# HOUSEHOLD INSURANCE WORKING PARTY 1995

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# **1. Executive Summary**

# 1.1 Introduction

This paper describes the work of the Household Insurance Working Party in 1995. As in 1994 the analysis has concentrated on the subsidence and flood risks. The paper has been divided into three main topics :-

- Tracking the variance in buildings rates for areas of high flood and subsidence risk.
- Assessment of the Halcrow Study on sea defences and comparison with the Greig Fester flood model.
- □ Assessment of the effect of house sales on the number of subsidence claims reported.

The key findings in each topic are set out below together with the structure of the paper.

## 1.2 Variance in Buildings Rates

The companies and districts used in the 1994 paper were revisited and the rates compared both by type of risk and over time. The main findings of the investigation are :-

- □ Since 1994 the areas with a high risk of flood and subsidence have benefited from reductions in rates similar to those of the control group.
- The number of referrals in the subsidence group has fallen.
- The flood group continues to exhibit the highest variance but the level has reduced.
- ☐ The variance of subsidence rates has increased suggesting the herd instinct is lessening and insurers are taking more account of their own experience and methodologies.

### 1.3 Comparison of Flood Models

The Halcrow Flood Study was assessed and compared to the work of Greig Fester with reference to the market reaction. The principle conclusions were :-

- Greig's work attempts to model one catastrophic event whereas the Halcrow Study models the probability of individual sea defence failure.
- The calculation of EMLs is still problematical particularly in the area of quantifying likelihood.
- There are severe limitations in applying findings to rating decisions.
- There is no evidence yet of insurers withdrawing flood cover.

# 1.4 The Effect of House Sales on Subsidence Notifications

A model of the house buying cycle was constructed to establish whether there would be a significant increase in claims if the housing market picked up. The main findings were :-

- □ Activity in the housing market is sufficient to explain about 40-60% of claims reported.
- □ Another housing boom that is similar to the late 1980s would increase subsidence claims by about 10-30% but a gradual improvement would have a much smaller effect.
- $\Box$  A further decline in volume could reduce claims by 10-15%.

### 1.5 Structure of the Paper

- Section 2 Variance in Buildings Rates
- Section 3 Comparison of Flood Models
- Section 4 The Effect of House Sales on Subsidence Notifications

# 2. Variance in Buildings Rates

# 2.1 Objectives

This work was intended to build on the analysis completed in 1994 which was aimed at establishing whether there was any consensus on the appropriate rate for areas known to be liable to subsidence or flood. The specific intentions were :-

- To analyse the variation in rates from the sample insurers for high subsidence and flood risk areas compared to a low risk control group.
- To compare the changes since 1994.
- To monitor the change in the number of refer districts since 1994 (i.e. where the rate is not published and the case must be referred to the insurer).

In this way we hoped to measure the selectivity of building rate to perils such as flood and subsidence.

## 2.2 Methodology

Three groups were defined, each containing six outward postcodes representative of high risk for that peril. The groups were :-

 Subsidence
 Postcodes where clay shrinkage has generated high levels of subsidence claims since 1989.

 Flood
 Low-lying coastal areas prone to flooding from the sea and areas subject to river flooding.

 Control
 Areas where no peril is thought to be a matter of concern. These areas

The rates of seven major insurers were collated for each postcode selected. These are set out for 1994 and 1995 in Appendices A and B respectively.

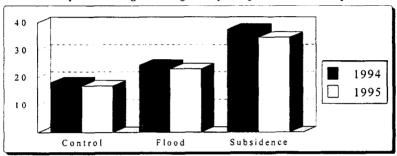
have benefited from significantly reduced rates in recent years.

In order to compare the variation in rates for the three risk groups the rates in the subsidence and flood groups were proportionately reduced so that their means equalled the mean of the control group. This assumes that each insurer used a multiplicative loading for higher risk areas rather than an additive one.

### 2.3 Comparison of Rates

The average rates for each risk group and year were calculated. It was found that :-

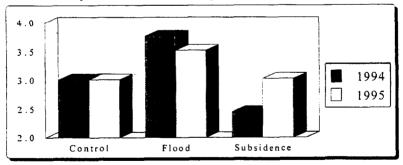
- There have been reductions in rates for all risk groups. The Subsidence group has benefited most and Flood group least.
- Most insurers have maintained or reduced their rates in the Subsidence group but there have been some substantial increases in the Flood group.



Graph 1 : Average Buildings Rate per SI for each Risk Group

The key findings of the analysis of the sample standard deviation are :-

- The Flood risk group standard deviation has fallen slightly.
- The Subsidence group standard deviation has increased to a level similar to that of the control group.



Graph 2 : Standard Deviation of Rates in each Risk Group

## 2.4 Conclusions

Although the sample used is small the results appear to indicate the way rates are moving in the market. In particular :-

- □ Since 1994 the areas which have a high risk of subsidence or flood have benefited from reductions in rates similar to those of the control group.
- The Flood group continues to exhibit the highest variance, although this is falling. This fall may be a sign of more commonality in approach perhaps as a result of the Halcrow study commissioned by the ABI.
- The subsidence variation has increased and the number of referrals in the subsidence group has fallen. These features suggest the herd instinct is lessening and insurers are taking more account of their own experience and methodologies.

# 3. Comparison of Flood Models

## 3.1 Introduction

The results of the coastal flood project performed by Halcrow and sponsored by the ABI, Lloyd's and LIRMA were published in October 1994. The study covered the coastline of England and Wales together with the Thames, Tees, Humber and Severn Estuaries.

The overall findings of the project were presented at the 1994 Convention in Glasgow but time prevented a more detailed investigation. Therefore the aims of the Working Party's analysis were :-

- To report on the methodology employed by Halcrow.
- □ To compare with the Greig Fester model.
- □ To assess the possible effects on the household rates in areas with a high risk of flood.

### 3.2 Objectives of the Halcrow Project

The objectives of the project were stated as being :-

"To apply state of the art scientific and engineering information to assist underwriting by facilitating:-

- Differential rating.
- Application of appropriate levels of deductibles.
- Determination of acceptability criteria.
- Longer-term the establishment of account EMLs".

### 3.3 Halcrow Methodology

The basic methodology of the project was to determine the probability of the failure of individual lengths of sea defence as a result of events (varying in severity) and, where failure was a possibility, to assess the vulnerability of inland areas to flooding. In particular :-

→ The events were storms of assumed severities with three possible return periods.

- ☐ The effectiveness of the sea defences protecting inland areas against each of the assumed storms was assessed.
- Inland areas protected by these defences were broken down into one kilometre squares.
- → Risk bands were assigned according to how vulnerable the squares were to each of the storms. The most severe band affecting each square defines the value for the whole square.

The risk bands used are described below :-

Description
Vulnerable to a 50-year return period event.
Intermediate level of risk.
Should not flood under a 200-year return period event.

Table 1 : Halcrow Risk Bands

Where there is a probability that flooding would occur, the likely depth was assessed using Ordnance Survey maps of local topography. The analysis determined that the water levels associated with the 50 and 200 year events typically ranged between 0.1m and 0.5m.

Given the quality and quantity of ground level data available from OS sheets, this made differentiation of discrete flood plains for the different return period events highly spurious. As a consequence it is the 200 year flood level that has been adopted throughout.

[We direct anyone interested in the detailed methodology to the Technical Report produced as part of the output. This describes the approach to data collection, analysis and risk assessment.]

### 3.4 Summary of Halcrow Results

The results have identified a total of almost 5.000 square kilometres at risk from flooding, equating to 3% of the total land area of England and Wales. Most of these

have been assigned a Band 1 classification reflecting that, in reality, failure of only a short length of sea defence could lead to flooding over a wide area.

However when using the findings of the report there are some limitations in terms of both the information available and the scope of the investigation.

Height data The degree to which the depth of potential flooding can be identified is restricted by the lack of topographical data available below the 5m contour.

The lack of sensitivity within the minimal 0.50m level of flooding shown by Halcrow means that there will be some areas identified as at risk where the depth of flooding is below 0.15m, a level at which insured damage is minimal.

