

Making the most of your granular claims data

Matthew Pearlman, LCP Richard Holloway, LCP

What were we trying to achieve?

- What is the distribution of outcomes of large open claims?
- More robust, better understood reserves
- Insights into claims development
- Capital modelling
- Reinsurance optimisation



26 September 2016

Why is it difficult?

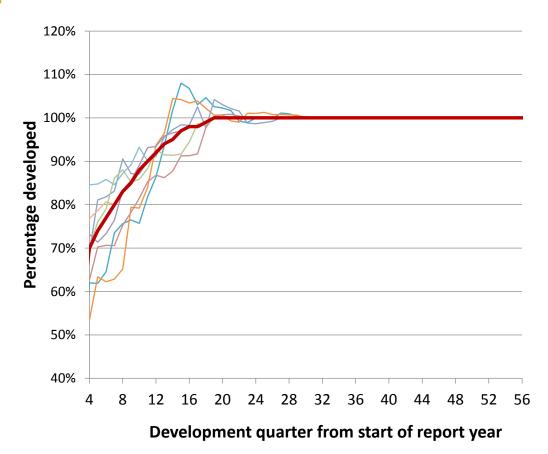
- Large claims data is sparse
- But significant proportion of total reserves
- Development patterns different from smaller claims
- Reserving practices change over time



26 September 2016

Current approach

- Development triangles
- Graphical / Chain ladder
- Not enough data if just use large losses
- No indication of volatility





Murphy McLennan model

	Yr 1	Yr	. 2	Yr 3		Yr 4
Α	400 Open	800	Closed	800	Closed	
В	500 Open	1,500	Open	750	Closed	
С	1,000 Open	1,000	Open	1,500	Closed	
D	200 Open	500	Open	250	Closed	
				750	Closed	
Е	300 Open	150	Closed	150	Closed	
F	150 Open	300	Closed	300	Closed	
		450	Open	225	Closed	
				675	Closed	•
		150	Open	75	Closed	
				225	Closed	
		375	Open	188	Closed	
				563	Closed	
		75	Closed	75	Closed	

Key assumptions?

Assumption of Murphy McLennan model

Each development period is independent of the next

Development does not depend on claim size

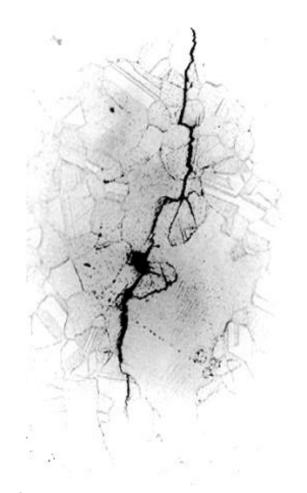
Claim closure is linked to the final period of development



26 September 2016

Our approach

- Throw data at a data scientist
 - Long-tail injury data
 - Various data sets with different characteristics
- Aerospace background
 - Similar to development of fatigue cracks on aircraft wings
- No baggage on prior expectations
 - Feed in "expert" knowledge at each iteration





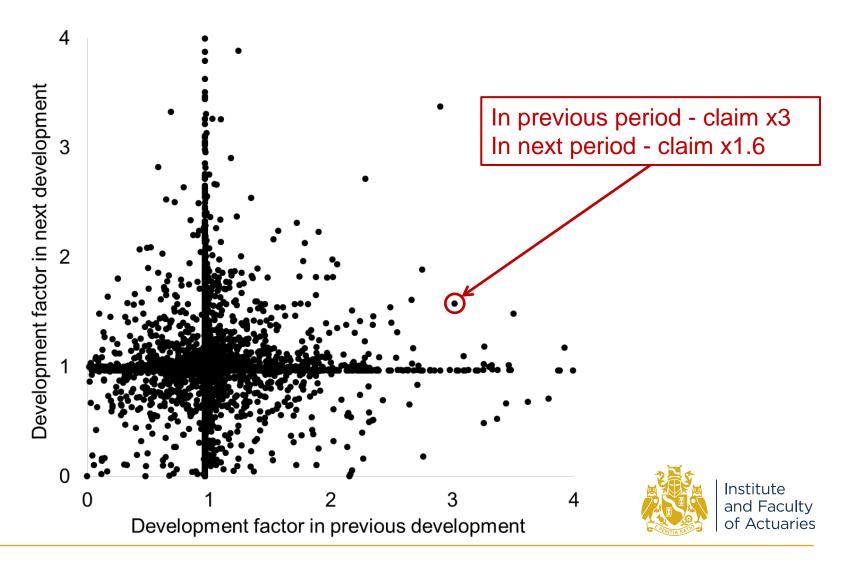
What did the data show?

