

The Actuarial Profession
making financial sense of the future

GIRO 2011
Jens Perch Nielsen and Dix Roberts



Double chain ladder with a touch of Bornhuetter-Ferguson

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Agenda

- Introducing the problem: **stochastic reserving**
 - Current solution: **chain ladder methods**
- Motivating a **model** for the problem of stochastic reserving
 - Addressing the **limitations** of chain ladder methods
- Defining a **model** for the problem of stochastic reserving
 - **Consistency** with the chain ladder method

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Agenda

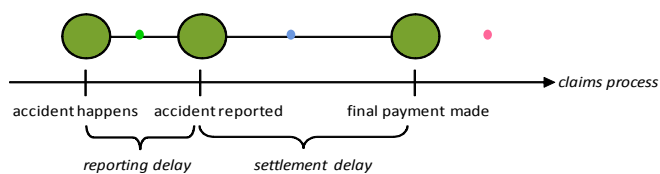
- The **double chain ladder** estimation method
- New insights:
 - Estimating the **tail**
 - Separation into **RBNS** and **IBNR**
 - Introducing **prior knowledge**
- Simulation methods to obtain **statistical distributions**
- Conclusions

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The individual claims mechanism

- The life of an individual claim in the general claims process:



- Three categories of claim:
 - **Reported and settled**
 - **Reported but not settled, RBNS**
 - **Incurred but not reported, IBNR**

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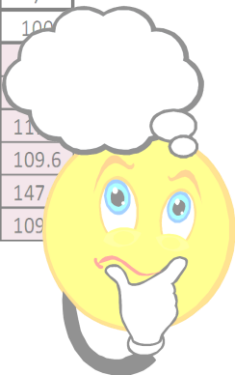
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The problem: stochastic reserving

- Outstanding liabilities are impacted by two types of delay during the claims process:
 - Reporting delay
 - Settlement delay
- Objectives:
 - Produce point forecasts for the outstanding reserve and cash flows
 - Produce accompanying distributions

Motivating a model for the chain ladder mean

	1	2	3	4	5	6	7
1	2200	1500	1000	650	300	150	100
2	1900	1400	900	550	250	145	100
3	2300	1700	1200	750	400	175.9	100
4	3000	1800	950	500	369.9	183.4	110
5	2700	1500	1000	641.8	345.8	171.4	109.6
6	3400	2200	1414.0	865.7	466.4	231.2	147
7	2500	1629.0	1042.6	638.3	343.9	170.5	109



What is a method?

- A **sequence of steps**, specifically designed to produce particular results



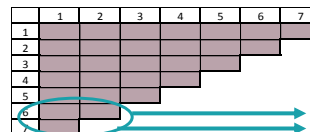
- A method can be **inflexible**
 - It is hard to adapt it to deal with unsatisfactory results
- An example is the **chain ladder method**

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The chain ladder method

- Current method for calculating loss reserves: **chain ladder method (CLM)**
- CLM in its most basic form suffers from three main **drawbacks**:
 - Unstable** estimates
 - No information about the **tail**
 - Unable to separate **RBNS** and **IBNR** claims

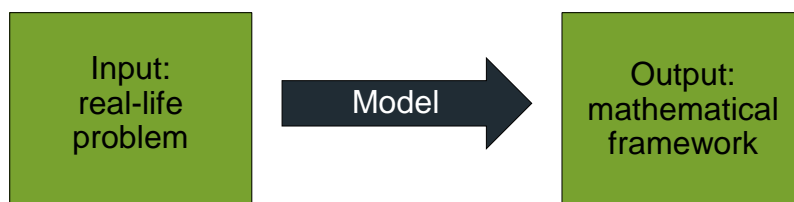


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What is a model?

- A **mathematical framework** that completely describes a real-life problem



- **Translates** a real-life problem into a language which we, as mathematicians, can understand and work with
- To apply to a specific data set, we also require an **estimation method based on the model**

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Introducing the model: addressing limitations of CLM

- We will introduce a **mathematical model** which underlies the CLM
- Using this model we are able to:
 - **Reduce the instability** of the CLM in a natural way by introducing prior knowledge at a micro level
 - Automatically provide the **tail**
 - Separate into **RBNS** and **IBNR** claims
- With this model, we are creating a **vehicle** which can incorporate current actuarial techniques in a more **natural** manner

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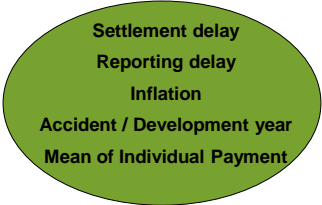
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Summary

- The problem of stochastic reserving includes many dependencies
- These are implicit within the chain ladder method
- They will be made explicit in our model