- Variance Findings are presented in terms of the maximum risk identified within areas within each kilometre square. This means that elevated areas which will never flood are identified as being equally at risk as the lowest point within each square kilometre.
- Independence Although the majority of areas are rated as Risk Band 1, it does not mean that all these areas are susceptible to any one single event, simply that they are assumed to have, individually, the same probability of being affected (i.e. there is no analysis of which flood exposed areas would aggregate in a single event).
- Severity of While a major storm event may affect large areas of the East, South and West coastal areas of England and Wales, it is improbable that it will be the same return event for all coastal areas and it is likely that a return event will be limited to relatively short lengths of coastline.

The East coast might be the exception and it is possible that a major event could affect large areas.

Duration ofDuration of flood has been excluded. Duration, together with depthFloodof flood, is one of the main determining factors of damage and hence<br/>claim size.

Halcrow intends to update its findings with recent surveys of the sea defences.

### 3.5 Scope and Objectives of the Greig Fester Flood Model

At the start of 1993, Greig Fester's UK Division decided to address the problem of assessing coastal flood risk in the UK. The study covered the East Coast of England from north of the Humber to Romney Marsh in Kent and the Severn Estuary. The aim of the project was stated as being :-

"To investigate and quantify the risk of flood on the East Coast of England at the highest resolution and with the greatest possible accuracy."

The objective of the study is to produce a catastrophic flood model which can provide information to help assess the amount of reinsurance cover required by an insurer.

### 3.6 Greig Fester Methodology

The basic methodology was to determine the depth and extent of flooding, and therefore the likely buildings and contents loss that would result from extreme East Coast sea conditions. Because of the nature of the catastrophe modelled, it was assumed that the sea defences would be totally ineffective. The key features of the model are:-

- □ A digital terrain model (DTM) was built which allocated a height estimate to each 5 metre square block of land.
- The surge height data was supplied by the National Rivers Authority (NRA) corresponding to their estimate of 1 in 250 year levels for each point along the East Coast and of 1 in 200 year levels for each point in the Severn Estuary.
- The surge heights were applied to the digital terrain model to estimate flood plains and depths.
- The insured loss was calculated by relating flood depth to damage.
- J Full unit postcodes were located on the DTM to identify those affected by flooding and at what depth.

In order to make the model compatible with the postcode detail available, a dataset was created which models the location of every property in the UK. This was then overlaid onto the flood plain to determine which postcodes would be affected by the simulated flood and to what extent.

By making assumptions about the geographical distribution of any subset relative to the property market as a whole, it is then possible to "dis-aggregate" data supplied at either postcode district, sector or unit level.

This produces losses arising from the total property stock. For as insurance market loss it is assumed that 90% of buildings and 85% of contents are insured.

### 3.7 Results of Greig Fester's Model

There are three main components to the output from the Greig Fester flood model :-

- $\Box$  A digital terrain model which estimates the height of any point.
- □ An estimate of the likelihood of surges by height for each location.
- □ An estimate of the amount of property affected and the cost of damage caused.

An example of the digital terrain model is included in Appendix C.

As in the Halcrow study there are some limitations :-

Likelihood of events It is however problematic to assign a probability to the event modelled by Greig Fester. The surge heights used are the National Rivers Authority's estimate of 1 in 250 year occurrence at each point along the coast. The probability of occurrence of an event defined in this way will be somewhat less than 1 in 250 years.

> Although the occurrences are not dependent, a 1 in 250 year event at any point along the coast is bound to affect other parts of the coastline.

- Quality of data Historical data on floods are extremely limited and damage factors used by Greig Fester, although based on several companies' data, may prove inaccurate if an incident were to occur (e.g. the insured contents loss could be significantly reduced by receiving early warning of the likelihood of a major storm event).
- Sea defences Since the model assumes these are ineffective it can only be used for less severe events if an allowance is made to the output.

The model is currently being developed to broaden its scope and usefulness. In particular :-

Sea defences Greig Fester plan to include some allowance for the presence of sea defences in order to model the effects of less severe events.

Coverage of the The model is being extended to include Merseyside and the coastline Scottish Coast.

### 3.8 Comparison of the Two Models

The differences between Greig Fester's own flood model and that of the Halcrow study can be summarised as follows:-

- ☐ Greig Fester's work attempts to model one catastrophic event whereas the Halcrow Study models the probability of individual sea defence failure.
- The core of the Halcrow study is their sea defence analysis which allows them to look at events with a return period of 1 in 50 years.
- Greig Fester's model is currently based on the type of catastrophic incident that would be unaffected by sea defences.
- Greig Fester's land-height model is more detailed than that adopted by Halcrow.
- Greig Fester attempts to quantify the potential loss by modelling the geographical distribution of property and combining it with damage factors. Halcrow make no attempt at estimating loss.
- Halerow's work covers the whole coastline of England and Wales along with the four main estuaries. Greig Fester's work is more limited geographically, with completed work covering the East Coast.

### 3.9 Applications and Market Reaction

The area which has received most attention to date has been the establishment of the account EMLs using the computer output available. By comparison the calculation of an insurer's exposure to risk in the relevant postcodes is relatively easy. The problems with identifying a single event exposure together with the likely size of claims make the calculation of an EML particularly problematic and subjective.

From the insurer's perspective, consideration has to be given to the very different risks involved in buildings and contents covers. In particular, insured contents loss could be significantly reduced by receiving early warnings of a major storm event. Such events are monitored by the Meteorological Office who in turn inform the National Rivers Authority who put out storm warnings to the likely affected areas. On the East Coast this warning could be as much as 20 hours.

Insurers have now had a year to react to the data produced and there is some evidence that individual companies have increased rates in flood risk areas. This is consistent with the industry's general move in Personal Lines business to charging premiums that are equitable to the exposure. An alternative or additional approach to the risk would be to introduce flood deductibles, but we are unaware of domestic cover being restricted in this way.

There is no evidence of insurance companies reacting to the data by withdrawing flood cover completely. This may be due to the industry's taking a responsible attitude to the new information although it could be a reflection of the current soft market following several years of low weather losses. Hence the situation could change if insurer's were to:-

- □ Suffer severe weather losses in the near future.
- React to specific rating action by their competitors in the form of increasing selectivity.
- □ Find greater attention being paid to the flood peril when negotiating their reinsurance renewals.

Any rating action of this sort would undoubtedly incur significant media and political reaction with potentially adverse consequences for the industry.

### 3.10 Conclusion

The Halcrow study represents significant progress in defining flood risk areas and assessing the effectiveness of the current sea defences. However, as with all such studies, its value has in part been limited by the quality and availability of the data. In commissioning it UK insurers have acted in advance of the event, rather than afterwards as has often been the case in the past.

The Greig Fester model is more ambitious in that it attempts to estimate the likelihood and cost of a specific event but is also constrained by the lack of information. However it uses the available data well and produces valuable information on potential catastrophic flood costs. Hence the principal conclusions are :-

- Greig Fester's work attempts to model one catastrophic event whereas the Halcrow Study models the probability of individual sea defence failure.
- The calculation of EMLs is still problematical particularly in the area of quantifying likelihood.
- There are severe limitations in applying findings to rating decisions.
- There is no evidence yet of insurers withdrawing flood cover.

# 4. The Effect of the Housing Market on Subsidence Claims

### 4.1 Objectives

Over recent years there has been a lot of comment about the high level of latent subsidence claims that may be reported once the volume of house sales starts to increase. The aim was to develop a model that would test this assertion. In particular the model attempts to:-

- Use the relevant available macro economic data.
- Test different scenarios of future house buying patterns.
- □ Assess the effect in different regions of the UK.

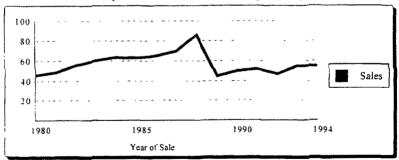
The next section describes the method employed. We have used East Anglia to provide an example where appropriate.

### 4.2 Methodology

#### Sales and Purchase

The method assesses the risk of subsidence occurring between the purchases and subsequent sale of a house. Let

S(i) = total no. of houses bought in year iS(i,j) = no. of houses bought in year i that are subsequently sold in year i+j





Note : The cause of the drop in sales between 1988 and 1989 is obvious.

