### Actuarial Profession Open Forum

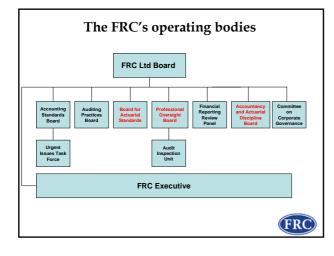
16 September 2008

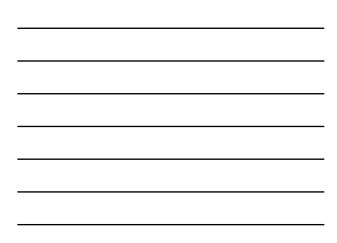
#### FRC

Promoting actuarial quality Louise Pryor

Monitoring and scrutiny of actuarial work Paul Kennedy

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#### The FRC's aim

... is to promote confidence in corporate reporting and governance

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#### The FRC's objectives

To promote:

- high quality corporate reporting
- high quality auditing
- high *quality* actuarial practice
- high standards of **corporate governance**
- the *integrity, competence* and *transparency* of the accountancy & actuarial professions
- the FRC's **effectiveness** as an independent regulator



## The FRC's (actuarial) strategic outcomes

• Actuarial practice (BAS/POB)

users of actuarial information can place a high degree of reliance on its relevance, transparency of assumptions, completeness and comprehensibility

 Professionalism (POB/AADB) clients and employers of professionally qualified actuaries and of actuarial firms can rely on them to act with integrity and competence, having regard to the public interest



# Nature and scope of actuarial practice (I)

- Widespread use of actuaries and actuarial information in insurance, pensions and investment
- Actuaries regulated as individuals

   may act as employees or external consultants
- Mathematical models are a feature of actuarial work

 Q2(i) Is the use and interpretation of mathematical models an underlying feature of actuarial work?

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## Nature and scope of actuarial practice (II)

- Actuarial work is used in
  - Pricing (and other transactions)
  - Financial management of the business
  - Reporting to stakeholders
- Increasingly, management and directors must take responsibility for actuarial information
  - Q2(ii)What other features describe and distinguish the nature and scope of actuarial practice?

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# The challenge of actuarial quality (life insurance)

- Recognised actuarial roles, actuarial models highly developed, accurate data, supervision by FSA
  - sensitivity to long-term assumptions
  - operational risks eg misselling, after-sales discretion
  - understanding gap
  - shareholder/policyholder/management conflicts

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# The challenge of actuarial quality (general insurance)

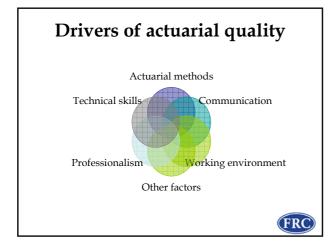
- Actuarial expertise at a premium, wide range of modelling techniques, importance of industry knowledge, supervision by FSA/Lloyd's
  - uncertainty and limited data
  - dependent on claims-handling approach
  - difficult to resist management pressure on judgments

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# The challenge of actuarial quality (pensions)

- Trustee/sponsor negotiation, advisory role of actuaries, role of Pensions Regulator, PPF, FRS17/IAS19
  - trustee/member/sponsor/adviser conflicts
  - understanding of lay trustees
  - matters outside traditional expertise eg legal, employer covenants
  - variable data
  - isolation of small firms





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#### Actuarial methods – reliability and usefulness

- Effective use of models
- Directed to user needs, proportionate to benefits
- Model reproducibility, data checks
- Robust criteria for selecting assumptions, exploring risk and uncertainty
- Effective and continuing review
- Principles-based technical standards

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#### **Technical skills**

- Profession attracts broad range of high quality applicants
- Broad training in financial, economic, statistical theory and practice
- Adept at using and interpreting latest actuarial and other methods
- Understand clients' business
- Continuing exposure to wide range of methods and applications



#### Communication

- Clear and unambiguous, addressing user needs
- Sufficient information
   Not obscured by irrelevant detail
- Indication of inherent uncertainty

   Including key risks
- Discussions with clients

   user needs and scope, limitations, key risks, qualitative aspects of data and systems...