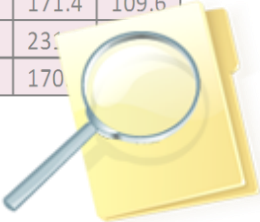
CL predictions for payments

	1	2	3	4	5	6	7
1	2200	1500	1000	650	300	150	100
2	1900	1400	900	550	250	145	88.7
3	2300	1700	1200	750	400	175.9	112.5
4	3000	1800	950	500	369.9	183.4	117.3
5	2700	1500	1000	641.8	345.8	171.4	109.6
6	3400	2200	1414.0	865.7	466.4	231.2	147.9
7	2500	1629.0	1042.6	638.3	343.9	170.5	109.0



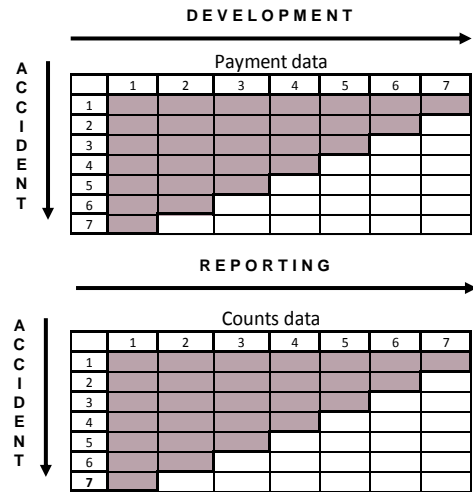
Defining a model for stochastic reserving

	1	2	3	4	5	6	7
1	2200	1500	1000	650	300	150	100
2	1900	1400	900	550	250	145	88.7
3	2300	1700	1200	750	400	175.9	112.5
4	3000	1800	950	500	369.9	183.4	117.3
5	2700	1500	1000	641.8	345.8	171.4	109.6
6	3400	2200	1414.0	865.7	466.4	231.2	147.9
7	2500	1629.0	1042.6	638.3	343.9	170.5	109.0



The modelled data: two run-off triangles

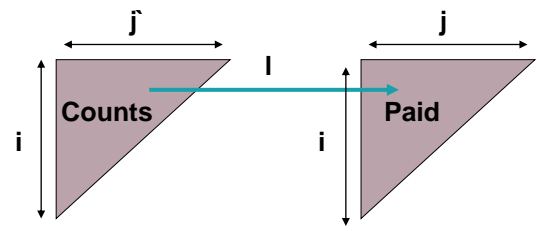
- We model **annual** data triangles
 - Incremental aggregated **payment data**
 - Incremental aggregated **counts data**, which is assumed to have fully run off



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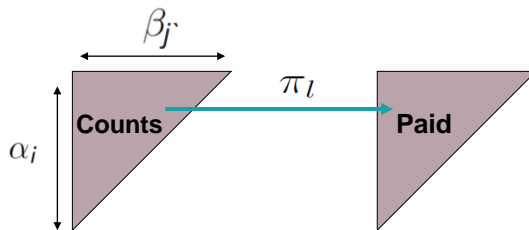
Introducing index notation

- We index the data as follows:
 - Accident year, i
 - Reporting delay, j^*
 - Settlement delay, l
 - Development delay, j
- Note that $j = j^* + l$



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The parameters involved in the model

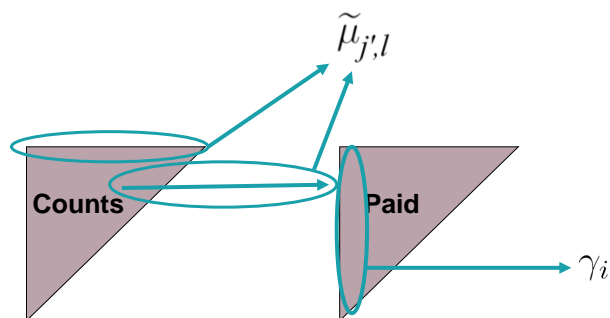


- Accident year: α_i
 - Represents ultimate claim numbers
- Reporting delay: β_j
 - Represents the proportion of ultimate claims reported with j period delay
- Settlement delay: π_l
 - Represents the proportion of claims settled l years after being reported

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The inflation parameters involved in the model



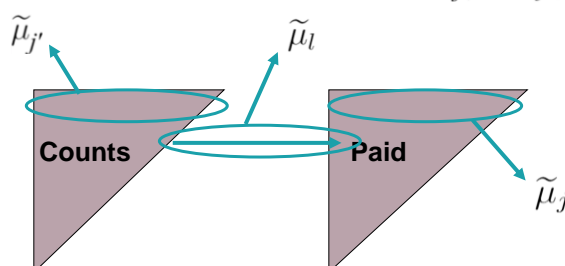
- Inflation parameters
 - $\tilde{\mu}_{j,l}$ dependency on reporting delay and settlement delay
 - γ_i dependency on accident year
- Individual claim payment mean = $\tilde{\mu}_{j,l} \times \gamma_i$

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The generality of the inflation parameters