#### **Distribution of Tenure**

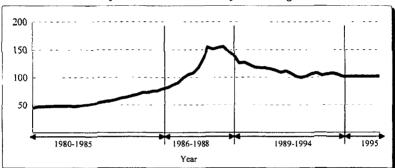
In order to model the effect of the housing market on subsidence claims we need to describe the distribution of tenure (j) i.e. the time between purchase and sale i.e. let :-

$$J =$$
length of tenure

Assume that tenure has a log normal distribution as it is a real, non negative process i.e.

$$J \sim LN(\mu, \sigma)$$
 (See Appendix D)

In order to take account of the different phases in the housing market let  $\mu$  be constant in each of the four phases of the housing market since 1980 i.e. :-



Graph 4 : House Price Index for East Anglia

Using Graph 3 and Graph 4 we can estimate the following values for the house tenure distribution.

Year of Purchase ( i )	Value of µ for E. Anglia	Description
1985 and earlier	6	Period of steady growth. Likely to move again quickly.
1986 to 1988	10	The late 1980s boom - negative equity preventing sales.
1989 to 1994	8	Depressed market with modest reduction in house prices and increased negative equity.
1995 and beyond	8	Future scenarios. e.g. no change.

Table 2 : Example values fo	πµ	
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#### Number of House Sales by Length of Tenure

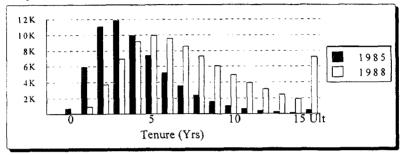
Once the distribution of tenure has been established the number of houses sold in each year can be calculated. Let :-

P(j) = Probability that a house is sold j years after it is bought.

$$S(i,j) = S(i) \times P(j)$$
 Where  $j = 0,1.....(A)$ 

$$S(i, ult) = S(i) - \sum_{j=0}^{ult-1} S(i,j)$$
 ....(B)

Graph 5 : Initial Distribution of Tenure S(i,j) for Houses Bought in 1985 & 1988



Note : See Appendix E

#### **Reconciliation of Sales and Purchases**

Since any sale at the end of the tenure implies a new purchase we have the condition that for any year:-

Purchases = Sales of existing houses + net new houses

Therefore we can write :-

$$S(k) = \sum_{\forall i+j=k} S(i,j) + N(k)....(C)$$

where

N(k) = the no of new entrants into the market in year k.

For example, the number of sales in 1990 must equal the number of purchases in 1989 that were followed by a sale after 1 yr. plus the number of purchases in 1988 that were followed by a sale after 2 years etc.

#### Changes in Housing Stock

We need to model the number of houses available to buy and sell each year in order to establish the estimate of net new entrants. Hence let :-

N(k) = H(k) \* g .....(D)

Where

H(k) = housing stock in year k

and

g = net rate of growth in housing stock

Hence

H(k+1) = H(k) + N(k) ....(E)

Where g is constant in the same bands as  $\mu$ .

#### Adjustment of the Diagonals

In the initial form sales will not equal purchases and condition (C) will not hold true. Hence the diagonal sums must be adjusted, so let :-

d(k) = the diagonal adjustment required so that sales equal purchases

So that

S '(*i*,*j*)= adjusted no. of houses bought in year *i* that are subsequently sold in year (i+j).

 $= S(i,j)/d(i,j) \qquad \dots \qquad (G)$ 

#### **End Correction**

It is possible the S'(*i*, ult) could become negative. Hence an end correction e(i) must be applied to ensure that :-

$$S'(i) = \sum_{j=0}^{ult} S'(i,j)....(H)$$

And

$$S'(i,j) \ge 0 \quad j=0,1.......ult$$
 .....(I)

Therefore we can define the correction factor as follows :-

$$e(i) = \underline{-S'(i.ult)} \qquad S'(i,ult) < 0 \qquad ....(J)$$

$$\sum_{j=0}^{ult-1} S'(i,j)$$

$$= 0 \qquad Otherwise$$

The end correction can then be applied to the number of sales :-

$$S''(i,j) = S'(i,j)x[1-e(i)] j=0,1...ult-1....(K)$$
  

$$S''(i,ult) = 0 S'(i,ult) < 0....(L)$$
  

$$= S'(i,ult) Otherwise$$

#### **Optimisation**

As the distribution has been estimated but the total year sales figures S(i) are actual it is unlikely that there is a solution where condition (C) (i.e. sales = purchases) will hold true for every year. Hence let the residual be defined as:-

R(i) = The difference between sales and purchases

$$= \mathbf{S}^{\prime\prime}(k) - \left[\sum_{\forall i+j=k} \mathbf{S}^{\prime\prime}(i,j) - \mathbf{N}(k)\right]....(\mathbf{M})$$

And let the quantity  $\sum_{\forall i} R(i)^2$  be minimised by optimising g (see Appendix F).

#### Subsidence Frequency

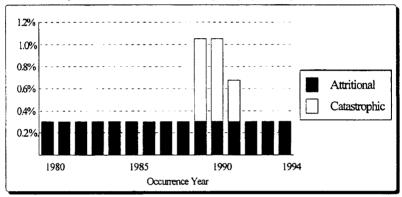
Now that the exposure has been defined the number of claims can be established. Subsidence frequency for each occurrence year is described as :-

f(i) = Attritional + Catastrophic frequency for occurrence year i

Where

Attritional = Normal levels of claims arising from movement, trees, drains, etc.

Catastrophic = Claims arising from exceptionally dry weather and shrinkage.



Graph 6 : Subsidence Claims Frequency by Year of Occurrence

To assess the likelihood of subsidence occurring during the period of tenure let :-

f(i,j) = the accumulated frequency for a house bought in year i and sold in year (i+j).

(See Appendix G)

#### Number of Claims Arising from House Sales

We can now calculate the number of subsidence occurrences that are discovered when the house is surveyed by a potential purchaser. Let

 $C^{s}(i,j)$  = the number of subsidence claims as a result of house sales

$$= S''(i, j) * f(i, j)$$
 .....(0)

Hence let

 $C^{S}(k)$  = claims notified in any one year

#### Subsidence Noticed through Inspection by the Owner

Next the claims reported after the owner has noticed cracks must be calculated, i.e.  $C^{N}$ . If we assume that all opportunities for making subsidence claims are noticed by the owner we can write :-

 $C^{N}(i)$  = claims notified in year *i* as a result of noticing cracks etc.

 $C^{N}(i, j)$  = claims notified in year i, j years after occurrence.

= housing stock in year (i-j) \* subsidence frequency in year (i-j)

= H(i-j) \* f(i-j)

Hence the total number of claims notified in year i can be expressed as :-

#### **Proportion of Claims Discovered at Sale**

If we use  $C^N$  to represent the total number of potential claims the proportion of claims notified as a result of sales p can be estimated as :-

Hence

 $C^{T}(i)$  = the total claims notified in year i

 $= C^{s}(i) + (1 - p) * C^{N}(i)$  ....(T)

Obviously higher values for p will mean the reporting of subsidence claims is more dependent on the state of the housing market.

### 4.3 Scenarios Tested

The example used in section 4.2 was for East Anglia. The other regions tested were the North and the South East. Each has its own characteristics :-

- East Anglia High levels of sales in the 1980s boom and relatively high incidence of subsidence.
- North Moderate levels of sales in the 1980s boom and low levels of subsidence.
- South East Very high levels of sales in the 1980s and high incidence of subsidence.

The model was run with three scenarios to investigate different future housing markets. They were intended to be indicative of the type of conditions that prevail rather than give an accurate forecast :-

Slump Sales are further reduced from current levels.

Flat Sales continue at the current levels.

Boom Sales increase to boom levels of the late 1980s.

The values for the average tenure in years were:-

Year of Purchase ( <i>î</i> )	Slump	Flat	Boom
1985 & before	6	6	6
1986 to 1988	10	10	10
1989 to 1994	8	8	8
1995 & beyond	10	8	6

Table 3 : Values of  $\mu$  for Each Scenario

The assumed future sales volumes were :-

Year of Purchase (i)	Slump (000s)	Flat (000s)	Boom (000s)		
<b>1995</b> 55		55	55		
1996 45		55	70		
1997	40	55	80		
1998	40	55	80		
1999 45		55	65		
2000	2000 55		55		

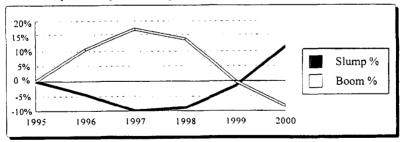
Table 4 : Future House Sales in East Anglia S(i) for each Scenario

Similar assumptions were made for the South East and the North.

