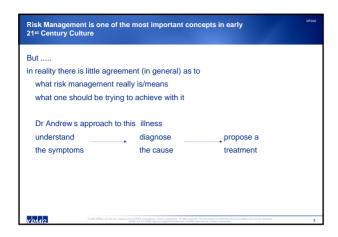
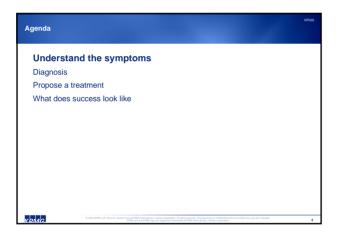


## It would be a mistake to conclude that the only way to succeed in banking is through evergreater size and diversity, Indeed, better risk management may be the only truly necessary element of success in banking. Banks that wish to remain competitive must keep up with the latest developments in risk measurement and management ... one of the most important sound practices for a banking organisation is the tying of risk exposure to capital ... by more clearly defining risk exposures and identifying the causes and controls for their losses, bank management can more effectively integrate decisions about risk-taking into their strategic and tactical decision-making. Governor Bies, US Federal Reserve Cotober 5, 2004 March 29, 2006

s risk management important in the Financial Sector? : Insurance	DF020
Management problems appear to be the root cause of every failure or near failure, so more focus on underlying causes is needed.	
firms need to anticipate how risks can interact in complex ways, including casual links between different types of risk and unexpected correlations	
moving to a risk-based (supervisory) approach brings benefits	
it is important to strike the right balance between prescriptive rules, principles, incentives and diagnostic tools	
FSA occasion paper 20: Practical lessons from recent failures of EU Insurers.	
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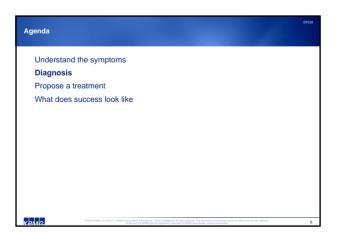






Organisation	Year/ Period	Disaster Example
Jnion Carbide	1984	Bhopal chemicals plant, India: toxic release. 40,000 injured, 2000 immediate deaths \$470m settlement plus incalculable consequential and collateral losses to many parties Union Carbido a reputation permanently damaged, eventually staten over by Dow
Occidential Petroleum	1988	Piper Alpha offshore installation, North Sea: explosion and fire, 167 deaths Cash flow losses to Occidental and other operators exceed £800m Occidental quits North Sea and sells local assets to Elf
Railtrack, Great Vestern Trains, letwork Rail, larvis, Balfour Beatty and others	1990s-2005	Southall train crash 1997; seven dead; 100 mured, Great Western Trains fred £1.5m. Ladhchele Grove anis crash 1993; 3 feven dead; 100 mured, 200 injunct. There Trains fred £1.5m. Relitanck heavily consumed Halford brain derailment 2000; 5 four dead; 100 injunct. Relitanck forced for logisdation by cumulative effects on share values or several ani disasters and poor management. Ballow? Bashly from £10m, Network Rel £3.5m. Poters Bar train derailment 2000; seven dead, 76 injunct. Network Rel and Janvis heavily consumed, Janvis share values cra company out for the placess.
BP Amoco	19802-2005	Fires at Grangemonth referency, Scotland in 1988; three dead, 1750,000 fire. Three major accidents including large fire at Grangemouth in May-June 2000; £1m fine Pipeline nuture at Fireas City, Techas refinery, September 2004; two dead, one serious injured Explosion at Texas City, Techney, March 2005; 15 dead, 170+ injured BP Amoco fined \$21.4m Explosion at Texas City refinery, March 2005; darange only.
lishimatsu-Lum Chang Joint /enture	2004	Nicoll Highway collapse, Singapore. Four dead, others injured Mass transit railway (MTR) Circle Line project delayed by two years Nahimatsu and others heavily censured with possible prosecutions
State and rivately owned nines, People s Republic of China		Fuxin, Lisoning cola mine: gas explosion, February 2005; 214 dead Shenlong Code Mine Ltd, Xirjan, coal mine: gas explosion, July 2005; 83 dead Longmic Group, Dongfein mine, Heliongiliang, coal mine: gas explosion, Nov 2005; 134 dead Daxing mine, Meirbou, Guandonei, Ecodin, January 2006; 102 dead Daxing mine, Meirbou, Guandonei, Ecodin, January 2006; 102 dead
PetroChina	2005	Uliin chemical plant: explosions, five dead, 70 injured 100 tonnes of toxic chemicals contaminate Songhua River affecting water supply of entire Harbin area and into Russia US major pension funds durne PetroChina stock and threaten legal action

