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# Outline

- Brief overview of past LTC research
- Purpose of current research
- Theoretical Background: The Grossman Model
- Empirical Approach
- Preliminary Results
- Conclusion and Outlook

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# Previous LTC Research

## **The Rickayzen/Walsh disability projection model has been applied in various contexts:**

- Projecting implications for public finances of various health scenarios (*Health Policy*, 2005).
- Projecting the balance between supply of and demand for informal care
- Comparing financial consequences of different systems, from the point of view of the individual as well as the public sector in general

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## Purpose of research

*The project:* estimate the potential market for 'topup' LTC insurance, in which individuals get benefits tailor made to their individual needs.

The Rickayzen/Walsh model cannot be used for this purpose as

- It only differentiates according to *gender* and *cohort*
- Other covariates such as *marital status*, *education* etc are not taken into account
- We also need information on variance and covariance of the relevant variables

To develop a model that overcomes these problems has been the purpose of this research.

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## Problems in LTC insurance markets

- Adverse selection (aggravated by dynamic perspective)
- Too much coverage?
- Is part of the problem lack of distinction between '*disability*' (i.e. health) and '*need*' (i.e. circumstances)?
- Cohabitation status and socioeconomic variables are of particular interest as they
  - Have strong impact on health
  - Determine financial needs in case of disability
- Increasing our knowledge of these factors allows for
  - More accurate pricing
  - Tailor-made products

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## Theoretical Background: The Grossman Model

The Grossman (1972) model has two main pillars:

- **The household production model of consumption:** health is a commodity produced in the household
- **The human capital perspective:** health is at the same time a commodity and a capital stock, from which a stream of earnings is derived

Grossman's twist: good health increases the amount of *time* available for consumption and production

The main empirical interest has been in the role of *schooling/education* in the production of health.

The effect of *cohabitation* has not been analysed so far.

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## Empirical Strategy

Decompose the observed variation in health (and cohabitation) into different components:

| Component                         | Health          | Cohab           | Cov           |
|-----------------------------------|-----------------|-----------------|---------------|
| Unobserved structural differences | $\omega^H$      | $\omega^C$      | $\omega^{HC}$ |
| Transitory shocks                 | $\sigma^H$      | $\sigma^C$      | $\sigma^{HC}$ |
| Persistence in transitory shocks  | $\rho^H$        | $\rho^C$        | -             |
| State dependence                  | $H_{t-1}$       | $C_{t-1}$       | -             |
| Exogenous factors                 | $A_t, E_t, Y_t$ | $A_t, E_t, Y_t$ | -             |
| Causal links                      | $C_{t-1}$       | $H_{t-1}$       |               |

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## Estimating equations

Estimating *cohabitation*: a *probit* model

$$C_u^* = c + \underbrace{\beta_1 E_u + \beta_2 A_u^1 + \beta_3 A_u^2 + \beta_4 A_u^3 + \beta_5 Y_u}_{\text{Exogenous Variables}} + \underbrace{\beta_6 \hat{C}_{u-1} + \beta_7 \hat{H}_{u-1}^1 + \beta_8 \hat{H}_{u-1}^2}_{\text{State Dependence}} + \varepsilon_u^C$$

$$\hat{C}_u = \begin{cases} \text{cohabiting} & \text{if } C_u^* \geq 0 \\ \text{single} & \text{otherwise} \end{cases}$$

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## Estimating equations II

Estimating *health*: an *ordered probit* model

$$H_u^* = \underbrace{\delta_1 E_u + \delta_2 A_u^1 + \delta_3 A_u^2 + \delta_4 A_u^3 + \delta_5 Y_u}_{\text{Exogenous Variables}} + \underbrace{\delta_6 \hat{C}_{u-1} + \delta_7 \hat{H}_{u-1}^1 + \delta_8 \hat{H}_{u-1}^2}_{\text{State Dependence}} + \varepsilon_u^H$$

$$\hat{H}_u = \begin{cases} \text{healthy} & \text{if } H_u^* \leq \alpha_1 \\ \text{moderate} & \text{if } \alpha_1 \leq H_u^* \leq \alpha_2 \\ \text{severe} & \text{if } \alpha_2 \leq H_u^* \leq \alpha_3 \\ \text{dead} & \text{if } \alpha_3 \leq H_u^* \end{cases}$$

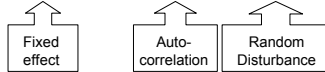
The  $\alpha$ 's are cutoffs  
for the latent  
health variable  $H_u^*$