## 4.4 Results

Each scenario was run for each region. The number of notifications for the Boom and Slump scenarios were then compared to the Flat scenario. The East Anglian example gave the following results :-

- Around 40% of the claims were explained by house sales.
- The Boom scenario generates a maximum 17% extra claims in 1997.
- The Slump scenario reduces claims by a maximum of 12% in 1997.
- Over the five year period there is little difference in the number of claims.



Graph 7 : Projected Change in Subsidence Claims for East Anglia

The results obtained for the other two regions tested are as follows:-

East A	nglia	Nor	•th	South I	East			
Slump	Boom	Slump	Boom	Slump	Boom			
0%	0%	0%	0%	0%	0%			
-4%	11%	-8%	1%	-5%	6%			
-10%	17%	-13%	7%	-12%	27%			
-9%	14%	-11%	5%	-10%	22%			
-2%	0%	-4%	-6%	0%	-7%			
11%	-8%	9%	-11%	10%	-17%			
	Slump 0% -4% -10% -9% -2%	0%         0%           -4%         11%           -10%         17%           -9%         14%           -2%         0%	Slump         Boom         Slump           0%         0%         0%           -4%         11%         -8%           -10%         17%         -13%           -9%         14%         -11%           -2%         0%         -4%	East Anglia         North           Slump         Boom         Slump         Boom           0%         0%         0%         0%           -4%         11%         -8%         1%           -10%         17%         -13%         7%           -9%         14%         -11%         5%           -2%         0%         -4%         -6%	East Anglia         North         South I           Slump         Boom         Slump         Boom         Slump           0%         0%         0%         0%         0%           -4%         11%         -8%         1%         -5%           -10%         17%         -13%         7%         -12%           -9%         14%         -11%         5%         -10%           -2%         0%         -4%         -6%         0%			

Table 5 : Model Results by Region

Table 6 : Estimate of the Proportion of Claims Arising from House Sales (p)

	<i>, , ,</i>		
Region	East Anglia	North	South East
Est p	43%	48%	60%

The differences in the way the regions behave are primarily due to :-

- The number of house sales relative to the housing stock.
- $\Box$  The size of the 1980s boom.
- □ The incidence of subsidence.

Clearly, changes in the economic or demographic trends would have a profound affect on the results.

# 4.5 Conclusions

Although the model represents a simplified view and the results are indicative as opposed to predictive there are some interesting results :-

- Activity in the housing market is sufficient to explain about 40-60% of claims reported.
- Another housing boom similar to the late 1980s would increase subsidence claims by about 10-30% but a gradual improvement would have a much smaller effect.
- $\Box$  A further decline in volume could reduce claims by 10-15%.

# Sample Building Rates 1994

# Appendix A

	Insurers							Average/
	1	2	3	4	5	6	7	Total
District 1		32.0		40.0	41.5			37.8
District 2		32.0	38.0	28.0	41.5	37.0	24.0	33.4
District 3		32.0		40.0	41.5			37.8
District 4		40.0		40.0	41.5			40.5
District 5		40.0		40.0				40.0
District 6		40.0		40.0	41.5			40.5
Average	N/A	36.0	38.0	38.0	41.5	37.0	24.0	37.5
Refers	6.0	0.0	5.0	0.0	1.0	5.0	5.0	22.0

# Subsidence Group

# Flood Group

District 1	24.0	22.0	25.0	22.0	21.5	21.0	14.0	21.4
District 2	30.0	26.0	29.0	22.0	24.5	28.0	20.0	25.6
District 3	24.0	22.0	25.0	22.0	21.5	21.0	14.0	21.4
District 4	30.0	26.0	29.0	25.0	28.5	21.0	17.0	25.2
District 5	30.0	22.0	29.0	22.0	24.5	37.0	15.0	25.6
District 6	30.0	32.0	29.0	22.0	24.5	32.0	17.0	26.6
Average	28.0	25.0	27.7	22.5	24.2	26.7	16.2	24.3

# Control Group

District 1	15.0	18.0	21.0	18.0	17.5	17.0	14.0	17.2
District 2	15.0	18.0	21.0	18.0	17.5	17.0	14.0	17.2
District 3	15.0	18.0	21.0	18.0	17.5	17.0	14.0	17.2
District 4	15.0	22.0	25.0	22.0	21.5	21.0	15.0	20.2
District 5	15.0	22.0	25.0	18.0	21.5	21.0	14.0	19.5
District 6	15.0	18.0	21.0	18.0	17.5	17.0	14.0	17.2
Average	15.0	19.3	22.3	18.7	18.8	18.3	14.2	18.1

# Sample Building Rates 1995

	Insurers							Averag
	1	2	3	4	5	6	7	1 -
District 1		33.9		39.0	41.5		40.0	38.6
District 2		30.3	34.0	27.0	41.5	37.0	35.0	34.1
District 3		26.1		39.0	41.5		40.0	36.7
District 4		26.1		39.0	41.5		24.0	32.7
District 5		30.3		39.0			40.0	36.4
District 6		22.0	34.0	39.0	41.5		17.0	30.7
Average	N/A	28.1	34.0	37.0	41.5	37.0	32.7	34.6
Refers	6.0	0.0	4.0	0.0	1.0	5.0	0.0	16.0

# Subsidence Group

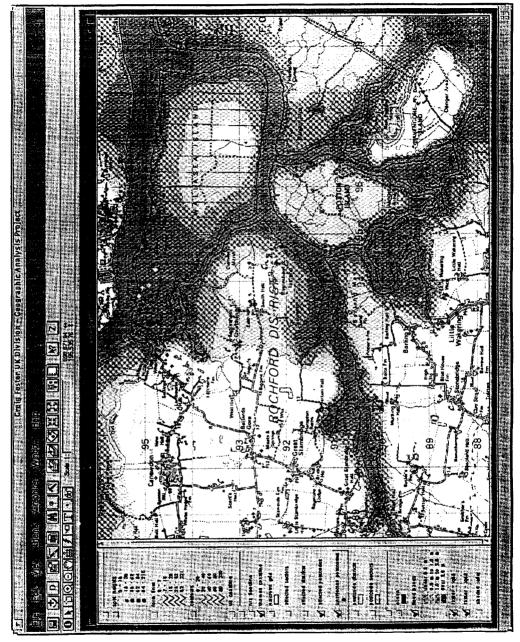
# Flood Group

District 1	22.0	30.3	21.0	21.0	21.5	21.0	14.0	21.5
District 2	27.0	30.3	25.0	21.0	21.5	28.0	20.0	24.7
District 3	15.5	22.0	21.0	21.0	21.5	21.0	14.0	19.4
District 4	27.0	26.1	23.0	24.0	28.5	21.0	17.0	23.8
District 5	27.0	15.6	23.0	21.0	24.5	37.0	17.0	23.6
District 6	27.0	26.1	23.0	21.0	24.5	32.0	20.0	24.8
Average	24.3	25.1	22.7	21.5	23.7	26.7	17.0	23.0

# Control Group

District 1	15.0	25.6	16.0	17.0	15.0	17.0	14.0	17.1
District 2	15.0	14.7	16.0	17.0	17.5	17.0	14.0	15.9
District 3	15.0	15.6	18.0	17.0	17.5	17.0	14.0	16.3
District 4	15.0	16.5	18.0	21.0	21.5	21.0	15.0	18.3
District 5	15.0	16.5	18.0	17.0	21.5	21.0	14.0	17.6
District 6	15.0	16.5	16.0	17.0	17.5	17.0	14.0	16.1
Average	15.0	17.6	17.0	17.7	18.4	18.3	14.2	16.9