Example (3): TMT/Dotcom Credit Issues	DF020
Acceptance of optimistic business projections with insufficient challenge	
Weak stress tests of key lending criteria	
Weak appreciation that the amounts involved changed the business models of the borrowers	
Application of historic lending norms when the industries were clearly in a period of rapid change	
Weak understanding of the impact of economic cycle	
Weak understanding of the borrowers business model and/or strategic position (particularly at sectoral level)	
Failure to add risk premium for untested large future cashflows critical to repay loan	
Acceptance of management strength from historical experience when industry in dynamic state of change	
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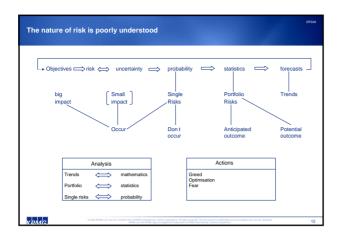


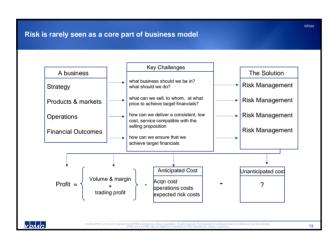
Why is there	e a problem (1)	
Risk mana	gement ~ controls ~ governance ~ Internal Audit ~ Compliance~ gove	ernance?
	gement ~ business management?	
1	gement ~ costly insurance rather than value added activity?	
RISK Mana	gement ~ Risk Analysis?	
KRMG	C 3006 KPBG LLP, the U.K. member from it KPBG international, a Swiss cooperative. All rights reserved. This document is confidential and its circulation and use are restricted.  XPBG and the KPBG top are registered trademarks of KPBG transactional, a Swiss cooperative.	9

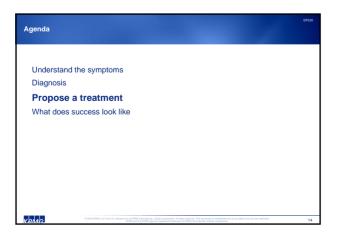
Why is there a problem (2)

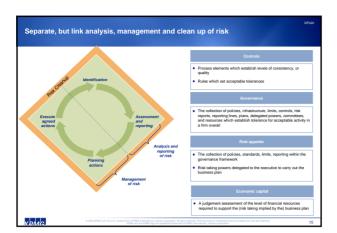
Risk management often lacks alignment and objectives to support business plan
Too much focus on technical matters so that different areas of RM appear more different than they are and RM appears different to business management
Insufficient measures of the value of RM
Few firms have a clear and consistent view of risk across the organisation or meaningful risk aggregation a single view

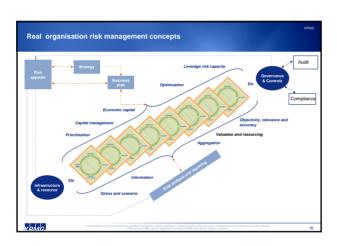












Task 1 Action	Task 2 Assessment, Analysis & Appetite	Task 3 Assurance
Actions which transform the risk profile Actions consistent with	Objective, relevant accurate risk analysis and reporting	Have things taken place within the internal and external rule sets?
policy & regulation	Formulation of policy,	Quality review
Actions to generate profit	governance and controls framework	
	Debate and prioritisation	
	Optimise overall performance	
	Debate and prioritisation Optimise overall	am Higgins and presen

Sources	Expenditures	Scarce Resources
Revenue	Risk measurement tools Reporting tools Trianing to develop judgement Resource acquisition Transform business processes Risk data warehouse Other infrastructure	Colleagues Capital IT Investment money

