

GIRO Conference and Exhibition 2012

The Munich chain ladder: *a personal view* Anthony Wright

The Munich Chain Ladder

Reference:

Quarg, Gerhard, and Thomas Mack, "Munich Chain Ladder: A Reserving Method that Reduces the Gap between IBNR Projections Based on Paid Losses and IBNR Projections Based on Incurred Losses," *Variance* 2:2, 2008, pp. 266-299.

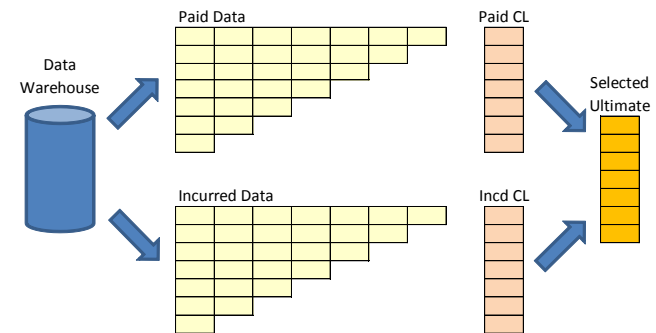
Web link:

<http://www.variancejournal.org/issues/?fa=article&abstrID=6514>

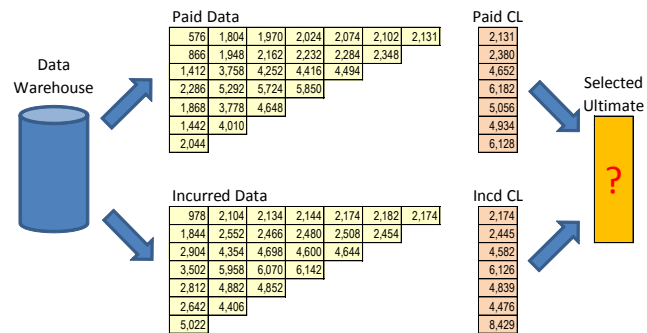
The Munich Chain Ladder

- A problem -
paid and incurred chain ladders don't agree
- A solution –
the Munich Chain Ladder
- In practice...

The Standard Chain Ladder



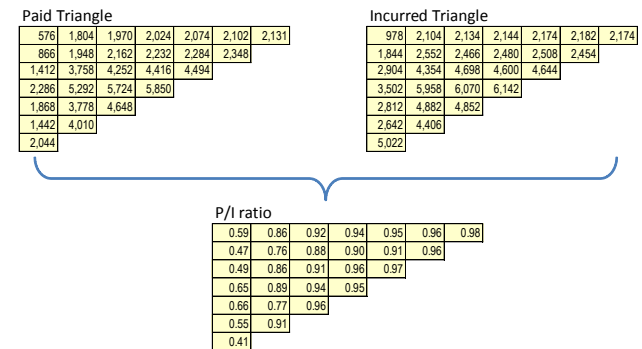
The Standard Chain Ladder Quarg & Mack's example data



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4

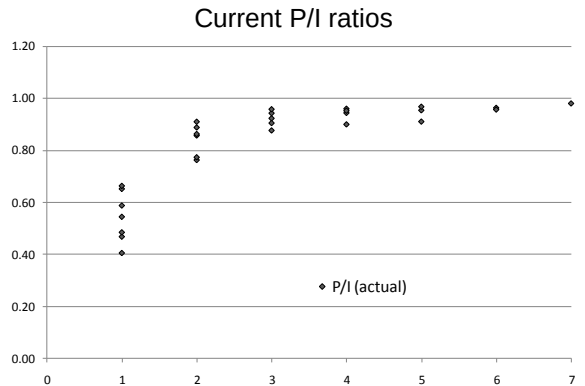
The Standard Chain Ladder P/I ratios



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5

The Standard Chain Ladder



The Standard Chain Ladder P/I ratios

Paid Quadangle

576	1,804	1,970	2,024	2,074	2,102	2,131
866	1,948	2,162	2,232	2,284	2,348	2,380
1,412	3,758	4,252	4,416	4,494	4,589	4,652
2,286	5,292	5,724	5,850	5,971	6,097	6,182
1,868	3,778	4,648	4,784	4,884	4,987	5,056
1,442	4,010	4,536	4,669	4,766	4,867	4,934
2,044	4,981	5,634	5,800	5,920	6,045	6,128

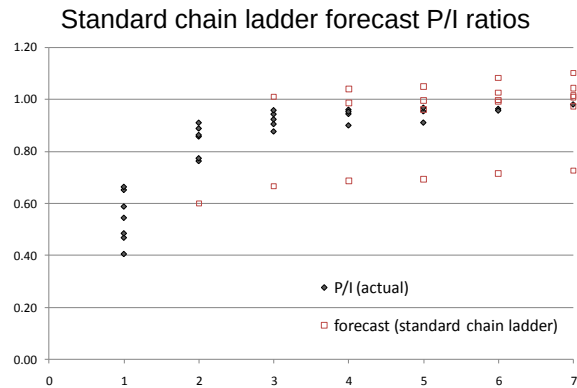
Incurred Quadangle

978	2,104	2,134	2,144	2,174	2,182	2,174
1,844	2,552	2,466	2,480	2,508	2,454	2,445
2,904	4,354	4,698	4,600	4,644	4,598	4,582
3,502	5,958	6,070	6,142	6,210	6,149	6,126
2,812	4,882	4,852	4,851	4,905	4,857	4,839
2,642	4,406	4,488	4,488	4,537	4,493	4,476
5,022	8,297	8,451	8,450	8,544	8,460	8,429