# Appendix C



			JRA	Duration to Sale (yrs)	II TO CAR	10.0														
_				0.5	1.5	2.5	3.5	4.5	5.5	6.5	7.5		9.5	10.5	11.5	12.5	13.5	11.5	15.5	
Lip to 85	6.00	1.54	0.50	0.00	0.01	0.11	0.28	0.47	0.63	0.75			0.92	0.95	0.96	0.98	0.98		0.09	
86 to 88	10.00	2.05	0.50	0.00	0.00	0.01	0.05	0.14	0.24	0.36		0.57	0.65	0.72	0.78	0.83	0.86	0.89	0.92	
89 10 94	8.00	1.83	0.50	_	0.00	0.03	0.12	0.26	0.40	0.53	0.64		0.80	0.85	0.89	0.92	0.94		0.97	
95 Onwards	6.00	1.54	0.50	0.00	10.0	<u>-</u>	0.28	0.47	0.63	0.75		0.88	0.92	0.95	0.96	86.0	0.98	0.99	66.0	
Lognormal Probability Functions	al Proba	bility Fu	nction	2																
LIS 1	Alean	Nu	Var	<b>Duration to Sale (yrs)</b>	n to Sale	(yrs)												1		
				0.5	1.5	2.5	3.5	4.5	5.5	6.5	7.S	- 1	9.5	10.5	11.5	12.5	_ I	_ I	15.5	
Lip to 85	6.00	1.54	0.50	0.00	0.01	0.09	0.18	0.19	0.16	0.12	0.08	0.06	0.04	0.03	0.02	10.0			0.00	
86 to 88	10.00	2.05	0.50		0.00	0.01	0.04	0.08	0.11	0.12			0.09	0.07	0.06	0.05			0.02	0.08
89 to 94	8.00	1.83	0.50		0.00	0.03	0.09	0.13	0.14	0.13			0.07	0.05	0.04	0.03	0.02	0.02	0.01	
95 Onwards	6.00	1.54	0.50		0.01	0.09	0.18	0.19	0.16	0.12		0.06	0.04	0.03	0.02	0.01			8	
Notes																				
i		-	-	-		•			•											
<ol> <li>The lognormal function was chosen because it it continuous and non-negative</li> </ol>	normal tui	nction wa:	s choser	n becau	se it it	contin	uous a	iou pu	n-negati	ve										
ii) Mcan was set to allow differentiation according to the level of negative equity (particularly for purchases in the period 1986 to 1988).	as set to a	llow diffe	rentiatic	on acco	rding t	o the l	evel of	f negat	tive equi	ity (part	ticula	rly foi	burc	hases	in the	: peric	61 PC	36 to	988	_
iii) Var was set to control the weight in the distribution's tail (i.e. so that most activity was complete by year 15)	e eet to cor	ntrol the v	weioht ir	n the đi	istribut	ion's ts	úl G e	so the	t most s	activity	SEM	juulo.	ete hv	VEAL	151					
			0										7							

