

About the China Deals

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1978: "Reform and Opening"

1989: Tian'anmen Event

1993: China Concept

1997: Asia Financial Crisis

The Images of Chinese Business

2001-04: WTO effect and SARS

2008: Global Financial Crisis and Olympic Games

2012: Soft landing

Biased view favor biased facts

linear prediction do not work

Lenovo  联想 VS  IBM pc 2004

Alibaba  阿里巴巴集团 VS  Yahoo China 2005

BLUESTAR  VS  Rhodia 2006

PICC  中国平安 保险·银行·投资 VS  Ageas 2007

SINOPEC  VS  Addax 2009

China Deals

Geely  VS  Volvo 2010

CNOOC  VS  Nexen 2012

China Wanda Group  VS  AMC 2012

COFCO  中粮 VS  NIDERA 2014

FOSUN  复星 VS  Caixa Seguros 2014

SOE's dominating deal power

foreign favored market

China's booming

the plausible facts about China

Another Japan story?

a private economy

High risky market

Financial security

Global portfolio

Founder rather manager mentality
dealmaking or deal chasing

How the Chinese Dealmaker played?

the Face issue

The spaghetti financing
Dynamic process rather than an act

L'INTERNATIONALE

英特纳雄耐尔就一定要实现！



全国工商联并购公会
China Mergers & Acquisitions Association

全世界并购者，联合起来！
M&Aers of the World, Unite!

把握产业趋势，反映业界动态，维护行业利益，建设并购交易数据库，打造并购电子交易平台
参与行业发展规划与行业标准的制定，推动并购市场规范化和专业化发展，构建会员群体在并购业务方面的交流与合作平台

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谢谢！ 王巍





“Anthropologists! Anthropologists!”