P/I ratio

0.59	0.86	0.92	0.94	0.95	0.96	0.96
0.47	0.76	0.88	0.90	0.91	0.96	0.97
0.49	0.86	0.91	0.96	0.97	1.00	1.02
0.65	0.89	0.94	0.95	0.96	0.99	1.01
0.66	0.77	0.96	0.99	1.00	1.03	1.04
0.55	0.91	1.01	1.04	1.05	1.08	1.10
0.41	0.60	0.67	0.69	0.69	0.71	0.73

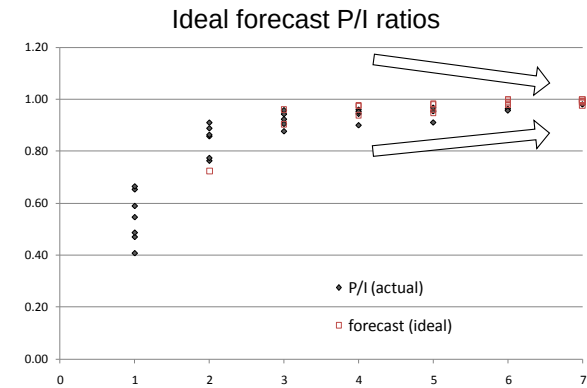
The Standard Chain Ladder



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8

The Standard Chain Ladder

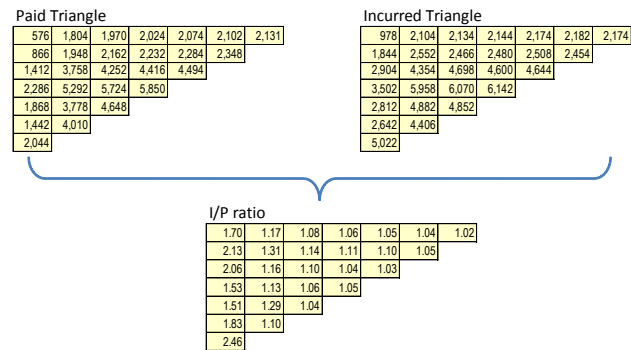


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9

The Standard Chain Ladder

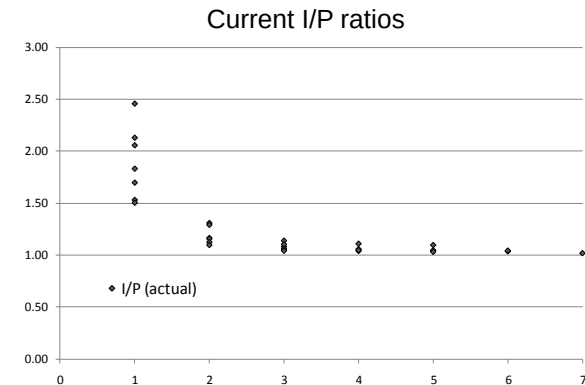
I/P ratios



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10

The Standard Chain Ladder



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11

The Standard Chain Ladder I/P ratios

Paid Quadrangle

576	1,804	1,970	2,024	2,074	2,102	2,131
866	1,948	2,162	2,232	2,284	2,348	2,380
1,412	3,758	4,252	4,416	4,494	4,589	4,652
2,286	5,292	5,724	5,850	5,971	6,097	6,182
1,868	3,778	4,648	4,784	4,884	4,987	5,056
1,442	4,010	4,536	4,669	4,766	4,867	4,934
2,044	4,981	5,634	5,800	5,920	6,045	6,128

Incurred Quadrangle

978	2,104	2,134	2,144	2,174	2,182	2,174
1,844	2,552	2,466	2,480	2,508	2,454	2,445
2,904	4,354	4,698	4,600	4,644	4,588	4,582
3,502	5,958	6,070	6,142	6,210	6,149	6,126
2,812	4,882	4,852	4,851	4,905	4,857	4,839
2,642	4,406	4,488	4,488	4,537	4,493	4,476
5,022	8,297	8,451	8,450	8,544	8,460	8,429

I/P ratio

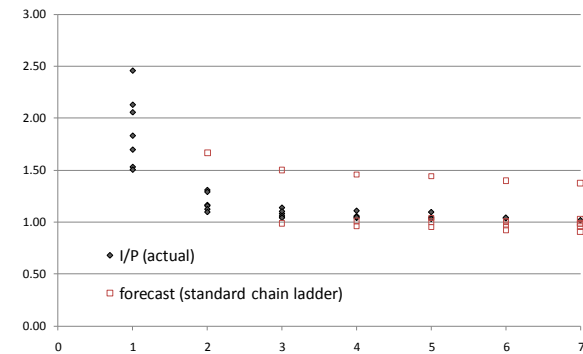
1.70	1.17	1.08	1.06	1.05	1.04	1.02
2.13	1.31	1.14	1.11	1.10	1.05	1.03
2.06	1.16	1.10	1.04	1.03	1.00	0.98
1.53	1.13	1.06	1.05	1.04	1.01	0.99
1.51	1.29	1.04	1.01	1.00	0.97	0.96
1.83	1.10	0.99	0.96	0.95	0.92	0.91
2.46	1.67	1.50	1.46	1.44	1.40	1.38

