of Selected to Benchmark YOA: 1993 to 1997 1998 2003 2004 2001 2002 2003 2004 1000 2000 2001 2002 2003 2004 2004 2005 -1.1 -1.1 -0.2 29.9 0.6 -0.2 1.5 3.1 0.3 0.1 0.3 5.3 6.1 -0.2 -0.2 1.3 1.4 -1.1 5.7 0.0 1.7 0.5 2.1 0.2 0.3 1.1 0.4 1.1 0.6 1.4 6.6

Survival Ratio Net 3-yr

		Selected           8         1999         2000         2001         2002         2003         2004           YDA:11993 to 1997         1998         1999         2000         2001         2002         2003         2004															Deviation of	Selected to Be	nchmark						
93 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
								2000									2000								
								2001									2001								
								ਲ੍ਹ 2002									ਲੂ 2002								
2.7	2.7	2.2	2.7	3.5	8.0			⊁ 2003	3.4	2.0	2.7	2.7	5.0	8.7			⊁ 2003	0.7	-0.6	0.5	0.0	1.4	0.7		
3.5	3.1	2.9	3.1	2.8	3.7	10.7		₹ 2004	3.8	3.8	3.7	4.1	3.3	3.9	12.0		₹ 2004	0.3	0.6	0.8	1.0	0.6	0.2	1.4	
3.6	3.3	3.3	3.6	2.9	2.5	4.5	6.7	¥ 2005	4.9	5.2	6.7	5.8	4.2	2.8	5.4	7.8	∛ 2005	1.2	1.9	3.4	2.3	1.3	0.3	0.9	1.1
	2.7	2.7 2.7 3.5 3.1 3.6 3.3	2.7 2.7 2.2 3.5 3.1 2.9 3.6 3.3 3.3	2.7 2.7 2.2 2.7 3.5 3.1 2.9 3.1 3.6 3.3 3.6	2.7         2.7         2.2         2.7         3.5           3.5         3.1         2.9         3.1         2.8           3.6         3.3         3.2         3.6         2.0	27 27 22 27 35 80 35 31 29 31 28 37 36 33 39 36 29 26	2.7 2.7 2.2 2.7 3.5 8.0 3.5 3.1 2.9 3.1 2.8 3.7 10.7 3.6 3.2 3.9 3.6 2.9 2.6 4.5	27 27 22 27 35 80 35 31 29 31 28 37 107 36 39 29 56 29 35 45 67	In 1997         1998         1999         2000         2001         2002         2003         2004         YOA:           2000         2001         2002         2003         2004         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2000         2001         2001         2000         2001         2000         2001         2001         2001         2002         2003         30 <td>No         1997         1998         1999         2000         2001         2002         2003         2004         YOA: [1993 to 1997           2.7         2.7         2.7         2.2         2.7         3.5         8.0         2001         2003         3.4           3.5         3.1         2.9         3.1         2.8         3.7         10.7         2003         3.8           3.6         3.9         3.6         2.0         2.5         6.5         6.7         \$2000         4.8</td> <td>№         №</td> <td>No 1997     1998     1999     2000     2001     2002     2003     2004       2001     2001     2000     2001     2000     2001       2001     2001     2001     2001       2001     2001     2001       2001     2003     2004       2003     2004     2004       2004     3.4     2.0       2005     4.5     6.7       2006     4.9     5.2       2007     2.003     2.4       2008     2.4     2.6       2009     2.6     2.6</td> <td>No     1997     1998     1999     2000     2001     2002     2003     2004       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       3.6     3.9     3.6     2.0     2.5     6.7     5.8</td> <td>No     1997     1998     1999     2000     2001     2002     2003     2004       YOA: [1993 to 1997     1998     1999     2000     2001       2001     2001     2001     2001       2001     2001     2001       2001     2001       2001     2001       2001     2001       2001     2001       2001     2001       2001     2001       2003     3.4     2.0       2.7     2.7     2.9       3.1     2.9     3.1       2.8     3.7     10.7       2     2004     3.8       3.6     3.9     3.2       3.6     3.2     2.9       3.6     3.6     2.0       2.6     2.0     2.0       2.7     2.7     5.8       3.6     3.8     3.7       4.1     3.3       3.6     3.6       3.7     4.7       3.8     3.7       3.8     3.7       3.9     3.6       3.9     3.6       3.0     3.6       3.0     3.6       3.0     3.6       3.0     3.7       3.0<td>VOA:     1998     1999     2000     2001     2002     2003     2004       VOA:     1993     1999     1999     2000     2001     2002       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       3.6     3.9     3.6     2.0     2.5     6.7     5.8</td><td>VOA: [1993 to 1997     1998     1999     2000     2001     2002     2003     2004       VOA: [1993 to 1997     1998     1999     2000     2001     2002     2003       2.7     2.7     2.7     2.7     3.5     8.0     2000     200     3.4     2.0     2.7     2.7     5.0     8.7       3.5     3.1     2.9     3.1     2.8     3.7     10.7     2000     4.8     3.8     3.7     4.1     3.3     3.9     12.0       3.6     3.9     3.2     2.0     2.5     4.5     6.7     5.4     5.4</td><td>VOA: 1998     1999     2000     2001     2002     2003     2004       VOA: 1993 to 1997     1998     1999     2000     2001     2002     2003       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       201     2000     3.4     2.0     2.7     2.7     5.0     8.7       3.5     3.1     2.9     3.1     2.8     3.7     10.7     2       2000     4.8     5.2     6.7     5.4     5.4     7.8</td><td>1 10 1997 1998 1999 2000 2001 2002 2003 2004 2000 2001 2000 2001 2000 2001 2000 2001 2000 2001 2002 2003 2004 2000 2001 2000 2001 2000 2001 2002 2003 2004 2000 200 200 200 200 200 200 200 200 20</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       200</td><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       2000         2000       2001       2000       2001       2000       2001       2000       2001       2000       2000       2001       2001       2001       2001       2001       2001       2001       2001       2001       2001       <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: 1993 to 1997       1998       1999       2000       2001       2000       <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2003       2000       2001       2002       2003       2000       2001       2002       2000       2001       2002       2000       2001       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2003       2001       2002       2003       <t< td=""></t<></td></t<></td></t<></td></td>	No         1997         1998         1999         2000         2001         2002         2003         2004         YOA: [1993 to 1997           2.7         2.7         2.7         2.2         2.7         3.5         8.0         2001         2003         3.4           3.5         3.1         2.9         3.1         2.8         3.7         10.7         2003         3.8           3.6         3.9         3.6         2.0         2.5         6.5         6.7         \$2000         4.8	№         №	No 1997     1998     1999     2000     2001     2002     2003     2004       2001     2001     2000     2001     2000     2001       2001     2001     2001     2001       2001     2001     2001       2001     2003     2004       2003     2004     2004       2004     