Assumption of Murphy McLennan model	Data findings
Each development period is independent of the next	Claims behaviour has a variety of structural dependence
Development does not depend on claim size	Large claims have lower and less volatile development factors
Claim closure is linked to the final period of development	There is a longer closing phase where claims behave differently



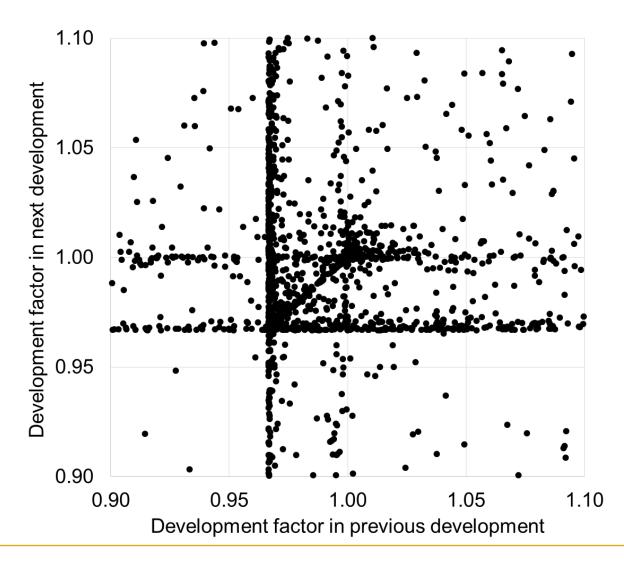
26 September 2016

Reserve movements



26 September 2016

Reserve movements – zoomed





Inflation allowance

Aggregated triangles

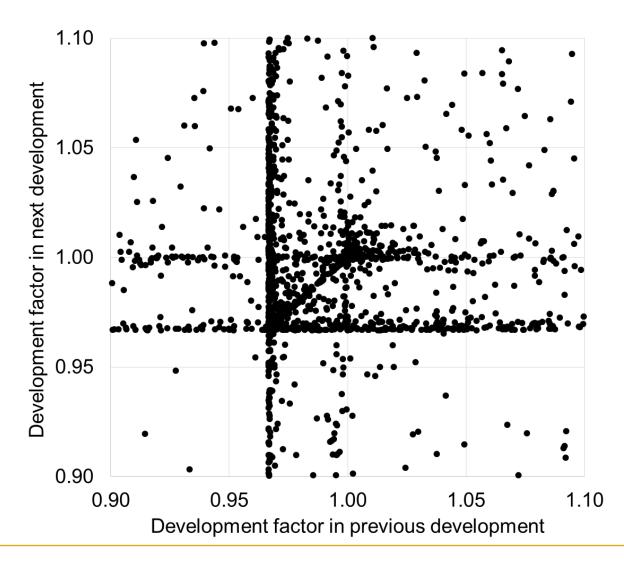
- All comes out in the wash
- Aggregated average inflation
- Project forward implicit past inflations
- Or adjust past data explicitly

Individual claims data

- Incurred estimate "sticky"
- Paid amounts need to be put on consistent money terms
- More research needed



