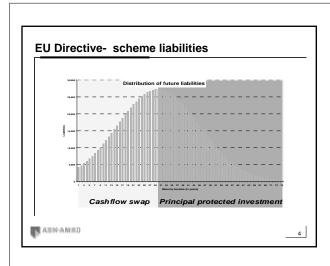
Scheme-specific funding - nice idea but... Francis Fernandes Financial Markets Advisory, 27th October 2004 ABM-AMRO ABM-AMRD Agenda Statutory funding objective (SFO) Statement of funding principles (SFP) Valuation reporting ■ Failure to reach agreement Issues for trustees and employers ASM-AMRO



Statutory funding objective (SFO)

- Shortfall = assets technical provisions
- Assets are sufficient and appropriate
- Technical provisions (TP) calculated in accordance with any "prescribed methods and assumptions"
- Actuarial certification within reasonable period
- Methods & assumptions for TP require agreement of employer



Statement of funding principles (SFP)

- Trustees' written policy for ensuring SFO is met
- Agreement of employer and advice of actuary
- SFP includes methods & assumptions for technical provisions and correction period
- Recovery plan action to meet SFO in the event of shortfall and period for correction
- Schedules of contribution consistent with SFP certified by actuary



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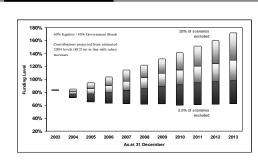
Valuation reporting

- Actuarial valuations at least every 3 years provided there are annual "actuarial reports"
- Actuarial reports developments in technical provisions since last valuation
- Valuations against PPF as well...will impact riskbased levies
- More focus on solvency



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More focus on solvency



ABN-AMRD

Failure to reach agreement

- Basis for PPF buy-out
- Regulator: minimise calls on PPF
- Regulator power to set SFO and conts
- Consider new scheme...then extend
- Regulator sees recovery plans
- How tough will new regulator be?



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An Illustration of the hit Assets £1.5bn and payroll £500m Typical Funding Buyout Basis basis Technical Provisions £1.8bn £3bn 15% 30% Future service rate Deficit funding (pa) £30m £150m Contribution rate (pa) £105m £300m ABN-AMRO ___10 Issues for trustees and employers ■ Need detail urgently ■ More focus on solvency • Future discussions on funding... ■ How tough will regulator be? ■ More bad news for DB schemes...have you warned clients? ABM-AMRD ___11 Scheme-specific funding - nice idea but... Francis Fernandes Financial Markets Advisory, 27th October 2004 ABM-AMRO