3.4     2.0       2005     4.5     6.7       2006     4.9     5.2       2007     2.003     2.4       2008     2.4     2.6       2009     2.6     2.6	No     1997     1998     1999     2000     2001     2002     2003     2004       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       3.6     3.9     3.6     2.0     2.5     6.7     5.8	No     1997     1998     1999     2000     2001     2002     2003     2004       YOA: [1993 to 1997     1998     1999     2000     2001       2001     2001     2001     2001       2001     2001     2001       2001     2001       2001     2001       2001     2001       2001     2001       2001     2001       2001     2001       2003     3.4     2.0       2.7     2.7     2.9       3.1     2.9     3.1       2.8     3.7     10.7       2     2004     3.8       3.6     3.9     3.2       3.6     3.2     2.9       3.6     3.6     2.0       2.6     2.0     2.0       2.7     2.7     5.8       3.6     3.8     3.7       4.1     3.3       3.6     3.6       3.7     4.7       3.8     3.7       3.8     3.7       3.9     3.6       3.9     3.6       3.0     3.6       3.0     3.6       3.0     3.6       3.0     3.7       3.0 <td>VOA:     1998     1999     2000     2001     2002     2003     2004       VOA:     1993     1999     1999     2000     2001     2002       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       3.6     3.9     3.6     2.0     2.5     6.7     5.8</td> <td>VOA: [1993 to 1997     1998     1999     2000     2001     2002     2003     2004       VOA: [1993 to 1997     1998     1999     2000     2001     2002     2003       2.7     2.7     2.7     2.7     3.5     8.0     2000     200     3.4     2.0     2.7     2.7     5.0     8.7       3.5     3.1     2.9     3.1     2.8     3.7     10.7     2000     4.8     3.8     3.7     4.1     3.3     3.9     12.0       3.6     3.9     3.2     2.0     2.5     4.5     6.7     5.4     5.4</td> <td>VOA: 1998     1999     2000     2001     2002     2003     2004       VOA: 1993 to 1997     1998     1999     2000     2001     2002     2003       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       201     2000     3.4     2.0     2.7     2.7     5.0     8.7       3.5     3.1     2.9     3.1     2.8     3.7     10.7     2       2000     4.8     5.2     6.7     5.4     5.4     7.8</td> <td>1 10 1997 1998 1999 2000 2001 2002 2003 2004 2000 2001 2000 2001 2000 2001 2000 2001 2000 2001 2002 2003 2004 2000 2001 2000 2001 2000 2001 2002 2003 2004 2000 200 200 200 200 200 200 200 200 20</td> <td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       200</td> <td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       2000         2000       2001       2000       2001       2000       2001       2000       2001       2000       2000       2001       2001       2001       2001       2001       2001       2001       2001       2001       2001       <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: 1993 to 1997       1998       1999       2000       2001       2000       <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2003       2000       2001       2002       2003       2000       2001       2002       2000       2001       2002       2000       2001       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2003       2001       2002       2003       <t< td=""></t<></td></t<></td></t<></td>	VOA:     1998     1999     2000     2001     2002     2003     2004       VOA:     1993     1999     1999     2000     2001     2002       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       3.6     3.9     3.6     2.0     2.5     6.7     5.8	VOA: [1993 to 1997     1998     1999     2000     2001     2002     2003     2004       VOA: [1993 to 1997     1998     1999     2000     2001     2002     2003       2.7     2.7     2.7     2.7     3.5     8.0     2000     200     3.4     2.0     2.7     2.7     5.0     8.7       3.5     3.1     2.9     3.1     2.8     3.7     10.7     2000     4.8     3.8     3.7     4.1     3.3     3.9     12.0       3.6     3.9     3.2     2.0     2.5     4.5     6.7     5.4     5.4	VOA: 1998     1999     2000     2001     2002     2003     2004       VOA: 1993 to 1997     1998     1999     2000     2001     2002     2003       2.7     2.7     2.7     2.7     3.5     8.0       3.5     3.1     2.9     3.1     2.8     3.7     10.7       201     2000     3.4     2.0     2.7     2.7     5.0     8.7       3.5     3.1     2.9     3.1     2.8     3.7     10.7     2       2000     4.8     5.2     6.7     5.4     5.4     7.8	1 10 1997 1998 1999 2000 2001 2002 2003 2004 2000 2001 2000 2001 2000 2001 2000 2001 2000 2001 2002 2003 2004 2000 2001 2000 2001 2000 2001 2002 2003 2004 2000 200 200 200 200 200 200 200 200 20	No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       200	10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       2000         2000       2001       2000       2001       2000       2001       2000       2001       2000       2000       2001       2001       2001       2001       2001       2001       2001       2001       2001       2001 <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       &lt;</td><td>No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: 1993 to 1997       1998       1999       2000       2001       2000       <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2003       2000       2001       2002       2003       2000       2001       2002       2000       2001       2002       2000       2001       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2003       2001       2002       2003       <t< td=""></t<></td></t<></td></t<>	10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       <	10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       <	No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2001       2000       <	No 1997       1998       1999       2000       2001       2002       2003       2004       YOA: 1993 to 1997       1998       1999       2000       2001       2000 <t< td=""><td>10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2003       2000       2001       2002       2003       2000       2001       2002       2000       2001       2002       2000       2001       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2003       2001       2002       2003       <t< td=""></t<></td></t<>	10 1997       1998       1999       2000       2001       2002       2003       2004       YOA: [1993 to 1997       1998       1999       2000       2003       2000       2001       2002       2003       2000       2001       2002       2000       2001       2002       2000       2001       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2000       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2001       2002       2003       2003       2001       2002       2003 <t< td=""></t<>

