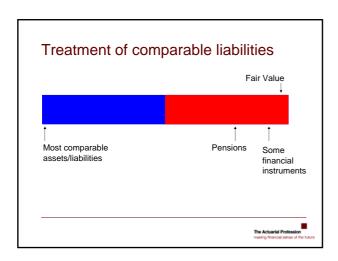
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That stag in all roles of the fatale	
Response from Actuarial Profession	
Martin Lowes	
ASB – what we <u>don't</u> say	
ASD - what we don't say	
Marking to market is wrong or right	
Measuring at risk-free discount rate is wrong or	
right	
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ACD substant de co	
ASB – what we <u>do</u> say	
Proposals (right or wrong in theory) exacerbate difference of	
treatment compared with comparable liabilities	
"Appropriate presentation" should be judged relative to	
treatment of comparable liabilities, not as theoretical exercise	
for pensions in isolation	
Treating differently makes pensions appear more	
onerous/volatile	
Actually not (and other comparable liabilities generally larger)	
This inappropriate presentation (<u>relatively</u>) has behavioural	
consequences	
Defer any further changes to pensions accounting until issues	
addressed in conceptual framework and being applied consistently to comparable liabilities	
consistently to comparable liabilities	
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Treatment of Comparable Liabilities

Mark to Market		
Current IAS 19	Yes (with option to amortise)	
ASB proposal	Yes	
Debt issued by entity	No	
Lease arrangements (assets and lease payments)	No (not all on balance sheet or at all)	
Bank fixed rate loans/deposits	No	
Framework	No preference for one measurement model over others	
Conceptual framework (draft)	Not addressed yet	

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Treatment of Comparable Liabilities

With impact reflected in P&L		
Current IAS 19	An option (which few adopt)	
ASB proposal	Yes	
Debt issued by entity	No	
Lease arrangements (assets and lease payments)	No	
Bank fixed rate loans/deposits	No	
Framework	No stated preference for P&L vs SoRIE	
Conceptual framework (draft)	Not addressed yet	

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Treatment of Comparable Liabilities

Allowance for credit risk	
Current IAS 19	Yes – independent of entity risk
ASB proposal	No – risk free
Debt issued by entity	Yes – as at issue
Lease arrangements (assets and lease payments)	Yes - implicitly
Bank fixed rate loans/deposits	Yes – implicitly (interest rate reflects risk)
Framework	Not addressed
Conceptual framework (draft)	Not addressed yet

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Treatment of Comparable Liabilities

Disclosure of "contractual" terms		
Current IAS 19 No		
ASB proposal	Yes	
Debt issued by entity	No	
Lease arrangements (assets and lease payments)	No	
Bank fixed rate loans/deposits	No	
Framework	Not addressed	
Conceptual framework (draft)	Not addressed yet	

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Treatment of Comparable Liabilities

Disclosure of impact if interest rates etc change	
Current IAS 19	If IAS 1 requires because material
ASB proposal	Yes – even if not material
Debt issued by entity	No (because impact is nil if not marked to market)
Lease arrangements (assets and lease payments)	No (because impact is nil if not marked to market)
Bank fixed rate loans/deposits	No (because impact is nil if not marked to market)
Framework	Not addressed
Conceptual framework (draft)	Not addressed yet

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Allowance for pay increases Is there a constructive obligation to give pay increases OR Is there a constructive obligation to increase accrued benefits with pay increases Fallback to inflation increases as deferred pension: • mixes models UK centric Reflect only present obligations as liabilities Needs further work (consider back-loaded scales - eg terminal vesting such as post-retirement medical). Immediate recognition? Yes But treat all assets/liabilities on same basis

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Risk free?	
Defer question (in pensions context) until	
addressed by conceptual framework and being	
applied consistently to comparable liabilities	
	-
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Actual return	
Re-define expected return in P&L as (average) asset value x discount rate	
Gain/loss relative to this in SoRIE	
Gail/1033 Telative to this in Solvie	
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Disclosures	
Apply principles consistently across comparable	
assets/liabilities	
Marking pensions to market	
⇒onerous/volatile	
⇒requests for more disclosures	
Absence of requests for comparable disclosures for comparable liabilities is because not marked to	
market	
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IASB – Overall comment	
As ASB	
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Presentation of Defined Benefits	
Consistency – with comparable assets/liabilities (not just IAS 32/39)	
Expected return – average asset value x discount rate	
P&L - service cost - interest cost	
- expected return Other comprehensive income – Gains/losses (aka	
Sorie)	
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Contribution based	
Proposed boundary indefensible Nonsense answers	
Defer review of measurement (all DB) until	
 mark to fair value treatment of credit-risk 	
- project on performance statements have all been addressed in conceptual framework	
and being applied to comparable liabilities	

Incons	iste	ncies

Straight line for contribution based/DB
Deferred benefits from contribution based/DB
Consider final salary based on last 40 year pay
Consider accrual for current year service based
on 50% (or 90% or 99%) of current year pay and
50% (or 10% or 1%) of next year pay

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"Higher of" options - Example

Employee age 50 promised lump sum of greater:

- 1000 at age 60
- DC pot in government zero coupon bond paying 1000 in 10 years

10 year AA yield is 5%

Value DB = 1000 / 1.05^10 = 614

MV pot = $1000 / 1.04^{10} = 676$

Current approach = Max (614, 676) = 676

Proposed approach = 614 + option value = 614

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