

Employee Share Options Modelling and Accounting

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Employee share options

- What are employee share options
- The new accounting rules
- What has this got to do with actuaries
- Option valuation models
- Practical issues

What are employee share options

- Call option...
- ... with strings attached
 - exercise period
 - service conditions
 - performance conditions
 - conditions on selling shares
 - phantom options

Why provide options

- Incentivise key employees
- Align shareholder and employee interests
- Recruitment and retention
- "Free" perk

Old accounting rules (UK)

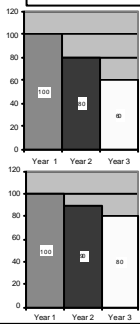
- P&L charge = intrinsic value at grant
- Set strike price = market price at grant
- Intrinsic value = 0
- No P&L expense
- ShareSave schemes exempt

New accounting rules

~~ASB, IASB, FASB(?)~~

- FRED31/ED2
- Direct P&L charge from 2004
- Fair value at grant date
- Attribute over vesting period
- Equity settled / cash settled
- Awards since November 2002

Example



- Option value = $100 \times 60\% = 60$
- Units of service = 240
- Value per unit = 0.25

- Actual units = 270
- Total P&L charge over 3 years = $270 \times 0.25 = 67.50$

Does it matter?



What has this got to do with actuaries

- Simple concept
- Lots of complications
- Modelling human behaviour
- Experience with other accounting standards

Measurement of value

- Fair value:
"The amount for which an asset could be exchanged, a liability settled, or an equity instrument granted could be exchanged, between knowledgeable, willing parties in an arm's length transaction"
- If not traded then use a model
- FRED31/ED2 mention Black-Schöles and Binomial models

Models

- Black-Schöles
- Traditional binomial model
- Actuarial binomial model
- Stochastic valuation

Black-Schöles

- Explain Black-Schöles in one easy sentence



$$c = xe^{-qt}\Phi(d_1) - xe^{-rt}\Phi(d_2)$$

$$d_1 = \frac{\log(s/x) + (r - q + \sigma^2/2)t}{\sigma\sqrt{t}}$$

$$d_2 = d_1 - \sigma\sqrt{t}$$

s = the price of the underlying stock
 x = the strike price
 r = the continuously compounded risk free interest rate
 q = the continuously compounded annual dividend yield
 t = the time in years until the expiration of the option
 σ = the implied volatility for the underlying stock
 Φ = the standard normal cumulative distribution function

Black-Schöles: Limitations

- Cannot hedge more complex options
- Cannot hedge “human factors”
 - leaving the employer
 - early exercise
 - financially “irrational” - though personally rational - decisions
- But we can **value** human factors using actuarial techniques

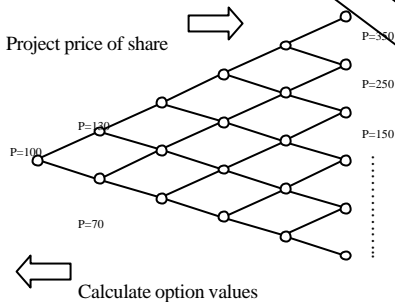
Binomial model

Option details	
Price	£100
Strike price	£100
Interest rate	5%
Time	2 years
Volatility	40%
Dividend yield	2%

2 years hence	
Price	£170
Strike price	£100
Option value	£70

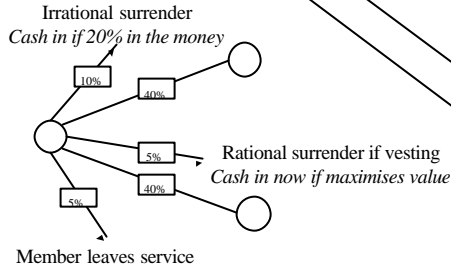
2 years hence	
Price	£60
Strike price	£100
Option value	0

Binomial model



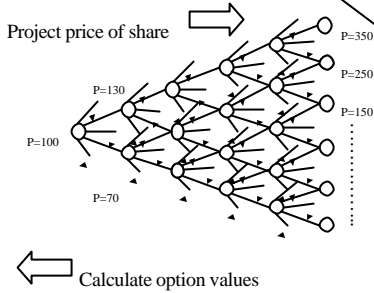
Actuarial Binomial model

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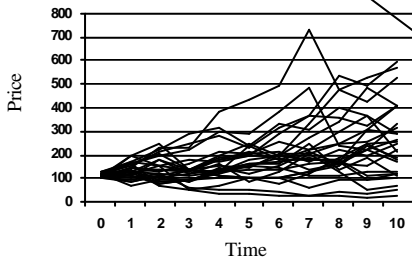
Actuarial Binomial model

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- Consistent with Black-Schöles
- Allows for vesting and exercise periods
- Allows for human factors
 - leaving the employer
 - financially "irrational" - though personally rational - decisions
- Allows for most vesting criteria

Stochastic model

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Case study

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- Swiss FTSE 100 equivalent
- Stock option plans for executives in Switzerland, France, Italy, UK...
- Stock purchase/loan plan in Switzerland
- All cash-settled or employee choice of settlement

Issues

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- Complex administration
- Severe downside risk on stock purchase plan
- Potential ED2 charge
- P&L and balance sheet volatility

Actuarial advice

- Various scenario tests
- Balance sheet liability CHF50m, could increase to CHF100m
- P&L charge between CHF(20m) credit and CHF110m charge
- Equity-settled charge CHF50m
- more predictable and reducing

Client action

- Convert all options to equity-settled
- Cancel stock purchase loans - communication exercise
- New central administration
- Revisit later in the year