#### Paid as % of Ultimate

Paid as % of Ultimate Gross

raiu as	76 OF ORUINALE GIV	155																								
Benchr	ark								Selected									Deviation of	f Selected to Be	nchmark						
Y	DA: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004
200	76.9%	52.0%	38.9%	6.6%					2000	73.7%	52.4%	37.2%	5.7%					2000	-3.2%	0.5%	-1.7%	-0.9%				
200	82.3%	61.3%	52.9%	28.1%	8.5%				2001	79.3%	60.8%	52.0%	25.9%	7.1%				2001	-2.9%	-0.4%	-0.9%	-2.1%	-1.4%			
kg 200	86.7%	70.0%	63.4%	43.8%	34.7%	4.5%			kg 2002	84.2%	71.6%	60.8%	41.6%	31.0%	3.9%			kg 2002	-2.5%	1.6%	-2.6%	-2.1%	-3.7%	-0.6%		
> 200	89.3%	76.1%	71.3%	52.8%	50.1%	23.8%	4.1%		≻ 2003	87.4%	78.5%	67.9%	52.4%	43.1%	22.4%	3.1%		≻ 2003	-1.9%	2.3%	-3.4%	-0.5%	-7.0%	-1.4%	-1.0%	
₹ 200-	91.0%	80.9%	76.9%	60.4%	57.8%	40.1%	20.8%	8.8%	₹ 2004	90.4%	82.7%	72.4%	58.6%	53.5%	39.4%	18.5%	7.1%	₹ 2004	-0.6%	1.9%	-4.5%	-1.8%	-4.3%	-0.7%	-2.4%	-1.7%
¥ 200	92.9%	84.2%	82.1%	67.4%	63.5%	53.6%	39.4%	31.7%	¥ 2005	91.9%	85.2%	77.2%	66.4%	58.8%	50.6%	34.3%	26.4%	<i>¥</i> 2005	-1.1%	1.0%	-5.0%	-1.0%	-4.7%	-3.0%	-5.1%	-5.3%

#### Paid as % of Ultimate Net

Paid	as % (	or Ultimate Net																										
Benc	hmark	k								Selecte	t l								De	viation of	Selected to Be	nchmark						
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YC	A: 1993 to 1997	7 1998	1999	2000	2001	2002	2003	2004		YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
20	000	78.4%	52.9%	40.4%	7.5%					2000	76.0%	60.8%	42.3%	7.3%						2000	-2.4%	7.9%	1.9%	-0.2%				
20	001	83.5%	59.3%	54.5%	32.9%	7.7%				2001	81.1%	70.5%	54.7%	30.7%	4.8%					2001	-2.4%	11.3%	0.2%	-2.2%	-2.9%			
la 20	002	87.4%	67.5%	64.8%	47.9%	29.8%	5.2%			kg 2002	85.0%	77.6%	66.1%	47.6%	27.9%	4.3%			ar	2002	-2.5%	10.1%	1.4%	-0.3%	-1.9%	-0.9%		
× 20	003	90.2%	74.5%	71.3%	54.9%	45.9%	27.2%	4.1%		> 2003	87.5%	81.5%	69.5%	54.8%	37.6%	25.6%	3.0%		×	2003	-2.7%	7.0%	-1.9%	-0.2%	-8.2%	-1.7%	-1.1%	
₹ 20	004	91.0%	78.5%	74.6%	62.3%	55.4%	45.0%	22.0%	8.4%	₹ 2004	90.3%	81.5%	71.1%	57.4%	49.7%	43.4%	19.9%	7.1%	¥	2004	-0.7%	3.0%	-3.6%	-4.9%	-5.7%	-1.6%	-2.0%	-1.3%
¥ 20	005	92.9%	82.1%	80.0%	68.7%	63.4%	57.9%	39.8%	30.9%	¥ 2005	91.2%	83.3%	73.8%	63.1%	55.4%	54.7%	35.5%	27.7%	As	2005	-1.6%	1.2%	-6.2%	-5.5%	-8.1%	-3.2%	-4.3%	-3.2%

IBNR Burn (1 year)

#### IBNR Burn (1 year) Gross Benchmark YOA: 1993 to 1997 Deviation of Selected to Benchmark YOA: 1993 to 1997 1998 Selected YOA:1993 to 1997 1998 1999 2000 2001 2002 2003 2004 1998 1999 2000 2001 2002 2003 2004 1999 2000 2001 2002 2003 2004 YOA: 2000 2001 2002 2003 ¥ 2003 ¥ 2004 \$ 2005 2000 2001 2002 ≻ 2003 × 2004 °¥ 2005 2000 2001 28.9% 81.0% 22.5% -6.3% -10.8% -18.2% 79.5% 76.5% 68.8% 58.3% 79.0% -2.0% 79.5% 76.5% 81.0% 47.5% 58.8% 56.5% 48.4% 57.7% 58.6% 66.4% 51.6% 35.2% 19.6% 35.3% 43.2% 53.9% 40.2% 32.4% 53.3% 79.0% 57.7% 58.8% 45.4% 51.9% 76.2% 42.4% 31.5% 32.3% 16.0% 36.1% 28.5% 21.2% 27.5% 19.7% 35.4% 20.4% 20.3% 28.9% 21.9% 31.9% 16.2% 22.5% 24.1% 11.9% -3.9% -8.8% 68.8% 27.2% 48.0% 16.7% 34.5% 2001 2002 2003 17 2004 2005 -6.3% 2.2% -20.0% -20.1% 19.7% 23.8% 28.8% 14.5% 59.5% 33.8% 31.2% 51.4% 20.4% 20.3% 36.3% -28.5%