<u>Appendix D</u>

Lognormal Density Functions

Initial Comparison of Sales and Purchases

	Vear of	Number of	Number of Number of	New	Tutal	Residual	Diagonal  Sales by Duration of Tenure (yrs)	Sales I	y Dura	stion of 1	course (yr	(7) 2 2	_											-
S0         SamS(4)         N0         R0         I         2         3         4         5         6         7         8         9         1 <th< th=""><th>Purchase</th><th>Purchases</th><th></th><th>Entrants</th><th>Sold</th><th></th><th>Adjustment</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></th<>	Purchase	Purchases		Entrants	Sold		Adjustment																	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	8	S(I)	Sum S(i.j)	N(i)		R(i)	d(i)	•	-	~	-		5	•	~	•	•	9	=	2	=	Ξ	2	ĩ
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1961	26,637						•	307	2,503	4,692	5,016	4,204	3,133	2,200	1,499	1,007	672	419	301	503	137	z	219
25,00         25,00         24,01         3,35         5,41	1965	27,554						0	317	2,589	4,854	5,189	4,349	3,241	2,276	1,551	1.041	696	465	311	210	Ĩ	61	227
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1966	28,503						•	328	2,678	5,021	5,368	4,498	3,353	2,354	1,604	1,077	719	181	322	217	H2	8	335
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1967	29,485						3	97	2,770	5,194	5,553	4,653	3,468	2,435	1,659	1.14	744	16t	333	224	152	5	243
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1968	30,500						•	351	2,866	5,373	5,744	4,813	3,587	2,519	1,716	1,153	770	514	345	232	157	107	152
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	6961	31,550						•	364	2,964	5,558	5,942	4,979	3,7H	2,606	1,775	1,192	796	532	357	240	E91	Ĩ	260
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1970	32,637						•	376	3,066	5,749	6,146	5,151	3,839	2,696	1,837	1,233	834	550	99E	248	168	115	269
$ \begin{array}{c} 1,9,9,1,1,0,1,1,1,1,1,1,1,1,1,1,1,1,1,1,$	1971	33.761						•	389	3,172	5,947	6,358	5,328	3,971	2.789	00 1	1,276	852	56 263	381	251	174	119	278
	1972	51,923						0	402	3,281	6,152	6,577	5,511	4,108	2,885	596,1	1,320	882	589	345	266	081	123	288
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	6791	36,126						0	416	1,394	6,364	6,804	5,701	1,249	2,984	2,033	1,365	912	609	108	275	186	5	362
38.67         38.67         38.67         38.67         53.68         61.01         43.53         53.15         14.16         13.75         14.17         13.05         13.11         13.11 <th< th=""><th>1974</th><th>076,18</th><th></th><th></th><th></th><th></th><th></th><th>°</th><th>Ę</th><th>115,0</th><th>6,583</th><th>7,038</th><th>5,898</th><th>966.4</th><th>3,087</th><th>2,103</th><th>1,412</th><th>643</th><th>630</th><th>422</th><th>584</th><th>661</th><th>132</th><th>308</th></th<>	1974	076,18						°	Ę	115,0	6,583	7,038	5,898	966.4	3,087	2,103	1,412	643	630	422	584	661	132	308
9988         1998 <th< th=""><th>1975</th><th>38,057</th><th></th><th></th><th></th><th></th><th></th><th>•</th><th>445</th><th>3,632</th><th>6,810</th><th>7,280</th><th>6,101</th><th>1,547</th><th>3,193</th><th>2,175</th><th>1,461</th><th>976</th><th>652</th><th>437</th><th>294</th><th>300</th><th>136</th><th>318</th></th<>	1975	38,057						•	445	3,632	6,810	7,280	6,101	1,547	3,193	2,175	1,461	976	652	437	294	300	136	318
$ \begin{array}{c} 1106 \\ 11,01 \\ 12,02 \\ 12,03 \\ 12,04 \\ 12,04 \\ 12,04 \\ 12,04 \\ 12,04 \\ 12,04 \\ 12,04 \\ 12,04 \\ 14,0 \\ 12,04 \\ 14,0 \\ 14$	1976	39.988						0	461	3,757	7,044	1,531	6,311	1,703	3,303	2,250	1,511	600.1	F29	<del>1</del> 52	304	306	Ŧ	55
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1977	41.365						3	177	3,886	7,287	067.7	6,528	4,865	3,417	2,328	1,563	1.0.1	697	167	315	Ħ	91	Ē
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1978	12.790						•	493	4,020	7,538	8,058	6,753	5,033	3,534	2,408	1,617	1,080	721	181	326	121	151	333
(5787)         (34.88         (37.1)         (34.18)         (30.14)         (34.18)         (30.14)         (34.18)         (30.14)         (34.18)         (30.14)         (34.18)         (30.14)         (34.18)         (30.14)         (34.11)         (	1979	41,263						=	510	4,159	1.97, T	8,336	6,985	5,206	3,656	2,491	1,673	1117	746	500	111	228	156	365
4883         V/32         11,14         37,04         41,10         55,13         11,06         11,06         11,06         11,06         11,06         11,06         11,0         11,06         11,0	1980	- 45.787	38,458	12,742	51,200		89.43%	•	528	1,302	8,066	8,623	7,226	5,386	3,782	2,577	0.67,1	1,156	112	517	949	236	161	377
6375 47140 15455 5438 3217 1066% 1 645 5567 6056 1596 577 546 557 4607 349 257 150 2497 334 258 160 439 311 213 64601 43015 41305 9562 3978 16677 0 713 596 11304 1137 139 730 1327 1379 1327 132 249 311 213 64601 43015 1396 0528 3197 10507 0 713 596 11304 1137 100 831 549 530 5401 7379 560 7312 640 130 231 65028 51465 1397 0412 (437) 31480 0575 0 733 956 11304 1137 910 731 640 130 230 1341 5 6503 51465 13179 0412 (437) 31480 123 739 050 730 740 0541 730 730 0459 531 549 1304 1302 1304 130 5 6500 51307 18,177 0504 1330 0591 9576 0 13 731 500 730 9595 9557 856 7539 4560 1393 140 7529 640 1407 5100 91307 18,197 0402 (531) 9346 121279 0 13 174 120 2995 5415 956 7312 640 130 231 230 130 1341 5 5100 91307 1305 1430 1393 10581 9306 0 112,14% 0 114 160 4305 550 4505 1557 856 1591 1300 1302 2510 1407 133 5 5100 91307 1316 560 13131 0550 1729 609 7329 660 7779 600 1319 250 1301 131 201 0142 7 5100 91303 1950 1022 931 1500 112,14% 0 114 160 4305 576 450 135 231 4401 1372 940 1411 739 240 143 5100 9330 6403 1311 9560 112,14% 0 114 160 4305 5764 5403 1352 2504 1391 140 100 641 230 250 5100 9330 1002 0530 10331 0530 112,14% 0 114 160 4305 5764 5403 1352 2504 1391 1401 100 641 230 250 5100 9330 1002 0539 113149 0 112,14% 0 114 160 4305 5764 5403 1329 2501 1401 130 230 140 739 240 1779 140 120 5100 9330 1032 1134 1230 102285 0 110 1400 1338 1007 723 0990 5407 431 379 2501 1401 130 840 271 1 5100 9330 0533 1451 12349 0 937 530 1409 1338 1007 723 0990 4411 3179 2501 1401 1006 660 130 1401 130 1500 1505 410 1338 1004 133 130 1200 130 1500 150 130 1501 120 120 100 150 150 140 150 150 150 150 150 150 150 150 150 15	1981	48,823	19,782	13,181	52,963	-	92.18%	9	3	4,587	8,600	9,195	7,705	5,743	4,033	2,747	1,845	1,232	<b>8</b> 23	ŝ	372	252	172	102
6.4(1):         2.7.34         1.105         5.8.48         3.47         0.600.2%         0         0.55         1.3.9         5.19         3.194         1.272         1.011         662         1.3.9         5.111         1.015         1.062         1.012         1.06         1.012         1.06         1.012         1.01         1.01	1982	\$5.725	691'11	13,635	54,804		101.68%	9	f	5,236	9,816	561-01	8,794	6.554	4,603	3,136	2,106	1,407	쿻	630	77	288	961	459
0.8644         1565         105         0.973         506         173         506         120         110         110         112         1	E861	60,315	42,784	14,105	56,888		106.02%	0	605	5,667	10,625	655,11	915,9	7,094		3,394	2,279	ן צי	111	682	159	_		101
6,2080         18,105         6,113         1,905         6,113         1,905         1,606         1,514         5,504         5,905         1,905         1,606         1,514         5,504         5,905         1,905         1,606         1,514         2,905         1,905         1,606         1,514         2,905         1,905         1,905         1,006         1,917         2,606         1,606         1,203         2,905         1,905         1,905         1,905         1,905         1,905         1,905         1,905         1,905         1,905         1,905         1,901         1,917         1,901         1,917         1,917         1,901         1,917         <	1981	63,604	45,035	14,590	59,626		106.67%	0	513	5,976	11,204	11,978	10,038	7,481		3,579	2,403	1,605	1,072	719	181			524
