

Third Party Working party  
Reserving Seminar, 28 June 2010

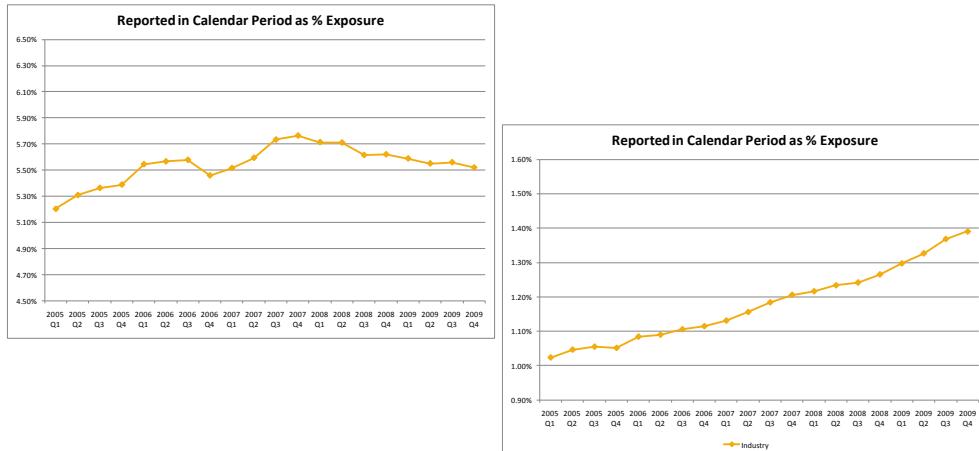
## Third Party Motor Claims Some preliminary results

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### Acknowledgements

Working party	Data	Special thanks
David Brown	RBS	<ul style="list-style-type: none"><li>• <b>EMB</b> -Oscar Huerta, Robin Harbage, Alex Craig</li></ul>
Karl Murphy	Aviva	<ul style="list-style-type: none"><li>• <b>Direct Line</b> - Axel Wolfstein, Leonardo Martinelli</li></ul>
Simon Black	RSA	<ul style="list-style-type: none"><li>• <b>Aviva</b> - Brian Huston, James Russell, Dave Bennett, James Ashdown, Steve Cant</li></ul>
Grant Mitchell	Zurich	<ul style="list-style-type: none"><li>• <b>AXA</b> - Fabrice Brossart, Nathan Lam, Nick Porter, John Jones, Tom Ellis, Kurt Van Der Walt, Phil Rawlings</li></ul>
Richard Varley	AXA	<ul style="list-style-type: none"><li>• <b>RSA</b> - Agnieszka Wronska, Alice To, John Lewis</li></ul>
Jacques DuPreez	CFS	<ul style="list-style-type: none"><li>• <b>Russell Jones &amp; Walker</b> - Adam Tulk</li></ul>
Anita Morton	Esure	
Jonathan Edwards	LV/Highway	
	Allianz	
	NFU Mutual	

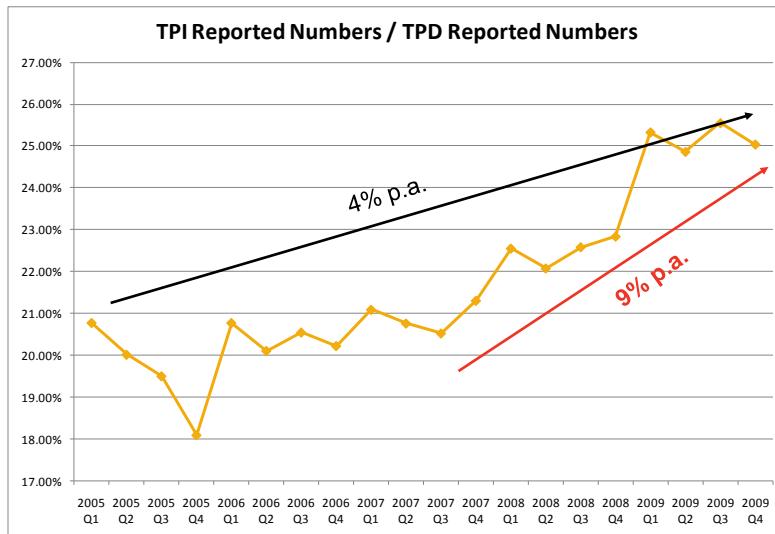
## Preliminary Results Reported Numbers of Claims (TPI and TPD)