#### IBNR Burn (1 year) Net

Ben	chmark									Selected									Deviation of	Selected to Be	enchmark						
. [	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YO	1993 to 199	7 1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
	2000									2000									2000								
	2001	21.0%	92.5%	77.1%	69.3%					2001	23.8%	71.2%	56.6%	65.2%					2001	2.8%	-21.3%	-20.6%	-4.1%				
ar	2002	29.2%	12.7%	61.1%	57.3%	46.2%				kg 2002	21.7%	50.5%	78.2%	48.3%	38.5%				kg 2002	-7.5%	37.8%	17.1%	-9.0%	-7.7%			
≻	2003	42.8%	46.7%	42.0%	63.3%	38.2%	34.2%			≻ 2003	14.6%	104.9%	60.8%	52.9%	45.0%	31.9%			≻ 2003	-28.2%	58.2%	18.7%	-10.4%	6.8%	-2.3%		
Ā	2004	9.7%	16.1%	31.1%	32.4%	50.8%	36.8%	31.4%		₹ 2004	0.4%	-100.5%	-39.1%	-4.1%	30.5%	30.9%	22.6%		₹ 2004	-9.3%	-116.6%	-70.2%	-36.6%	-20.3%	-5.9%	-8.8%	
As	2005	30.7%	42.0%	32.4%	12.9%	43.7%	26.8%	30.8%	43.2%	<i>4</i> 2005	-11.2%	19.2%	21.8%	20.0%	29.8%	17.3%	20.5%	30.2%	₹ 2005	-41.9%	-22.8%	-10.6%	7.1%	-13.9%	-9.6%	-10.3%	-13.1%

#### IBNR as % Total Reserve

#### IBNR as % Total Reserve Gross

IDNR as 7	Total Reserve	Gross																									
Benchmar	k								Selected									Dev	riation of	Selected to Be	nchmark						
YOA	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	:1993 to 1997	1998	1999	2000	2001	2002	2003	2004		YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
2000	37.2%	38.9%	57.3%	87.7%					2000	39.1%	39.8%	63.8%	90.1%						2000	2.0%	0.8%	6.5%	2.4%				
2001	30.2%	29.0%	45.4%	56.1%	71.1%				2001	36.2%	34.2%	48.8%	53.9%	71.0%					2001	6.0%	5.2%	3.4%	-2.2%	-0.2%			
ਲੂ 2002	24.3%	28.2%	37.2%	43.3%	54.6%	89.6%			ਲੂ 2002	29.4%	29.4%	37.4%	38.0%	52.7%	91.5%			ar	2002	5.0%	1.2%	0.2%	-5.3%	-1.8%	1.9%		
≻ 2003	19.9%	24.4%	31.6%	34.3%	46.1%	65.9%	90.8%		× 2003	30.0%	23.7%	31.0%	28.0%	47.2%	72.5%	93.7%		×	2003	10.1%	-0.7%	-0.6%	-6.2%	1.0%	6.5%	3.0%	
₹ 2004	20.3%	23.6%	30.0%	33.6%	38.3%	51.4%	70.8%	83.7%	₹ 2004	33.0%	28.0%	31.0%	34.8%	42.4%	58.3%	80.0%	87.7%	At	2004	12.6%	4.4%	1.0%	1.2%	4.1%	6.9%	9.2%	4.0%
¥ 2005	18.2%	21.3%	27.8%	31.7%	32.0%	42.8%	56.7%	60.8%	∛ 2005	40.2%	30.6%	28.4%	30.5%	39.2%	52.5%	70.8%	68.1%	As	2005	22.0%	9.3%	0.7%	-1.2%	7.2%	9.7%	14.1%	7.3%

IBNR as % Total Reserve Net

De	numan	<b>`</b>								Selecteu									Deviation	Selected to Be	stictillark						
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YO	A: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
	2000	34.7%	39.3%	56.6%	87.1%					2000	40.4%	28.2%	59.1%	88.7%					2000	5.7%	-11.1%	2.6%	1.6%				
	2001	31.2%	32.6%	47.0%	57.0%	78.2%				2001	40.6%	33.6%	47.8%	62.7%	82.0%				2001	9.4%	1.0%	0.8%	5.7%	3.7%			
ar	2002	26.3%	36.5%	42.0%	46.0%	57.6%	88.5%			ਲ੍ਹ 2002	34.3%	28.4%	32.8%	46.4%	61.7%	90.9%			kg 2002	8.0%	-8.1%	-9.2%	0.4%	4.1%	2.4%		
×	2003	18.3%	30.4%	34.1%	39.7%	47.8%	64.4%	90.6%		⊁ 2003	35.0%	15.3%	25.4%	41.2%	51.6%	70.3%	93.3%		× 2003	16.6%	-15.1%	-8.6%	1.5%	3.8%	5.9%	2.8%	
¥	2004	27.2%	31.4%	36.0%	39.0%	43.7%	51.3%	70.2%	86.9%	₹ 2004	35.7%	33.8%	46.1%	51.8%	47.5%	56.9%	78.9%	88.8%	₹ 2004	8.5%	2.4%	10.1%	12.9%	3.8%	5.5%	8.7%	1.9%
As	2005	21.6%	26.5%	33.4%	38.2%	40.5%	45.0%	55.9%	64.2%	∛ 2005	43.5%	38.8%	39.2%	38.1%	46.2%	52.7%	69.5%	73.8%	<i>¥</i> 2005	21.9%	12.3%	5.8%	-0.2%	5.7%	7.8%	13.5%	9.6%