#### Professionalism

- Aspire to highest standards of conduct - do the right thing in public interest
  - see this as enhancing their reputation
- Exhibit impartiality - robust in identifying and resisting pressures
- Relevant training and guidance
- Speak up when reasonable grounds for concern about use of actuarial work

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#### Working environment

- Provides professional leadership

   culture of openness and learning from mistakes
- Actuarial quality is valued, invested in and rewarded
- promotes professional development
- Commercial considerations don't have negative effect on quality
- Effective arrangements for controlling and monitoring actuarial quality
- Procedures for managing conflicts



#### **Other factors**

- Corporate governance recognises responsibilities for taking decisions and reporting
- Effective external review mechanisms
- Stakeholders support and recognise use of actuarial expertise
  - encourage governing bodies and management to meet their obligations
- Arrangements for dealing with professional shortcomings
- Regulatory environment for actuaries focuses on drivers of actuarial quality



#### Drivers of actuarial quality summary

- Reliability and usefulness of actuarial methods
- Technical skills of actuaries
- Communication of actuarial information and advice
- Ethics and professionalism of actuaries
- Working environment
- Other factors outside the control of actuaries

Q4(i) Have we identified the key drivers of quality? How can they be added to, redefined or restructured? Q4(ii) Do other drivers apply in sectors apart from life insurance, general insurance and pensions?

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### Monitoring and scrutiny of actuarial work

"The FRC should ... satisfy itself ... that appropriate monitoring of actuaries' compliance with professional standards and independent scrutiny of actuarial work is occurring through either direct supervision by the regulator, audit or external peer review."

Morris Review (x3), March 2005

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## Morris analysis of monitoring and scrutiny methods

- Professional quality assurance
   private or external peer review
- Challenge by direct clients - management and governing bodies
- Audit
- Supervision by regulators or Profession
- Other independent scrutiny:
  - Courts/complaint schemes/reviews
  - Public comment press, rating agencies

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#### Monitoring and scrutiny: our approach

- Regulatory analysis and collaboration: - Profession, FSA, Pensions Regulator
- Survey of actuarial firms:
  - Any firm offering actuarial services to external clients
- Stakeholder input
- Development of options



Monitoring and scrutiny: options	
Options	
Education, information to support review, audit work	
Peer review, scrutiny of practice environment	
Independent inspection by the Profession, other body	

#### Our provisional assessment {Q1/Q2}

- Enhanced independent scrutiny since Morris:
  - Primarily through regulatory supervision/monitoring/triggers \_
  - Greater role for governing bodies
  - Expanded role of audit
- Limited monitoring of compliance with actuarial standards:
  - Reviewing actuary role in audit (life) regulatory reporting
  - Lloyd's (general) syndicates only
  - Compliance review (pensions) mainly internal
- Limited scope of actuarial standards



# Monitoring and scrutiny of actuarial work in life insurance

Strategy 1 – support for regulatory and market monitoring and scrutiny processes

- Education/CPD in review and audit skills
- Quality assurance standards/guidance
- Clearer whistle-blowing guidance
- Transparency through publication of research/statistics

{Q3}

### Monitoring and scrutiny of actuarial work in general insurance

Strategy 1 – support for regulatory and market monitoring and scrutiny processes

- Education/CPD in review and audit skills
- Quality assurance standards/guidance
- Clearer whistle-blowing guidance
- Transparency through publication of research/statistics

{Q4}

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# Monitoring and scrutiny of actuarial work in pensions

Strategy 1/2 – support and professional quality assurance requirements for individuals/firms

{Q5(i-iii, vi)}

- Education/standards/guidance/transparency • Expand GN48 to cover M&A/ FRS17/IAS19
- Independence: external peer review (Ireland)
- and/or independent advice to sponsorsAdministrative monitoring of GN48 compliance
- Practising certificate requirements

Strategy 3 – independent monitoring? {Q5(v)}

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#### Monitoring and scrutiny: the role of firms

- Survey: 34 responses (range of sizes, insurers)
- 3 group discussions with smaller firms
- Firms focusing on quality assurance:
   client satisfaction/ kite marks
   internal compliance review
- Recognise individual professional judgment but:
  - Firms organise training/conflicts/compliance review
    Often implicit/explicit 'house view'
- · Variable approach to quality assurance
- Uncertainty about best practice

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#### Monitoring and scrutiny: options for the role of firms {Q5(iv)}

- Quality assurance guidance to firms
- Formal conditions on issue of practising certificates for individuals relating to practice environment:
  - CPD/compliance review/conflicts
  - Profession, or an independent body, could monitor practice environment not individual actuaries
- Permit firms to hold group or corporate practising certificates:
  - subsidiary certificates for actuaries in those firms
  - could relax legislation to allow appointment of firms to reserved roles



## Monitoring and scrutiny of actuarial work: Questions

- Enhanced independent scrutiny of actuarial advice? {Q1}
- Limited monitoring of compliance with professional standards?  $\{Q2\}$
- Strategy 1 for life insurance? {Q3}
- Strategy 1 for general insurance? {Q4}
- Strategy 1/2 for pensions? {Q5(i-iii, vi)}
- Regulatory emphasis on the role of firms?  $\{Q5(iv)\}$
- Strategy 3 Actuarial Inspection Unit?  $\{Q5(v)\}$
- Strategy for other activities? {Q6}
- Costs and benefits {Q7}

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