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12

The Standard Chain Ladder

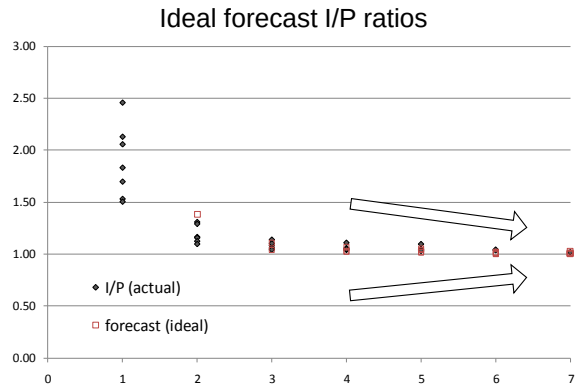
Standard chain ladder forecast I/P ratios



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13

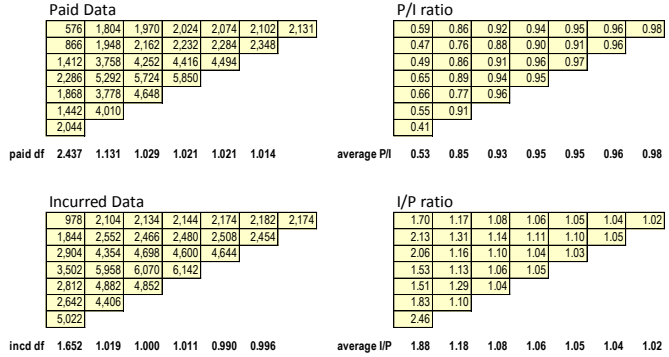
The Standard Chain Ladder



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14

The Standard Chain Ladder



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15

The Standard Chain Ladder

Paid Data							P/I ratio							
576	1,804	1,970	2,024	2,074	2,102	2,131	0.59	0.86	0.92	0.94	0.95	0.96	0.98	
866	1,948	2,162	2,232	2,284	2,348	2,380	0.47	0.76	0.88	0.90	0.91	0.96	0.97	
1,412	3,758	4,252	4,416	4,494	4,589	4,652	0.49	0.86	0.91	0.96	0.97	1.00	1.02	
2,286	5,292	5,724	5,850	5,971	6,097	6,182	0.65	0.89	0.94	0.95	0.96	0.99	1.01	
1,868	3,778	4,648	4,784	4,884	4,987	5,056	0.66	0.77	0.96	0.99	1.00	1.03	1.04	
1,442	4,010	4,536	4,669	4,766	4,867	4,934	0.55	0.91	1.01	1.04	1.05	1.08	1.10	
2,044	4,981	5,634	5,800	5,920	6,045	6,128	0.41	0.60	0.67	0.69	0.69	0.71	0.73	
paid df	2,437	1,131	1,029	1,021	1,021	1,014	average P/I	0.53	0.85	0.93	0.95	0.95	0.96	0.98

high

Incurred Data							I/P ratio							
978	2,104	2,134	2,144	2,174	2,182	2,174	1.70	1.17	1.08	1.06	1.05	1.04	1.02	
1,844	2,552	2,466	2,480	2,508	2,454	2,445	2.13	1.31	1.14	1.11	1.10	1.05	1.03	
2,904	4,354	4,698	4,600	4,644	4,598	4,582	2.06	1.16	1.10	1.04	1.03	1.00	0.98	
3,502	5,958	6,070	6,142	6,210	6,149	6,126	1.53	1.13	1.06	1.05	1.04	1.01	0.99	
2,812	4,882	4,852	4,851	4,905	4,857	4,839	1.51	1.29	1.04	1.01	1.00	0.97	0.96	
2,642	4,406	4,488	4,488	4,537	4,493	4,476	1.83	1.10	0.99	0.96	0.95	0.92	0.91	
5,022	8,297	8,451	8,450	8,544	8,460	8,429	2.46	1.67	1.50	1.46	1.44	1.40	1.38	
incd df	1,652	1,019	1,000	1,011	0,990	0,996	average I/P	1.88	1.18	1.08	1.06	1.05	1.04	1.02

low

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18

The Munich Chain Ladder

Standard chain ladder:

same average development factor applied to all accident years

An improvement:

- Paid chain ladder: if the momentary I/P ratio is higher (lower) than average, use a higher (lower) than average paid development factor
- Incurred chain ladder: if the momentary P/I ratio is higher (lower) than average, use a higher (lower) than average incurred development factor

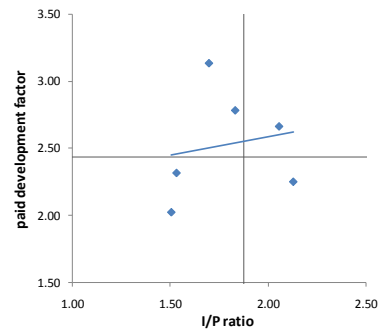
But how much higher or lower?

