

# Touching the Void:

An Introduction to Share Options

Ian Gamon, Lane Clark & Peacock LLP

## Touching the Void

## Outline for the session:

Understanding share options

- A rôle for actuaries?
- Modelling options
- Real world applications

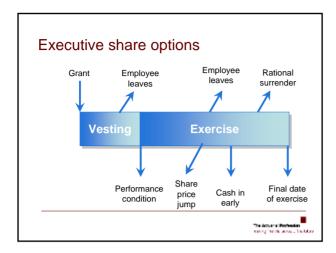
The Actuarial Profession Taking Transfer where of the follow

# Understanding share options

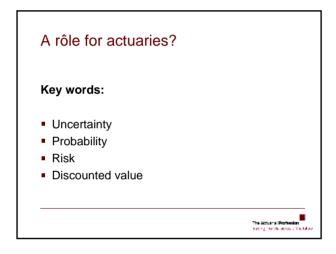
### Focus on employee share options

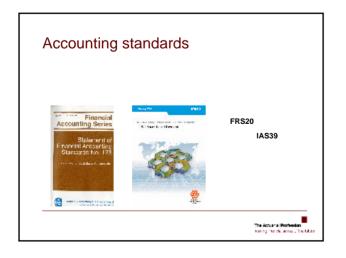
- Option to buy shares in the company
- Fixed "exercise" price
- Benefit to employees
- Subject to:
  - Service conditions
  - Performance conditions













### Understand value of employee options

- Benchmarking compensation
- Design of performance conditions
- Impact on P&L
- Compensation on loss of office
- M&A due diligence

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## Modelling options

### the options are endless...

- Black and Schöles
- Binomial Tree / Lattice Model
- Stochastic / Monte Carlo Models plus
- derivatives of the above

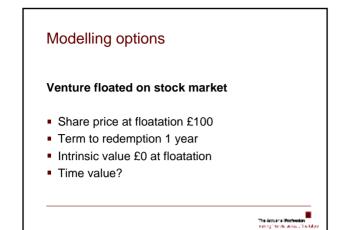
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## Modelling options

### Actuarial Enterprises plc

- New venture
- Need to pay for services
- Grant options to buy new shares at £110
- Redeemable after a year of service





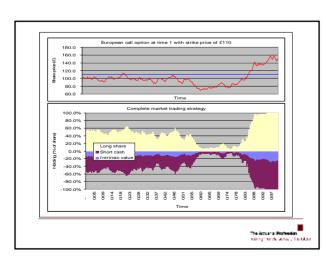
## Modelling options

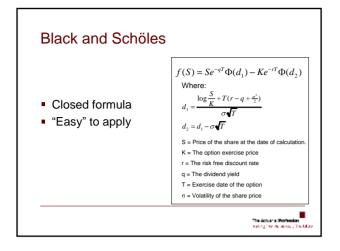
## **Replication strategy**

- Replication strategy involves:
  - Short cash by £39
  - Invest £53 in share
- Need to inject £14 into replication strategy
- Replication strategy changes continuously

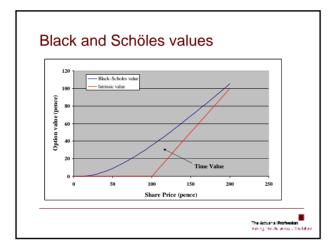
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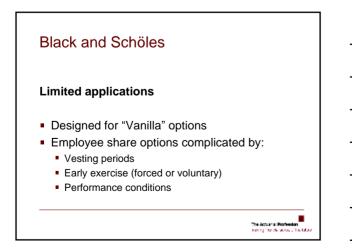
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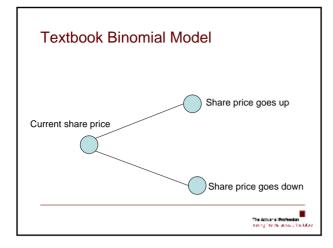




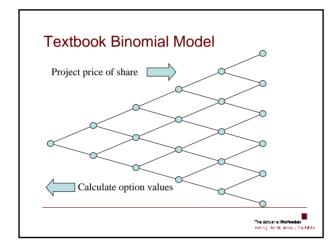




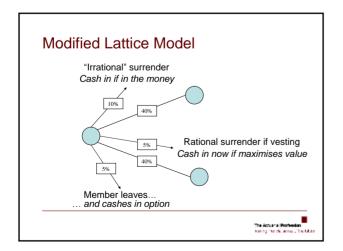




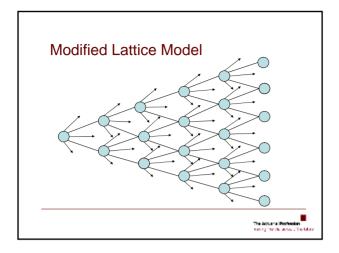




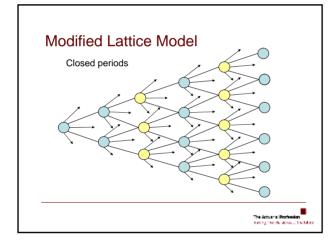




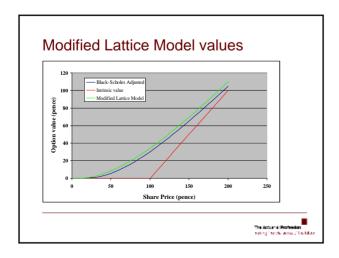




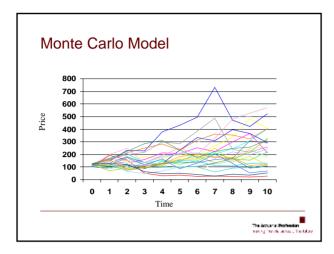




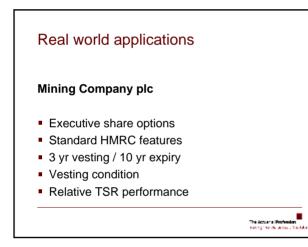


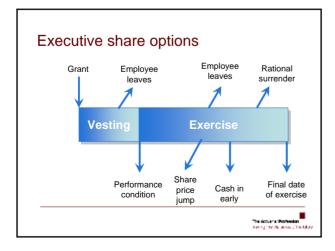
















### Choice of model

- Fair value for IFRS2
- Black-Schöles?
- Modified Binomial Model?
- Monte Carlo?

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## Real world applications (cont.)

Black-Schöles – adjusted for:

- Expected term to exercise
- Relative TSR performance
- ...subjective adjustments

# Real world applications (cont.)

### Modified Binomial Model:

- Service conditions = Yes
- Early exercise = Yes
- Relative TSR performance = Not readily...





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## Real world applications (cont.)

A solution:

- Modified Lattice Model
- with Monte Carlo overlay
- Relative TSR performance
- many other solutions...

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## Real world applications (cont.)

### Choice of model influenced by:

- Materiality
- Efficiency
- Compliance (with IFRS2)
- End-user's knowledge



The Actuarial Profession making financial sense of the future

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