- The inflation parameters can account for many dependencies, according to the choice of the practitioner
 - Dependence on the **reporting delay**: $\tilde{\mu}_{j',l} = \tilde{\mu}_{j'}$
 - Dependence on the **settlement delay**: $\tilde{\mu}_{j',l} = \tilde{\mu}_l$
 - Dependence on the **development delay**: $\tilde{\mu}_{j',l} = \tilde{\mu}_{j'+l}$



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Deriving an expression for the mean

- Under our model the **mean** of the total of the **incremental payments**, for accident year i and development delay j , is given by:

$$E[X_{ij}] = \alpha_i \gamma_i \sum_{l=0}^j \beta_{j-l} \tilde{\mu}_{j-l,l} \tilde{\pi}_l$$

- Is this consistent with the chain ladder method?

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The chain ladder mean

- The chain ladder **mean** of the total of the **incremental payments**, for accident year i and development delay j , can be formulated as:

$$E[X_{ij}] = \tilde{\alpha}_i \tilde{\beta}_j$$

- $\tilde{\alpha}_i$ represents ultimate payment numbers
- $\tilde{\beta}_j$ represents the development delay
- For derivation of this result, see Mack (1991)

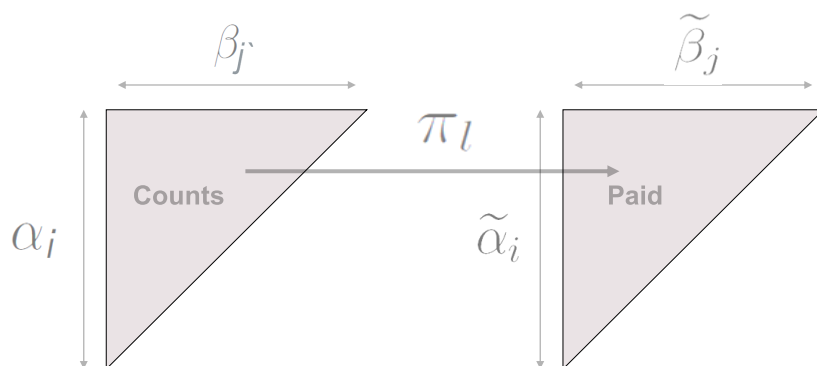
Rediscovering the chain ladder mean

- We impose the following relationships:

$$\begin{aligned} \alpha_i \gamma_i &= \tilde{\alpha}_i \\ \sum_{l=0}^j \beta_{j-l} \tilde{\mu}_{j-l,l} \tilde{\pi}_l &= \tilde{\beta}_j \end{aligned}$$

- This ensures that our model has the **same component structure** as the one implicitly assumed by CLM

The double chain ladder estimation method



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Introducing the double chain ladder method

- DCL is a **method** like CLM to produce estimations for the total of the incremental payments
- The **classical chain ladder algorithm is applied twice** to obtain estimates for all of the parameters in the model
- They can give the **same value for the point estimates** but DCL gives us more information

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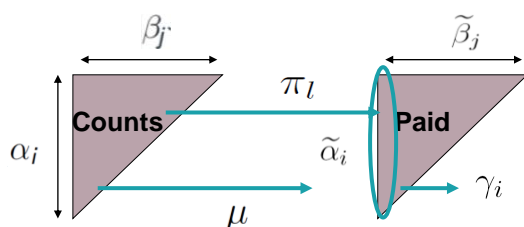
Over-parameterisation of the chain ladder mean model

- We aim to solve the problem **using only two run-off triangles**
- Therefore, we have to restrict ourselves to: $\tilde{\mu}_{j,l} = \tilde{\mu}_l$
 - Given more data, this restriction may not be necessary
- We rescale to obtain a constant mean: $\mu = \sum_{l=0}^{m-1} \tilde{\pi}_l \tilde{\mu}_l$
 - μ represents the mean of individual claim payments in the first accident year
- We can now **completely solve the problem**

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The parameters to estimate by DCL



- Ultimate claim numbers: α_i
- Reporting delay: β_j
- Settlement delay: π_l
- Development delay: $\tilde{\beta}_j$
- Ultimate payment numbers: $\tilde{\alpha}_i$
- Severity inflation: γ_i
- Individual payment mean in first year μ

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The DCL method: estimating the parameters

- Apply CLM to count data from a toy example to get the estimates $\hat{\alpha}_i, \hat{\beta}_j$.

Count Data

	1	2	3	4	5	6	7
1	230	100	40	10	3	2	1
2	200	110	35	5	2	1	
3	210	85	25	7	2		
4	270	130	50	20			
5	240	100	45				
6	285	135					
7	240						

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The DCL method: estimating the parameters

- Apply CLM to count data from a toy example to get the estimates $\hat{\alpha}_i, \hat{\beta}_j$.