Coloctod

Selected

Deviation of Selected to Renchmark

Deviation of Selected to Benchmark

#### Net to Gross (Ultimate Premiums)

Benchmark	¢ (								Selected									Deviation of	f Selected to Be	enchmark						
YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004
2000	75.0%	68.3%	70.2%	74.3%					2000	75.4%	64.0%	63.7%	66.5%				[	2000	0.4%	-4.3%	-6.5%	-7.8%				-
2001	75.0%	68.1%	70.5%	70.5%	66.1%				2001	75.7%	64.9%	63.7%	67.7%	75.7%				2001	0.7%	-3.2%	-6.8%	-2.8%	9.6%			
kg 2002	75.0%	68.0%	69.6%	69.0%	67.1%	70.0%			kg 2002	75.7%	66.8%	63.7%	64.5%	74.6%	78.8%			kg 2002	0.6%	-1.1%	-5.9%	-4.5%	7.5%	8.9%		
≻ 2003	75.0%	67.9%	69.3%	68.4%	66.4%	69.4%	73.4%		≻ 2003	75.5%	66.8%	65.2%	65.2%	71.8%	77.9%	82.2%		≻ 2003	0.5%	-1.0%	-4.1%	-3.3%	5.4%	8.5%	8.7%	
₹ 2004	75.0%	68.0%	69.4%	69.1%	66.9%	66.3%	72.4%	77.5%	₹ 2004	75.6%	66.6%	65.5%	64.7%	71.3%	74.3%	80.2%	81.2%	₹ 2004	0.6%	-1.4%	-3.9%	-4.4%	4.4%	8.0%	7.8%	3.8%
<i>4</i> 2005	75.0%	67.9%	69.3%	69.1%	66.7%	66.2%	73.3%	77.6%	∛ 2005	75.7%	66.9%	65.6%	64.9%	71.2%	74.1%	80.0%	81.3%	<i>4</i> 2005	0.7%	-1.1%	-3.8%	-4.2%	4.5%	7.9%	6.7%	3.7%

Ultimate RI Recoveries

Ultimate RI Recoveries to Gross Ultimate Claims

Ultimat	e RI Recoveries to	Gross Ult	imate Clair	ns																							
Benchr	nark								Selected									Devia	ation of Select	ted to Ben	chmark						
Y	OA: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	1 YO	1993 to 1997	1998	1999	2000	2001	2002	2003	2004		YOA: 1993	to 1997	1998	1999	2000	2001	2002	2003	2004
200	25.3%	42.3%	39.7%	25.1%					2000	24.3%	47.6%	48.2%	34.4%					2	000 -1	.0%	5.4%	8.6%	9.3%				
200	24.9%	39.4%	39.3%	35.5%	41.5%				2001	23.2%	48.2%	48.3%	39.4%	34.7%				2	-1 001	.7%	8.8%	9.0%	3.9%	-6.8%			
ୁ ଜୁ 200:	2 24.6%	40.9%	38.1%	34.9%	41.7%	20.9%			kg 2002	23.3%	46.6%	47.5%	42.2%	39.2%	14.8%			282	002 -1	.4%	5.7%	9.3%	7.3%	-2.5%	-6.1%		
× 2003	3 24.6%	41.4%	39.6%	33.9%	45.1%	25.6%	19.3%		× 2003	23.1%	45.3%	47.2%	42.5%	37.3%	19.8%	13.4%		× 2	003 -1	.6%	3.9%	7.6%	8.5%	-7.8%	-5.8%	-5.8%	
₹ 200-	4 24.0%	41.1%	38.7%	35.0%	44.2%	27.8%	22.9%	20.2%	₹ 2004	23.1%	45.3%	46.7%	42.6%	38.0%	18.3%	13.8%	15.3%	₹2	.004 -0	.9%	4.2%	8.0%	7.6%	-6.2%	-9.5%	-9.1%	-4.9%
¥ 200	5 24.0%	40.6%	38.4%	34.9%	44.9%	28.9%	22.9%	26.9%		23.0%	45.2%	47.0%	44.2%	37.6%	18.9%	13.4%	20.2%	۶¥ 2	005 -1	.0%	4.7%	8.6%	9.4%	-7.3%	-10.0%	-9.5%	-6.7%

Ultimate RI Recoveries to Ultimate Premium Ceded

Ultimat	RI Recoveries to	o Ultimate I	Premium C	eded																							
Benchr	nark								Selected									Deviation	on of Select	ed to Benc	hmark						
Y	DA: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YO	A: 1993 to 199	7 1998	1999	2000	2001	2002	2003	2004		YOA: 1993	o 1997	1998	1999	2000	2001	2002	2003	2004
200	74.9%	177.1%	169.0%	94.3%					2000	73.4%	170.0%	163.5%	96.9%					200	0 -1.	5% ·	-7.0%	-5.5%	2.5%				
200	72.9%	176.8%	193.7%	152.2%	155.1%				2001	70.3%	191.5%	178.5%	145.0%	167.0%				200			14.7%	-15.1%	-7.1%	11.9%			
kg 200	2 71.5%	187.6%	189.5%	155.0%	159.3%	46.4%			kg 2002	69.8%	193.0%	184.6%	151.8%	183.4%	47.2%			kg 200	2 -1.	7%	5.4%	-5.0%	-3.2%	24.1%	0.8%		
≻ 200	3 71.4%	193.5%	203.2%	160.4%	181.4%	51.2%	46.5%		≻ 2003	68.5%	189.5%	197.2%	169.8%	170.2%	55.0%	56.0%		≻ 200	3 -2	9% ·	-4.0%	-6.0%	9.5%	-11.2%	3.8%	9.5%	
₹ 200	69.7%	192.7%	201.4%	176.8%	190.8%	51.7%	51.7%	68.9%	₹ 2004	68.4%	189.4%	200.2%	175.0%	176.6%	40.7%	43.8%	72.4%	₹ 200	4 -1.	3% ·	-3.3%	-1.2%	-1.7%	-14.2%	-10.9%	-8.0%	3.5%
∛ 200	69.4%	189.3%	199.0%	173.7%	203.0%	53.3%	50.1%	94.8%	¥ 2005	68.1%	193.2%	202.2%	180.0%	180.8%	40.4%	37.8%	84.3%	≪ 200	5 -1.	4%	3.8%	3.2%	6.2%	-22.2%	-12.8%	-12.3%	-10.5%