Reserve movements – zoomed



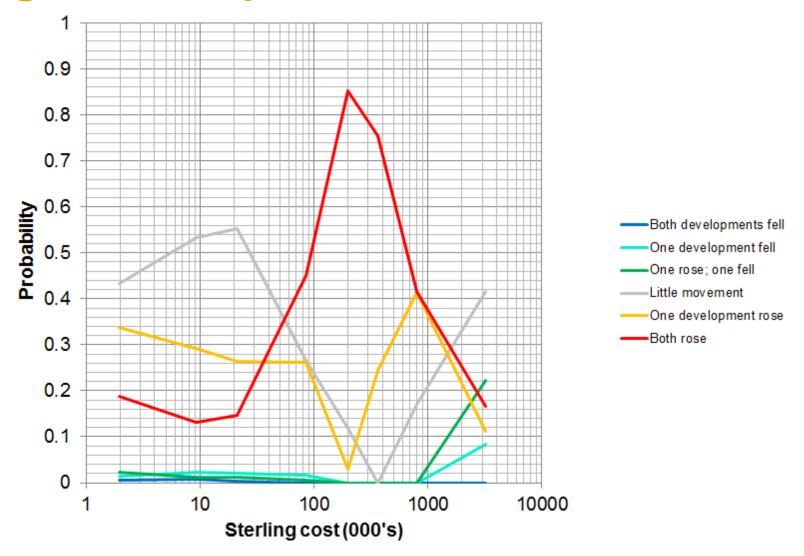


Translating movements to parameters

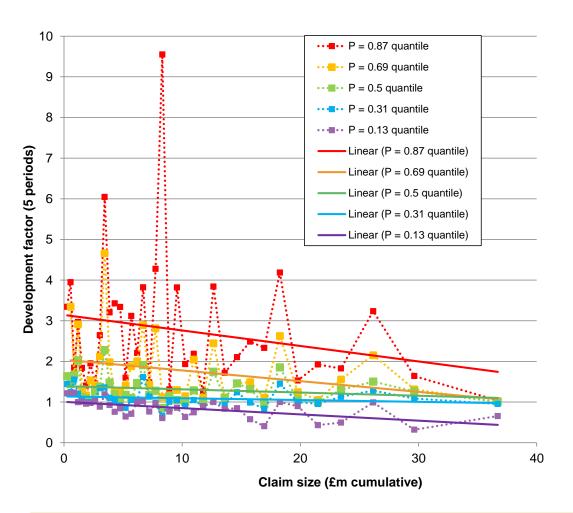
Transition matrix

Status transition probability		This development					
		<-3%	<-2%	<-0.01%	<0.01%	>0.01%	
ent	<-3%	0.20	0.36	0.14	0.08	0.23	
lopmo	<-2%	0.18	0.57	0.04	0.00	0.21	
deve	<-0.01%	0.13	0.17	0.33	0.08	0.29	
Previous development	<0.01%	0.02	0.06	0.08	0.68	0.16	
Pre	>0.01%	0.17	0.33	0.10	0.06	0.34	

Diagnostic output



Movements depend on size of claim



Insight

 Claims developments are both smaller on average, and less volatile for larger claims

Model

 Allows for the shift in development factors due to claim size by adjusting the sampled development path.