Estimated Counts

	1	2	3	4	5	6	7
1	227.30	104.53	38.63	10.48	2.52	1.57	1.00
2	208.40	95.84	35.42	9.61	2.31	1.44	0.92
3	195.00	89.69	33.14	8.99	2.16	1.34	0.86
4	280.40	128.98	47.66	12.93	3.11	1.93	1.23
5	236.20	108.64	40.15	10.89	2.62	1.63	1.04
6	287.70	132.32	48.90	13.26	3.19	1.98	1.27
7	240.00	110.38	40.79	11.06	2.66	1.65	1.06

$\hat{\alpha}$

386
353
331
476
401
489
408

$\hat{\beta}$

0.589	0.271	0.1	0.027	0.007	0.004	0.003
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- Reminder:
 - $\hat{\alpha}_i$ represents ultimate claim numbers in the i^{th} accident period
 - $\hat{\beta}_j$ represents the proportion of ultimate claims reported with j period delay

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The DCL method: estimating the parameters

- Apply CLM to the payment data to obtain the estimates $\hat{\alpha}_i, \hat{\beta}_j$

Payment data

	1	2	3	4	5	6	7
1	2200	1500	1000	650	300	150	100
2	1900	1400	900	550	250	145	
3	2300	1700	1200	750	400		
4	3000	1800	950	500			
5	2700	1500	1000				
6	3400	2200					
7	2500						

The DCL method: estimating the parameters

- Apply CLM to the payment data to obtain the estimates $\hat{\alpha}_i, \hat{\beta}_j$

Estimated Payments

	1	2	3	4	5	6	7
1	2,292.8	1,494.0	956.2	585.4	315.4	156.3	100.0
2	2,033.8	1,325.3	848.2	519.3	279.8	138.7	88.7
3	2,579.7	1,681.0	1,075.8	658.7	354.9	175.9	112.5
4	2,689.4	1,752.4	1,121.6	686.7	369.9	183.4	117.3
5	2,513.7	1,638.0	1,048.3	641.8	345.8	171.4	109.6
6	3,390.6	2,209.4	1,414.0	865.7	466.4	231.2	147.9
7	2,500.0	1,629.0	1,042.6	638.3	343.9	170.5	109.0

$\hat{\alpha}$

5900	0.389	0.253	0.162	0.099	0.053	0.026	0.017
5233							
6638							
6920							
6468							
8725							
6433							

$\hat{\beta}$

- Reminder:
 - $\hat{\alpha}_i$ represents ultimate payment numbers in the i^{th} accident period
 - $\hat{\beta}_j$ represents the proportion of ultimate claims that develop in period j

The DCL method: estimating the parameters

- Use the following relationships between the CLM estimates and the parameters to estimate the remaining parameters:

$$\alpha_i \mu \gamma_i = \tilde{\alpha}_i$$
$$\sum_{l=0}^j \beta_{j-l} \pi_l = \tilde{\beta}_j$$

- Reminder:
 - π_l represents the proportion of claims settled l years after reporting
 - γ_i represents the claims inflation in the i^{th} accident period
 - μ represents the mean of individual payments in the first accident year

The DCL method: estimating the parameters

- Solving the linear system gives the following values:

$\hat{\pi}$	0.66	0.127	0.105	0.068	0.028	0.01	0.002
$\hat{\gamma}$	1	0.967	1.311	0.951	1.055	1.168	1.033
$\hat{\mu}$	15.28						

- We've now estimated all the parameters, and can apply the formula derived from the model

Estimating the RBNS claims

Count Data							Payment Data														
	1	2	3	4	5	6	7		1	2	3	4	5	6	7	8	9	10	11	12	13
1	230	100	40	10	3	2	1	1	2,200	1,500	1,000	650	300	150	100						
2	200	110	35	5	2	1		2	1,300	1,400	300	550	250	145							
3	210	85	25	7	2			3	2,300	1,700	1,200	750	400								
4	270	130	50	20				4	3,000	1,800	350	500									
5	240	100	45					5	2,700	1,500	1,000										
6	285	135						6	3,400	2,200											
7	240							7	2,500												

- **RBNS claims** contribute to cells to the right of the paid data

Estimating the RBNS claims

Estimated Counts							RBNS Estimates														
	1	2	3	4	5	6	7		1	2	3	4	5	6	7	8	9	10	11	12	13
1	227.3	104.5	38.63	10.48	2.523	1.565	1	1								21.0	7.2	2.5	0.8	0.2	0.0
2	208.4	95.84	35.42	9.606	2.313	1.435		2							16.9	5.0	1.3	0.3	0.0		
3	195	89.69	33.14	8.99	2.164			3						18.1	62.1	18.6	4.5	0.8	0.1		
4	280.4	129	47.66	12.93				4						340.1	159.1	60.0	16.3	3.4	0.4		
5	236.2	108.6	40.15					5					525.9	295.7	130.3	44.0	10.3	1.5			
6	287.7	132.3						6					837.7	598.9	307.2	116.1	34.6	5.6			
7	240							7					479.2	397.3	258.9	107.5	36.2	8.9			

