

Mortality

- Sex, Age and Mortality Tables
- PA92 is probably not the most appropriate table to use
- ELT16 is based on entire English and Welsh population from 2001 census
- Ogden tables use ELT16 projected
- Lives covered are likely to be impaired
- Solutions?

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Discount Rate

- Courts currently use 2.5% pa
- ILGs are currently 1.5% pa
- Rate applied depends on investment portfolio

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Investment Portfolio

- Life insurers have restrictions on the assets to back liabilities which general insurers don't
- Invest in ILGs
- Or would you invest in Equities ?
- Discuss

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Buy Annuity or Self-fund

- Annuities are expensive
- Could self fund at a high confidence level for the cost of an annuity
- Expenses

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Expense Burden

- Initial valuation
- Cost of paying quarterly amount
- Ongoing Valuation
- Checking claimant is still alive

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Reserving to Reinsurance

- The gross of reinsurance calculations are relatively easy
- The net of reinsurance calculations are rather more complex

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Reinsurance

- How indexation works
- Implications
- Issues arising

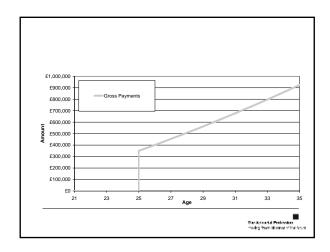
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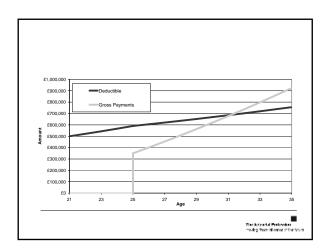
Reinsurance

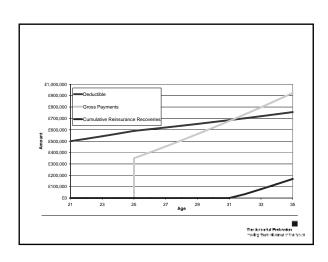
Example

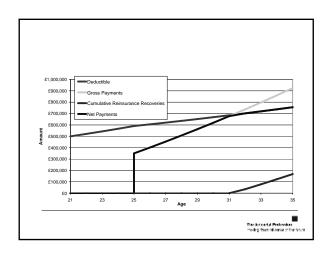
- Deductible £500,000
- Award made to 25 year old male at date of settlement
- 4 years after attachment to reinsurance policy
- £300,000 lump sum plus
- £50,000 a year periodical payment

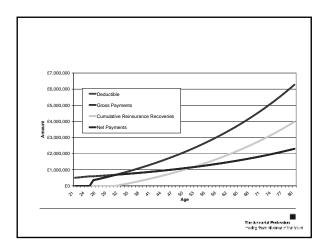
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Implications

- Periodical Payments will be awarded in the larger claims which are those that impact the reinsurer
- Periodical Payments increase at RPI, yet indexation increases at less than RPI
- Reinsurer takes a greater proportion of claim the longer payments are made
- So reinsurer takes most of the mortality risk and investment risk

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Questions

- How to capitalise between insurer and reinsurer?
- Aggregate Limits of cover could reinsurance be exhausted?
- Additional administration costs between insurer/reinsurer
- Reinsurer security
- Investment returns for reinsurers

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Uncertainty of Impact

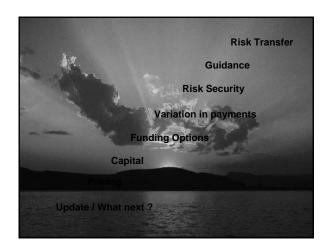
- Actual impact of a PP depends on specific circumstances
 - value of lump sum award
 - value of periodical payments
 - sex and age of claimant plus any impairment
 - level of deductible
 - time to settlement
 - rate of assumed discount

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Implications

- Pricing of Reinsurance
 - volatility loading
 - If prices get too high what will insurers do ?
- Policy wordings to apply across market ?
- Retention levels ?
- Shift in market participants?

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Risk Transfer

- Transferred to p/h
 - Care cost inflation of RPI
 inflation
- Transferred to insurer
 - Mortality
 - Investment / reinvestment
 - InvestmeInflation
 - Reinsurance credit risk
 - Increased admin costs
 - Mis-pricing
- Increased reserving
- Vested Interest / Rehab

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Guidance on issuing PPO's

- Seems little in way of guidance.
- Evidence from IFA will potentially be expected from claimants / defendants
- Court need to consider:
 - Claimant's needs, scale of annual payments, claimants / defendants preferences,
 - {uncertainty in life expectancy}
- Variation orders, contributory negligence, limit of indemnity, provisional damage

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Security

- Secure
 - Government health service body / ministerial guarantee
 - FSCS protection (exc. aircraft/ship liability)
 - MIB
 - Lloyds / Lloyds syndicates?
- Not Secure
 - Equitas
 - Captives / O/S Insurance Companies
 - Medical Protection Society

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Variation in the level of payments

- General Variations
 - RPI (other than "exceptional" circumstances)
 - Specified at time of award
 - changes in: care required; gratuitous care; education; promotions; or employment.
- Variation Order
 - Significant medical change in claimant's condition which can be foreseen
 - Flexibility around timing of the event
- Provisional Damages

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Funding Options

- Purchase an annuity
 - Liability passed to life insurer
 - Current providers inc. AIG, Canada Life, Scottish Widows
 - Expensive (0% disc) ?
 - Matching of RPI for greater than 50 vrs
- Self funding
 - Risks are retained (mortality, investment, reinsurance credit)
 - Purchase an annuity (liability is retained)
 - Admin burden
- Mortality Pooling / Other Pooling Scheme

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Premium (unchanged) Liabilities (increase) Assets (increase) Inflation Inflation Inflation Inflation Increased reserving Plack Seal of Peaceds The Accel of Peaced Peaceds The Accel of Peaced Pe

Pricing

- Insurance pricing
 - Net retained loss (upto 24%)
 - Gross O/S claims cost (1%-7%)
 - Watson Wyatt / EMB suggest 1-2% increase
 - Approx 1% decrease in discount rate.
- Reinsurance pricing
 - Reinsurance retained loss (upto 36%)
 - Watson Wyatt suggest 25%-75% increase (based on £2.5m ret)

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Update!!!

- Companies offering RPI annuities ?
- Number of PPO's awarded / Variation Orders ?
- Who are Reasonably Secure Bodies?
- Funding options currently being used?
- ICAS capital, any explicit estimates?

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