#### Paid to Incurred claims

Paid to Incurred claims Gross Benchmark

Del	ICIIIIali	N								Selected									Deviation of	Selected to be	numark						
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
	2000	84.1%	63.9%	59.9%	36.5%					2000	82.1%	64.7%	62.1%	37.8%					2000	-2.0%	0.8%	2.2%	1.3%				
	2001	86.9%	69.0%	67.3%	47.1%	24.4%				2001	85.8%	70.2%	67.9%	43.2%	20.9%				2001	-1.2%	1.2%	0.6%	-3.9%	-3.4%			
ar	2002	89.6%	76.5%	73.4%	57.9%	53.9%	31.3%			kg 2002	88.3%	78.2%	71.3%	53.5%	48.7%	32.4%			kg 2002	-1.3%	1.7%	-2.1%	-4.4%	-5.2%	1.0%		
×	2003	91.2%	80.8%	78.4%	63.0%	65.1%	47.8%	31.5%		≻ 2003	90.8%	82.7%	75.4%	60.5%	58.9%	51.2%	33.9%		> 2003	-0.4%	1.8%	-3.0%	-2.6%	-6.2%	3.4%	2.4%	
Ā	2004	92.7%	84.7%	82.6%	69.7%	69.0%	58.0%	47.4%	37.2%	₹ 2004	93.4%	86.9%	79.2%	68.5%	66.6%	60.9%	53.1%	38.3%	₹ 2004	0.7%	2.2%	-3.4%	-1.2%	-2.3%	2.9%	5.7%	1.0%
As	2005	94.1%	87.1%	86.4%	75.1%	71.9%	66.9%	60.1%	54.2%	₹ 2005	95.0%	89.3%	82.5%	74.0%	70.2%	68.3%	64.2%	52.9%	₹ 2005	0.8%	2.1%	-3.9%	-1.2%	-1.7%	1.4%	4.1%	-1.3%

#### Paid to Incurred claims Net

Bench		urred claims Ne								Selected									Deviation of	Selected to Be	nchmark						
	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA	: 1993 to 1997	1998	1999	2000	2001	2002	2003	2004	YOA:	1993 to 1997	1998	1999	2000	2001	2002	2003	2004
20	00	84.8%	65.0%	61.0%	38.7%					2000	84.1%	68.4%	64.2%	41.2%				[	2000	-0.6%	3.4%	3.2%	2.5%				
20	01	88.1%	68.3%	69.3%	53.3%	27.8%				2001	87.8%	78.3%	69.8%	54.3%	21.8%				2001	-0.2%	9.9%	0.5%	1.0%	-6.0%			
lag 20	02	90.4%	76.6%	76.0%	63.0%	50.0%	32.1%			kg 2002	89.6%	82.9%	74.4%	62.9%	50.3%	32.9%			kg 2002	-0.8%	6.3%	-1.6%	-0.1%	0.3%	0.8%		
⊁ 20	03	91.8%	80.8%	79.0%	66.9%	61.9%	51.2%	31.3%		≻ 2003	91.5%	83.9%	75.3%	67.3%	55.5%	53.6%	31.8%		⊁ 2003	-0.4%	3.1%	-3.7%	0.4%	-6.4%	2.4%	0.6%	
₹ 20	04	93.2%	84.2%	82.1%	73.1%	68.8%	62.7%	48.5%	41.1%	₹ 2004	93.5%	87.0%	82.0%	73.7%	65.3%	64.0%	54.1%	40.4%	₹ 2004	0.3%	2.8%	-0.1%	0.6%	-3.5%	1.3%	5.6%	-0.7%
¥ 20	05	94.3%	86.2%	85.7%	78.0%	74.5%	71.4%	60.0%	55.5%	∛ 2005	94.8%	89.1%	82.2%	73.4%	69.8%	71.9%	64.3%	59.3%	∛ 2005	0.5%	2.9%	-3.5%	-4.6%	-4.7%	0.5%	4.3%	3.8%

# **5 ANOMALIES**

#### 5.1 Introduction

The table below details some lower level anomalies that have been identified in respect of syndicates of this Agent. Any feedback on the cause of these anomalies would assist MRRU's understanding of the position which, in turn, would help in future reviews.

#### 5.2 Anomalies for Dummy Agent

Class of Business	YOA	КРІ	Value	Benchmark

# **6 DATA AND METHODOLOGY**

#### 6.1 Introduction

The pack has been designed to focus on Key Performance Indicators (KPIs) of reserving strength and historical reserving performance. This section provides a brief description of how the benchmark has been constructed and outlines important information regarding the treatment of the data. Appendix I contains definitions of the KPIs used.

The results of the benchmarking need to be viewed carefully both because the KPIs themselves are open to a variety of interpretations and because of the limitations of the data. Lloyd's will not draw firm conclusions simply from the benchmarking but rather will use the results as a starting point for discussion with Agents.

#### 6.2 The Benchmark

To assess an Agent/Syndicate's performance against that of the market, a benchmark is required that takes account of the different mixes of business written by different Syndicates. To construct the reserving benchmark, the market has been segmented into 63 classes of business. A list of these classes is shown in Appendix II. The Agent/Syndicate's portfolio mix across classes is calculated based on a proportional split of ultimate premiums. The benchmark's portfolio mix is calibrated to be equal to the Agent/Syndicate separately for each year of account, each "as at" year and both gross and net of reinsurance.

To measure the benchmark's performance, a notional benchmark syndicate is constructed. This notional syndicate shares the same portfolio mix of the Agent/Syndicate being benchmarked, but exhibits market average performance within each year of account and class of business. This is done by scaling up or down the market's financial results such as claims and reserves according to the mix of business written by the Agent/Syndicate under review. A numerical example of this process is included in Appendix III. In general, when calculating the benchmark, the Agent/Syndicate's own data is excluded from the market data.

#### 6.3 The Data

The Reserve Benchmarking Tool employs the Solvency & Reserving Data (SRD) as its primary data source. This is an annually collated dataset for all non-life business, collected gross and net of reinsurance at a risk-code level. It is the only dataset that Lloyd's collects at this level of details that is net of reinsurance. Incremental data is received annually and the cumulative dataset is updated.

There have been two major adjustments to the data that are necessary to avoid distorted results.

Firstly, the 2005 year of account has been excluded. The recent change to an annual accounting and associated data collected has meant direct comparisons for the most recent year of account can be misleading and is consequently excluded.