0.0000 51.00 18157 00.02 (4537) 96.0976 0 33 773 102 5703 700 604 7519 773 105 7549 7537 654 7519 7549 7549 7549 7549 7549 7549 100 1541 750 7500 14921 9541 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7546 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 7566 1561 759 756 756 756 759 750 750 756 756 756 756 7515 750 756 756 756 756 7515 750 756 756 756 756 756 756 756 756 756 7515 750 756 756 756 756 756 756 756 756 756 756	1985	62,989	18,045	15,093	63,138		99.76%	0	726	5,918	11,096	11,863	9,941	7,409		3,545	2,380	1.590	1,062	712	081			519
NUMB         S1307         LUMB         TZP1         Cum         TZP1 <th< th=""><th>1986</th><th>65,085</th><th>51,465</th><th>18,157</th><th>69,622</th><th></th><th>03,48%</th><th>•</th><th>2</th><th>718</th><th>2,819</th><th>5,303</th><th>6,964</th><th>7,519</th><th></th><th>6,475</th><th>5,534</th><th>4.587</th><th>3,724</th><th>2,983</th><th>368</th><th>-</th><th>.,</th><th>(18)</th></th<>	1986	65,085	51,465	18,157	69,622		03,48%	•	2	718	2,819	5,303	6,964	7,519		6,475	5,534	4.587	3,724	2,983	368	-	.,	(18)
6,000         51,11         9,64         73,55         7,00         9,202         9,203         9,003         9,003         9,015         1,004         1,104         1,104         1,104         1,104         1,104         1,104         1,104         1,104         1,104         1,104         1,104         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11         1,041         1,11	1987	100'02	53,967	18,384	72,851		96.09%	•	2	277	3,032	5,703	061-''	8,087	-	6,964	5,952	1,933	900	3,208	~	010	• •	106.
15000         11000         6601         51.20         1100         22.95         0         0         21.75         100         100         22.95         0         100         101         100         111         100         101         100         101         100         100         101         100         101         100         100         101         100         101         100         101         101         101         101         101         101 <th< th=""><th>1986</th><th>86,000</th><th>51,313</th><th>19,640</th><th>70,954</th><th></th><th>121.21%</th><th>•</th><th>7</th><th>646</th><th>3,725</th><th>7,007</th><th>9,202</th><th>256.0</th><th>9,557</th><th>8,556</th><th>7,312</th><th>6,061</th><th>1.921</th><th></th><th>_</th><th>1 (91')</th><th></th><th>52</th></th<>	1986	86,000	51,313	19,640	70,954		121.21%	•	7	646	3,725	7,007	9,202	256.0	9,557	8,556	7,312	6,061	1.921		_	1 (91')		52
\$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	6861	45,000	44,948	6,603	51,551		87.29%	0	5	1,427	4,072	5(14),5	6.176	5,950	4,990	3,906	3,051	2,302	1,716		_	1-69	513	865.
2,000         99:55         6:57:5         6:57:6         6:58         7:48         6:55         7:56         1:70     <	9661	50,000	40,118	6,688	46,807		106.82%	•	=	1,585	4,524	6,661	2,196	6,611	5,545	1,406	9,950	2,557	.907		Ŧ	111	_	208
17000         12.03         6.86         9.374         12.40         17.44         9.05         7.06         6.215         5.240         17.970         11.80         12.96         17.97         18.8         27.96         17.97         18.8         27.96         17.97         28.9         17.97         28.9         17.97         28.9         17.97         28.9         17.97         28.9         17.97         28.9         27.97         11.90         84.7         77.97         28.9         17.97         28.9         17.97         28.9         17.97         28.9         17.97         28.9         17.9	1661	52,000	205,95	6.775	46,370		112.14%	•	1	699	4,705	6,928	7,484	6,876	5,766	4,583	3,526	2,660	(36)	- 120	086	802		111
5000 46.023 50.75 50.74 1.226 10.226% 0 1711 1.44 4.976 7.328 7.916 7.237 0.099 447 3.729 2.813 2.098 1554 1.149 848 6.77 550 000 9.47 3.729 2.813 2.098 1554 1.149 848 6.77 550 00 00 00 00 00 0 0 0 0 0 0 0 0 0	1992	17,000	42,628	6,863	16F'6†		94.97%	•	6	3	4,253	6,262	6,764	6,215	5,212	7 <u>7</u> 7	3,187	4	1.62		381	52		3
51000         50101         1042         7131         7134         1051         7134         1051         7134         1051         7134         1051         7134         <	6661	55,000	46,823	6,952	53,774		102.28%	•	2	1.741	4,976	7,328	7,916	572.7	660'9	4,847	3,729	2,813	2,098	-	6Ŧ.	818		.879
55000 51,770 11140 61,552 (8,52) 800% 0 614 517 346 10,588 5680 449 4543 1005 2078 1388 973 622 419 254 194 10,000 51,270 11,90 71 254 194 10,000 51,000 51,000 11,90 11,110 8,844 112,49% 0 927 516 14,997 1506 1552 9410 5668 4502 3019 13,49 944 609 413 287 10,000 53,544 115,11 16 8,844 112,49% 0 922 7516 14,997 15066 12525 9410 5668 4502 3019 13,49 944 609 413 282 10,000 65,984 11,611 71110 8,844 112,29% 0 922 7516 14,997 15066 12525 9410 5668 4502 3019 13,49 944 609 413 282 10,000 65,984 15,01 13,212 13,2120 12,249 12,248	<b>†66</b> 1	55,000	166,02	7,042	57,433		95.76%	•	2	1.74	4,976	7,328	7,916	7,273	6:00	4.847	3,729	2,813	2,098		671	8-8		879
D0000         5487         1134         1034         1047         873         578         578         1597         118         1041         871         131         1041         871         133         1041         871         133         1341         1342         1341         1341         282         1341         1342         2019         1349         904         609         413         282         1341         1342         2019         1349         904         609         413         282         1341         6068         413         282         341         362         342         341         282         341         342         341         342         341         341         341         341         342         341         341         341         341         341         341         341         341         341         341 <th< th=""><th>2661</th><th>55,000</th><th>52,792</th><th>11,160</th><th>63,952</th><th></th><th>86.00%</th><th>•</th><th>634</th><th>5,167</th><th>9,689</th><th>10,358</th><th>8,680</th><th>6,469</th><th>4,543</th><th>3,005</th><th>2,078</th><th>1,388</th><th>927</th><th>623</th><th>611</th><th>187</th><th>161</th><th>153</th></th<>	2661	55,000	52,792	11,160	63,952		86.00%	•	634	5,167	9,689	10,358	8,680	6,469	4,543	3,005	2,078	1,388	927	623	611	187	161	153
80,000 59,504 11,611 71,116 8,884 112,49% 0 922 7,516 14,992 15,006 12,625 9,410 6,608 4,502 3,023 2,019 1,349 904 609 413 282 0,000 66,198 13,848 3,522 3,023 1,738 102,25% 0 9,735 14,992 15,066 12,625 9,410 6,608 4,502 3,022 3,023 2,019 1,499 904 609 413 282 6,500 73,345 12,632 8,426 20,420 76,97% 0 749 4,107 14,502 15,241 10,254 10,55 3,569 3,569 3,546 10,61 14,992 15,06 12,54 0,548 4,543 5,959 3,959 7,516 14,992 15,046 12,548 7,545 5,599 3,638 2,450 7,597 2,592 3,923 2,023 2,023 2,023 2,023 4,19 2,84 194 5,500 73,54 10,258 7,545 2,500 73,547 12,532 9,039 (35,959) 60,47% 0 544 5,167 9,689 10,358 8,680 6,469 4,543 3,095 2,078 1,98 735 2,419 2,84 194	9661	70,000	54,872	11,384	66.255		105.65%	•	807	6,577	12,331	13,183	1.91	8,233	5,782	3,939	2,645	1,767	1,180	161	533	361	247	577
80,000 73,345 13,441 78,242 1,358 (12,25%) 0 922 7,516 14,092 15,066 12,625 9,410 6,608 4,502 3,021 2,019 1,349 949 609 411 282 750 12,341 10,258 7,549 5,509 5,529 5,549 1,550 1,541 10,56 7,529 5,529 5,529 1,550 1,541 10,56 7,52 2,529 5,550 1,551 1,511 2,550 7,550 1,551 1,511 2,550 1,551 1,550 1,551 1,550 1,550 1,550 1,551 1,550 1,551 1,550 1,550 1,550 1,551 1,550	1661	80,000	59,504	119/11	71,116		112.49%	•	52	7,516	14,092	15,066	12,625	9,410	6,608	4,502	3,023	2,019	( <del>1</del> 549	ī	609	Ę₽	38	659
65,000 73,345 12,060 65,426 (20,426) 76,09% 0 749 6,107 11,450 12,241 10,238 7,645 5,369 5,058 2,456 1,641 1,0% 715 495 316 229 55,000 78,637 12,332 90,959 (35,595) 601,47% 0 6.34 5,167 9,089 10,358 6,680 6,409 4,543 3,095 2,078 1,388 927 6.22 419 284 194	8661	80,000	861,363	11,843	78,242		102.25%	•	922	7,516	14,092	15,066	12,625	0116	6,608	4,502	3,023	2,019	6HC 1	ŝ	609	113	282	629
55.000 78,637 12,322 90,959 (35,959) 60,47% 0 634 5,167 9,689 10,358 8,680 6,469 4,543 3,995 2,078 1,388 927 622 419 284 194	6661	65,000	73,345	12,080	85,426	Ŭ	76.09%	•	749	6,107	11,450	12,241	10,258	7,645	5,369	3,658	2,456	3	960'1	715	564	3.16	5	536
	2000	55,000	78,637	12,322	90,959	٦	60.47%	0	634	5,167	9,689	10,358	8,680	6,469	4,543	3,095	2,078	1,388	927	622	119	284	194	453