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19

The Munich Chain Ladder

paid development factor (year 1 to year 2)

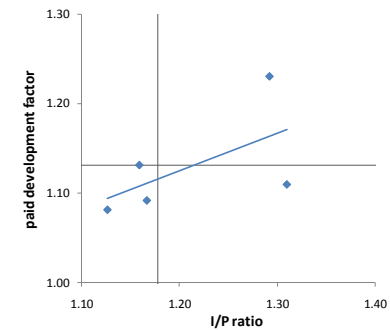


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20

The Munich Chain Ladder

paid development factor (year 2 to year 3)

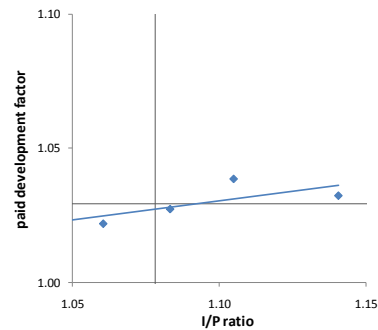


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21

The Munich Chain Ladder

paid development factor (year 3 to year 4)

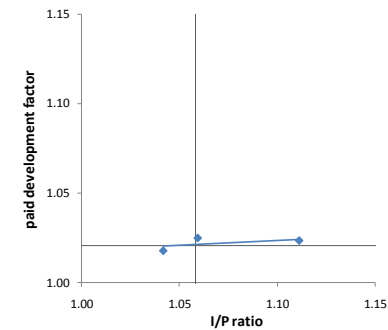


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22

The Munich Chain Ladder

paid development factor (year 4 to year 5)

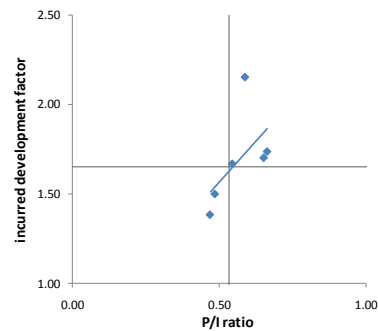


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23

The Munich Chain Ladder

incurred development factor (year 1 to year 2)

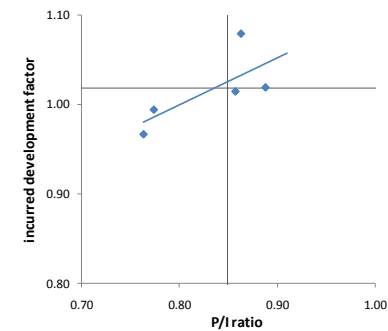


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24

The Munich Chain Ladder

incurred development factor (year 2 to year 3)

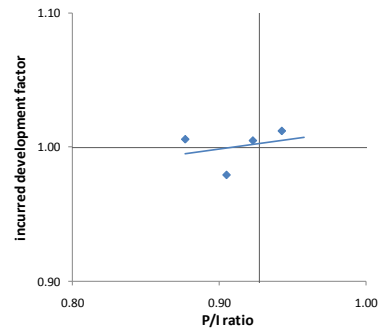


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25

The Munich Chain Ladder

incurred development factor (year 3 to year 4)

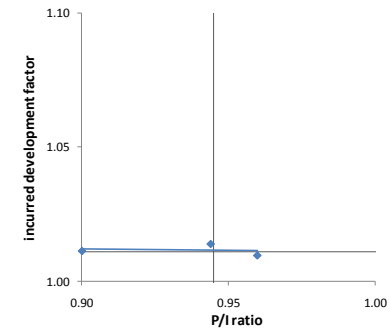


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26

The Munich Chain Ladder

incurred development factor (year 4 to year 5)



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27

The Munich Chain Ladder

One answer:
linear regression of development factors at each development age

But...

- Sometimes the gradient is steep but the correlation is low
- Sometimes the regression line will slope the “wrong” way
- Where there are few data points the regression parameters are uncertain

The Munich Chain Ladder

The Munich chain ladder:

- Uses all the data at once to estimate:
 - a single correlation parameter for adjusting the paid development factors
 - a single correlation parameter for adjusting the incurred development factors
- Takes into account the variance of the paid and incurred development factors
- Takes into account the variance of the P/I and I/P ratios

Key is to use residuals...

The Munich Chain Ladder

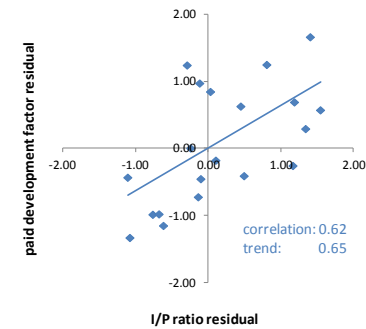
- Plot incremental paid development residual as a function of momentary I/P ratio residual
- Plot incremental incurred development residual as a function of momentary P/I ratio residual
- Look at gradient and correlation

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30

The Munich Chain Ladder

paid development factor residuals (all years)

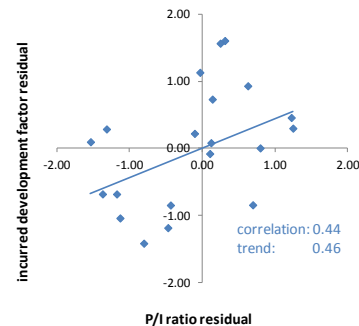


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31

The Munich Chain Ladder

incurred development factor residuals (all years)



The Munich Chain Ladder

Standard chain ladder:

- Same paid development factor at each age for all accident years
- Same incurred development factor at each age for all accident years

Munich chain ladder:

- adjust paid development factor for each accident year according to the residual of the momentary I/P ratio
- Adjust incurred development factor each accident year according to the residual of the momentary P/I ratio

The Munich Chain Ladder

$$\widehat{f_{i,t \rightarrow t+1}^P} = \widehat{f_{t \rightarrow t+1}^P} + \widehat{\lambda^P} \cdot \frac{\widehat{\sigma_{t \rightarrow t+1}^P}}{\widehat{\rho_t^P}} (\widehat{Q_{i,t}^{-1}} - \widehat{q_t^{-1}})$$

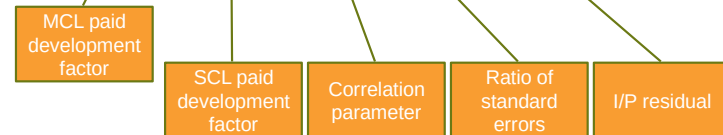
i = accident year
 t = development year
 $Q^{-1} = I/P$

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34

The Munich Chain Ladder

$$\widehat{f_{i,t \rightarrow t+1}^P} = \widehat{f_{t \rightarrow t+1}^P} + \widehat{\lambda^P} \cdot \frac{\widehat{\sigma_{t \rightarrow t+1}^P}}{\widehat{\rho_t^P}} (\widehat{Q_{i,t}^{-1}} - \widehat{q_t^{-1}})$$



i = accident year
 t = development year
 $Q^{-1} = I/P$

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35

The Munich Chain Ladder

$$\widehat{f_{i,t \rightarrow t+1}^I} = \widehat{f_{t \rightarrow t+1}^I} + \widehat{\lambda^I} \cdot \frac{\widehat{\sigma_{t \rightarrow t+1}^I}}{\widehat{\rho_t^I}} (Q_{i,t} - \widehat{q_t})$$

MCL incurred development factor SCL incurred development factor Correlation parameter Ratio of standard errors P/I residual

i = accident year
t = development year
Q = P/I

The Munich Chain Ladder Accident year 7 – low P/I

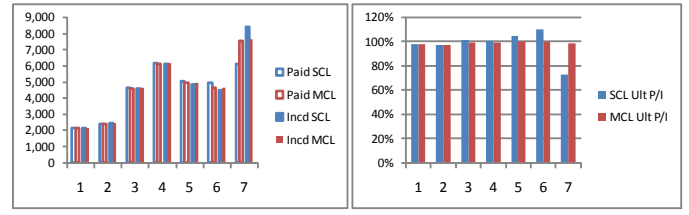
SCL forecast								MCL forecast							
Paid d.f.	2.44 1.13 1.03 1.02 1.02 1.01							Paid d.f.	2.77 1.23 1.03 1.02 1.02 1.01						
Paid forecast	2,044 4,981 5,634 5,800 5,920 6,045 6,128							Paid forecast	2,044 5,659 6,944 7,177 7,330 7,485 7,549						
Incurred d.f.	1.65 1.02 1.00 1.01 0.99 1.00							Incurred d.f.	1.56 0.98 0.99 1.01 0.99 1.00						
Incurred forecast	5,022 8,297 8,451 8,450 8,544 8,460 8,429							Incurred forecast	5,022 7,828 7,688 7,644 7,727 7,650 7,650						
P/I ratio	0.41	0.60	0.67	0.69	0.69	0.71	0.73	P/I ratio	0.41	0.72	0.90	0.94	0.95	0.98	0.99

The Munich Chain Ladder Accident year 6 – high P/I

SCL forecast								MCL forecast							
Paid d.f.	1.13 1.03 1.02 1.02 1.01							Paid d.f.	1.09 1.02 1.02 1.02 1.00						
Paid forecast	1,442	4,010	4,536	4,669	4,766	4,867	4,934	Paid forecast	1,442	4,010	4,388	4,493	4,574	4,643	4,656
Incurred d.f.	1.02 1.00 1.01 0.99 1.00							Incurred d.f.	1.04 1.01 1.01 1.00 1.00						
Incurred forecast	2,642	4,406	4,488	4,488	4,537	4,493	4,476	Incurred forecast	2,642	4,406	4,567	4,601	4,657	4,646	4,665
P/I ratio	0.55	0.91	1.01	1.04	1.05	1.08	1.10	P/I ratio	0.55	0.91	0.96	0.98	0.98	1.00	1.00

The Munich Chain Ladder

Accident Year	Paid MCL		Paid MCL Adjustment		Inc'd MCL		Inc'd MCL Adjustment		SCL Ult P/I	MCL Ult P/I
1	2,131	2,131	+0	+0.0%	2,174	2,174	+0	+0.0%	98%	98%
2	2,380	2,383	+2	+0.1%	2,445	2,444	-1	-0.1%	97%	98%
3	4,652	4,597	-55	-1.2%	4,582	4,629	+47	+1.0%	102%	99%
4	6,182	6,119	-62	-1.0%	6,126	6,176	+50	+0.8%	101%	99%
5	5,056	4,937	-118	-2.3%	4,839	4,950	+111	+2.3%	104%	100%
6	4,934	4,656	-279	-5.6%	4,476	4,665	+189	+4.2%	110%	100%
7	6,128	7,549	+1,420	+23.2%	8,429	7,650	-779	-9.2%	73%	99%
TOTAL	31,463	32,371	+908	+2.9%	33,071	32,688	-383	-1.2%	95%	99%



The Munich Chain Ladder

In practice...