$\hat{\pi}_i$

$\hat{\gamma}_i$

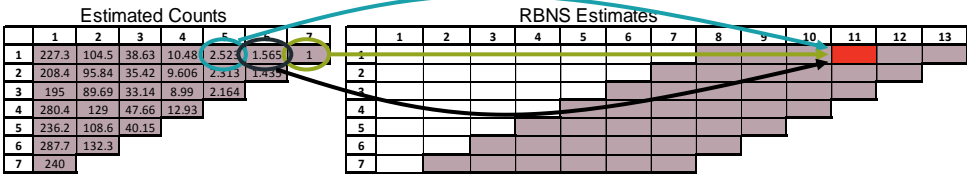
$\hat{\mu}$

- **RBNS claims** contribute to cells to the right of the paid data
- We predict RBNS reserve using estimated parameters and estimated count data from the **upper triangle**

• RBNS point prediction for cell (i,j):
$$\hat{X}_{ij}^{rbns} = \sum_{l=i-m+j}^{\min(j,d)} \hat{N}_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i$$

Worked example

- For illustration, we focus on payments in cell (1,11)



- RBNS estimation for (1,11) comes from reported counts in the previous six years:
 - We have chosen a **maximum delay** of six years

Worked example

	1	2	3	4	5	6	7
1	227.3	104.5	38.63	10.48	2.523	1.565	1
2	208.4	95.84	35.42	9.606	2.313	1.435	
3	195	89.69	33.14	8.99	2.164		
4	280.4	129	47.66	12.93			
5	236.2	108.6	40.15				
6	287.7	132.3					
7	240						

$2.523 \times \hat{\pi}_6$
 $= 2.523 \times 0.0011$
 $= 0.0028$

- Consider the counts from six years ago – cell (1,5)
- Multiply by $\hat{\pi}_6$ which represents the proportion of claims for which a payment is made after six years
- Gives an estimate for the number of claims reported six years ago that contributes to our cell (1,11)

Worked example

Estimated Counts

	1	2	3	4	5	6	7
1	227.3	104.5	38.63	10.48	2.523	1.565	1
2	208.4	95.84	35.42	9.606	2.313	1.35	
3	195	89.69	33.14	8.99	2.164		
4	280.4	129	47.66	12.93			
5	236.2	108.6	40.15				
6	287.7	132.3					
7	240						

$$2.523 \times \hat{\pi}_6 + 1.565 \times \hat{\pi}_5 + 1 \times \hat{\pi}_4 = 0.046$$

- Proceed in the same way to find estimates for the number of claims reported four and five years ago that contributes to our cell (1,11)
- Sum to get the total estimate of the **number of claims** that contribute to (1,11)

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Worked example

- We've estimated the **total number of claims** that contribute to (1,11) as 0.046
- Now we multiply by $\hat{\mu} \times \hat{\gamma}_1$, which represents the **mean of claim payments** which occurred in the first accident period
- This gives us our RBNS estimation for cell (1,11):

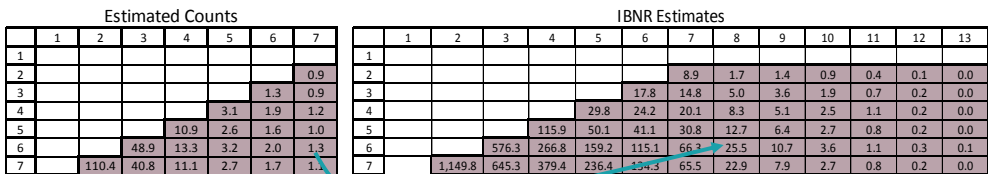
$$0.046 \times \hat{\mu} \times \hat{\gamma}_1 = 0.710$$

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Estimating the IBNR claims

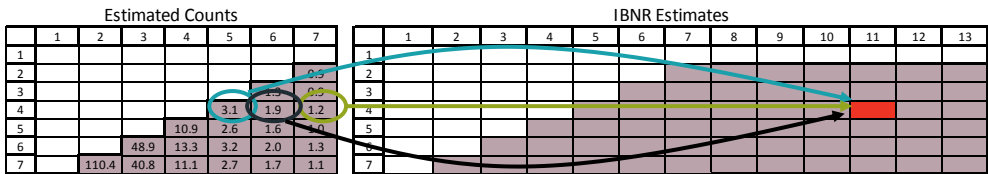
- Since the accidents are not reported yet, the **IBNR reserves** are derived from the **lower triangle**
- This fills in the paid triangle in the purple highlighted section:



- IBNR point prediction for cell (i,j) : $\hat{X}_{ij}^{ibnr} = \sum_{l=0}^{\min(i-m+j-1,d)} \hat{N}_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i$

Worked example

- For illustration, we focus on payments in cell (3,11)