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## Estimating equations III

The error terms: correlation patterns

$$\varepsilon_{it}^j = \mu_i^j + \eta_{it}^j, \quad \eta_{it}^j = \rho^j \eta_{it-1}^j + v_{it}^j, \quad j = C, H$$



$$\text{Corr}(v_{it}^H, v_{it}^C) = \sigma^{HC} \quad \left\{ \begin{array}{l} \text{Allowing for correlation between health shocks} \\ \text{and cohabitation shocks} \end{array} \right.$$

$$\text{Cov}(\mu_i^H, \mu_i^C) = \omega^{HC} \quad \left\{ \begin{array}{l} \text{Allowing for correlation between fixed health} \\ \text{effects and fixed cohabitation effects} \end{array} \right.$$

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## Dataset

We make use of the **British Household Panel Survey**:

- All 12 waves of the panel
- All permanent members of the panel
- Definition of Disability: ADL
  - Healthy: <2 ADLs
  - Moderate: 2 ADLs
  - Severe: >2 ADLs
- Problem: excluding individuals with missing information would bias mortality rates. Hence, information has to be imputed.
- A total of 6,000 individuals are divided into four groups:
  - Males & females
  - Pre- and post retirement (1991)

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## Results: Older Men

| Component                        | Health             | Cohab               | Cov      |
|----------------------------------|--------------------|---------------------|----------|
| Unobserved struct. differences   | 0.648**            | 0.794**             | -0.236** |
| Transitory shocks                | 1                  | 1                   | -0.285** |
| Persistence in transitory shocks | 0.185**            | 0.911**             | -        |
| State dependence                 | 0.166**<br>0.295** | 0.937**             | -        |
| Exogenous factors                | $Y_{it}$ : 0.0785* | $Y_{it}$ : -0.0717* | -        |
| Causal links                     | 0.0785**           | -0.0311**<br>0.0233 | -        |

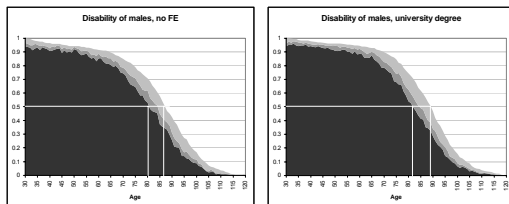
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## Results: Implications

- Individuals are systematically different even after age, gender and education has been controlled for
- There is a strong positive correlation in unobservables for health and marital status (i.e. self-selection)
- This implies an adverse selection problem, that can be mitigated by conditioning on more than health, e.g. marital status, education.
- Cohabitation is potentially more important for health (and vice versa) than education

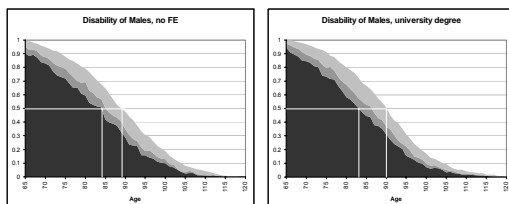
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## Results: Men, Disability



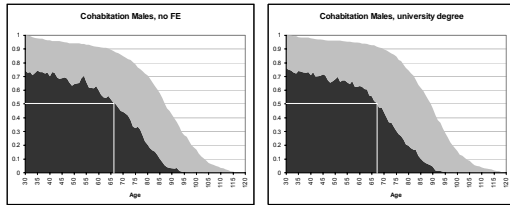
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## Results: Men, Disability



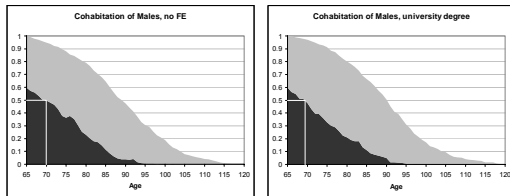
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## Results: Men, Cohabitation



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## Results: Men, Cohabitation



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## Results, Implications

- People with higher education have higher life expectancy at all ages
- There is less of a difference in Healthy Life Expectancy
- Males with higher education seem to spend more time in disability, especially at older ages
- For cohabitation, no great education differences

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## Conclusions and outlook

- Some interesting and some surprising findings
  - E.g. Marriage is **bad** for health – is it really?
  - The time effect is *negative* – are people becoming less healthy?
- Robustness checks need to be done
  - Extending to the other subgroups
  - Hypothesis testing

### Future research topics:

- Assess whether demand would rise if *premiums* were conditioned on marital and socioeconomic status (i.e. increased accuracy)
- Assess whether demand would rise if *benefits* were conditioned on marital and socioeconomic status (i.e. new definition of 'need')