Closing phase

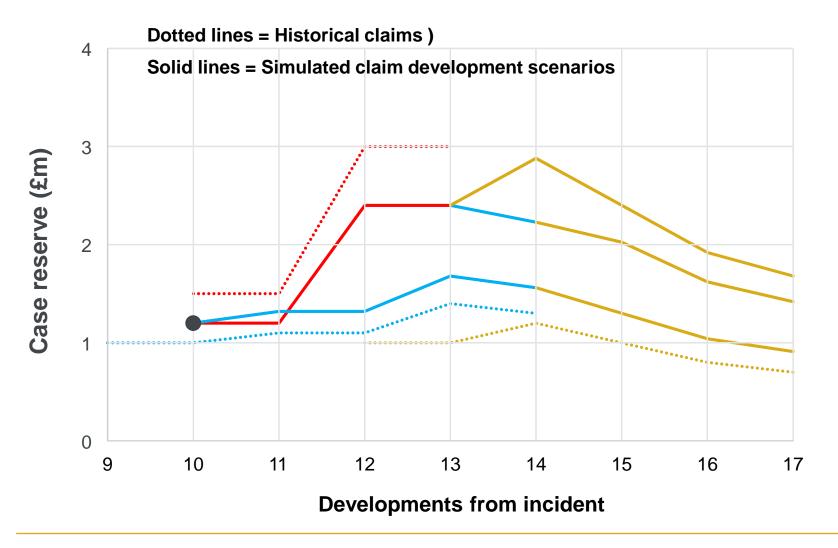


What did we do differently?

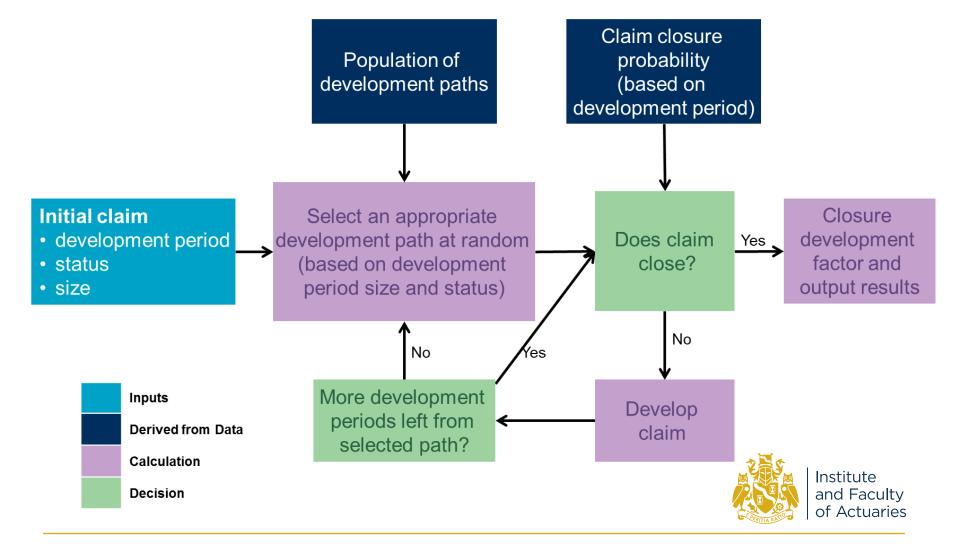
Assumption of Murphy McLennan model	Data findings	Model feature
Each development period is independent of the next	Claims behaviour has a variety of structural dependence	Use remainder of the development path
Development does not depend on claim size	Large claims have lower and less volatile development factors	Adjust development path based on claim size
Claim closure is linked to the final period of development	There is a longer closing phase where claims behave differently	Modelled closure separately