Secondly, the SRD dataset contains a number of negative items, especially at a net of reinsurance level, which may or may not be correct. To avoid distortions by these negative values, the base data has been adjusted as follows.

- All negative cumulative premiums (net or gross of reinsurance) have been set to zero.
- Any negative ultimate claim positions at a syndicate, class of business, year of account and 'as at' year level has been set to zero by setting all the paid, outstanding claims and IBNR reserves to zero for that particular cell.

The adjustments to the data relate to 5% of the market's net of reinsurance premiums and 3% of the market's net claims which is tolerable. The classes most affected by the adjustments are the Aviation XL, Marine XL and Non-Marine General Liability XL classes.

# 7 APPENDIX I - DEFINITION OF KEY PERFORMANCE INDICATORS

The KPIs have been split into 3 separate areas of interest. Each measure is given a definition and potential implication of the measure. The implications made are general in nature and are aimed at being informative but are not guaranteed to reflect the true underlying situation in every case.

Throughout the following definitions, reserves at time t, "Reserve (t)" is equal to the sum of outstanding reported claims, IBNR claims, unearned premium reserve and unexpired risk provision, less deferred acquisition costs. Premiums are net of acquisition costs.

#### 7.1 Quality of Business

#### 7.1.1 Ultimate Loss Ratio (ULR)

= Ult. Claims Ult. Premiums

High ultimate loss ratios can indicate either strong reserves or poor quality business.

#### 7.1.2 Paid Loss Ratios

Paid Claims

Ult. Premiums

High paid loss ratios can indicate poor quality business.

#### 7.2 Reserve Strength

#### 7.2.1 1-yr Survival Ratio

 $= \frac{\text{Ult. Claims (t) - Paid Claims (t)}}{\text{Paid Claims (t) - Paid Claims (t - 1)}}$ 

Reserve (t)

= Paid Claims in prior year

High survival ratios can indicate stronger reserves.

#### 7.2.2 3-yr Survival Ratio

=  $\frac{3 * \text{Reserve (t)}}{\text{Paid Claims (t) - Paid Claims (t - 3)}}$ 

Reserve (t)

= Average Paid Claims per annum over prior 3 years

High survival ratios can indicate stronger reserves.

#### 7.2.3 Paid Claims as % of Ultimate Claims

Paid Claims

 $=\frac{1}{\text{Ult. Claims}}$ 

High paid to ultimate ratios can show lower reserves (or faster payment)

#### 7.2.4 IBNR Burn

= Incurred Claims (t) - Incurred Claims (t - 1) IBNR (t - 1)

High IBNR burn can indicate weak historical reserves.

#### 7.2.5 Reserve Burn

= Paid Claims (t) - Paid Claims (t - 1) Reserve (t - 1)

High reserve burn can indicate weak historical reserves.

#### 7.2.6 Paid to Incurred Claims Ratio

= Paid Claims Incurred Claims

High paid to incurred ratios can indicate weak case reserving.

#### 7.2.7 IBNR as a % of Total Reserve

IBNR

= Reserve

High IBNR to reserve ratios can indicate strong IBNR reserving or weak case reserving.

#### 7.2.8 IBNR to Outstanding Claims Ratio

IBNR

=

**OS** Claims

High IBNR to reserve ratios can indicate strong IBNR reserving or weak case reserving.

#### 7.2.9 Incurred Claims as % of Ultimate Claims

= Incurred Claims Ult. Claims

High incurred to ultimate ratios show lower IBNR.

## 7.3 Reinsurance

#### 7.3.1 Net to Gross Ratio

Net Ultimate Premium = Gross Ultimate Premium

High net to gross ratios can indicate a high-level of purchased reinsurance protection.

#### 7.3.2 RI Recoveries to Gross Ultimate Claims Ratio

Ultimate RI Claims

 $= \frac{\text{Gross Ultimate Claims}}{\text{Gross Ultimate Claims}}$ 

High RI recoveries to gross ultimate claims ratios can indicate a high-level of expected reinsurance recovery or dependence.

#### 7.3.3 RI Recoveries to Ultimate Premium Ceded Ratio

= Ultimate RI Claims Ultimate Ceded Premium

High RI recoveries to ultimate premium ceded ratios can indicate an efficient reinsurance programme.

# 8 APPENDIX II – LIST OF CLASSES OF BUSINESS WITH RISK CODES

High Level Line	Class of Business	Risk Code
Aviation	Aviation Airport Liability	AO
Property (D&F)	Agriculture & Weather	AG HA
Aviation	Aviation General Liability	L L2 L3
Aviation	Aviation Hull	H H2 H3
Aviation	Aviation Hull XL	НХ
Aviation	Aviation Liability XL	LX X1 XY
Aviation	Aviation Product	ΑΡ ΡΧ
Aviation	Aviation War	AW RX
Casualty	Bankers Bond	BB
Casualty	Directors & Officers	D3 D5 DM DO
Casualty	Directors & Officers US only	D2 D4 DM DO
Overseas Motor	Direct Overseas Motor	MF MG MH MI MP
Casualty	Employers Liability non UK	W2 W4 WC
Casualty	Employers Liability UK only	W3 WC
Energy	Energy Offshore Liability	EG EH
Energy	Energy Offshore PD	ET EW
Energy	Energy Onshore Liability	EA EB
Energy	Energy Onshore PD	EF
Property (D&F)	Engineering	CA
Property (D&F)	Extended Warranty	WA
Property (D&F)	Financial Guarantee	CR FG FM
Property (D&F)	Financial Guarantee XL	SB
Property (D&F)	Household	HP
Property (D&F)	Legal Expenses	LE
Property (D&F)	Livestock	N NB
Property (D&F)	Livestock Assumed	NX
Marine	Marine Cargo	V VL
Marine	Marine Hull	B T TS
Marine	Marine Liability	G GC
Marine	Marine war	Q W WB WX
Marine	Marine whole account XOL	GX SR TX X2 XE XT
Accident & Health	Medical Expenses	КМ
Casualty	Medical malpractice non US	GP