- IBNR estimation for (3,11) comes from incurred but not reported counts in the previous six years:
 - We have chosen a **maximum delay** of six years

Worked example

Estimated Counts

	1	2	3	4	5	6	7
1							
2							0.9
3						1.3	0.9
4					3.1	1.9	1.2
5				10.9	2.6	1.6	1.0
6			48.9	13.3	3.2	2.0	1.3
7		110.4	40.8	11.1	2.7	1.7	1.1

$3.1 \times \hat{\pi}_6$
 $= 3.1 \times 0.0011$
 $= 0.0034$

- Consider the counts from six years ago – cell (3,5)
- Multiply by $\hat{\pi}_6$ which represents the proportion of claims for which a payment is made after six years
- Gives an estimate for the number of claims reported six years ago that contributes to our cell (3,11)

Worked example

Estimated Counts

	1	2	3	4	5	6	7
1							
2							0.9
3						1.3	0.9
4					3.1	1.9	1.2
5				10.9	2.6	1.6	1.0
6			48.9	13.3	3.2	2.0	1.3
7		110.4	40.8	11.1	2.7	1.7	1.1

$3.1 \times \hat{\pi}_6 + 1.9 \times \hat{\pi}_5 + 1.2 \times \hat{\pi}_4 = 0.056$

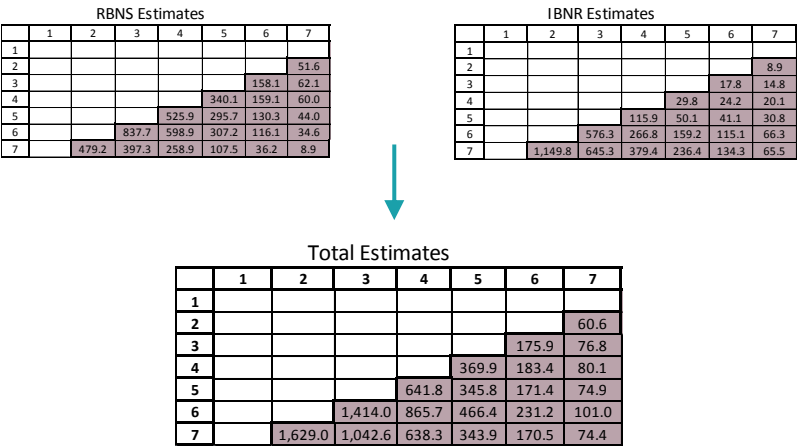
- Proceed in the same way to find estimates for the number of claims reported four and five years ago that contributes to our cell (3,11)
- Sum to get the total estimate of the number of claims that contribute to (3,11)

Worked example

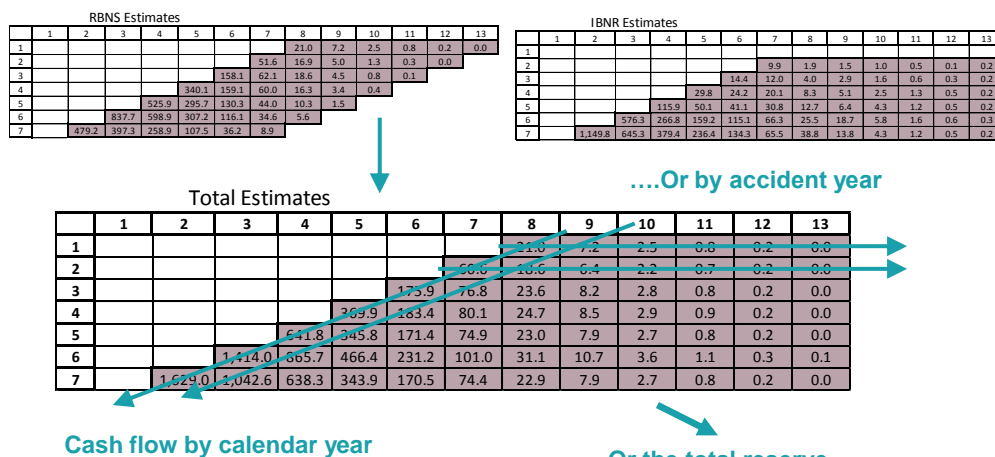
- We've estimated the **total number of claims** that contribute to (3,11) as 0.056
- Now we multiply by $\hat{\mu} \times \hat{\gamma}_3$, which represents the **mean of claim payments** which occurred in the third accident period
- This gives us our IBNR estimation for cell (1,11):

$$0.056 \times \hat{\mu} \times \hat{\gamma}_3 = 1.122$$

The predicted reserve: the chain ladder mean



The estimated reserve: the chain ladder mean



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Using the available information