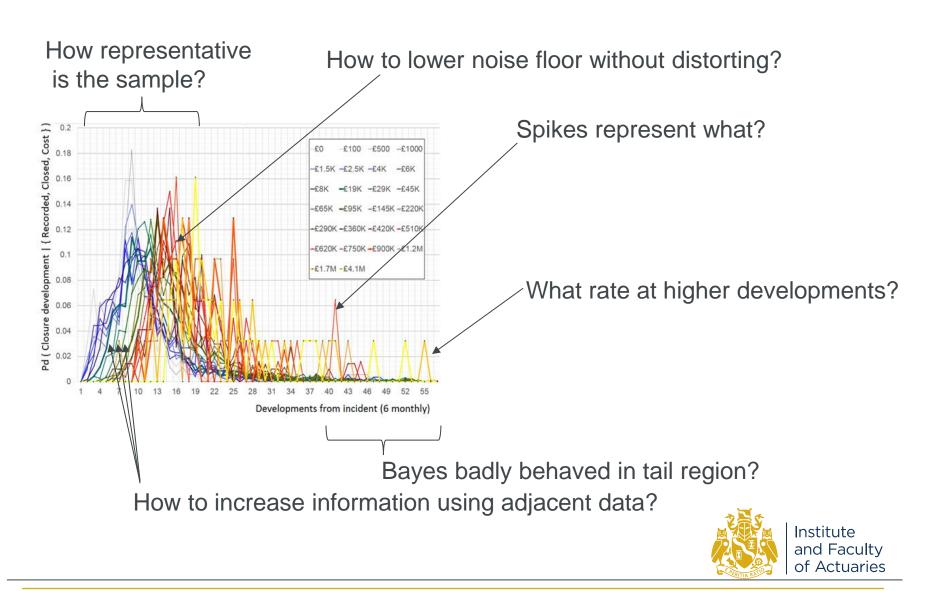
Legs



Overview of model

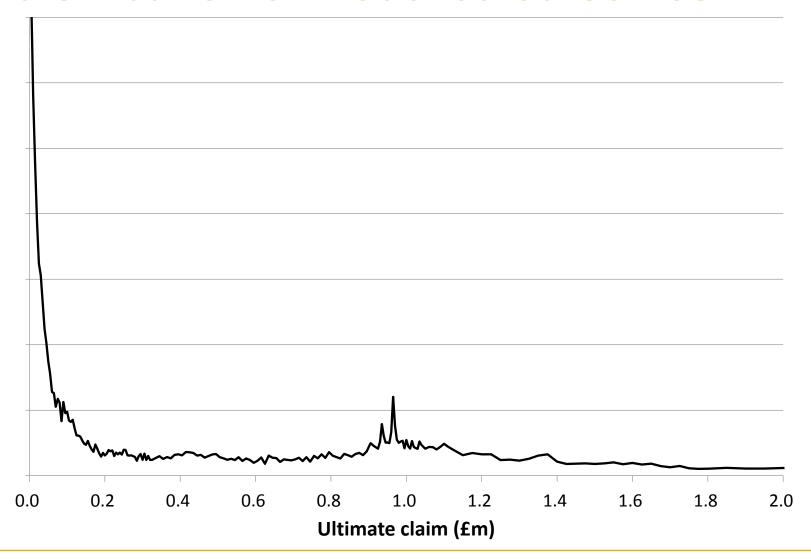


Complex problem



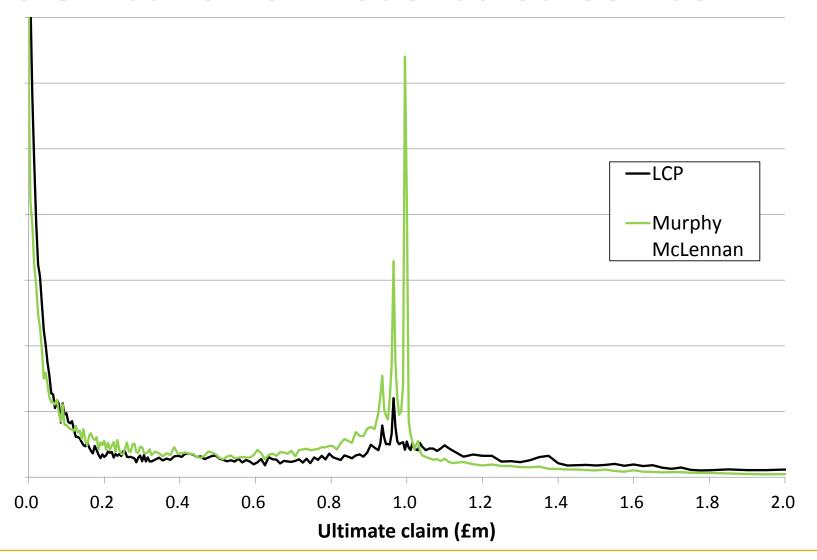
Single £1m claim

- distribution of modelled outcomes



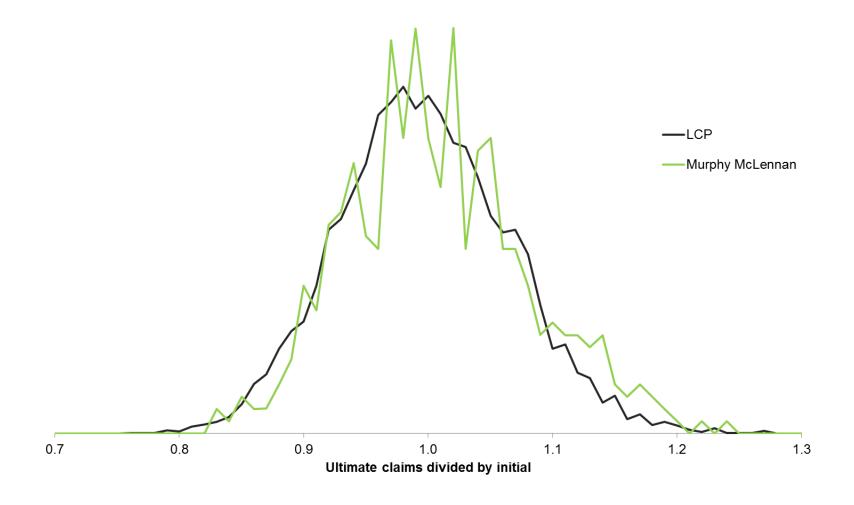
Single £1m claim

distribution of modelled outcomes

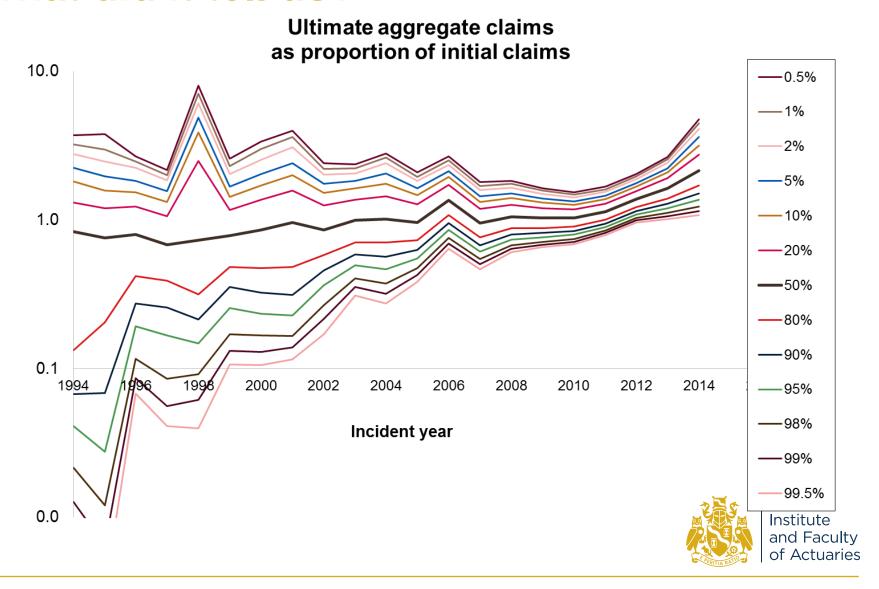


Portfolio of claims

- distribution of modelled outcomes



What did it tell us?



What else have we learned?

- Stochastic development models are tricky
 - Small data effects can distort results
 - Many intricate sampling correction techniques needed
 - Add "sensible" limits on outcomes
- Data scientists are great
 - But need to inject a heavy dose of reality
 - Don't know your data until someone pulls it apart
- Inflation is tricky



What next?

Improvements to model / data capture

- Simplify model back down to core components
- Project paids / outstandings separately
- Calendar year effects

Business uses

- Large loss capital modelling including one-year recognition
- Reinsurance optimisation
- Early warning indicators to changes in claims practices



Questions

Comments

Expressions of individual views by members of the Institute and Faculty of Actuaries and its staff are encouraged.

The views expressed in this presentation are those of the presenter.