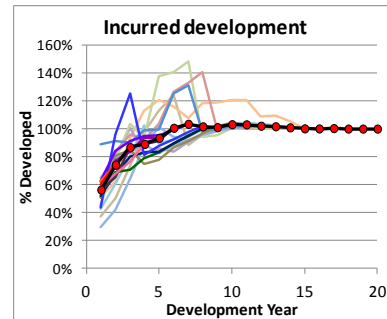
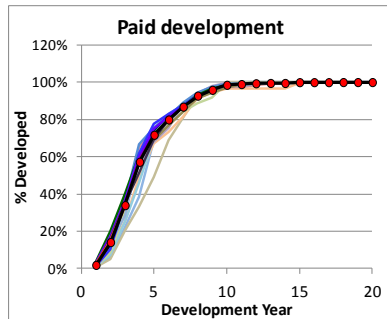
In practice...

Often works fine without adjustment.

Common challenges:

- Negative incurred development
- Noise
- Zero residuals
- Tail factors

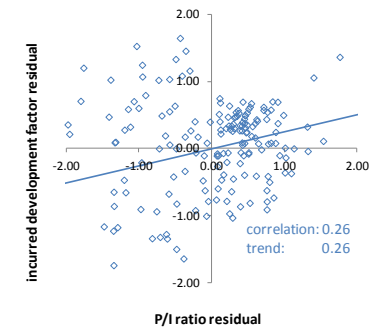
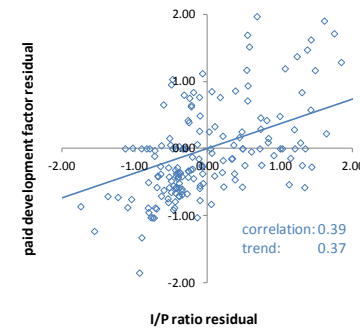
Example 1 – “easy” triangle



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42

Example 1 - “easy” triangle

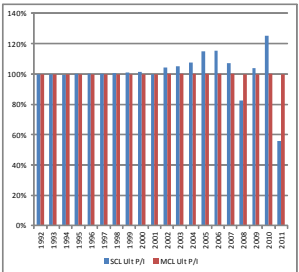


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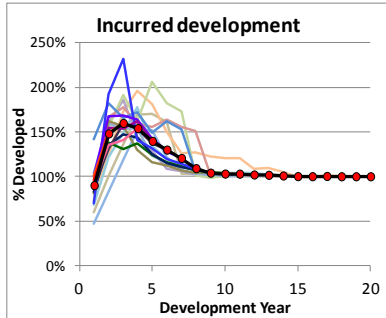
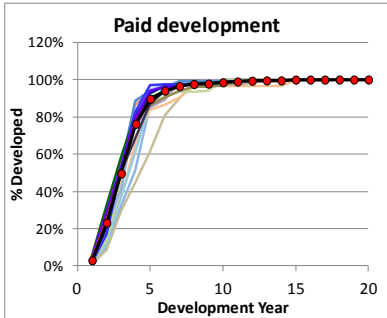
43

Example 1 - “easy” triangle

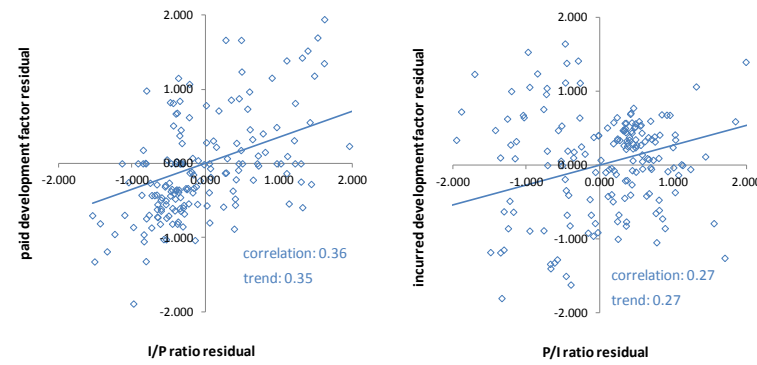
Year	Current Paid	Current Incd	Paid SCL	Inc SCL	Paid MCL	Inc MCL	Paid MCL Adjustme nt	Paid MCL Adjustme nt	Inc MCL Adjustme nt	Inc MCL Adjustme nt	SCL Ut P/I	MCL Ut P/I
1992	825	829	825	829	825	829	+0	+0.0%	+0	+0.0%	100%	100%
1993	909	911	909	911	909	911	-0	-0.0%	+1	+0.1%	100%	100%
1994	819	823	819	823	819	822	+0	+0.0%	-1	-0.1%	99%	100%
1995	1,116	1,118	1,117	1,114	1,116	1,117	-0	-0.0%	+4	+0.3%	100%	100%
1996	1,100	1,101	1,100	1,100	1,100	1,102	-0	-0.0%	+3	+0.2%	100%	100%
1997	1,399	1,401	1,399	1,399	1,399	1,402	-0	-0.0%	+3	+0.2%	100%	100%
1998	1,250	1,258	1,257	1,247	1,255	1,257	-2	-0.1%	+10	+0.8%	101%	100%
1999	1,624	1,643	1,632	1,616	1,630	1,633	-3	-0.2%	+16	+1.0%	101%	100%
2000	1,569	1,581	1,579	1,559	1,576	1,578	-4	-0.2%	+19	+1.2%	101%	100%
2001	1,925	2,010	1,946	1,951	1,947	1,951	+1	+0.1%	+0	+0.0%	100%	100%
2002	2,941	2,949	2,985	2,859	2,959	2,960	-26	-0.9%	+101	+3.5%	104%	100%
2003	2,574	2,582	2,686	2,555	2,651	2,653	-35	-1.3%	+97	+3.8%	105%	100%
2004	2,228	2,272	2,403	2,236	2,364	2,364	-39	-1.6%	+129	+5.8%	107%	100%
2005	2,391	2,477	2,755	2,395	2,677	2,675	-78	-2.8%	+280	+11.7%	115%	100%
2006	3,098	3,381	3,878	3,361	3,760	3,757	-119	-3.1%	+396	+11.8%	115%	100%
2007	2,409	2,926	3,360	3,133	3,306	3,308	-54	-1.6%	+175	+5.6%	107%	100%
2008	1,899	3,515	3,253	3,949	3,510	3,521	+258	+7.9%	-428	-10.8%	82%	100%
2009	1,509	3,726	4,456	4,295	4,418	4,422	-38	-0.9%	+127	+3.0%	104%	100%
2010	821	3,468	5,857	4,680	5,335	5,336	-522	-8.9%	+656	+14.0%	125%	100%
2011	53	3,036	3,018	5,392	4,507	4,517	+1,489	+49.3%	-876	-16.2%	56%	100%