- Currently, when calculating the RBNS, we use the formula:

$$\hat{X}_{ij}^{rbns} = \sum_{l=i-m+j}^j \hat{N}_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i$$

which involves the **estimated counts**

- This produces a result **consistent with the CLM**

- We could instead use the count data directly in this formula:

$$\hat{X}_{ij}^{rbns} = \sum_{l=i-m+j}^j N_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i$$

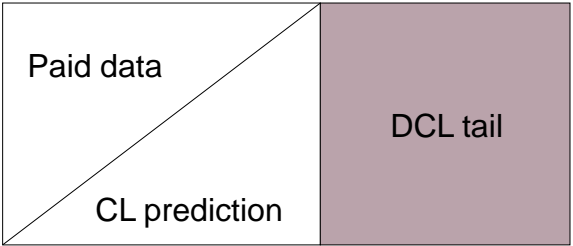
- This leads to greater accuracy, since we are using **actual count data** rather than estimated counts

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Predicting the tail through DCL

- With CLM, when a triangle has not run-off one needs to **fit a tail**
- DCL provides the tail prediction as an **intrinsic part of the model**



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DCL and introducing prior knowledge

- CLM (and therefore DCL) provides a prediction for the reserve which is heavily dependent on the figures in the **bottom left of the triangle**

	1	2	3	4	5	6	7
1	227.3	104.5	38.63	10.48	2.523	1.565	1
2	208.4	95.84	35.42	9.606	2.313	1.435	
3	195	89.69	33.14	8.99	2.164		
4	280.4	129	47.66	12.93			
5	236.2	108.6	40.15				
6	287.7	132.3					
7	240						

- The estimators from CLM seem to be **unstable**
- Methods such as the Bornhuetter-Ferguson method propose to improve the estimates for recent accident periods by **incorporating prior knowledge**

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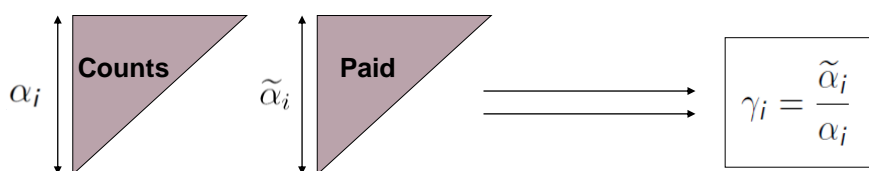
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Locating the source of the instability

- The model breaks down the chain ladder estimates into their **individual components**

$$\tilde{\alpha}_i = \alpha_i \gamma_i$$

- The instability comes from the estimation of the **severity inflation**



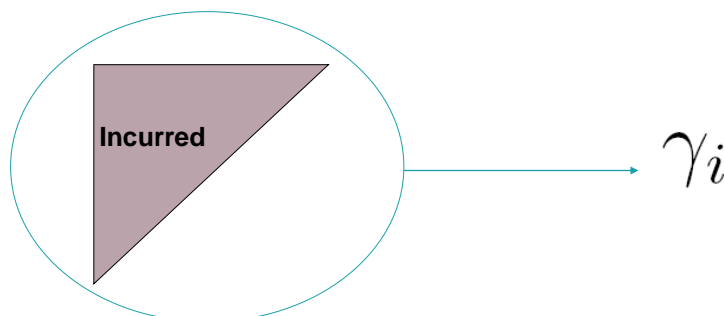
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Looking for information in the incurred data

- The proposed solution:**

Take a more realistic estimation of the inflation from the **incurred triangle** using BDCL (Bayesian Double Chain Ladder)



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An example with real data

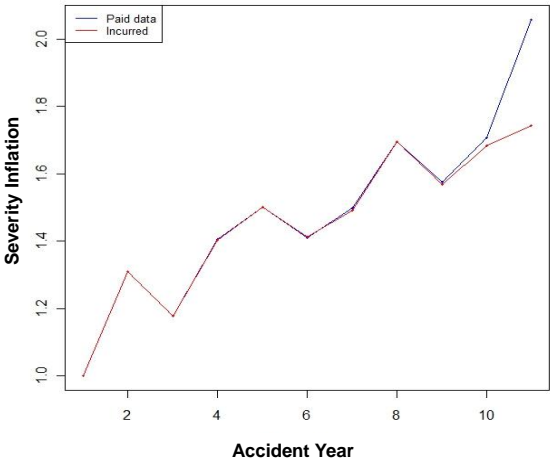
- We consider a **liability dataset** consisting of three triangles: payment, counts and incurred data
- Apply **DCL estimation method** to obtain point forecasts for future calendar years
- Total reserve estimated at approximately **£14 million**

Future	DCL		
	RBNS	IBNR	Total
1	11,302,982	975,297	12,278,280
2	781,910	712,483	1,494,393
3	329,991	81,801	411,792
4	171,565	31,225	202,790
5	0	18,199	18,199
6	0	3,002	3,002
7	0	1,123	1,123
8	0	359	359
9	0	42	42
10	0	11	11
11	0	4	4
12	0	0	0
13	0	0	0
Total	12,586,449	1,823,547	14,409,995

