

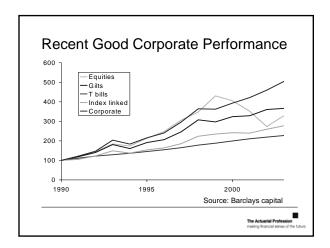
Presentation Outline

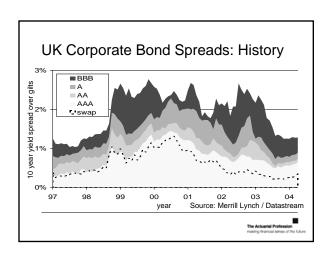
- Why model corporate bonds?
- Corporate bond investment characteristics
- Monte Carlo models
- Explaining bond spreads
- Conclusions

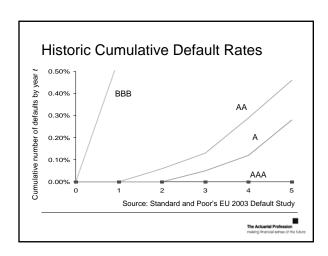
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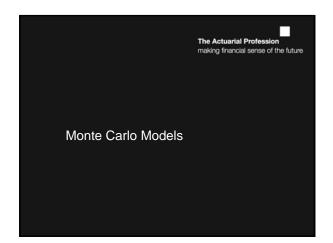
Why Model Corporate Bonds? I hold them anyway and I need to model all my investments for realistic balance sheet / individual capital assessment. I want to investigate whether I should diversify into corporate bonds, and if so, how much is best to hold. I want to understand the impact of credit risk for product pricing and my own company share price.

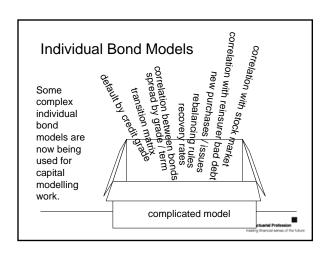












Structural Model (Merton) Equity = Geared Equity + Debt Firm A Firm B Credit spreads reflect an option premium Interest is expensed in equity finance geared equity accounting terms but the option has cost and debt value Prestige ratings reflect lower option value not "better" companies Investor X Investor X

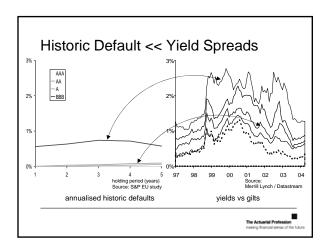
Credit Graded vs Structural Models Model by grade is close to how portfolios are managed in practice Easily market consistent, because spread is a market price Grades are subjective, Correlations: bond/bond out of date and and bond/equity easily sometimes arbitrary calibrated Historic data excludes Structural model output the main catastrophe can be arranged into where modelling is bands and expressed as needed transition matrix

Modelling Dilemma: Why we need to be careful about small effects

- Under arbitrage-free models, corporate bonds behave like a (dynamically rebalanced) mixture of gilts and equities. There is one equity risk, but two places in a model where that risk is priced – the equity model and the corporate bond model.
- A strategy "sell equities and buy corporate bonds" is a close substitution whose attractiveness is very dependent on asset model parameters in particular the relative cost of equity risk implicit in the equity ad corporate bond models. Worse still, the decision can be dependent on flukes of a particular set of random simulations.
- Danger that asset selection outcome determined by asset model calibration and not (much) by business dynamics

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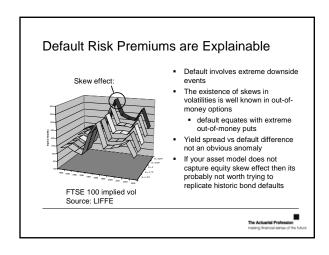


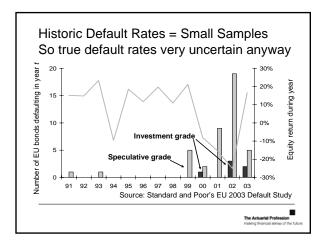


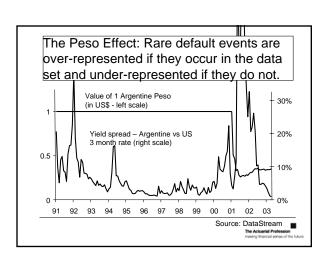
Yield Spread vs Default

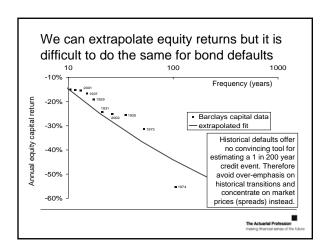
- Yield spread >> historic default rates
- How do we explain the differences?
 - free lunch?
 - sampling error?
 - risk premium?
 - gilt collectors' premium?
 - liquidity premium?

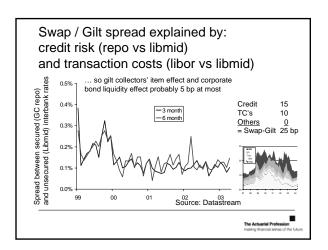
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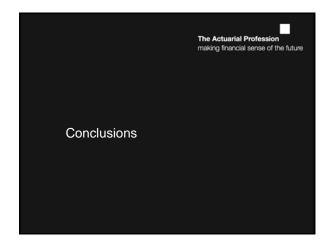




Corporates – Subtle Considerations

- Corporate bonds might behave like equity plus gilts, but tax, statutory valuation and ECR treatment is different
- Liquidity needed to maintain credit exposure within limits, so estimate transaction costs carefully
- Investment management costs, including risk management and audit
- Possibility for income from repo market (especially on most liquid gilts if there is a squeeze and they go special on repo)
- What matters is effect on a life office relative to what is priced into bonds in the first place

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Conclusions

- Many similarities: puzzles for corporate bonds and puzzles for equities
 - why is the risk premium so high?
 - free lunch vs efficient markets vs arbitrage-free
- Building a complicated simulation model can (maybe, just maybe) give additional insights
 - Risk that a decision to hold corporate bonds (or not) is effectively hard-coded in the guts of an asset model calibration rather than deliberate consequence of the business model
- If an investment looks too good to be true it probably is

 - actuaries' equity free lunch claims discredited
 let us not repeat the mistake with corporate bonds

The Actuarial Profession making financial sense of the future **Modelling Corporate Bonds** Current Issues In Life Assurance London 28 April 2004 / Edinburgh 20 May 2004 Andrew Smith email AndrewDSmith8@deloitte.co.uk