Example 2 – negative incurred development



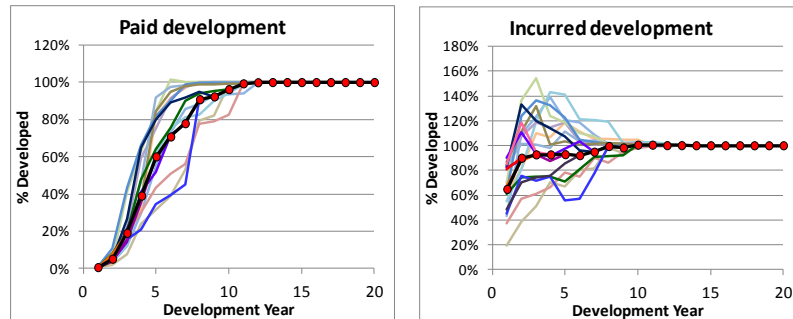
Example 2 – negative incurred development



Example 2 – negative incurred development



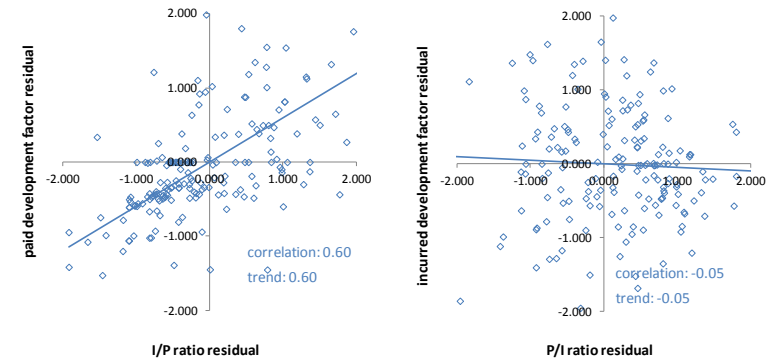
Example 3 – noisy incurred triangle



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48

Example 3 – noisy incurred triangle

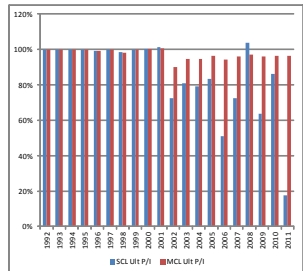


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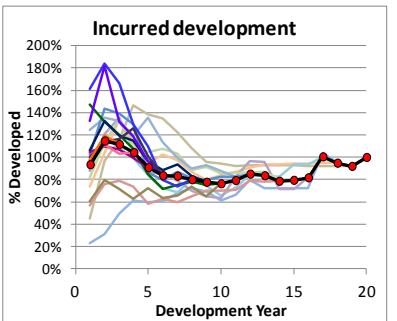
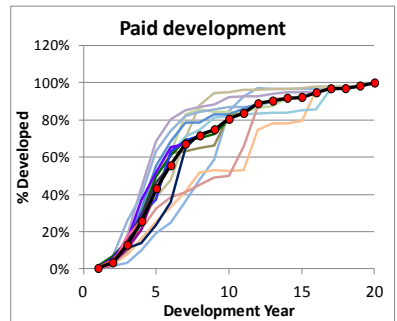
49