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Comparison of inflation estimates



- The instability within the **paid data** can be seen in the estimates for the inflation in the last 2 accident years
- The estimates from the **incurred data** are more stable in the final accident periods

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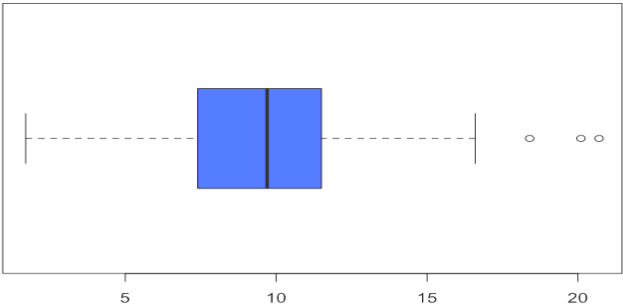
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Using BDCL to obtain a more realistic reserve

- DCL reserve using estimates for inflation from the paid data
- BDCL reserve using estimates for inflation from the incurred data
- The total reserve is **13% lower** using the incurred data to estimate the inflation

Future	BDCL			DCL		
	RBNS	IBNR	Total	RBNS	IBNR	Total
1	9,741,548	832,613	10,574,161	11,302,982	975,297	12,278,280
2	705,311	610,024	1,315,334	781,910	712,483	1,494,393
3	300,007	71,688	371,695	329,991	81,801	411,792
4	146,369	27,373	173,743	171,565	31,225	202,790
5	0	15,791	15,791	0	18,199	18,199
6	0	2,675	2,675	0	3,002	3,002
7	0	993	993	0	1,123	1,123
8	0	309	309	0	359	359
9	0	37	37	0	42	42
10	0	10	10	0	11	11
11	0	3	3	0	4	4
12	0	0	0	0	0	0
13	0	0	0	0	0	0
Total	10,893,235	1,561,517	12,454,751	12,586,449	1,823,547	14,409,995

The full statistical model



Obtaining a distribution

- So far we have only discussed point estimates of the individual payments
- We have at no point mentioned anything about the variance or the distribution of the reserve estimations
- Now we will discuss how the introduction of a model allows us to obtain full distributions based on our model assumptions

Parameters and distributions

- We will only introduce a single new parameter: the variance of the individual payments
- The following statistical distributions are assumed for each of the components in the model:

Component	Distribution
Count data	Poisson
Settlement delay	Multinomial
Individual payments	Gamma

Estimates for simulation

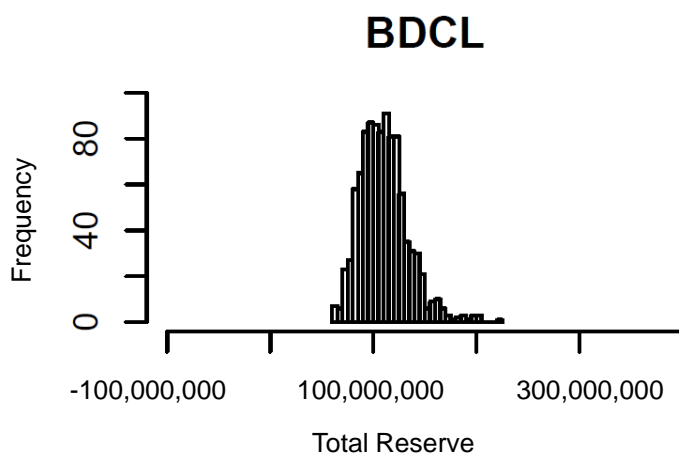
- We already have estimates for many of the parameters
 - Only need to estimate $\hat{\sigma}^2$ via the [method of least squares](#)
- Now we have all the information we need to [simulate](#) the data
- We derive [empirical distributions](#) of:
 - The cash flows
 - The total reserve

Empirical illustration

- Consider the following results produced from a [motor dataset](#)

	Simulated predictive distribution from BDCL		
	RBNS ('000s)	IBNR ('000s)	Total ('000s)
Mean	97,508	9,127	106,635
SD	18,776	5,429	21,804
0.50%	61,165	1,221	65,882
1%	62,110	1,943	69,645
5%	70,856	2,908	76,602
10%	76,141	3,700	81,728
25%	85,040	5,401	91,913
50%	95,383	7,886	103,781
75%	107,979	11,661	119,122
90%	120,950	15,603	134,064
95%	130,938	19,248	146,686
99%	152,070	26,404	171,998
99.50%	165,542	32,460	183,404

Distribution histogram



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Conclusions

- The chain ladder model is a solid **framework for loss reserving**
- Provides a natural method for introducing **prior knowledge**
- Intrinsic **tail estimation**
- Separates **RBNS** and **IBNR** reserves
- Gives **distribution forecasts** as required by Solvency II
- Does **not** rely on proprietary software

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