Notes

The sum of sales must equal the sum of purchases in each calendar year.
 The no. of sales is actual regional sales back to 1987, apportioned actual national sales back to 1980 and estimated for 1979 and before.

# Appendix E

# Appendix F

Purchass         Purchass           Purchass         Purchass           PSA         25,07           PPA         25,07           PPA         26,07           PPA         26,126           PPA         26,126           PPA         26,126           PPA         26,126           PPA         26,126           PPA         26,126           PPA         26,127           PPA         26,126           PPA         26,127           PPA         26,127           PPA         26,126           PPA         26,127           PPA         26,126           PPA         26,127 <th>Soles Some S((j)</th> <th>Entrants NG</th> <th>9.9F</th> <th>K(i)</th> <th>Adjustment d(j)</th> <th>-</th> <th>1</th> <th></th> <th>4</th> <th>1</th> <th></th> <th>7</th> <th>~</th> <th>•</th> <th>=</th> <th>Ξ</th> <th>2</th> <th>2</th> <th>Ξ</th> <th>51</th> <th>E.</th> <th>Correction</th>	Soles Some S((j)	Entrants NG	9.9F	K(i)	Adjustment d(j)	-	1		4	1		7	~	•	=	Ξ	2	2	Ξ	51	E.	Correction
·	(j. j. j	00 V		Ria	()}	-	1			- I.	1	-	~	9	9	=	-	2	Ξ	5	đ	
						-	1 20					ŝ	1			:						e(i)
	9					•	i				EEI,E M	33 2,200	0 1,499	1,007	672	446	5	203	137	z	219	0.0000
	9					0		2,589 4,854	_	9 4,349			_			ęş	Ξ	550	142	£3	237	0.000
					-	0	128 2.6						-	_		187	322	217	5	5	258	0.0000
						0	10 2,7	1770 5,194					_			6 <del>7</del>	333	201	110	ş	112	0.0000
					•	0	551 2,8	2,866 5,373	73 5,744	4 4.813						514	308	77	160	=	162	0 0000
<u> </u>						0		130H 5,558				11 2,606	6 1,775			ę	5	7	621	61	2	0.0000
						0	3,0 3,0						Ξ.		137	507	375	263	180	115	367	0.000
	9				_	0	1.5 48	1,172 5,947	11 6,358		179,6 85	11 2,784	-	1H.1	786	579	ą	274	171	Ĩ	118	0.0000
<del>_,,</del> ,						•		3,281 6,152		7 5,511		08 2,885			968 .	779 77	4	265	169	118	534	0,000
						7 0	16 3.	3,394 6,364						886,1 1		650	404	755	2	3	653	0.000
						+ 0	3. 3.		13 7,038	\$ 5,898	169,5 30		5 2,138		900'	629	395	5	ភ	511	916	0.000
						7	45 3,6	3,632 6,810								609	<b>R</b> 27	357	21	9 <u>7</u>	1.052	0.000
	61 I C					0	161 3,3	3,757 7,044		5 5,817		KJ 3,502				648	548	366	92	158	1, 198	0,000
	0.10					•	3,6 77	3,886 6,516		Ĩ		58 3,645	5 2,322			845	<b>8</b> 07	336	594	80	1,109	0.0000
-	0110					7 0	161 3,5					59 3,526			60C'I 1	630	517	365	216	154	515	0.0000
	01110					0	153 3,6	3,807 7,873	73 8,776							261	557	318	202	811	0	0.0070
1_		12,742	17,134	(1,367)	97 10%	•	1 081				1961 8			(48)	1,217		587 F	352	223	137	0	0.0139
	36,060	181,61	49,848	(1.025)	37.91%	0	567 4,8										559	:55	215	081	0	0.0085
	41,759	13,635	165.35	100	100.60%	9 0		5,579 9,783	108'6 5						1001	98	ŝ	792	ĕ	ភ	0	0.0010
-	45.156	14, 105	59,261	1,054	101.78%	0	740 5,6			3 11,514	13 6, 181					l	<b>38</b> 2	184	350	217	ò	0.0020
	47,802	11,590	62,393	1,211	01.94%	0	5	_							- L	_	2	538	Ĩ	691	э	0.0120
	47.750	15,093	62,843	91-1	100.23%	9 0	67 5.	5,587 13,21		-	14 8,164				_	-	787		5	2	0	4.0174
_	47.963	18,157	66,130	(1,035)	-214.86	0	=	870 2,461					7 6,201			-	3,050	1,802	1,130	688	6.8.45	0 0000
	51.653	18,84	70.537	(153)	112.66	¢	ų.	574 3.2		6 7,113			_			4,096	7,41	042,1	1.215	956	8,742	0 0000
	61.847	019,61	81,487	4.513	105.54%	0	37 1.1	013 4,177	77 6,654		9,514	14 8,219	ст.		-	3,745	1,383	1, 892	C6F	1.12	12.825	0,0000
_	39,279	6,603	15,882	(288)	18.08%	0	50 11 10	_		1			•			101	69	<b>8</b>		210	1.267	00000
	43,039	6,688	19,727	272	100.555	•	-		L	_	9.			6107		51.1	6	35	9	£ ;	5/8/5	0.0000
1991 52,000	11,845	6,775	51,620	085	00.7476	 	2 1 2 2	102 4 200	-	1067 9		068,0 061,1	6 2,505 6 2,505		9no'i	1 001	698 198	6	Q 22	6	(11 ×	0,0000
	10.53	1000	101.52	(161)	00		L	-								1.268	046	169	513	64.1	11.887	0,000
	18,366	7.012	25.44	(80+)	39.26%	5	-	1,842 5,598						2,255		1.268	0ŧ,	69	513	379	15.174	0.0000
	110.01	11,160	56.209	(0.209)	35 R 26	0	670 5,8	306'6 618'5				l		[	839	25	376	253	17	117	13,376	0.0000
_	57,543	11,384	68,927	1,073	101.56%	0	907 6,7	5,725 9,583		Ī	•	36716 62	6 2,382	_		Ħ	178	32	218	£	826,22	0000
	66,464	11,611	78,076	1,924	102.46%	6 0	42 5.	5,719 8,521						_	_	816	55	368	150	R	30,465	0.0000
	67,408	11.843	79,251	642	100 94%	5	-17 10		•	0 7,634	••	~	6 2,722	1,828	2	816	543	368	22	nC1	198'10	0 0000
_	55,424	12,080	67,504	(2,504)	96.29%	-		3,693 6,924	21 7,402	-	1 4,623	~		-		663	Ŧ	ŝ	5	_	26,020	0.000
	47,230	12,322	59,552	(4,552)	92.36%	0 3	1.E EBS		Ĩ			12 2,743				261	376	ŝ	21		22,017	0.000

Purshase and Sale Distribution with End Correction

Notes

i) An end correction has been applied to ensure that the Ult column is non-negative

Attritional         Catastrophic         Total           1.30%         0.00%         0.00%         0.30%           1.30%         0.00%         0.30%         0.30%           1.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%         0.30%         0.30%           0.30%         0.00%	1 2 0.30% 0.60%		-	4 2.10%				12	51	Ξ	2	
WOLD         ACTO         WOLD         WOLD <th< th=""><th>0.30% 0.60% 0.0%</th><th></th><th></th><th><b>2.10%</b></th><th></th><th></th><th></th><th></th><th></th><th></th><th>l</th><th>_</th></th<>	0.30% 0.60% 0.0%			<b>2.10%</b>							l	_
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	030% 060% (	-	1.50% 1.80%		2		<b>~</b> 1	3.60%	3.90%	4.20% 4	Ľ	1.80%
0.30%         0.00%         0.30%         0.00%         0.15%         0.00%           0.410%         0.010%         0.010%         0.010%         0.010%         0.010%           0.410%         0.010% <td< th=""><th></th><th>-</th><th>_</th><th>6 2.10%</th><th>2</th><th></th><th></th><th>3.60%</th><th>3.90%</th><th>4.20% 4</th><th></th><th>1.80%</th></td<>		-	_	6 2.10%	2			3.60%	3.90%	4.20% 4		1.80%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0.30% 0.60% (	0.90% 1.20%	1.50% 1.80%	2	2.40% 2.3	.70% 3.00%	% 3.30%	3.60%	3.90%	4.20%	1.50%4 4	1.80%
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0.10%         0.10% <td< th=""><th>0.30% 0.60% (</th><th>_</th><th></th><th></th><th></th><th></th><th>~</th><th>3.60%</th><th>3.90%</th><th></th><th>-</th><th>80%</th></td<>	0.30% 0.60% (	_					~	3.60%	3.90%		-	80%
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0.30%         0.00%         0.30%         0.00%         0.00%         0.30%           0.13%         0.13%         0.13%         0.13%         0.13%           0.30%         0.00%         0.30%         0.13%         0.13%           0.410%         0.00%         0.30%         0.13%         0.13%           0.410%         0.00%         0.30%         0.13%         0.13%           0.410%         0.00%         0.30%         0.13%         0.13%           0.410%         0.00%         0.30%         0.13%         0.13%           0.410%         0.13%         0.13%         0.13%         0.13%           0.13%         0.10%         0.10%         0.13%         0.13%           0.13%         0.10%         0.10%         0.13%         0.10%           0.14%         0.10%         0.10%         0.10%         0.10%           0.14%         0.10%         0.10%         0.10%         0.10%           0.14%         0.13%         0.13%         0.13%         0.10%           0.14%         0.13%         0.13%         0.13%         0.10%           0.15%         0.13%         0.13%         0.13%         0.10% <t< th=""><th>0.30% 0.60% (</th><th>_</th><th>_</th><th></th><th>_</th><th></th><th>% 3.30%</th><th>3.60%</th><th>3.90%</th><th></th><th></th><th>80%</th></t<>	0.30% 0.60% (	_	_		_		% 3.30%	3.60%	3.90%			80%
3000,         0000,         0.100,         0.000, <th>0.30% 0.60% (</th> <th>-</th> <th>_</th> <th></th> <th></th> <th></th> <th></th> <th>3.60%</th> <th>3.90%</th> <th></th> <th></th> <th>80%</th>	0.30% 0.60% (	-	_					3.60%	3.90%			80%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0.30% 0.60% 1	0.90% 1.20%	1.50% 1.80%	<b>6 2.10%</b>	2.40% 2.1	2.70% 3.00%	~	3.60%	3.90%	,		03%(
0.30%, 0.00%, 0.30%, 0.15%, 0.30%, 0.19%, 0.10%, 0.30\%, 0.30\%, 0.	0.30% 0.60% (	-	_					3.60%	3.90%			4856
3000, 2010, 2	0.30% 0.60% (	-	-				~	3.60%	3.90%		5.18% 5	81%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0.30% 0.60%	0.90% 1.20%	-					3.60%	4.13%			93%
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Accumulative Subsidence Frequency