Casualty	Medical malpractice US only	GP
Casualty Treaty	Motor Whole Account	ХМ
Marine	Non Marine Cargo	СТ
Casualty	Non Marine General Liability non US	NA NC PL TC UA UC
Casualty	Non Marine General Liability US only	NA NC PL TC UA UC
Casualty Treaty	Non Marine General Liability XL	XL
Property (D&F)	Non Marine war	WL
Property (D&F)	Nuclear Liability & PD	NL NP
Accident & Health	Personal Accident	K KA KC KD KG KK KS KT
Accident & Health	Personal Accident XL	DX KL KX
Casualty	Professional Indemnity non US	E3 E5 E7 E9 F3 PI PM
Casualty	Professional Indemnity US only	E2 E4 E6 E8 F2 PI PM
Casualty	Pecuniary Loss / Contigency	P PB PC PF PN PQ PU PZ
Marine	Political Risk/ Contract Frustration	CF PR
Property Treaty	Property cat XL	X3 XP
Property (D&F)	Property Non US	B4 B5 DC P3 P5 P7 PD
Property Treaty	Property pro rata Non US	TR
Property Treaty	Property risk XS	XC
Property (D&F)	Property US	B2 B3 DC P2 P4 P6 PD
Property Treaty	Property pro rata US	TR
Property Treaty	Property risk XS US	XC
Aviation	Space	CX SC SL SO SX ZX
Marine	Specie Fine Art	FA
Marine	Specie General	GS
Marine	Specie Jewellers	JB
Property (D&F)	Terrorism	1E 1T 2E 2T 3E 3T 4E 4T 5T 6T 7T 8T BD TE TO TU
Marine	Transport whole account XOL	VX
UK Motor	UK Motor Comprehensive	M2 M3 M4 MC MK
UK Motor	UK Motor Non-Comprehensive	M5 M6 M7 MB ML
Marine	Yacht	0

# 9 APPENDIX III - NUMERICAL EXAMPLE OF BENCHMARK CALCULATION

Syndicate X has written £200m of business in a particular year of account across 3 classes of business. This is split as follows: £100m (50%) of Employer's Liability, £60m (30%) of Professional Indemnity and £40m (20%) of Public Liability. It estimates that its ultimate claims will be £150m, £60m and £15m for each of these three classes respectively. This equates to an overall ULR of 112.5% (£225m / £200m).

Overall, the rest of the market (excluding Syndicate X) has written £2bn (40%) of Employer's Liability, £2bn (40%) of Professional Indemnity and £1bn (20%) of Public Liability. Overall estimated ultimate claims are £3bn, £2bn and £500m for each of these three classes respectively. This equates to loss ratios of 150%, 100% and 50% respectively, or an overall ULR of 110% (£5.5bn / £5bn).

The two ULRs of 112.5% and 110% are not directly comparable as Syndicate X has written proportionally more Employer's Liability than the market – a class that has produced a poor result at a market level. We therefore create a benchmark that has written the same mix of business as Syndicate X (i.e. 50% of Employer's Liability, 30% of Professional Indemnity and 20% of Public Liability) and has had market average experience (i.e. loss ratios of 150%, 100% and 50% respectively). We can then calculate an overall, weighted average ULR for the notional syndicate as 115%.

This is calculated as follows:

**Benchmark Premium** 

= £2bn \* (50%/40%) + £2bn \* (30%/40%) + £1bn \* (20%/20%)

= £2.5bn + £1.5bn + £1bn = **£5bn** 

**Benchmark Claims** 

= £3bn \* (50%/40%) + £2bn \* (30%/40%) + £500m \* (20%/20%)

= £3.75bn + £1.5bn + £500m = **£5.75bn** 

Benchmark ULR

= £5.75bn / £5bn = **115%** 

Whereas initially the Syndicate appeared to have a higher loss ratio than the market, when allowing for the increased proportion of Employer's Liability business, it can be seen that the Syndicate actually outperformed the market, achieving equal loss ratios in Employer's Liability and Professional Indemnity to the market and achieving a more profitable underwriting result than the market in Public Liability.

All KPIs have been calculated using this premium weighting approach. This also needs to be borne in mind when interpreting the results.

The weightings have been calculated separately for Gross and Net KPIs.

# **10 APPENDIX IV - DATA ADJUSTMENTS**

#### **10.1 Introduction**

The tables below contain the data identified and removed in respect of syndicates of this Agent. Any feedback on the cause of these data would assist MRRU's understanding of the position which, in turn, would help in future reviews.

The criteria for removal are detailed in Section 6.

#### 10.2 Data Removed from Dummy Agent

All figures are in thousands (000s).

"As at' Year 2005

atieai	2005										
	[			Gross					Net		
		CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims
YOA	1993										
	1994										
	1995										
	1996										
	1997										
	1998										
	1999										
	2000										
	2001										
	2002										
	2003										
	2004										
	Total										

"As	at'	Year	2004

at icui	2004										
				Gross					Net		
		CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims
YOA	1993										
	1994										
	1995										
	1996										
	1997										
	1998										
	1999										
	2000										
	2001										
	2002										
	2003										
	2004										
	Total										

#### "As at' Year 2003

	[			Gross			Net						
	-	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims		
YOA	1993												
	1994												
	1995												
	1996												
	1997												
	1998												
	1999												
	2000												
	2001												
	2002						1						
	2003												
	2004						1						
	Total												

#### "As at' Year 2002

cui	2002												
				Gross			Net						
		CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims		
Α	1993												
	1994												
	1995												
	1996												
	1997												
	1998												
	1999												
	2000												
	2001												
	2002												
	2003		]					1					
	2004												
Ī	Total												

				Gross			Net					
		CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	
YOA	1993											
	1994											
	1995											
	1996											
	1997											
	1998											
	1999											
	2000											
	2001											
	2002											
	2003											
	2004											

#### "As at' Year 2000

AS at rear	2000										
				Gross					Net		
		CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims	CWP	Paid Claims	Outstanding Claims	IBNR	Ultimate Claims
YOA	1993										
	1994										
	1995										
	1996										
	1997										
	1998										
	1999										
	2000										
	2001										
	2002										
	2003										
	2004		]				]				
	Total										