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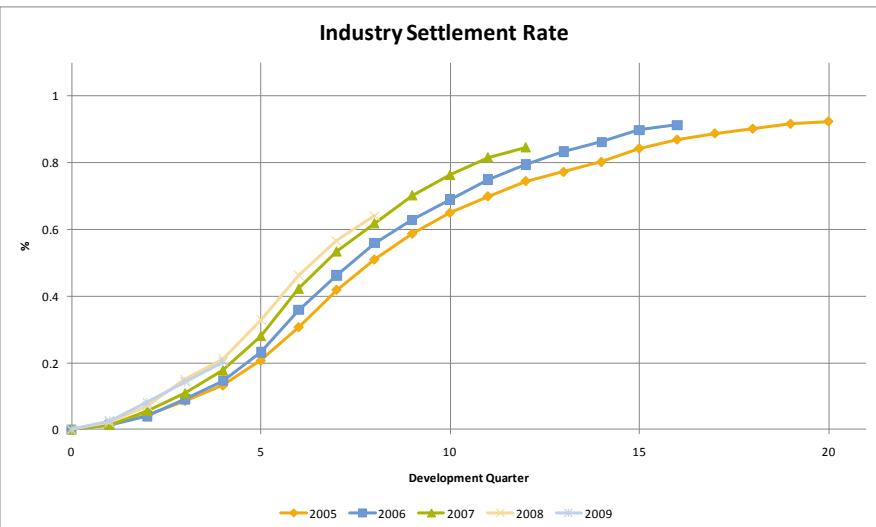
## Ratio of TPI to TPD Reported Numbers



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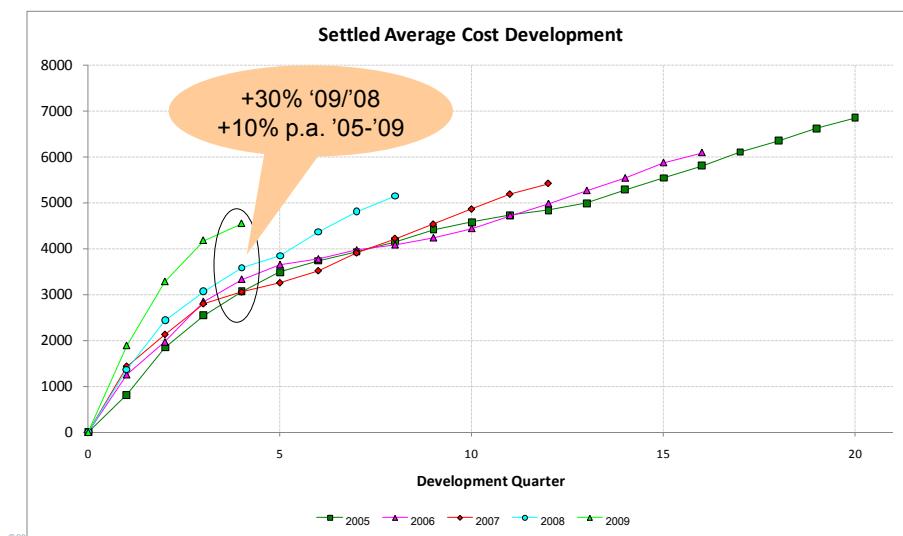
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## Settlement Rates Across the Industry Speeding Up...



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## ... But so too are Settled Average Costs



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## Claimants per Claim

- Less information available on claimants per claim
- Where data was available, increase in numbers of claimants per claim between 2008 and 2009 was in the range of 2.6% to 7%
- 2008 compared to 2007 showed comparable levels of increases

However trends don't look good.....

- Frequency + 9% p.a. ('07 – '09)
- Average costs +10% ('05 – '09) or +30% ('08 – '09)
- Combined.....+20%, +40%....
- Slightly offset by settlement rates increasing

Can pricing keep up??

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