Example 3 – noisy incurred triangle

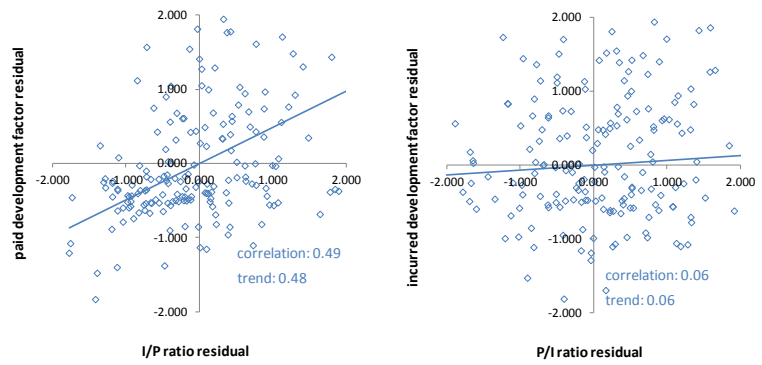
Year	Current Paid	Current Incd	Paid SCL	Inc SCL	Paid MCL	Inc MCL	Paid MCL Adjustme r/t	Paid MCL Adjustme r/t	Inc MCL Adjustme r/t	Inc MCL Adjustme r/t	SCL Ult P/t	MCL Ult P/t
1992	3,559	3,560	3,559	3,560	3,559	3,560	-0	-0.0%	-0	-0.0%	100%	100%
1993	8,726	8,726	8,726	8,726	8,726	8,726	-0	-0.0%	-0	-0.0%	100%	100%
1994	3,134	3,135	3,134	3,135	3,134	3,135	-0	-0.0%	-0	-0.0%	100%	100%
1995	3,661	3,662	3,661	3,662	3,661	3,662	-0	-0.0%	-0	-0.0%	100%	100%
1996	2,463	2,485	2,463	2,485	2,463	2,486	-0	-0.0%	-0	-0.0%	99%	99%
1997	2,292	2,292	2,292	2,292	2,292	2,292	-0	-0.0%	-0	-0.0%	100%	100%
1998	6,069	6,173	6,069	6,171	6,069	6,173	-0	-0.0%	-2	-0.0%	98%	98%
1999	4,238	4,238	4,238	4,238	4,238	4,238	-0	-0.0%	-0	-0.0%	100%	100%
2000	4,395	4,396	4,399	4,392	4,395	4,390	-4	-0.1%	-1	-0.0%	100%	100%
2001	4,744	4,745	4,777	4,722	4,742	4,718	-35	-0.7%	-4	-0.1%	101%	101%
2002	3,826	5,511	3,978	5,485	4,993	5,555	+1,015	+25.5%	+89	+1.3%	73%	90%
2003	3,950	5,189	4,280	5,282	5,047	5,328	+767	+17.9%	+46	+0.9%	81%	95%
2004	6,545	9,033	7,208	9,089	8,707	9,197	+1,499	+20.8%	+108	+1.2%	79%	95%
2005	5,019	7,341	6,444	7,741	7,524	7,806	+1,081	+16.8%	+68	+0.8%	83%	96%
2006	4,051	10,369	5,725	11,359	10,972	11,616	+5,247	+91.6%	+348	+3.1%	51%	94%
2007	4,427	9,422	7,373	10,152	9,907	10,332	-2,534	-34.4%	+180	+1.8%	73%	96%
2008	4,196	9,614	10,756	10,379	10,028	10,325	-728	-8.8%	-55	-0.5%	104%	97%
2009	1,424	10,304	7,503	11,769	11,554	12,010	+4,051	+54.0%	+240	+2.0%	64%	96%
2010	365	7,494	7,181	8,330	8,100	8,388	+919	+12.8%	+59	+0.7%	86%	97%
2011	11	7,582	2,058	11,693	11,525	11,945	+9,467	+460.1%	+251	+2.1%	18%	96%



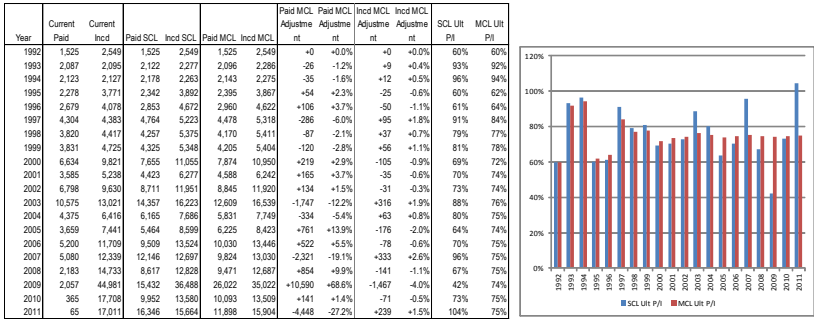
Example 4 – extreme tail



Example 4 – extreme tail



Example 4 – extreme tail



In practice...

Possible extensions:

- Zoning the triangle
 - Rising phase vs. falling phase
 - Noisy tail
 - Missing or obsolete data
- Other correlated triangles
 - Claims count, settled claims
 - Indemnity costs, legal costs

The Munich Chain Ladder

Summary:

- Paid and Incurred chain ladders don't agree – the standard chain ladder ignores any correlation between them
- The Munich chain ladder accommodates correlation between paid and incurred
- The method works well in practice, though sometimes it is best to split the triangle into zones

The Munich Chain Ladder is available in 'R'

If you don't have 'R', ask me for a copy in Excel: wrightar@the-mdu.com